Message from the Chair

In 2017 we wished the Land Trust Alliance “Happy 35th Anniversary!” And it was a year of other important anniversaries: 30 years of Rally, our premier annual conservation conference; 10 years of the Land Trust Accreditation Commission accrediting land trusts; and five years of Terrafirma ensuring that protected lands stay that way.

Our members and supporters have been with us all along the journey. We thank you for partnering with the Alliance to save the places we all need and love. Going forward, the Alliance will continue to strengthen the land trust community to meet the challenges ahead.

Here’s to the next 35 years!

Jamey French
Board Chair
Land Trust Alliance

Message from the President

Land is the key to a healthy and secure future for all Americans, providing water, food, clean air and natural, cost-efficient carbon storage.

No one knows this better than the land trust community. But we have a big challenge to overcome: Most Americans have never heard of land trusts. The Land Trust Alliance intends to change that.

Our new strategic plan sets forth a vision for a “relevance campaign” to engage nontraditional conservation partners and audiences around our shared interest in protecting special places. As we connect more people to land through land trusts, more places will be saved, and the future of land conservation will be secure.

Andrew Bowman
President
Land Trust Alliance
A New Vision

The work that we do at the Land Trust Alliance flows out to land trusts and the broader land conservation community until it reaches into every American’s life. We all need and love special places, but only together can we save them. Find a land trust near you.

“The Alliance should articulate a new vision for land conservation in America; be a leader in what a new era of conservation looks like and define the end game for conservation.”

— Land Trust Alliance member
Land & Community

“Community conservation continues to transform our organization, relationships and conservation impact,” says Dave Clutter, executive director of the accredited Driftless Area Land Conservancy in Wisconsin. “Our goal is to focus on serving those who haven’t had the chance to connect to nature and farms — like Head Start kids, elders or others who lack access to nature.”

Clutter learned about community conservation through Land Trust Alliance trainings. “We continue to build a more inclusive sense of community through direct experiences with lands and waters. And people seem to agree — our support, membership and opportunities continue to grow.”

Photo: Driftless Area Land Conservancy uses strategies to build community relevance, such as enriching educational experiences by providing lands to serve as outdoor classrooms for nearby schools.

Excellence at Work

The Alliance’s national Excellence Program has worked intensively with 70 land trusts across the country to significantly increase their capacity to conserve land, including investments to help these land trusts pursue training in a wide range of topics related to land trust management, community engagement and strategic conservation planning.

“The Excellence Program was transformative for me as a new executive director,” says Brenda Costa of the accredited French Creek Valley Conservancy in Pennsylvania. “I learned valuable skills but more important was the immersive experience with a wide variety of other conservation leaders from different parts of the country and varied levels of experience.”

Mitigation & Adaptation

Given that forests, grasslands, wetlands and other natural lands can absorb carbon and keep it out of the atmosphere, land conservation and stewardship are more important than ever. New research shows that natural climate solutions can meet one-third of the world’s emissions reduction goal.

In 2017 the Land Trust Alliance launched its Land and Climate Program to help land trusts maximize the land’s ability to mitigate climate change or adapt to it. Read about natural climate solutions and visit our website for resources and case studies.

Photo: Marin Agricultural Land Trust (accredited) Stewardship Manager Jim Jensen (right) and former Stewardship Manager, Patricia Hickey, (left) visit the ranch of a local producer to assess indicators of rangeland health as part of the carbon farm and conservation planning process. Photographer: Michael Woolsey.
An Invaluable Hand

When attorney Ken Mauer, a board member of the all-volunteer West Central Ohio Land Conservancy was searching for answers to a complex stewardship question, he turned to Alliance Conservation Defense Director Leslie Ratley-Beach for help.

This was only one of 1,635 information and technical assistance requests Ratley-Beach and the Conservation Defense team handled in 2017.

“Thanks so much for the excellent guidance,” said Mauer. “Clearly, there are questions still to be answered, but there may be a light at the end of the tunnel. The Land Trust Alliance is an invaluable resource!”

Photo: The Wischmeyer 40-acre agricultural conservation easement in Ohio features a certified organic farm with conservation practices of windbreaks and other tree plants, and a solar array providing supplemental power to the homestead. Photographer: Jim Spurgat

Accreditation Boost

When Bob Stokes, president of the accredited Galveston Bay Foundation in Texas, reviewed a chart that showed what happened when GBF earned accreditation, he was pleased but not surprised. “As you can see, our ‘acres conserved’ line headed sky high after we were accredited. This speaks to the virtues of accreditation. And of course, the Land Trust Alliance’s Excellence training has helped reinforce these efforts in a big way.”

Powerful Allies

In 2017 the Washington Association of Land Trusts and the Coalition of Oregon Land Trusts helped their members host tours of conservation properties for elected officials, something the Land Trust Alliance supports through training, resources and its Ambassador Program.

“When you engage your elected officials, it’s about their recognizing who you are and how you benefit the community,” says Curt Soper, executive director of the accredited Chelan-Douglas Land Trust, who hiked with state Senator Brad Hawkins on protected land. “Outdoor recreation. Kids in nature. These are things that cross the political aisle.” When it comes to advocating for federal priorities for the entire land trust community, these relationships are vital.

Financial Overview

I am pleased to report that in 2017 the Land Trust Alliance had a solid year financially with $17 million in revenue resulting in a $1.4 million increase in net assets.

The Alliance achieved an unrestricted surplus of $165,000 while building net assets to support future capacity-building programs for land trusts. Total expenses of $15.6 million include $3.7 million in direct grants to land trusts and other conservation organizations for organizational and leadership development, community conservation and innovative conservation projects. The Accreditation Commission operated at breakeven before investing a small portion of its operating reserve in the early stages of a 10-year impact evaluation. Our combined balance sheet remains strong and liquid. Assets and liabilities grew as the result of early adoption of a new GAAP standard on accounting for leases in connection with our new headquarters in Washington, DC. The new standard seeks to increase transparency with respect to an organization’s financial commitments by requiring the recording of both an asset and corresponding lease liability on the balance sheet when entering into a multi-year office lease.

