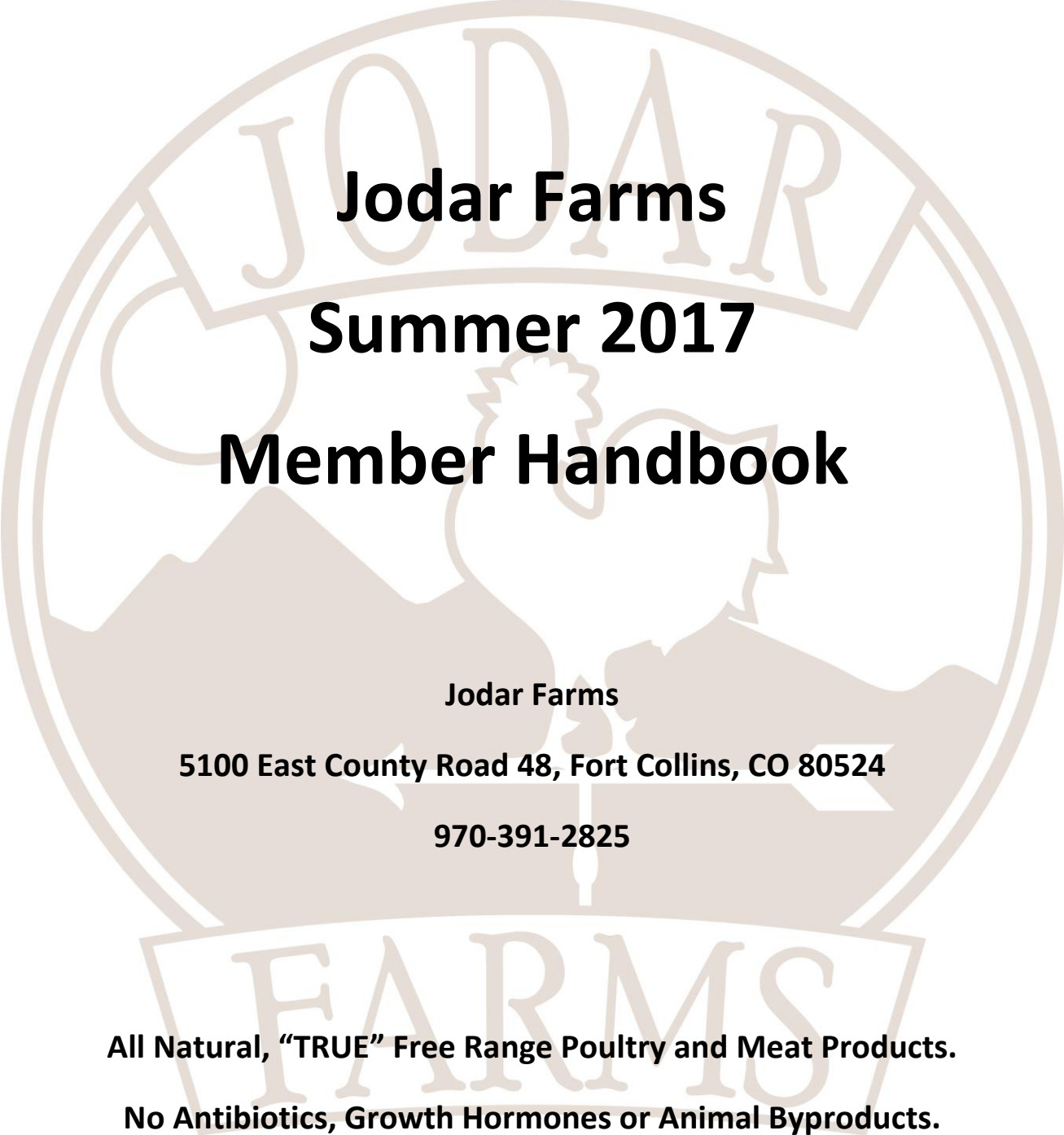




Jodar Farms Summer 2017 Member Handbook

Jodar Farms

5100 East County Road 48, Fort Collins, CO 80524

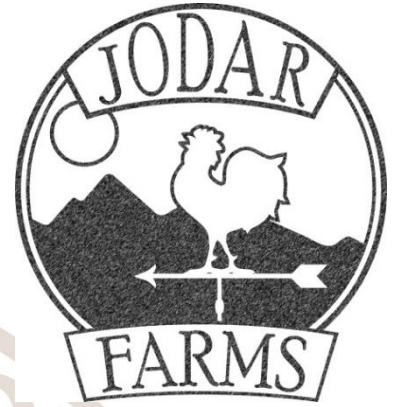
970-391-2825

All Natural, “TRUE” Free Range Poultry and Meat Products.

No Antibiotics, Growth Hormones or Animal Byproducts.

“Chicken the way it is supposed to taste!”

Thank you very much for your interest in joining the Jodar Farms 2017 Meat and Egg CSA. After seven years of hard work and experience we are happy to offer to you a membership in the Jodar Farms CSA. The 2017 CSA will be very similar to years past, however there are some changes that you need to be aware of, so please read the section below for more details. These changes will help make the farm more successful and reduce the amount of stress placed on us farmers. It's our hope that each year we can tweak the CSA for the better so that we can create a stronger relationship between farmer, members and the food we all enjoy. Please take a look at the information listed below in order to get a better idea of what the Jodar Farms CSA is all about. Thanks again and I look forward to providing you and your family chickens, eggs and pork that you can trust!



2017 Summer Meat and Egg CSA

What's New With the CSA

After six years raising animals using free range and pasture models we are realizing what works and what needs to be changed. The first big change is the timeframe of the season we will be raising meat chickens. We have realized that trying to raise these birds in unpredictable weather is unfair to us and to them, so we have shortened the growing season for meat chickens to 5 months. Because of this, our Summer CSA will now take place from June through October. This will allow us to do a better job raising the chickens and leaves us enough time at the end of the season to raise a large number of birds for the Fill Your Freezer program and turkeys for Thanksgiving. We will also continue to offer a 5 month long Winter CSA so folks can have access to our fresh eggs 10 months out of the year! The addition of Pork Sausage to the CSA is another big change we are excited to offer. Though this is the only additional product to our CSA list, we will have a plethora of other pork and beef products available at each pickup for sale.

