MID-CO COMMODITIES, INC. offers professional price-risk management services for all agricultural commodities. These services include relevant and up-to-the-minute market information, analyzed by experienced commodity risk consultants, as well as providing futures and options execution on major exchanges.

Our daily, one-on-one client contact gives our customers the price-risk management market insight they need. Exclusive, periodic newsletters and advisory publications, delivered via web and other traditional means supplement this personal contact.

The key components of MID-CO’s program are basis analysis and futures spread recommendations. The MID-CO team provides constant, in-depth analysis of both the technical and fundamental dynamics of the futures market.

In-Depth Analysis of Commodity Reports
Your MID-CO Risk Consultant will keep you up-to-date with all the relevant news and data that might affect your account and risk management decisions. If it happens on the exchange floor, in the field, at the USDA or anywhere in the world, we’ll let you know what’s going on - and why - to help determine how events might affect your marketing strategy. Risk consultants maintain timely telephone contact whenever they surface information. This highly personal service is supplemented by other flexible options for receiving pertinent news including web delivery, instant messenger, e-mail and conventional mail.

Cash Grain Market Analysis: Knowing What Works
Understanding clients needs and parameters is essential to deliver superior account management. MID-CO’s Risk Consultants work closely with each client to develop merchandising strategies to meet their customers’ specific needs. By closely following trends in the cash and basis markets, your advisor will tailor recommendations to help meet your goals.

Inventory Purchasing Program to Lower the Cost of Carrying Grain Inventory
MID-CO’s unique Inventory Purchase Program enables you to lower your interest expense through the use of grain purchase and sales contracts. Key features of this proprietary program are that it is built on simple purchase and sales transactions of grain inventory and that you retain control over the timing of your sales. There are no required fees and no additional capital investment in MID-CO.

Education To Better Understand Factors that Influence and Drive The Markets
As part of the complete service package, the MID-CO team researches and authors informative publications for exclusive distribution to MID-CO clients. The weekly ‘Merchandiser’s Fact Sheet’ is a convenient, reliable source for cash and futures information. Our periodic ‘Merchandising Updates’ thoroughly cover basis objectives and spread recommendations for corn, soybeans and wheat. In addition to ongoing publications, clients are invited to attend meetings to hear unique perspectives on all aspects of the grain industry. Scheduled workshops enable attendees to hone merchandising skills and create marketing strategies. And the MID-CO staff is available to speak to your board-of-directors or local growers on the market outlook or other timely grain-industry topics.

For over 30 years, we’ve helped Midwest elevators manage risk and maximize returns