The Alliance’s complete, audited financial statements, which contain an unqualified audit opinion, are available at www.landtrustalliance.org or by request to info@lta.org.

Marilyn M. Ayres
Chief Operating & Financial Officer
Land Trust Alliance

Revenue

<table>
<thead>
<tr>
<th>Source</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individuals</td>
<td>22.9%</td>
</tr>
<tr>
<td>Foundations</td>
<td>46.2%</td>
</tr>
<tr>
<td>Government</td>
<td>3.7%</td>
</tr>
<tr>
<td>Corporations/Organizations</td>
<td>3.2%</td>
</tr>
<tr>
<td>Organizational memberships</td>
<td>7.4%</td>
</tr>
<tr>
<td>Investment income</td>
<td>4.4%</td>
</tr>
<tr>
<td>Program revenue</td>
<td>12.2%</td>
</tr>
</tbody>
</table>

Expense

<table>
<thead>
<tr>
<th>Category</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fundraising</td>
<td>10.6%</td>
</tr>
<tr>
<td>Management &amp; General</td>
<td>4.9%</td>
</tr>
<tr>
<td>Education &amp; Capacity Building</td>
<td>59.4%</td>
</tr>
<tr>
<td>Policy and Outreach</td>
<td>14.8%</td>
</tr>
<tr>
<td>Conservation Permanence</td>
<td>5.1%</td>
</tr>
<tr>
<td>Accreditation</td>
<td>5.1%</td>
</tr>
</tbody>
</table>
## Combined Statement of Financial Position

### ASSETS

<table>
<thead>
<tr>
<th>Asset</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$3,358,384</td>
<td>$3,465,616</td>
</tr>
<tr>
<td>Receivables</td>
<td>80,336</td>
<td>31,955</td>
</tr>
<tr>
<td>Promisestogive</td>
<td>3,743,509</td>
<td>5,772,521</td>
</tr>
<tr>
<td>Investments</td>
<td>6,088,473</td>
<td>5,108,097</td>
</tr>
<tr>
<td>Prepaidexpenses</td>
<td>301,488</td>
<td>366,152</td>
</tr>
<tr>
<td>Inventories</td>
<td>7,175</td>
<td>35,734</td>
</tr>
<tr>
<td><strong>Total Current Assets</strong></td>
<td><strong>13,579,365</strong></td>
<td><strong>14,780,075</strong></td>
</tr>
<tr>
<td>Property and Equipment, Net of Accumulated Depreciation</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>253,368</td>
<td>97,556</td>
</tr>
</tbody>
</table>

### Other Assets:

<table>
<thead>
<tr>
<th>Asset</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Right to use assets</td>
<td>4,125,575</td>
<td>115,049</td>
</tr>
<tr>
<td>Promisestogive,long-term</td>
<td>2,659,362</td>
<td>18,171</td>
</tr>
<tr>
<td>Investments</td>
<td>4,637,829</td>
<td>4,117,487</td>
</tr>
<tr>
<td>Deposits</td>
<td>83,703</td>
<td>83,703</td>
</tr>
<tr>
<td><strong>Total Other Assets</strong></td>
<td><strong>11,506,469</strong></td>
<td><strong>4,334,410</strong></td>
</tr>
</tbody>
</table>

### Total Assets:

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>25,339,202</strong></td>
<td><strong>19,212,041</strong></td>
</tr>
</tbody>
</table>

### LIABILITIES

<table>
<thead>
<tr>
<th>Liability</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>$556,229</td>
<td>$447,497</td>
</tr>
<tr>
<td>Grants payable</td>
<td>772,690</td>
<td>450,03</td>
</tr>
<tr>
<td>Deferred compensation</td>
<td>-</td>
<td>304,56</td>
</tr>
<tr>
<td>Deferred revenue</td>
<td>10,575</td>
<td>3,880</td>
</tr>
<tr>
<td>Leaseliabilities-financing</td>
<td>5,649</td>
<td>1,220</td>
</tr>
<tr>
<td>Leaseliabilities-operating</td>
<td>298,272</td>
<td>145,235</td>
</tr>
<tr>
<td>Conditional contribution</td>
<td>250,000</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Current Liabilities</strong></td>
<td><strong>1,893,415</strong></td>
<td><strong>1,352,435</strong></td>
</tr>
</tbody>
</table>

### Other Liabilities:

<table>
<thead>
<tr>
<th>Liability</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Leaseliabilities-financing</td>
<td>18,054</td>
<td>3,617</td>
</tr>
<tr>
<td>Leaseliabilities-operating</td>
<td>4,132,806</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Other Liabilities</strong></td>
<td><strong>4,150,860</strong></td>
<td><strong>3,617</strong></td>
</tr>
</tbody>
</table>

### NET ASSETS

<table>
<thead>
<tr>
<th>classification</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>2,804,641</td>
<td>2,639,855</td>
</tr>
<tr>
<td>Temporarily restricted</td>
<td>13,368,285</td>
<td>12,090,623</td>
</tr>
<tr>
<td>Permanently restricted</td>
<td>3,122,001</td>
<td>3,125,511</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>19,294,927</strong></td>
<td><strong>17,855,989</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Classification</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>**Total Liabilities and Net Assets</td>
<td><strong>25,339,202</strong></td>
<td><strong>19,212,041</strong></td>
</tr>
</tbody>
</table>

The accompanying notes to the combined financial statements are an integral part of these statements.
# Combined Statement of Activities