Small changes to times offered for the CSA pickup and Farm Store Hours on Sundays have also been tweaked to allow more free time on Sunday afternoons. Sunday CSA pickups at the farm will now be from 11am-2pm and Farm Store Hours on Non-CSA Sundays will be from 11am-1pm. Thursday CSA pickups and Farm Store Hours will resume in June from 4-6pm.

Not new to the 2016 CSA season, but very important to keep in mind, is our CSA Forfeit rule that will be strictly enforced in order to reduce the stress of organization. If a CSA member is unable to pickup their share at their designated location and time they will need to make the trip up to the farm in Fort Collins during Farm Store Hours on a Sunday or Thursday before their next scheduled pickup (no need to email or call to arrange this either). Failure to make it to the farm before the next pickup will unfortunately result in a forfeit of your months share. I wish that I could make special arrangements to "double up" on certain months or meet folks after hours for pickups, however we are finding it to be cumbersome to organize and execute these requests. Please know that we don't ever want to see a forfeit happen, so let us know if something drastic prevents you from picking up.

Benefits of the CSA

As with most CSA models across the country by becoming a member you are making a commitment on many levels. You have decided that supporting small scale agriculture is important and often leads to the best quality food money can buy. You have committed to support a small farmer early in the season and have placed a large amount of trust in that farm in delivering what's promised. And most of all you are making a commitment to better understand a food system

and the enormous amount of work it takes to put food on the table. These relationship characteristics are the basic building blocks of a good CSA farm, but we have made a commitment to you to go above and beyond with our CSA experience.

