48th Annual Conference Program

The mission of the MBCEA is to support the professional advancement of metal building contractors, erectors, and our industry.

New Orleans Downtown Marriott
at the Convention Center
New Orleans, LA
May 18-20, 2017

MBCEA Officers
Mike Reynolds, President          Keith Wentworth, Pres-Elect
Gary Smith, Past President        Wade Hobbs, Treasurer
Andy Huber, Secretary

MBCEA Directors and Chapter Presidents
Tony Barnes          Michael Cain          Arnold Corbin
Ben Ferguson         Tom Frahm           Dan Halme
Art Hance            John Iveson         Tim Kessel
Andy Lee             David Leinbach      Steve Moore
Jim Place            Orris Schlabach     Tim Seyler

Support Team
Sasha Graver, Executive Director
Chuck Haslebacher, MBMA Liaison
Jackie Meiluta, Consultant
Josh Quinter, Legal Counsel
Schedule Snapshot

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THURSDAY  May 18, 2017

GOLF OUTING     Meet in lobby at 6:45AM. Bus departs at 7:00AM. Play begins at 8:00AM
Join your fellow golfers for a friendly, yet competitive round of Golf at English Turn Golf and Country Club. The Conference price of $150/pp includes lunch and transportation to the course.

Golf Tournament Sponsored by:

The Registration Desk will be open in the Blaine Kern Ballroom
Foyer from 12:00PM - 3:00PM

MBCEA and MBMA Welcome and Opening Remarks

Riverbend  3:00PM – 4:30PM

Welcome to the conference! Leadership from the MBMA and MBCEA will share some thoughts, ideas and opportunities to set the stage for the next few days of research, leadership, education and networking.

Opening Remarks Sponsored by:
THE EXHIBIT HALL / VISIT ALL VENDORS / COCKTAIL RECEPTION
Atrium/Riverbend Foyer 2nd Floor 4:30PM - 7:30PM
Meet and mingle with the suppliers. This is your opportunity to learn and see new products and services for the metal building industry. Visit all vendors and enter a contest to win prizes. Top prize is a DRONE, valued at $750!

Cocktail Reception Sponsored by:

BE SURE TO VISIT ALL OUR EXHIBITORS
Ace Clamp-PMC Industries
Akzo Nobel Coatings, Inc.
All Weather Insulated Panels
ATAS International, Inc.
Atlas Bolt & Screw
AutoMAK Assembly, Inc.
Bay Insulation Systems
Birmingham Rail & Locomotive Co.
Chief Buildings
Design Components, Inc.
D.I. Roof Seamers
Diamond Door Products
Distribution International
Dominion Building Products
Dynamic Fastener
ECHOTape
Enduro Composites
EZ Vent-N-Closure
G.W.Y., Inc.
Global Building Products
Intl. Accreditation Service, Inc.
Kingspan Insulated Metal Panels
Lamtec Corporation
Magnum Piering, Inc.
McElroy Metal
Metallic Products
Metl-Span
NCI Building Systems
Nucor Buildings Group
Pacific Insulated Panel, LLC
Panasonic Ind. Devices Sales Co.
PDL Building Products
Plyco Corp.
PowerLift Hydraulic Doors
Preformed Line Products
Quality Roof Seamers
Roof Hugger
S-5!
Schweiss Doors
Service Partners
SFS intec
Silvercote
Tell Manufacturing
Therm-All, Inc.
Thermal Design, Inc.
Triangle Fastener Corp.
Wood’s Powr-Grip Co., Inc.

Dinner in the Blaine Kern Ballroom begins at 7:30PM, sponsored by IMPACT. Awards Ceremony immediately following with reception sponsored by PLYCO.
FRIDAY MAY 19, 2017

MBCEA/MBMA combined Breakfast Buffet & Exhibit Hall in the 2nd Floor Atrium/Riverbend Foyer 7:00AM – 9:00AM

Breakfast Sponsored by:

BUILDING YOUR WORKFORCE: APPRENTICESHIP TRAINING

Blaine Kern Ballroom “AB” 9:00AM – 9:45AM

Apprenticeship is not just a union program; it is the time-honored tradition for training and developing your team. Formalizing your training program is a required element of AC478 and an effective way to ensure a qualified workforce. Jackie Meiluta will be joined by a representative from the LA Department of Labor, Justin Waller (Red Iron Construction), and Dave Leinbach (Kaiser-Martin Group). Justin and Dave are in the early stages of their program and will share their experiences.

Jackie Meiluta helped develop and implement Thomas Phoenix’s apprenticeship program, as well as the MBI National Guidelines. She is a consultant focused on the needs of Metal Building Contractors and Erectors.