<table>
<thead>
<tr>
<th>SUPPORT AND REVENUE</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grants</td>
<td>$ 722,000</td>
<td>$ 10,319,092</td>
<td>$ (3,510)</td>
<td>$11,037,582</td>
</tr>
<tr>
<td>Contributions:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Individual memberships and donations</td>
<td>1,674,976</td>
<td>197,798</td>
<td>-</td>
<td>1,872,774</td>
</tr>
<tr>
<td>Organizational memberships</td>
<td>1,261,267</td>
<td>-</td>
<td>-</td>
<td>1,261,267</td>
</tr>
<tr>
<td>Other donations</td>
<td>35,091</td>
<td>-</td>
<td>-</td>
<td>35,091</td>
</tr>
<tr>
<td>Conference fees</td>
<td>1,158,056</td>
<td>-</td>
<td>-</td>
<td>1,158,056</td>
</tr>
<tr>
<td>Investment income</td>
<td>51,898</td>
<td>701,723</td>
<td>-</td>
<td>753,621</td>
</tr>
<tr>
<td>Accreditation fees</td>
<td>595,485</td>
<td>-</td>
<td>-</td>
<td>595,485</td>
</tr>
<tr>
<td>Donated services</td>
<td>36,901</td>
<td>-</td>
<td>-</td>
<td>36,901</td>
</tr>
<tr>
<td>Publication sales</td>
<td>15,367</td>
<td>-</td>
<td>-</td>
<td>15,367</td>
</tr>
<tr>
<td>Other programs</td>
<td>322,495</td>
<td>-</td>
<td>-</td>
<td>322,495</td>
</tr>
<tr>
<td>Net assets released from restrictions</td>
<td>9,940,951</td>
<td>(9,940,951)</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Total Support and Revenue</td>
<td>15,814,487</td>
<td>1,277,662</td>
<td>(3,510)</td>
<td>17,088,639</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>EXPENSES</th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Program services</td>
<td>13,220,898</td>
<td>-</td>
<td>-</td>
<td>13,220,898</td>
</tr>
<tr>
<td>Management and general</td>
<td>773,206</td>
<td>-</td>
<td>-</td>
<td>773,206</td>
</tr>
<tr>
<td>Fundraising</td>
<td>1,655,597</td>
<td>-</td>
<td>-</td>
<td>1,655,597</td>
</tr>
<tr>
<td>Total Expenses</td>
<td>15,649,701</td>
<td>-</td>
<td>-</td>
<td>15,649,701</td>
</tr>
<tr>
<td>Changes in net assets</td>
<td>164,786</td>
<td>1,277,662</td>
<td>(3,510)</td>
<td>1,438,938</td>
</tr>
<tr>
<td>Net assets, beginning of year</td>
<td>2,639,855</td>
<td>12,090,623</td>
<td>3,125,511</td>
<td>17,855,989</td>
</tr>
<tr>
<td>Net assets, end of year</td>
<td>$ 2,804,641</td>
<td>$ 13,368,285</td>
<td>$ 3,122,001</td>
<td>$ 19,294,927</td>
</tr>
</tbody>
</table>

The accompanying notes to the combined financial statements are an integral part of these statements.
Land Trust Alliance Supporters

The Land Trust Alliance is deeply grateful to our generous supporters who make our work possible.

Special appreciation goes to donors supporting the Alliance through corporate matching programs and workplace campaigns and to the many land trusts that made charitable contributions above and beyond their member dues.

Please contact donate@lta.org for questions regarding your listing.

* indicates new and continuing multi-year gifts and pledges
+ indicates in-kind contributions

$1 Million and Greater
Anonymous
S.D. Bechtel, Jr. Foundation*
Shelby Cullom Davis Charitable Fund, Inc.*
Doris Duke Charitable Foundation*
New York State Department of Environmental Conservation
Yarg Foundation*

$500,000 - $999,999
Anonymous
The Cabana Fund of the Oregon Community Foundation
MARPAT Foundation, Inc.*
Charles Stewart Mott Foundation*

$100,000 - $499,999
Anonymous
Robert and Margaret Ayres*

Bobolink Foundation
The Peter and Carmen Lucia Buck Foundation
Butler Conservation Fund*
Gaylord and Dorothy Donnelley Foundation*
Great Outdoors Colorado (GOCO)
Hillsdale Fund*
Houston Endowment Inc.*
Laural Foundation
LOR Foundation
The Meadows Foundation
Mithun Family Foundation
National Fish and Wildlife Foundation
The Nature Conservancy
The Panphil and Uphill Foundations*

Nina Mason Pulliam Charitable Trust*
RJM Foundation
U.S. Environmental Protection Agency
U.S. Forest Service*
$50,000 - $99,999
Anonymous
The Agua Fund
David H. Anderson
Robert B. Berry
The William and Mary Greve Foundation, Inc.

Lyme Land Conservation Trust
Richard King Mellon Foundation
Merck Family Fund*
Meyer Memorial Trust
Bill and Hattie Mulligan
Open Space Institute
Michael and Barbara Polemis