By becoming a member of the Jodar Farms CSA you have the opportunity to know where and how your meat products are produced in much more detail. This is becoming increasingly important due to the growing lack of transparency in commercial meat and egg production. As a farm or ranch gets bigger there is a time when a decision has to be made about growth. Many producers choose to get big and in turn are forced to cut corners to make the bottom line. This leads to inhumane treatment and unnatural feeding practices. Large farms are able to get away with these short cuts because by the time the meat reaches the consumer it is impossible to trace back to its origins. That same trip from start to finish is exponentially shorter when you purchase meat and eggs from a small farmer, which is why buying meat and eggs from Jodar Farms makes much more sense. Here at the farm we are dedicated to safe and happy living conditions for our animals. As a CSA member you have the luxury of enjoying meat and eggs that you truly can feel comfortable feeding to your children.

Unlike many farms we emphasize the importance of coming out to the farm to see what's going on. Whether it's an on farm BBQ, film screening or you just have family in town, we highly encourage you to come out to the farm for a visit. We also want folks to understand the entire process from start to finish, and yes this includes the slaughter of the animal. Because we process all poultry on the farm we also invite all who are interested to observe, inspect and even participate in the on farm slaughter of our poultry. Though the harvesting of the animals can be somewhat unpleasant, we are confident that you will approve of the extremely stringent sanitary and humane standards that we work under. Please let us know if you have any questions regarding the slaughter process and we will be happy to answer them.

One of the main ideas behind the CSA model is to finance the farmer early in the season so that he or she can make those initial purchases. This is clearly a huge benefit to the farmer.....but what about the member? Financing the farmer early in the season will make for a less stressed out farmer and in turn he can focus maximum attention to detail so you receive the highest quality products. By joining into the CSA you will also get a closer relationship to the farm through newsletters, recipes and farm visits. Not only will you build a close relationship but you will also have priority buying power of seasonal items such as pork, lamb, duck and turkeys.

How does it work?

New to farm in the 2013 season, the only way to buy chicken from Jodar Farms is through our CSA membership. By joining the Jodar Farms CSA you are buying a small portion of the overall flock for one season. Owners of the flock are then able to choose from the primary chicken products and create a personalized monthly order that fits your family's needs. Once you have chosen your monthly order you will then receive that same order for 5 continuous months beginning in June. Monthly orders will be picked up once a month at a designated location in Fort Collins, Boulder or Longmont. What's great about this CSA model is you get the predictability and convenience of knowing what your chicken order will be each month and you only have to pick it up once a month. This also makes the life of the farmer much less stressful knowing just how much chicken I need to produce each month.



As a portion owner of the Jodar Farms meat chicken flock, your final product is exempt from needing USDA inspection. This allows Jodar Farms to slaughter on site without the oversight of the USDA. As mentioned earlier, we take sanitation

and humane slaughter very seriously. We follow all sanitation requirements and HACCP rules that we once used when running a USDA inspected facility from 2010-2012. Again, if you have any questions or concerns about our slaughter facility or practices, please let us know and we will get back to you as soon as possible.

When creating your monthly CSA share we are asking that members reach a **minimum order of \$70/month or \$350/season**. If you are unsure if you can eat that much chicken each month we encourage people to seek friends and family members to split your share with. Members that split shares with friends and family can list several email addresses in order for everyone to receive updates about the farm and our limited products. Please remember that all members are welcome to visit the farm and partake in CSA events! Another thing to keep in mind when deciding your monthly order is that chicken can be frozen and stored for several months. So if you do end up with a surplus of chicken each month these can be chickens that help feed your family in the winter months when the farm doesn't grow meat chickens.

