



# New Grain Marketing Contracts for 2018/2019

## Minimum Price

- Sell cash now, MFC takes a position with a call option to give producer an opportunity to add on a premium if the futures market rallies
- Service fee 3 cents plus the cost of the option premium. Fees are taken out of initial cash price.
- Min/Max available also: lower premium, 4 cent service fee
- Brokerage account not necessary

## Extended Price

- Forward Contract or Cash sale
- Receive 60% advance payment at delivery
- MFC takes a July futures position for you
- Can price out anytime between sale date and first notice day of futures position
- Balance is paid upon completion (plus or minus gains/losses of the futures contract)
- 5000 bu increments, 5 cent service fee
- 1000 bu increments available for soybeans, 7 cent service fee

\*\*\*Both can be used on Direct Ship Bushels!

*Both of these strategies allow fall cash flow and eliminate/minimize storage cost with having some potential upside opportunity.*

As always, we still offer....

**Cash**

**Cash Forward**

**Direct Ship Priced to Arrive**

-Work with *your* Cooperative and deliver to local end users!

**Basis Contracts**

**Hedge-to-Arrives**

**Full Brokerage Services through FCC Futures** (Trent in Syracuse)

*Look for sign-up opportunities this fall for pricing next year's bushels on certain accumulator products and the MFC Weighted Averaging Pricing. It's never too early to be thinking about the 2019/20 crop year!*

Adams Auburn Avoca Bennet Brock Burr Cook Dunbar Eagle Elk Creek  
Elmwood Greenwood Manley Martell Murdock Mynard Nebraska City Nehawka  
Otoe Palmyra Prairie Home St. Mary Syracuse Tecumseh Walton Waverly