Shield-Ayres Foundation*
Still Water Foundation
 Trailsend Foundation
Turner Foundation
U.S. Department of Defense*
U.S. Fish and Wildlife Service*
USDA Natural Resources Conservation Service
$25,000 - $49,999
Arent Fox LLP+
The Chesapeake Bay Trust
Franz and Anne Colloredo-Mansfeld
The Conservation Fund
Douglas County Open Space
Exxon Mobil Corporation
Mr. and Mrs. Robert L.V. French
Judith Stockdale and Jonathan Boyer
Sustainable Forestry Initiative (SFI) Inc.
Jane Smith Turner Foundation
Andy Weaver*
Weeden Foundation
Western Rivers Conservancy
Mr. and Mrs. Dickson L. Whitney Jr.
Penelope P. Wilson*
$1,000 - $4,999
Anonymous
The 1,000 Islands Land Trust
Lise H. Aangeenbrug
Louis and Anne Abrons Foundation
Mark and Susan Ackelson
Adirondack Land Trust
The Atticus Trust
Timothy Barnard and Meredith Patterson
Mrs. Anne H Bass
Sylvia Bates and Thomas Masland
Beard Family Charitable Trust
Constance Best and Laurie Wayburn
Mr. and Mrs. John H. Birdsall
Alan and Sally Black
James and Elizabeth Bramsen
Braun & Gresham, PLLC
Anne Brockenbrough Brooks & Brooks, Land Surveyors, P.C.
The Brooks Foundation
William Brown
Kathryn Brown
Judy Buechner Advised Fund
Christopher B. Burke
Richard Burns
Mr. and Mrs. Thomas Chamberlin
The Chazen Companies
Story Clark
Joyce and Lester Coleman
The Corwith Fund
George M. Covington
Debbie and David Craig
Roland Francis Crane, Jr.
Leslie Setterholm Curtis
Andrew C. Dana
Gail Danto and Art Roffey
Sara Jane and William DeHoff
Jane A. Difley
Marylee and Charles Dodge
Strahan Donnelley Charitable Trust
William and Nancy Doolittle
The Doritch Fund
EarthShare
Paul and Sandy Easter
Robert and Jane Ettinger
John and Deborah L. Evangelakos
Tim Evnin
Lori Faeth
Fanwood Foundation/West
Fieldstone Foundation, Inc.
Finger Lakes Land Trust, Inc.
Mr. and Mrs. Jay Finke
Elizabeth H. and Irvine D. Flinn
Barbara and Donald Frank Charitable Fund
The Friendship Fund
Genesee Land Trust
Genesee Valley Conservancy
Geneva Lake Conservancy
Michael and Cleo Gewirz
Nancy Gilbert
Rick and Alice Godfrey
Celeste and Eric Grace
Green Spaces Alliance of South Texas
The Halle Family Foundation
Francis Hatch
Erin Heskett
Elliott D. Hillback, Jr.
W. Anthony and Lynn Hitschler
George Hixon
Frank Holleman
Hudson Highlands Land Trust
Iowa Natural Heritage Foundation
Jackson Hole Land Trust
Wendy Jackson
Glenn C. Janss
Laura Johnson
Kaplan Kirsch & Rockwell LLP
Nathaniel Kinsey
Renee Kivikko
Susan and Christopher Klem
The Jacob and Minnie Kliman Foundation
Herbert H. Kohl
James Kohli
Richard and Laura Kracum
Lawrence R. Kueter
Lake George Land Conservancy
Michael LaMair
Gretchen Lambert
Lancaster Farmland Trust
Douglas Land
Susan Lang and Robert Levenson
Jeff Leon
Cary Leptuck and Nancy Corson
Robert H. Levin
Penny Lewis
Konrad J. Liegel
C. Timothy Lindstrom
Gretchen Long
Lostand Foundation, Inc.
Susan and Mayo Lykes
Maine Coast Heritage Trust
Plato Malozemoff Foundation
Constance and Terry Marbach
March Conservation Fund
Jacqueline B. Mars
Mr. and Mrs. Charles K. Marshall
Kevin McEvoy and Barbara Epstein
Messler Family Foundation
Mohawk Hudson Land Conservancy
Mohonk Preserve, Inc.
Leslie and Nicholas Moore
Mr. and Mrs. William F. Morrill
The Mosaic Foundation
Madeline Munitz
Paul and Antje Newhagen
Richard Newton
North Salem Open Land Foundation
The North Shore Land Alliance, Inc.
Clara and Jack Nyman
Ocean Ledges Fund of Maine Community Foundation
Odell Brewing Company+
Donna and Bill Oliver
William C. and Joyce C. O'Neil Charitable Trust
George Olsen and Ellen Vogelsang*
Orange County Land Trust
Otsego Land Trust
Overall Family Foundation
Ozaukee Washington Land Trust, Inc.
Lisa Palmer and Rob Aldrich
Panorama Organic Grass-Fed Meats+
Gregory and Frances Penkowsky
Perry/Wood Family Trust
Louise Plank
Rudolph S. Rauch
Eric Richmond
Randall L. Roberts
Christopher D. Roosevelt
Steve Rosenberg
Sasco Foundation
Thomas D. Saunders Scenic Hudson, Inc.
Brian and Maggie Schilling
Mitchell Schneider
Eric R. Schumann
Simon Sidamon-Eristoff
Jennifer Sims
Austin and Susan Smith
Michelle D. Smith
Stephen and Jean Smith
Cyrus Spurlino
Steinwachs Family Foundation
Holmes and Didi Stockly
Stephen W. and Lucinda Low Swartz
T. Backer Fund
Kenneth and Caroline Taylor
Teatown Lake Reservation, Inc.
Texas Agricultural Land Trust
Ann Marie and John E. Thron
The Trust for Public Land, New York State Office
Amy and Steve Unfried
James and Bonnie Van Alen
Olivia Van Melle Kamp