Pickups for the Jodar Farms CSA will be one time per month at the farm or one of our Boulder or Longmont locations from June until October. We are making special efforts in the 2017 to set aside designated pickup dates for each month at each location in Fort Collins, Boulder and Longmont. These dates will be the only day during that month that Jodar Farms will be bringing CSA products to the Boulder and Longmont locations. For the 2017 season we will be bringing back the additional pickup day one Thursday afternoon per month at the farm in order to accommodate folks who have trouble making it to the farm on Sundays. We are asking members to follow our lead in better organization and be sure to make it to the pickup each month. If you are personally unable to make it to the farm please feel free to send a family member or friend who can pick up your share instead. Because of the huge amount of time it takes to plan and organize member pickups, folks who are unable to pick up at the designated pickups in Boulder and Longmont will have to make a trip up to the farm for their share before the next pickup. If members are unable to make it to the farm before the next scheduled pickup the member will then forfeit their share for the month. This rule is due to our lack of storage space here at the farm and overwhelming organization involved in keeping track of missed pickups throughout the season. Please know that we are making our best efforts to be fully prepared for each month and hope that you do so as well, however we know that there can be situations and circumstances that are unforeseen and ask that you let us know about the situation.

So, how much does it cost?

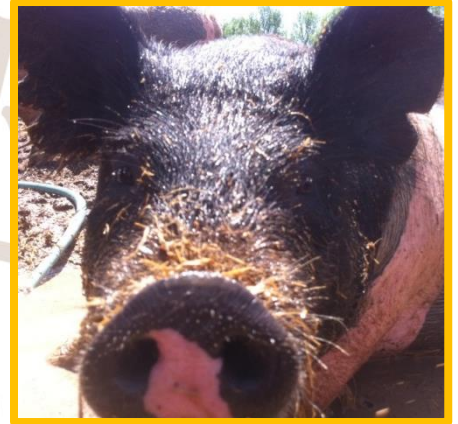
The cost of your CSA membership will depend on the amount of chicken that best fits your family's needs. When creating your custom CSA membership please use the product list to the right. A few things to keep in mind; the weights of the products are approximate and we will do our best to meet or exceed them, however there may be times the weights are slightly under. Also, eggs in the CSA will generally be delivered unwashed and in used cartons.

Product	Price	Description
Whole Roasting Hen	\$16.00	~4 lb Whole Chicken
Bag of 4 Breasts	\$23.00	4 Split Breasts Bone in/Skin on (~3.8 lbs)
Bag of 4 Legs n' Thighs	\$14.50	4 Leg Quarters (~3.6 lbs)
Bag of 10 Whole Wings	\$9.00	20 Individual Wings (~2 lbs)
Soup Kit	\$6.00	3 Backs, 6 feet and 3 necks
Dozen Eggs(Unwashed)	\$5.50	12 Large, Grade A Eggs
Pork Sausage	\$7.00	1 lb bulk sausage (variety of flavors available at pickup)

We have decided to offer CSA members unwashed eggs in order to reduce resources needed to wash and refrigerate eggs and to maximize the shelf life of the egg. In 2017 we will be bringing the option to get 1 lb packs of bulk sausage with the CSA. We will do our best to have a variety of flavors on hand for you to choose from for your monthly order. We will also be offering limited quantities of other pork (sold in sides and cuts), lamb, beef and turkeys to CSA members

on a first come first serve basis. When deciding on your share remember the same products will be delivered each month. The CSA is 5 months in length and will begin in June 2017 and the last pick up will be in October 2017.

In 2013 we offered our members the ability to add on a monthly donation to the non-profit organization Friends of Happy Heart Farm, Feeding the Families Program. We were absolutely blown away by the generosity of our members as the program was incredibly successful. In all, The Jodar Farms CSA collectively donated 259 dozen eggs and 35 whole chickens to families in the Fort Collins area throughout the 2013 season. Numerous emails and personal thanks were passed along to the farm from grateful families who received some of the donations. We are so excited to offer the program again in the 2016 season and hope to improve upon our numbers from last season. To get more information about this unique non-profit please visit <http://www.happyheartfarmcsa.com/feeding-the-families-program> for more information. In addition to the donations made by our members, Jodar Farms will also donate one chicken for every 10 chickens our members donate and one dozen of eggs for every 10 our members donate as well. Together, as a CSA, we can make yet another sizable donation to this valuable non-profit and ensure that lower income folks have access to our products as well.



