

THE MINDSET OF THE ENTREPRENEUR

What It Takes To Win In Your Business

by Les Brown

"You've got to be willing to
do the things today others won't do,
in order to
have the things tomorrow others won't have."

"Don't go where the path may lead.
Go where there's no path,
and leave a trail."
- Henry David Thoreau

**What about you can make you
stand out from the competition?**

"If you do what is easy, your life will be hard.
But if you do what is hard, your life will be easy."

"You've got to give before you ask.
Get your foot in the door!"

**What gift or experience can you give
that will make you unforgettable?**