Connie W. Waddington
Georgia E. Welles
Westchester Land Trust
Western New York Land Conservancy, Inc.
Westervelt Ecological Services
Rick Weyerhaeuser
Dr. Corwith C. White
Edward B. Whitney
Mr. and Mrs. C. Martin Wood, III
Darrell and Callie Wood
Sally Wood
Woodstock Land
Conservancy
Marsha McMahan
Zelus
$500 - $999
Anonymous
Paul R. and
Constance Norweb
Abbey
Agricultural
Stewardship
Association
American Farmland
Trust
Elizabeth Aubrey
Barton & Loguidice,
D.P.C.
Edward Bonnie
Willy Borner
Mary and Kevin Brice
Barbara Brown
Jamie Brown+
Steffanie Burgevin
Sam Callard
Chautauqua
Watershed
Conservancy
Hope Childs
Daniel J. and Linda N.
Cline+
Mr. William G.
Constable
Mrs. Carol G. Craig
Chris Danou+
Michael DeWan
Appraisal &
Associates
Stan and Betsy Dole
Mary English
Entersolar, LLC
Suzanne Erera
Jay and Lynne Espy
Farm Credit East,
ACA
Mr. and Mrs. Bruce W.
Fleming
Tony and Laurel
Gilbert
Green Guerillas
Stephen Handler+
Joseph Hanggi, Jr.
Hanover Research
Andrew and Elinor
Hart
Whitney and Elizabeth
Hatch
Nancy and David
Hathaway
Mary Hegenbarth
Fund
Margaret M. Hixon
Fund
Alexander Host
Foundation
Susan Houseman+
Bill and Lynda Hutton
Indian River Lakes
Conservancy
Jessica E. Jay
Stephen T. Johnson
and Johanna H. Pyle
Gary P. Johnson
Daniel and Lynn
Kellogg
Gregory Kokoskie
Glenn Lamb and Sue
Knight
Deborah E. Lans
Randy Lee
Harry and Ellen Levine
Mark Linnemann
John M. Lockhart, III
Peter Ter Louw+
McGrath & Company,
Inc.
Stephen and Linda
Mead
Mianus River Gorge
Gretchen Mousel+
Jeanie Nelson and Will
Martin
New York State
Energy Research and
Development
Authority
Arthur Newbold, IV
Scott Newman
Gerald Nordblom
John K. Notz, Jr.
Bruce Odessey
Jason Olshesky
Peter and Charlene
Paden
D. Williams Parker
Pattison, Koskey,
Howe & Bucci, P.C.
Marguerite Paul
Mark Pennington
Diana Reuter-Twining
Heather Richards+
Mr. Alan F. Rothschild,
Jr. Through The Fort
Trustee Fund, CFCV
Bruce Runnels+
Saratoga P.L.A.N.
Schwartzberg &
Kenyon, PLLC
Catherine Scott and
Jamie Resor
Tim Seifert
Mary Stelletello+
Claire Smallwood+
Mr. Peter J. Talty
Charles and Ravenna
Taylor Fund
Marilyn and Marc
Thwaits
TOSA Foundation
Woodrow Travers
Tammara Van Ryn
and Chris Lincoln
The Gibert Verney
Foundation
Ian and Diane Walker
Harry Webster, Jr.
Melissa Werkman+
Gary Werner
Karen Weston
Peg Schear
Steve Schomberg
Dale Schumacher
Sam Shine
Foundation
Sorenson Family
Foundation
Judy Steckler
Adam Steen
Ann H. Stevens and
William J. Shattuck
Scott Stewart
Mr. Bob Stokes
Lina Storm
Timothy Sweeney
Anne Symmes
N. Anthony Taylor
Patrick Thomasma
Addison B. Thompson
John Tucker
Richard M. Tucker
Mike Tudeen
Peter Vaughan
Greg Vital
Janet Wantland
Elizabeth Ward
Dorene Warner
Richard Watkins
Don Weden
Sue and Rand
Wentworth
Ross Williams
Winnakee Land Trust
Anne and Ethan
Winter
Hugh Marshall
Worsham
Brad Wyche
Andrew Zachary
Peter and Eliza
Zimmerman
$35 - $249
Anonymous
Carol Abrahamzon
Thelma Achenbach
Grania H. Ackley
Donna G. Aderhold
Douglas Albaugh
Danny Albert
Jim and Linda Aldrich
Lynn Aldrich
Susan Alexander
Frank Allen
Amazon Smile
Foundation
Chet Anderson
Clifford Anderson
Judy Anderson and
Jerry Cosgrove
Kyree Anderson
Marc Anderson
Robin Andrews
Sue Elle Andrews
Nancy Anzelmo
Jennifer Lynn Apple
John Arganian
Stephanie
Armpriester
John M. Armstrong
Ryan Arndt
Catherine B. Arnold
William Arnold
Karen Arsenault
Penny Asherman
Nancy Aten
Phil and Carolyn
Auger
Mr. Richard Bachand
Tom Backer
Connie Backlund
John J. Baiamonte
Nancy Baily
Nancy Bain
Brenda J. Baker
Katharine G. Baker
Madge Baker
Ballek’s Garden
Center
Susan Barakat
Amy Barr
Judith Barr
Nancy Bartley
Stephen Bates
Battenkill
Conservancy
Martin Bauman
Patti Baumgardner
Michael Baxter
Rayma Beal
Whitney Beals
Barbara Beaumont
Katrina Becker
Douglas Beech
Elizabeth Ela Beeson
James Behan
Robert Bein
Roy S. Belcher
Jill Belcovson
Evan Bender
Donald R. Bennett
Jack Bennett
Thomas Berg
George E. Bibbins, Jr.
Paul Bickel
David Bircheneough
Donald and Alpine
Bird
Sarah Margaret
Birkeland
Janice P. Bitter
Tom and Lynn
Blagden
Rob Bleiberg
Rosanne Bloomer
Jim Bogner
Tim Bontecou
Lyn Boone
Ingrid Bostick
Charles Bouril
Winston Bowen
Linda Bowers
Ted Bowers
Lee and Roberta Bowman
Darby and Liisa Bradley
Carlan Bradshaw
Jennifer Brady-Connor
Susan Bragstad
Elizabeth Branch
David Bridges
Bright Funds Foundation
Paul Brink
Gary Britton
Abigail Brooks
Larry Brooks
Greg Brown
Lloyd David Brown
Annette Browne