Working Share Members

One of the most important aspects of a successful farm is good reliable help. For the first year ever we are ready to start taking applications for working share members that are able to commit to a season long working share membership. At this point the working share members will be asked to help with numerous tasks that may include but aren't limited to feeding, watering, collecting and packaging eggs, cleaning coops, general care of chickens and pigs and help with slaughter days. These tasks do require a fair amount of physical stress and can often be during inclement weather. Exact details for the working shares and the schedules are still being worked out, so if you are interested to learn more please check the box on the form. Also, please note that everyone who applies for the working share member will have to go through an interview process before being accepted. Once accepted we will refund your CSA payment.

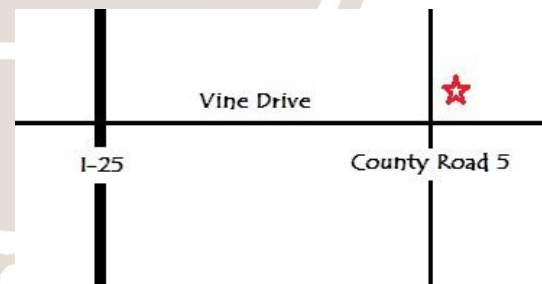
Pick Up Locations

The Farm in Fort Collins- Located at 5100 East Vine Drive, Fort Collins, CO 80524 (Last Sunday of the month 11am-2pm, Last Thursday of the month 4-6pm)



Longmont- First Saturday of the month- Longmont Farmers Market (Boulder County Fairgrounds)

Boulder- Third Wednesday of the month 4-6pm- Growing Gardens Parking Lot (1630 Hawthorn Avenue, Boulder CO)



Risks Involved

As with most CSA programs and agriculture there are inherent risks involved with raising poultry. As a member of the Jodar Farms CSA you will be sharing the risk with the farmer. Risks may include but are not limited to loss of poultry life due to natural disaster, extreme weather, disease and predators. Please understand that these risks less commonly affect the CSA program for poultry than most vegetable CSA's, however may still cause decreased availability

of poultry. This part of the CSA helps the farmer mitigate the risk associated with raising animals in uncontrolled climate conditions. Should there be any unforeseen event that causes major production issues, members will see decreases in their monthly order based on the magnitude of the event and its effects. In five seasons Jodar Farms has only used this CSA clause for one month's worth of CSA delivery.

