



Vision Newsletter

August 27, 2018

Notes from Kent Taylor – General Manager



"It's Not Easy Being Green" ...PERSPECTIVE

My first year of school, a long time ago, I remember a new show on PBS called Sesame Street. A certain frog sang this song, "It's not easy being green." Yes, I am that old! The point here, as I have traveled the Ag Valley region this summer, our green world around us looks fantastic currently. Except for some areas that have received hail, the pastures and crops are doing very well. It looks to be an abundant harvest. Your cooperative is projecting to handle a lot of bushels of soybeans and corn this fall.

Just as I have shared with the employees of Ag Valley, I encourage all of us to have the perspective of being **thankful** for another harvest season that will soon be upon us. Within the grain department, we are planning for the challenge of the extra bushels which will lead to a lot of work, ground piles, etc. We all remember what extremely dry years can bring to Ag Valley's trade area. As you deal with the current state of the farm economy, any extra yields help to blunt the economic impact. So, we will roll up our sleeves (Yes, I plan on helping dump trucks also), build the piles and put on the tarps. Combines will be running through the fields before you know it!

Goodbye to our Interns

Ag Valley had five interns helping in the agronomy department this summer. Maybe you met some of them at our locations or even at one of your fields. The first week of August, each of these students gave a final presentation on what they learned and discussed their future plans with several of the co-op staff. My thanks to these fine young people for spending their summer with us: Jessica Schauf (Hoisington, KS), Sam Hunt (Beaver City, NE), Oakley Kauffman (Harper, KS), Cameron Benes (Valparaiso, NE) and Blake Stengel (Schickley, NE). I know the five of them had a "bit" of disagreement on the merits of Nebraska vs. Kansas State football, but other than that it was a good experience for all. Ag Valley employees took the time to mentor these college students and keep a schedule for them in place. There was hard work involved and maybe even a few lessons learned! We plan on hosting several interns again in the summer of 2019, so if you know of anyone interested, please contact your closest Ag Valley agronomy location.

Fall is almost here and with that means...another Football Season is upon us

Ok...I know some of you could care less, but by the time this hits your mailbox college football will be starting again. Time to find the TV remotes and hide them from my wife until January rolls around!

-Have a great day -Stay Safe! God Bless,

Kent

Agronomy Reminders

Wheat Fertility – Kirk Nielsen, Agronomy Sales Manager

As we prepare for fall harvest, we need to also prepare for the upcoming winter wheat drilling. As with all of our crops, a great start is essential to a great finish. Now is the time to get with your Ag Valley Co-op agronomist to discuss wheat fertility. Having the proper balance of nutrients available for your crop at germination is the best way to get your wheat headed in the right direction. Our team can help address any deficiencies for your crop with a detailed plan along with soil sampling to evaluate where your fertility levels are at right now. Give our team a call to get your soil sampling and wheat crop plan done for this fall.

Insects in Grain Storage – Aaron Weismann, Agronomist

As we approach harvest, there are several things to keep in mind when it comes to protecting grain commodities. The most effective way to protect grain from infestation is to make sure all bins have been thoroughly cleaned and cleared of residue. Another option is to apply insecticide to the bins: pre, during, or post filling the stored grain. You may see added benefits of using a combination of all three applications. Consult with your local Ag Valley sales representative to discuss treatment options.

Wheat Seed Options – Nick Brandyberry, Agronomy Sales

This year, your local Ag Valley Co-op agronomy sales team will be offering WestBred and Syngenta certified wheat seed. We will have WestBred Grainfield, Winterhawk and Syngenta Monument in bulk along with others in mini-bulk bags. Monument has an excellent test weight and top end yield potential for dryland and irrigated acre. Grainfield has excellent yield potential, good drought tolerance and a good disease resistance package. Winterhawk has good yield potential, drought tolerance and test weight potential. For your seed treatment needs this fall we will be offering Syngenta Vibrance for your fungicide needs and Cruiser Maxx Vibrance for your fungicide, insecticide needs. Contact your local salesman for any of your seed, fungicide and fertilizer needs for the upcoming fall planting season.

Fall Feed Reminders – Jennifer Gigax, M.S., Livestock Production Specialist



Fall mineral and tub booking is here! We will be booking mineral and tubs for this fall and winter beginning September 1st through November 23rd. Stop in to your local Ag Valley feed location or give one of our sales folks a call today to take advantage of fall discounts!

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