Chess Brownell
Michal Brownell
John H. Browning
Doug P. Brozell
Melissa Brunette
Jerome Brunetto
Ellen Buchanan
Kathleen and Gary Bulman
Margaret Burlingham
Gale Bury
William and Helga Butler
Katherine Buttolph
David Butz
Stuart Byerley
Michele Byers
Jim and Terry Byrnes
Cenie Cafarelli
John Caffry
Doug Cain
Elizabeth Calcutt
Lucy M. Calhoun
Norma Calhoun
Ryan Callahan
Bradley Cameron
Charles Cammack
Connie Campbell
Craig Canine
Capital Land Trust
Michael Carlson, Esq.
Kristy Caron
Craig A. Carpenter
Daniel and Evelyn Carr
Mr. Hugh Carr
Luther Carter
Mr. Matthew Cary
Denis Case
Sara Cashen
The Catskill Center
Cazenovia Preservation Foundation
Brad Chalfant and Brenda Johnson
Burnet Chalmers
Drs. Charles and Marieke Chancellor
John P. and Martha W. Chandler
Christopher Chandor
Katie Chang and Tolsun Waddle
Mrs. Sheila Charler
Charles Chapin
Rebecca Corning Chapman
Mary P. Chatfield
Chenango Land Trust
Darrell Cherniske
Charles and Lael Chester
Charles Cheston
Belle Chiu
Andrew T. Chmar
Wendy Ann Christensen
Rachel Chrostowski
Warren Church
Roger Clapp
Barbara Clark
Caren Clark
Debra Clausen
David Clement
Terry Clemons
Liz Clift
E. Patrick Coady
Anne Codey
Mr. and Mrs. Richard E. Coen
George Cofer
Kelly Coffey
Mr. Allen Cohen
Sylvia Cohen
Russ Cohen
Rylan Coker
A.T. and Cinda Cole
Beth A. Coleman
Gary and Ann Colley
Mike Collinge
Susanna Colloredo-Mansfeld
Kathryn Conant and Timothy Vandenbergh
Tim Connell
Jack Connelly
Nicholas S. Constantakis
Stephen F. Cook
Kenneth F. Cooper
Peter and Diana Cooper
Stan Cope
Larry Copley
Anthony Costello
Tom Cotton
Barbara Courtney
Mindi Crabb
Steven R. Craddock
Christopher Craig Craig
Nessly and Susan Craig
Fronefield Crawford
John Crawford
Thomas Crider
Ken Crowell
Tamara Crowell
Rane Curl
Laura Curliss
Richard Curtis
Thomas Daniels
Sharon J. Danosky
John Davidson
James and Sallie Davis
Stephen Davis
Nan and Endicott Davison
Emmanuel DeAngelis
Michael DeCook
William Deephouse
Pat Deering
Ruth M. DeFeo and Anthony DeFeo
Stephen DeForest
Robert DeGraff
Steve DeLapp
Peter Deschler
Susan DeSilver
Michael J. DeWan and Deborah Meyer DeWan
Julian C. Dewell
Gerald Dickinson
Genevieve L. Dimmitt
Diane Donato
Sarah L. Dopp
Mr. Paul Doscher
Mr. and Mrs. Dean Dougherty
Randall William Downing
Harriet H. Dresher
Barbara Driscoll
Phoebe Driscoll
Wess R. Dubrisk
Stephen Duerr
Nancy Duhnkrack
Geoffrey Dunbar
Terry Dunkin
James Durham
Gene Duvernoy
The EASTER Foundation
Bill Eastman
Stephen Edel
Gregory Edwards
David A. Egloff
Bill Eisenhauer
Laura Eklov
Laura and Larry Ekstrom
Steven and Allison Elder
Katelyn and Jonathan Ellermann
Elizabeth Elswit
Michael Emery
Tom and Lyn Emory
A. Joseph Engel
Darren Epperson
Mr. and Mrs. Laurence Erera
John Erickson
Esopus Creek Conservancy
James Farrell
Cary Fassler
Sharon Feeley
Ron Feld
Larry Ferguson
Michael A. Ferrante
Dick Field
Frederick Findlay
Clemi Fiori
Frederick Fischer
Robert Fisher
Sara Fishman
Stephanie Flack
Flegg Family Fund
Carol Fleishauer
David K. Floyd
James Fluck
Stephen Foland
Carl Ford
David Ford
Matt Ford
Robert Forsberg
Frances Foster
Stephens Fowler
Paul Frame
Betsy S. Franz
Dr. and Mrs. D.J. Freeman
Thomas Freese
Art French
Artis Freye
Elizabeth Friel
Friends of the Shawangunk
Marlene Frisbie
Brandi Buzzard Frobose
Amanda M. Fulmer
Darcie Furlan
Benjamin Gajewski
Margaret Gale
Rob Galloway
John J. Garcia, Sr.
Catharine Gardner
James E. Gardner
Liz Garst
Robin Garwood
Carolyn Gastellum
Carlos Gavilondo
John Gavitt
Marla and George Gearhart
Mr. Bill Gielow
Bob Gilbert
Kristen Maneval
Michael Mang
Duff G. Manges
John Mangimeli
Patricia Manigault
Ms. Noel Mann
Patrick Mannix
Michael Marcus
Judith Marden
Jim Mariner
Janet Markman
Catherine A. Marrion
Karlin Marsh
Audrey Gluck Martin
Douglas G. Martin
Steven Martin
Mr. Tim Martin
Tom Martin
Patricia and Joel Marx
Seth and Suzette Masters
Kelsey Matevish
Joselin J. Matkins
Jim Matteson
Dorothy Matz
Virginia Mauhs
Gordon Maupin
Frank Maurer, Jr.
Lawrence Mawby
Sally Mazzarella
Wendy Lee McCalvy
Madeline McClave
Sandy McClinton
Susan A. McCombe
William C. McCoy
Frances McCrary
Kristine McDevitt
Steven McDonald
Susan McDonald
Lorna McEwen
Joseph A. McGovern
Melissa McGovern
Beth McGuinn and Ruth Smith
Palmer Smith McIntyre
Gwen McKee
Seth McKee
Steve McKeon
Patricia McKinlay
Stephen McLaughlin
Edward McMahon
Judith K. and S. Sterling McMillan, III
F. Arthur McMorris, PhD
Daniel McNamie
Patric McPoland
Matthew G. McQuillen