PROJECT ECONOMICS FOR THE FIELD MGR: UNDERSTANDING HOW YOUR DECISIONS AFFECT THE BOTTOM LINE

Blaine Kern Ballroom “EF” 9:00AM – 9:45AM

Construction projects are fluid environments in which field personnel are charged with important decisions that influence project economics and company profitability every day. This course will cover some of those commonly encountered decisions and provide ideas on how to respond to them. Topics will include the dreaded scope and change order issues, scheduling and delay problems, managing difficult field personnel, and more. Attendees will take away strategies to identify problems before they become unmanageable and tips on how to deal with issues in a cost efficient way as they arise.

Nate Fox is a Principal attorney in Offit Kurman’s suburban Philadelphia office located in Plymouth Meeting, Pennsylvania. His practice focuses on construction and related development matters, and he provides a very practical perspective to clients having been a construction project manager with years of field experience.
HOW TO LEAD A PRODUCTIVE ORGANIZATION  
**Blaine Kern Ballroom “AB” 9:50AM – 11:10AM**  
This course will explore the common core concepts that define highly productive organizations. Setting and maintaining culture, defining goals and laying out roadmaps, and developing leadership skills that translate across all industries, levels, and situations will be covered. Participants will learn how to deal with difficult people and to concentrate on the things that they can control and which, by definition, lead to productive organizations.

Josh Quinter is a principal at Offit Kurman. He has extensive experience representing stakeholders of all kinds in the construction industry on both public and private projects. Mr. Quinter is general counsel to the MBCEA, on the Board of the Mid-Atlantic Chapter, and is a frequent contributor to the MBCEA newsletter.

ARE YOU READY FOR THE NEW ENERGY CODES?  
**Blaine Kern Ballroom “EF” 9:50AM – 11:10AM**  
IECC 2015 and ASHRAE 90.1 2013 have major changes: more stringent envelope requirements, air barriers and reduced U-values of all old single layer and double layer systems. 11 States have already adopted IECC 2015/ASHRAE 90.1 2013 and the rest will.

Bill Beals, District Manager of Therm-All Insulation, is a 30-year veteran of the metal building industry. He is a contributing member of several committees, including the MBMA Energy Committee and the NIA Laminators Committee. Bill also belongs to the International Code Council (ICC) and is a frequent speaker and writer on commercial energy codes.

RE-ROOFING – WHY MBCEA MEMBERS SHOULD CONSIDER IT  
**Blaine Kern Ballroom “AB” 11:15AM – 12:15PM**  
Brendan Doyle will cover the primary and secondary market segments for reroof. Learn the economic advantages and disadvantages of being in the reroof market, spin-off activity from the reroof activity, the reroof business plan in outline and reroof market tools.

Brendan Doyle, of Avondale Enterprises, is an independent Sales Representative for Butler Roof Group, assisting promote sales and solutions of Butler metal roof and reroof products through the Butler Builder network to the Architectural, Engineering, CM, industrial, community and developer marketplaces.
GLOBALLY HARMONIZED SYSTEM – TRAIN THE TRAINER  
**Blaine Kern Ballroom “EF” 11:15AM – 12:15PM**

Everything you ever wanted to know (or at least need to know) about GHS (formerly known as MSDS) but were afraid to ask. The inimitable Gary Smith will make a dry subject fun and provide you with the tools to train on this topic. Attendees will leave with a certification from the Metal Buildings Institute as a certified trainer of GHS (MSDS). Attendees will receive a flash drive with course content, test and answer key, hand-outs – everything you need to train your crew.

Gary T. Smith, retired Principal of Thomas Phoenix International, member of the MCN Hall of Fame, President of the MBI, Past-President of MBCEA and kick-starter for MBCEA Chapters. Known for his passionate leadership and devotion to safety, education and training.

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**Combined MBMA/MBCEA Lunch will be served in Blaine Kern Ballroom “CD” from 12:15PM – 1:00PM**

**Lunch Sponsored by:**

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UNDERSTANDING COMCHECK: USING THE PRESCRIPTIVE AND ALTERNATIVE ASSEMBLIES FOR A COMPETITIVE ADVANTAGE  
**Blaine Kern Ballroom “AB” 1:00PM – 2:00PM**

This seminar will be a brief introduction into ComCheck as we look at the role of the metal building contractor or erector in providing the necessary information needed for a ComCheck review. We will also look at the new ASHRAE approved assemblies and show how they might be a competitive energy solution advantage for your project and for passing ComCheck.

Tim Kessel has over 25 years of experience in the metal building industry. In addition to calling on National Accounts, Tim is very active within the metal building industry as he serves on various committees and is currently a member of the MBMA Board of Directors.

