

ACCUMULATOR ENHANCER CONTRACTS

With the current uptick in the market, we felt it was a good time to send out some information on a couple soybean accumulator/master producer enhancer contracts. Some of you have done these in the past but if not, we have tried to explain them to you in detail below. Depending on your operation, this may be a good way to get your first new crop sales on the books.



Grain Locations
Archbold • Delta • Gerald • Hamler
Liberty Center • Wauseon

Agronomy Locations
Ridgeville Corners • Wauseon Agronomy

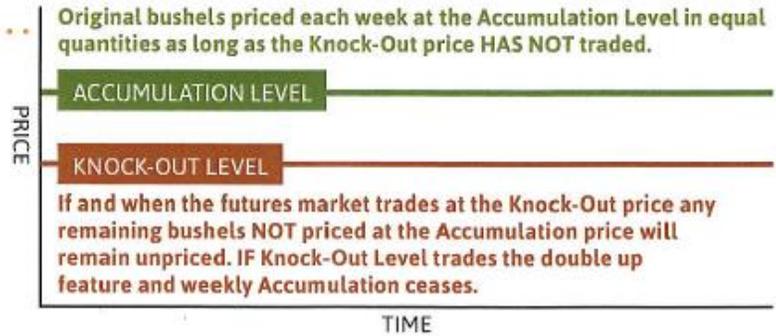
www.geraldgrain.com

PRODUCER ACCUMULATORS

Producer Accumulator with Weekly Double Up

- All bushels are not guaranteed to get priced
- Accumulates bushels at a price higher than the market today
- Upside limited at the Accumulation Level

- Total bushels could be double the original bushels
- Includes a Knock-Out
- No up front cost



MASTER PRODUCER ACCUMULATOR ENHANCER PLUS PLAN FOR NEW CROP 18 SOYBEANS

Maximum Price - \$10.65 **+46 our current market**

Guaranteed Price – NA

Knock Out Price - \$9.25 **-94 our current market**

This contract is very similar to the traditional Accumulator contract except it does not have a Guaranteed Price established but allows a higher Max price and a lower knock out price. This contract is an HTA contract in which these values represent the November 18 soybean CBOT futures price. This is a 1000-bushel minimum contract in which an equal number of bushels are priced out each week (1000 bushels divided by the 36-week contract equals 27.77 bushel priced out each week). If the November 18 CBOT futures price is above \$9.25 on the day the contract prices then the appropriate number of bushels will be priced out at the Maximum Price of \$10.65. If at any time during the duration of the contract the November 18 futures price amount goes below \$9.25 then no more pricing occurs and all the remaining bushels will be cancelled. A basis must be established at any time during this contract or upon delivery. This contract also has a double up factor that only comes into play on the very last day of this contract. If the November 18 CBOT futures price is above \$10.65 on the last day of this contract (on 10/31/18) then this contract will double its bushels (1000 bushels now become 2000 bushels) at the Maximum price of \$10.65. If you want to establish the basis when signing up for this contract you may do so. Currently on beans we have a \$.45 under basis, with a maximum price of \$10.65 less the \$.45 you can lock in a price of \$10.20.

MASTER PRODUCER ACCUMULATOR ENHANCER PLUS PLAN FOR NEW CROP 18 SOYBEANS WITH EARLY CLOSING DATE

Maximum Price - \$10.50 **+31 our current market**

Guaranteed Price – NA

Knock Out Price - \$9.25 **-94 our current market**

This one is the same as above except the ending date is moved up to September 14th. This contract would be a 29-week contract with the idea to have the ending date closer to the time we harvest soybean (1000 bushels divided by the 29-week contract equals 34.48 bushel priced out each week). If you want to establish the basis when signing up for this contract you may do so. Currently on beans we have a \$.45 under basis, with a maximum price of \$10.50 less the \$.45 you can lock in a price of \$10.05.

If you have any questions or any interest in these contracts, please contact your local branch representative as soon as possible. If these numbers do not interest you but you have something that would, please let us know because these contracts can be customized to you with different Max and Knock Out Prices within certain limitations.