



**MANKATO AND FAIRMONT PREMIUM AND DISCOUNT SCHEDULE
EFFECTIVE September 10, 2018**

*This schedule subject to change without notice

Wheat: Zero tolerance for wheat present in any delivery to Mankato. Treated Soybeans: No treated soybeans accepted.

Any delivery which yields a sample containing wheat or treated soybeans may be subject to one or all of the following:

- 1.) no payment for the entire load 2.) punitive charges for contamination of our soybean inventory 3.) further financial liability.

| FACTOR RANGE | HEAT DMG DISCOUNT % of contract price | TOTAL DAMAGE includes green damage | MOISTURE | DISCOUNT | SPLITS | |
|--------------|--|---------------------------------------|---------------|---------------------|--------------|----------|
| | | | RANGE | % of contract price | RANGE | DISCOUNT |
| .0 to .2% | | | | | | |
| .3 to .5% | .5% | | 13.1 to 13.5% | 1% | 20.1 to 25.0 | \$0.01 |
| .6 to 1.0% | 1% | | 13.6 to 14.0% | 2% | 25.1 to 30.0 | .02 |
| 1.1 to 1.5% | 1.5% | | 14.1 to 14.5% | 4% | 30.1 to 35.0 | .04 |
| 1.6 to 2.0% | 2% | | 14.6 to 15.0% | 6% | 35.1 to 40.0 | .06 |
| 2.1 to 2.5% | 2.5% | \$0.02 | 15.1 to 15.5% | 8% | 40.1 to 45.0 | .10 |
| 2.6 to 3.0% | 3% | .03 | 15.6 to 16.0% | 10% | 45.1 to 50.0 | .14 |
| 3.1 to 3.5% | 3.5% | .04 | 16.1 to 16.5% | 12% | 50.1 to 55.0 | .18 |
| 3.6 to 4.0% | 4% | .05 | 16.6 to 17.0% | 16% | 55.1 to 60.0 | .22 |
| 4.1 to 4.5% | 4.5% | .07 | 17.1 to 17.5% | 20% | 60.1 to 65.0 | .26 |
| 4.6 to 5.0% | 5% | .09 | 17.6 to 18.0% | 24% | 65.1 to 70.0 | .30 |

TEST WEIGHT:

½ cent per bushel for each pound or fraction thereof under 54.0 to 52.0.

1 cent per bushel for each pound or fraction thereof under 52.0 to 49.0 minimum.

FOREIGN MATERIAL:

All foreign material in excess of 1% shall be deducted from the gross weight and will not be paid for up to 5%. FM over 5% shall be deducted 1½ times from gross weight, FM over 10% shall be deducted 2 times from gross weight.

OTHER DISCOUNTS:

10 cents per bushel for stones, weevily or materially weathered.

10 cents per bushel for musty

12 cents per bushel for sour

20 cents per bushel for COFO

25 cents per bushel for DLQ (Distinctly Low Quality)

CORN DISCOUNT:

Soybeans with 3% or more corn will be discounted 5 cents per bushel for each 1% or fraction thereof over 3%, plus the weight will be deducted from the gross weight.

BEANS OF OTHER COLOR:

Soybeans with 1.1% to 3% other color will be discounted 1 cent, 3.1% to 5% discounted 2 cents

5.1% to 7% discounted 3 cents, 7.1% to 10% discounted 5 cents and beans with 10% and over subject to rejection.

OIL / PROTEIN

As is moisture, loads that meet the minimum 19.6 for oil or 37.0 for protein will be eligible for premiums according to the following schedule. Loads that fall below the minimums of 19.5 oil or 37.0% protein will not qualify for a premium.

| Oil | Premium | Protein Premium |
|-----------------|---------|-----------------|
| 19.5 or less | | 37% or higher |
| 19.6 to 19.8 | 2 cent | 3 cents |
| 19.9 to 20.1 | 3 cents | 3 cents |
| 20.2 to 20.4 | 4 cents | 3 cents |
| 20.5 to 20.7 | 5 cents | 3 cents |
| 20.8 to 21.0 | 6 cents | 3 cents |
| 21.1 and higher | 7 cents | 3 cents |

BUYER RESERVES THE RIGHT TO REJECT OR SEVERLY DISCOUNT ANY SHIPMENT OF BEANS WHICH GRADES OVER 16% MOISTURE; OVER 3% HEAT DAMAGE; OVER 8% TOTAL DAMAGE; OVER 10% FOREIGN MATERIAL; COFO, STONES, HEATING, DISTINCTLY LOW QUALITY (DLQ), UNKNOWN FOREIGN SUBSTANCE OR ANY PRESENCE OF WHEAT.