



# Clare-Mar Farms Limited

Where Your Business is Appreciated

3131 Cockshutt Rd. Wilsonville, Ontario N0E 1Z0

Phone: 519-443-4998

April 25, 2020

## Notice to all our Valued Customers

Over the past few years our corn market has been under pressure by many factors, such as quality and mold. This year due to low oil prices and oversupply, we have seen the ethanol market disappearing in North America. This will result in more export of our grain to other parts of the world. Due to this fact we need to be mindful that the grain that we produce is approved for trade in other nations.

There are several varieties that we have included in this letter (listed below) that **DO NOT have approval for import into the European Union**. The European Union (EU) is the destination for approximately 15 to 20 percent of our local grain corn exports. We have spoken with several of the Export companies around us, and they will **not accept any of these varieties of corn this fall**. They will also keep samples of all loads and come back on the elevator if any is found.

IF farmers continue to grow these varieties we risk the EU shutting Canada off from exporting to them. Losing this market will have a big impact on local grain prices and basis. We can see a clear example of this when China did the same to soybeans in 2018. However, unlike the export problems into China, we as farmers have the ability to avoid losing this valuable market.

Although the EU could possibly accept these varieties by the Fall, we do not feel it is worth the risk for us, or for the producer to take away future marketing opportunities with other countries.

Due to the inability of completely separating the varieties from one another, both on the farm and in the elevator, **Clare-Mar Farms will not be accepting varieties not approved for sale in the EU**. Samples taken from every truck delivered to our elevator will be kept. We will use these samples to test if an issue is found and hold those who grew these varieties responsible.

It is important to note that we are not the only elevator that will not be accepting these varieties. It has been recommended that all elevators in the area ban them, which most have already. The Grain Farmers of Ontario (GFO) and The Ontario Agribusiness Association (OABA) have released a joint statement on that as well, that can be found on this link: <https://www.oaba.on.ca/files/cornhybrids.pdf>

We as farmers ourselves, appreciate the work of seed companies to bring us better genetics and improved varieties. However, as elevator operators we see the severe danger that non approved varieties can cause to our supply chain. There are many risks a farmer takes when growing a crop. This one is avoidable.

We encourage you to see your local seed dealer to switch out your varieties if they are on the list.

As we approach this busy time for planting we want to wish you all safety, good health and a great growing season. Give us a call to discuss marketing options, contracts or set some targets in case of a rally. We would be more than happy to help.

We appreciate your understanding,  
Philip and Brent Slaght  
Clare-Mar Farms Ltd.



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Below is the list of varieties **not approved** for export to the European Union and will not be received by Clare-Mar Farms Ltd. during harvest of 2020.