Jay Johnson is the Director of Architectural Services at the Metal Building Manufacturers Association, since 2007, assisting MBMA with its technical programs, along with their energy and sustainability initiatives. He is active in the code development process for the IECC, ASHRAE Standard 90.1, along with LEED rating systems. Currently, he serves on the ASHRAE 90.1 Envelope Subcommittee as the Metal Building Industry Consultant.
OSHA UPDATE: FALL PROTECTION, SILICA RULES AND OTHER NEW SAFETY REGULATIONS

Blaine Kern Ballroom “EF” 1:00PM – 2:00PM

Wilfred J. Hebert, Compliance Assistance Specialist, U.S. Department of Labor/OSHA, Baton Rouge Area Office has 27 years’ experience with OSHA (19 years as a Compliance Safety and Health Officer and 8 years as a Compliance Assistance Specialist) and 30 plus years with the U. S. Army as a Military Instructor (Regular and Reservist). Both jobs involve regulatory compliance and require safety and health training.

METAL BUILDING INSPECTION HANDBOOK REVIEW

Blaine Kern Ballroom “AB” 2:05PM – 3:05PM

Metal building projects continue to get more complex and gain in popularity. With the increase in structural complexity come additional inspection requirements to meet the building code. This presentation will review MBMA’s new “Guide for the Inspection of Metal Building Systems”. This resource provides information on how a metal building is different from conventional steel buildings and reviews the function of all of the components that make up a metal building system. Inspection requirements found in the building code will be part of this overview, including discussion on the most common topics that may be different for the inspector and erector.

Dustin Cole, P.E., S.E., is the Director of Engineering for Chief Buildings. Mr. Cole has been involved in the design of custom engineered metal buildings for more than 28 years and has been instrumental in the development of best design practices resulting in structurally sound buildings while maintaining budgetary and scheduling constraints.
TRICKS OF THE TRADE TO ADDRESS COMMON PROBLEMS IN METAL BUILDING ASSEMBLY

Blaine Kern Ballroom “EF” 2:05PM – 3:05PM

Tom Frahm and Arnold Corbin are the go-to men for troubleshooting. Join them for an informative review of tips, tricks and techniques for your most common problems.

Arnold Corbin, Pre-Engineered Buildings Manager for Metl-Span with more than 35-years of experience in general construction, field technical services, designs consulting, and materials manufacturing.

T.K. Frahm, Butler Manufacturing, member of the MCN Hall of Fame, has been solving problems in the metal building industry for more than 50 years. He has worked on the manufacturing and contractor side. He is the current President of MBCEA Southern California Chapter, Past President of MBMA Construction Committee, has served on Butler’s and VP’s Erection Council and much more.

Mid-morning and afternoon Refreshment Breaks Sponsored by:

NAVIGATING THE OSHA INSPECTION AND CITATION PROCESS

Blaine Kern Ballroom “EF” 3:20PM – 4:45PM

This course will explore the scope of OSHA’s authority, outline investigation and citation procedures, and provide practical tips and best practices to manage enforcement efforts and minimize the impact of those efforts on both the company and the job-site. Participants will learn how to control the OSHA investigation and citation process by implementing management level policies to prepare for, handle and respond to OSHA investigations and employing techniques and tactics for all company personnel to best manage OHSA investigations and citations.

Josh Quinter is a principal at Offit Kurman. He has extensive experience representing stakeholders of all kinds in the construction industry on both public and private projects.

Offit | Kurman
Attorneys At Law
Unwind at the MBCEA Cocktail Reception in the Blaine Kern Ballroom “CD” from 5:00PM – 6:00PM compliments of Silvercote

SATURDAY MAY 20, 2017
MBCEA Breakfast in the Blaine Kern Ballroom “CD”
8:00AM – 9:00AM

AC478 ACCREDITATION: UPDATE AND PROCESS REVIEW
Riverbend I and II 9:00AM – 10:00AM
Curious about this game-changer of a program? Wonder what all the fuss is about? Come hear why this program is the future of our industry, where we are and what changes have recently been endorsed. Speak with members who have already been accredited and learn what you need to do to qualify.

Jackie Meiluta, program manager for the MBCEA and member of the Technical Committee that developed the AC478 criteria. She provides free consultation on this topic to MBCEA members.

CONTRACTOR AND ERECTOR ROUND TABLE
Riverbend I and II 10:00AM – Noon
Bring your questions, problems, opportunities. This is an open mic format that is always a fan favorite. Ideas, issues and opportunities presented in this session frequently lead to new programs for the MBCEA.

Sponsored by:

Total Quality. Assured.
Schedule Snapshot

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