Sam Means
David Meeker
Kathryn Mennella
Vicky Meretsky
Myrtle Merritt
John Mersfelder
Carl Meyer
Judy Meyer
Shannon S. Meyer
Susan Meyer
Susanna Meyer
Ben Miles
Clint Miller
Mr. James Michael Miller
Katie Miller
Kivi Leroux Miller and Edgar Miller
Paul W. Miller
Warren P. Miller
Jennifer Herzog
Wendy Millet
Elizabeth Mills
Ran and Beth Miner
Kate Mitchell Mehle
Bette Moen
Michael and Carol Monnin
Susan E. Moon
Mary and David Moore
Moot-Roosa Charitable Fund
John D. Morris, II
Hugh Morton
Larry Mulkerin
Lee Mulligan
Diane Murphy
Robert O. Myhr
James and Barbara Neal
William Neil
Bart Nelson
Janet Nelson
John R. Nelson
Marianne Nelson
Deborah Nett
Jutta Neumann
New York Agricultural Land Trust, Inc.
Claudia Newbold
Lee Newlan
Dean and Carol Ninteman
Wendy Ninteman
Mr. John Noel
Ryan Nordenbrock
Peter North
Northeastern Cave Conservancy, Inc.
Sarah A. Noss
Ronald Novak and Patricia Lesko
E. MacArthur Noyes
Robert Nussbaum
Patricia and Edward O’Brien
Dennis O’Connell
Jim O’Connell
Mary Kay O’Donnell
Stephen and Susan Ohanian
Margo Olson
Lori Olson and Noland Martin
Frances Mary O'Neil
Michael Opitz
Charles Orlowicz
Vals Osborne
Bradford R. Oswald
Genevieve Outlaw
Ryan Owens
Rosalind Page
John Paige
C. W. Eliot Paine
Rusty Painter
Sara Painter
Kathleen Pappalardo and Nancy McHale
Philip D. Paschall, Esq.
Amy Blaymore Paterson
Lynn D. Patinkin
Catherine Patton and Stephen Farr
Brad Paymar
Paypal Charitable Giving Fund
Kirsten Peckerman and Sabbaday Lane
Ray Peebles
Sonia and Adam Perillo
Rufus Perkins
David Perry
Toloa Perry
Nancy Petermeier
Frances C. Peterson
Hank Petroskey
James Pick
Kristopher Pickler
Daniel Pike
Robert A. Plotts
Jane Poehler
John and Lisa Poehlman
Mr. Dan Port
Ms. Cathy Porter
Kathy A. Powell and Steve Griswold
Joseph Edward Power
Jennifer Powers
Richard E. Poynter
Mr. John D. Poyzer
Katharine Preston and John Bingham
Michael A. Pretl
Derek Prill
Meredith Prime
Mr. and Mrs. George Pring
Daniel Probst
Hector and Erica Prud’hommee
Teresa Ptacek
Putnam County Land Trust
Lucy Quimby
Robert R. Quinn
Ruby Raccasi
Shelley Ramirez
William Raney
Patricia Rathmann
Leslie Ratley-Beach
Steve Raymen
Martha Raynolds
Katharine W. Reardon
Alicia Reban
Redding Conservation Commission
Lindsay Keith Reed
Mark Reed
Jerry Reese
Asha Rehnberg
Kathryn D. Reiser
Rick Remington
Cade Rensink
Rensselaer Land Trust
John Sigurd Retrum
Rebecca Rettmer-Sagara
Virginia Reusch
Brian Reynolds
Wendy Reynolds
David Rhodes
Elizabeth Richardson
Ms. Katharine Richardson
Thomas M. Rickart
Joanne Riester
Susan Riggins
John Rimel
Frances Rivoire
Arley Robinson
Clay Robinson
Kate Robinson
Elena Robson
Benita Rogers
Kathryn Rogers
Valerie Roof
Mr. Robert Dickinson Roop
William Roshak
Barbara T. Ross
Ms. Karen Coy Ross
Paul Rubin
Noel Rueff
Rebecca Ruffner
Amelia and Walter Rugland
Anne-Marie Runfola
Kevin Alexander Russell
Robert Rutemoeller
David Ryder
Jon Saari
Karen and Donald Samdahl
David Sands
Claude Sappington
Ross Satterwhite
William Scales
Nancy Schaefer
Dinah Verby
Norma Veurink
John Vickery
Donna D. Vincenti
Richard Viohl
Krista Vossekui
Elizabeth Votruba
Steph Vrabec
Becky Wadleigh
Bruce Wagner
Janice Wagner
Carolyn Waldron
Louise Wallace
Gail Walter
Warren Walz
Janet Jenks Ward
Laurel Ward
Wesley Ward
Mr. William Warden, IV
Lisa Wardlaw
Louise O. Warner
Marcia H. Warren
Christopher Washburn
Val Washington
George Watkins
Virginia Watkins and Scott G. Denman
Warren Watkins
Elizabeth Watson
Diana Weatherby
Hugh Webb
William Y. Webb
Janet Webekind
Fred Weed
Bill and Mary Weeks
Laurence Weinberg
Melvyn Wenger
Paula Wenham
C. Keith Wentworth
J. Raleigh West, III
Anne Westerman
Western Reserve Land Conservancy
Mark Weston
Charles Whipple
Geral and Carol White
Deborah Lee White
Nancy Whitford
Clay Widmayer
Wendy Wiedner
David Weimer
Keith Wiggers
Kristen Wilhelm
Mr. and Mrs. J. Tracy Wilkerson
Elizabeth Anne Wilkinson
Benjamin Williams
John W. Williams
Kristine M. Williams
Clark Willingham
Gail Wilson
Mary Wilson
Robert Wilson
Shirley Winer
Anne C. Winkes
Susan Winship
Jeremy Wintersteen
Frederic and Susan Winthrop
Jeffrey Withe
Stephen S. Wittmann
Frank Wojciechowski
Lisa Wolff
Thomas L. Woodruff
Fred Wright
Minturn Wright
Phil Wright
Rith Wright
J.A. Wunderlich
W Heinrich Wurm
Mary Jane Wuster
Lois Wyman
William Yost
Kristina Younger
David Youneman
Mary Yrizarry
Andrew Zepp
Fred Ziegler
Myra Zilany
Karen Zimmer
Cynthia Zins
Land Trust Alliance Faculty