Company	Number	Rating	Brand Names	GM Events
Brevant	B95N59SXE	2750	SmartStax Enlist	TC1507; Mon89034; DAS59122; MON88017; DAS40278
Brevant	B00R96AMXT	3000	Optimum AcreMax Xtreme	NK603 TC1507 DAS-59122-7 MIR604 MON810
Brevant	B04S21Q	3125	Qrome	NK603; DP4114; MIR604; MON810
Brevant	B82R52Q	2400	Qrome	NK603; DP4114; MIR604; MON810
Brevant	B90N18SXE	2600	SmartStax Enlist	TC1507; Mon89034; DAS59122; MON88017; DAS40278
Brevant	B95R46AMXT	2825	Optimum Intrasect XTreme	NK603; TC1507; DAS-59122-7; MIR604; MON810
Brevant	B98D25Q	2925	Qrome	NK603; DP4114; MIR604; MON810
Brevant	P90I26Q	2650	Qrome	NK603; DP4114; MIR604; MON810
Brevant	P92R26Q	2725	Qrome	NK603; DP4114; MIR604; MON810
Brevant	P93C41Q	2750	Qrome	NK603; DP4114; MIR604; MON810
Brevant	B06N59SXE	3125	SmartStax Enlist	TC1507; Mon89034; DAS59122; MON88017; DAS40278
Brevant	B07M64Q	3200	Qrome	NK603; DP4114; MIR604; MON810
Brevant	B10R32AML	3325	Optimum AcreMax Leptra	NK603; TC1507; MIR162; MON810
DEKALB	DKC51-99RIB	3075	Trecepta® RIB Complete®	MON89034, MIR162, NK603
DEKALB	DKC57-16RIB	3200	Trecepta® RIB Complete®	MON89034, MIR162, NK603
Maizex Seeds Inc.	MZ 4151TRE	3000	Trecepta® RIB Complete®	MON89034, MIR162, NK603
Pioneer	P9526AMXT	2825	Optimum AcreMax Xtreme	NK603 TC1507 DAS-59122-7 MIR604 MON810
Pioneer	P1197AMXT	3400	Optimum AcreMax Xtreme	NK603 TC1507 DAS-59122-7 MIR604 MON810
Pioneer	P9789AMXT	2900	Optimum AcreMax Xtreme	NK603 TC1507 DAS-59122-7 MIR604 MON810
Pioneer	P0157AMXT	3050	Optimum AcreMax Xtreme	NK603 TC1507 DAS-59122-7 MIR604 MON810
Pioneer	P0242AMXT	3100	Optimum AcreMax Xtreme	NK603 TC1507 DAS-59122-7 MIR604 MON810
Pioneer	P0574AMXT	3125	Optimum AcreMax Xtreme	NK603 TC1507 DAS-59122-7 MIR604 MON810
Pioneer	P0789AMXT	3325	Optimum AcreMax Xtreme	NK603 TC1507 DAS-59122-7 MIR604 MON810
Pioneer	P0825AMXT	3300	Optimum AcreMax Xtreme	NK603 TC1507 DAS-59122-7 MIR604 MON810
Pioneer	P9608AMXT	2850	Optimum AcreMax Xtreme	NK603 TC1507 DAS-59122-7 MIR604 MON810
Pioneer	P9621AMXT	2850	Optimum AcreMax Xtreme	NK603 TC1507 DAS-59122-7 MIR604 MON810
Pioneer	P9840AMXT	2900	Optimum AcreMax Xtreme	NK603 TC1507 DAS-59122-7 MIR604 MON810
Pioneer	P9998AMXT	2950	Optimum AcreMax Xtreme	NK603 TC1507 DAS-59122-7 MIR604 MON810
Pioneer	P0306AMXT	3125	Optimum AcreMax Xtreme	NK603 TC1507 DAS-59122-7 MIR604 MON810
Pioneer	P9377AMXT	2650	Optimum AcreMax Xtreme	NK603 TC1507 DAS-59122-7 MIR604 MON810
Pioneer	P7527AMXT	2150	Optimum AcreMax Xtreme	NK603 TC1507 DAS-59122-7 MIR604 MON810
Pioneer	P8352AMXT	2425	Optimum AcreMax Xtreme	NK603 TC1507 DAS-59122-7 MIR604 MON810
Pioneer	P8989AMXT	2650	Optimum AcreMax Xtreme	NK603 TC1507 DAS-59122-7 MIR604 MON810
Pioneer	P9188AMXT	2700	Optimum AcreMax Xtreme	NK603 TC1507 DAS-59122-7 MIR604 MON810
Pioneer	P8407Q	2450	Qrome	NK603; DP4114; MIR604; MON810
Pioneer	P8537Q	2550	Qrome	NK603; DP4114; MIR604; MON810
Pioneer	P8820Q	2600	Qrome	NK603; DP4114; MIR604; MON810
Pioneer	P9233Q	2750	Qrome	NK603; DP4114; MIR604; MON810
Pioneer	P9301Q	2750	Qrome	NK603; DP4114; MIR604; MON810
Pioneer	P9608Q	2850	Qrome	NK603; DP4114; MIR604; MON810
Pioneer	P9998Q	2950	Qrome	NK603; DP4114; MIR604; MON810
Pioneer	P0075Q	3000	Qrome	NK603; DP4114; MIR604; MON810
Pioneer	P0306Q	3100	Qrome	NK603; DP4114; MIR604; MON810
Pioneer	P0720Q	3250	Qrome	NK603; DP4114; MIR604; MON810
Pioneer	P9946AML	2950	Optimum AcreMax Leptra	NK603; TC1507; MIR162; MON810
PRIDE Seeds	A7464G4 RIB	3200	Trecepta® RIB Complete®	MON89034, MIR162, NK603