

2020 Fixed Basis Contract

Marketing grain post-harvest can be challenging. Seasonal trends, global and domestic demand, geopolitics, and storage costs all come into play; making your marketing decisions all the more difficult. If you are looking for an additional approach to marketing your grain and lowering your storage costs, then you may want to consider FEE's Fixed Basis Contract.

THE FIXED BASIS CONTRACT WILL:

- Specify a number of bushels you would like to price.
- Lock in the Basis for a specified delivery time frame.
- Stop or avoid any storage charges.*†
- Provide pricing flexibility by allowing you to price your bushels at the time that is right for you.

YOUR ADVANTAGES:

- No upfront fees.
- Once Basis is set and bushels are applied during delivery period, storage charges will not be incurred.
- With the basis locked in, you maintain the flexibility to price your grain versus the Board when you deem most appropriate.
- Maintain the option to "roll" your contract forward to future CBOT delivery months up to two times.
- Flexibility of delivering bushels or applying FEE stored grain to your contract.

SOME GENERAL RISKS TO CONSIDER:

- Because only the basis is fixed, CBOT flat price risk remains through the duration of the contract.
- A fee of 2¢ per bu. will be assessed each time the contract is rolled to the next futures month.
- Cost structure as described applies to newly issued contracts only as of September 1, 2020.



With Farmers Elevator & Exchange's Fixed Basis Contract, one more tool can be added to your grain marketing toolbox. You will be able to maintain your pricing flexibility without the added burden of upfront fees or storage costs.* Take advantage of our exceptional dumping capacity at a time when it matters most, and reap the advantages of this low cost way of marketing your incoming grain this fall. There is no restriction on bushels contracted.

For complete details or if you have any questions please
contact the FEE Grain Marketing Team.

*** Regular FEE contract terms apply. ***

* Grain must be applied to contract during specified delivery period to avoid incurring storage charges.

† All Corn will be dried to 15% moisture, and Beans to 13% moisture.