William Abberger
Mark Ackelson
Victoria Adams
Michelle Albert
David Allen
Louise Allen
Victoria Alonso
Eric Alvarez
Kathy Ambrosini
Heide Andersen
Angela Anderson
Judith Anderson
Mark Anderson
Jeffrey Appel
David Asbury
Mitchell Attig
Richard Bachand
David Baker
Nancy Baker
Sara Barker
Emily Bateson
Jill Bays
Melinda Beck
Allan Beezley
Bray Beltran
Edwin Bernbaum
Jessie Bessinger
Shelli Bischoff
Stephen Blackmer
Jessica Blake
Jonathan Blum
Barbara Blumenthal
Renee Bouplon
William Bowman
Zak Brohinsky
Claudia Browne
Rich Bruer
Kawika Burgess
Annie Burke
William Burnidge
Christine Cadigan
David Calle
Michael Carlson
Robyn Carlton
Dana Chabot
Sarah Charlop-Powers
Nelson Checkoway
Melinda Ching
Peggy Chiu
Hannah Clark
Sara Clark
Edward Clement
David Clutter
Marissa Cody
Libby Collins
Michael Connolly
Miskwish
Hazel Cook
Elizabeth Crane-Wexler
Cheryl Cufre
Susanna Danner
Megan D’Arcy
Lynne Dardanell
Jim Daus
Alan Davis
Katherine DeCoste
Ane Deister
Christopher Dematas
Cary Denison
Aaron Derwingson
Adam Draper
Abby Dresser
Anna Drexler-Dreis
Peter Dykstra
Katherine Eddins
Trevor Edmonds
Susan Ellis
Lori Ensinger
Dave Erickson
Jay Erickson
Katrina Farmer
Jerome Faulkner
Kyle Fenner
Paige Fery
Anna Fiedler
Christy Fischer
Scott Fisher
Bridget Fithian
Blair Fitzsimons
Laurel Florio
Mary J. Foley
Kristin France
Reno Franklin
Ellen Fred
Billy Freeman
Christian Freitag
Audrey Friedrichsen
Nate Fuller
Stacy Funderburke
Karen Gaffney
Stacy Gambrel
Kristina Geiger
Geoff Geupel
R. Giffen
Tom Gilbert
Curt Gleaves
Erik Glenn
Andy Goodman
Walter Graff
Michael Grasty
Dan Grausz
Ashley Greathouse
Susan Gretz
Galen Guerrero-Murphy
Elizabeth Guthrie
Emily Hague
Kimberly Hall
Reggie Hall
Eric Hallstein
Kristopher Hammer
Allison Handler
Frazier Haney
David Hartwell
Lisa Haws
Lisa Hayden
John Haydon
Toby Hayman
Brandon Hayes
Matt Heimerich
Tod Heisler
Doug Hill
Glenn Hoagland
Mike Hockersmith
Robin Hoffman
Kenneth Holbrook
Katherine Hollins
Patti Hostetler
Jake Houston
Cathy Howell
Peter Howell
Susan Howlett
Joy Hudak
Marc Hudson
Kelly Ingebritson
Burgess Jackson
Maria Janowiak
Jonathan Jarosz
Jessica Jay
Dylan Jenkins
Rebecca Jewett
Kristofer Johnson
Bill Jones
Michael Kane
Natalie Karas
Chris Kelly
Carly Klein
Kim Klein
Megan Knott
Larry Knutson
Michael Koutnik
Lawrence Kueter
William Labich
Scott LaMorte
Mark Langgin
Debbie Lans
Annie Larner
Kris Larson
Megan Lawson
Maureen Leddy
Cara Lee
Jeffrey LeJava
Darryl Lester
Robert Levin
James Levitt
Anne Lewenberg
Steven Libby
Konrad Liegel
Sarah Lien
Amy Lindholm
Timothy Lindstrom
Gil Livingston
Elizabeth Long
Steve Longenecker
Victoria Loorz
Valentin Lopez
Patti Lousen
Kristin LoVerde
Frank Lowenstein
Paul MacDonald
Caitrin Maloney
Connie Manes
Karin Marchetti Ponte
Joe Martens
Karen Martynick
Glenn Marx
Thomas Masland
Kevin McCarty
Lisa McCauley
Shaun McCooshum
Seth Mckee
Lydia Mendoza
Aysia Mercer
Brian Meyer
Spencer Meyer
Elisabeth Middleton
Ben Miles
Christopher Miller
Jackie Miller
Wendy Millet
David Montague
Brendan Moriarty
Amy Morris
Jim Mudd
Meghan Mullee
Tom Mullin
Todd Murphy
William Murray
Robert Neale
Deborah Nett
Jacob Newell
Peter Nichols
Terence Nolan
Colin Novick
Clara Nyman
Melissa Odell
Anita O’Gara
Peter Olmsted
Chris Olney
Larry Orman
Kristina Ortez
Phillip Oswald
Ryan Owens
Peter Paden
Emily Parish
Sarah Parmar
Michelle Passero
Emily Patterson
Roberto Peralta
Ramona Peters
Elizabeth Petterson
Paul Phillips
Jennifer Plowden
Kelly Pohl
Lena Pollastro
Ken Popper
David Publicover
Jeremy Puckett
Austin Quinn-Davidson
Dan Rademacher
Rick Remington
Heather Richards
Kelly Roache
Breece Robertson
Gordon Robertson
Andy Robinson
Laura Robinson
Mark Robinson
Ron Rohrbaugh
Katherine Romans
Nick Rossi
Eric Rowley
R. Anthony Rupp
Mary Russ
Dianne Russell
Joe Sambataro
Margaret Sands
Jessica Sargent
Susan Schaefer
Misti Schmidt
Steven Schwartz
Amy Schwarzbach
Ann Schwing
Wade Shelton
Katrina Shindledecker
Rebecca Shirer
Sarah Sigman
Bill Silberstein
Lisetta Silvestri
Jane Skillman
Stephen Small
Richard Smardon
Marc Smiley
Nancy Smith
Siobhan Smith
Zachary Smith
Gregory Snyder
Kay Sohl
Francisco Solis
Stuart Somach
Sacha Spector
Meighen Speiser
Anais Spitzer
Shannon Spurlock
Peter Stein
Scott Stewart
Jeremy Stone
Amy Stork
Linda Strand
Angela Sturdevant
Stephen Swartz
Sandy Sweitzer
Jeffery Swinehart
Henry Tepper
Kristin Thomasgard-Spence
Kevin Thusius
Jake Tibbles
R.M. Tichy
Joan Turley
Mark Van Der Linden
Larry Vickerman
Jamie Mills Vibbert
Angel Villalobos
Maiana Voge
Leslie Volkar
Celia Vuocolo
Rob Wade
Lori Weigel
Abby Weinberg
Abigail Weinberg
Christopher West
Mark Weston
Kara Whelan
Leigh Whelpton
Jessica Whittaker
Patrick Williams
Christine Wilson
Ethan Winter
Dan Winterson
Joanna Woodruff
Elizabeth Wroblicka
Christy Wyckoff