



Iowa Harvest 2018

Scoular is looking forward to supporting your 2018 corn and soybean harvest. We have updated our discount schedules and included them for your benefit. Note, these policies are subject to change as harvest progresses.

It appears that we are due for another above-average crop this fall, and we have been busy preparing our facilities to accommodate your harvest needs. For current cash bids, please call the Hancock office or go to scoulariowa.com.

FACILITY UPDATE

Our facilities at Corley, Elk Horn, Emerson, Griswold, Hancock, and Portsmouth will all be operational this fall. All facilities will be open for both corn and soybeans, except:

- Corley – We will only accept corn at our Corley facility.

HARVEST POLICIES

You will have five days after delivery of your grain to decide whether to sell (cash or basis), delay price (DP), or put your grain in open storage. If no disposition is received within those five days, your grain will be placed in open storage. To sell grain across the scale, please call a merchandiser regarding price and quantity. **Scale, operations, and accounting personnel are not able to purchase grain.**

SPOT POLICY

- Basis – Set on the date of delivery
- Futures Price – Closing price on the day AFTER delivery.
- Cash Price – Basis on the date of delivery, with futures close on the following day
- You may call a merchandiser at any time to sell grain

TRUCKING

- The Scoular truck fleet is prepared to assist with your harvest needs, and we will also have several third-party trucking companies helping us get your grain to the elevator this fall.
- We always do our best to accommodate short-notice trucking needs; however, please contact us in advance (48 hours prior) to ensure we have a truck reserved for you when you need it.

DELAYED PRICE FEES

- Corn – \$.20/bu. until January 1st, 2019
- Soybeans – \$.25/bu. until January 1st, 2019
- \$.05/bu. per month (accrues daily) after January 1st, 2019

OPEN STORAGE FEES

- Corn – \$.25/bu. until January 1st, 2019
- Soybeans – \$.30/bu. until January 1st, 2019
- \$.05/month (accrues daily) after January 1st, 2019

SHRINK

- Cash/Delay Price Corn – 2%/point of moisture above 15.0%, rounded to the half
- Open Storage Corn – 2%/point of moisture above 14.0%, rounded to the half

Thank you for your business – you can *Count on Scoular People* to serve you. For your marketing needs, Landon Cousins, Kale Holst, Tony Hoskins, and Marie Thompson are available to assist you. We look forward to a prosperous harvest with you and your family.

(712) 741-5437

ScoularIowa.com

