

## Pilot Grove Cooperative

### September Newsletter

**Coop News:** We saw in late August Harvest 19' barely starting to peak it's head around the corner with Corn starting to dry it's way down. Could be a short corn harvest unless the rains start to stretch everything out. Ameren finally ran power to the new bin site in the last week of August and the scale house is all but complete. Hope to have the inbound scale system working by mid-September. We finished installing an Anhydrous loading platform, that makes it safer for us to handle the product.

#### **Upcoming events:**

Labor Day: September 3<sup>rd</sup>

Fish Days: Last day to order is Sept 18<sup>th</sup> with pick up on Sept 21<sup>st</sup>

**Feed News:** The Coop has a good supply of contracted Kent creep feed available that will let you put added pounds on those calves at a very attractive price. In addition to having a heavier calf that will bring more dollars at sale time creep fed calves typically wean easier and stay healthier and the cows go into the winter months in better condition.

September is Kent mineral promotion month at the Coop. During September most, all Kent minerals will get an additional 10% discount. September is also the month when anaplasmosis typically starts to appear in some area beef herds. The Kent Fescue Plus CTC mineral the coop sells have 5600 gram/ton of CTC in it and it is labeled for the control of active infections of anaplasmosis. After hearing how hard anaplasmosis hit some local producer's the last couple of falls this may be something you want to consider. Reminder, before purchasing any mineral with CTC in it the Coop will need a VFD from your veterinarian. During September and October, the coop will be offering a \$20/ton discount on Kent Exact Beef. Exact Beef can be used in combination with corn or commodities to regulate the intake on all sizes of cattle being fed out of a self-feeder. Call the coop to discuss what ratio would work best for your specific situation. When combining this promotion with the current price of corn, feed costs are very attractive. With corn harvest starting we want to remind you that the coop can grain bank your corn and use it in your livestock feeds. By using corn out of grain bank, you can reduce your "out of pocket" expenses for the winter feeding season. Corn is a traditional livestock feed and when mixed with supplements provides great performance at an economical price.

Cash flow assistance is available from Kent Feeds with their 0% interest feeder finance contracts on all Kent Beef products. For more information on the coops grain bank program or to discuss feeding options give Robbie a call.

**Grain News:** Ending stocks in the US are looking to set all time highs with the expected increase in the USDA Crop production survey. The trade war mixed with huge stocks have taken a toll on Soybean pricing. Soybeans on the month were down \$.69 cents. Corn ending stocks is at the tightest levels since 73/74 crop year. Even with the expected largest corn yield ever world and US ending stocks look to shrink. Look for yields to scale back on estimates after harvest. Pro Farmers Estimate was 177.3 vs 178.1 of the USDA's. Even though Pro Farmer does not check Missouri yields.

**Agronomy:** As we enter the beginning of September now is the time to put on the final touches to get the most out of your Soybeans. We recommend putting some fungicide along with a Nutrition pack to maximize your yield. Soybeans for the most part look clean with the exception of a few cases of volunteer corn sticking through. I always recommend putting a grass killer when spraying Beans in a rotation crop field even with Liberty. Ryan can provide fertilizer recommendations for post harvest wheat planting based on your yield average in your field.

### **Seed News**

**Cover Crops:** Cereal rye seed is in very high demand right now. If you are thinking you might need some, now is the time to order and pre-pay. It will be on a first-come, first-serve basis, unless it is pre-paid. We also offer several other cover crop seeds as well. The Coop can custom mix your cover crop seeds. It can be mixed dry and put in your tender, or mixed with fertilizer to spread with a buggy. Any combination is available. Call Ryan or Larry to discuss your options.

**Seed Wheat:** As of now, we have two options in stock: Momentum 106 - an early season maturity, good plant height, with good yield potential; and LCS 334 mid-season number, a little taller, with same yield punch. Both are good choices for Central Missouri. We also can get the Agri-Maxx line of seed wheat. Call us for pricing on all of your seed wheat needs.

**Seed Corn and Seed Beans:** We want to thank all of our customers for yet another record year in sales. AgriGold corn continues to gain market share, with strong agronomics, high-yielding, and fair pricing. We think you will see more AgriGold next year as well. Stine has introduced the new Liberty Link GT27 bean. This gives growers another option in the fight against hard to control weeds. This new bean will have tolerance to both glyphosate and Liberty, along with a new HPPD Group 27 Chemical. Come in and talk to us about the new LLGT27 Beans. We continue to carry Liberty Link beans as our main line of soybean seed, but will have limited numbers of the new LL GT27 bean.

Finally, we want to thank everyone for coming out to the Field Day (even though the threat of rain moved us inside). **Thank you, Ronnie Felten**, for allowing us to put out the plot again this year, the cattlemen for cooking steaks, and to you our valued customers for making this a successful year. We hope to see everyone soon to talk about your seed needs for the 2019 growing season.