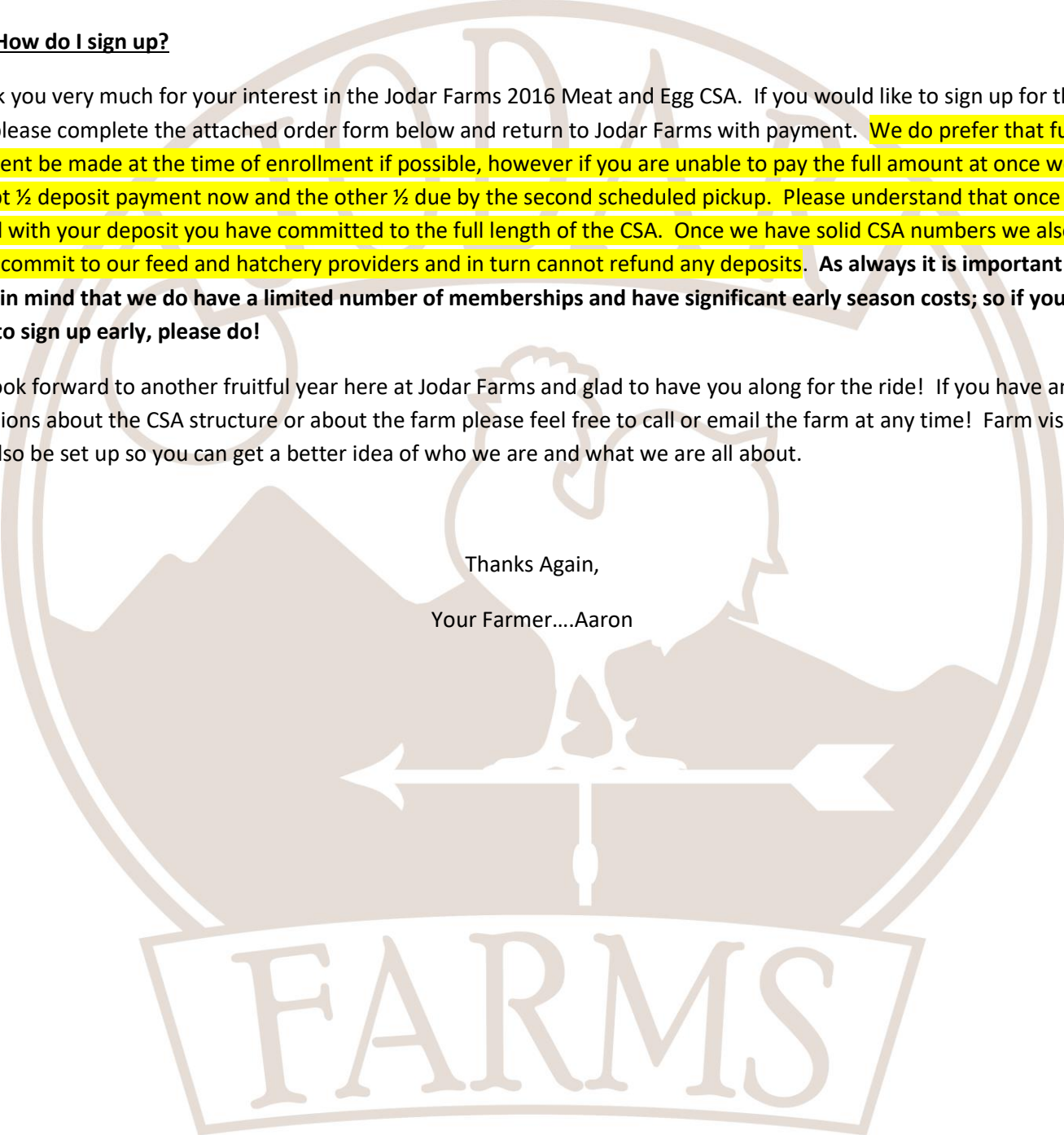
So....How do I sign up?

Thank you very much for your interest in the Jodar Farms 2016 Meat and Egg CSA. If you would like to sign up for the CSA please complete the attached order form below and return to Jodar Farms with payment. **We do prefer that full payment be made at the time of enrollment if possible, however if you are unable to pay the full amount at once we can accept ½ deposit payment now and the other ½ due by the second scheduled pickup. Please understand that once you enroll with your deposit you have committed to the full length of the CSA. Once we have solid CSA numbers we also must commit to our feed and hatchery providers and in turn cannot refund any deposits. As always it is important to keep in mind that we do have a limited number of memberships and have significant early season costs; so if you're able to sign up early, please do!**

We look forward to another fruitful year here at Jodar Farms and glad to have you along for the ride! If you have any questions about the CSA structure or about the farm please feel free to call or email the farm at any time! Farm visits can also be set up so you can get a better idea of who we are and what we are all about.

Thanks Again,

Your Farmer....Aaron



FARM

2017 Jodar Farms Poultry and Meat CSA

Order Form

Contact Information

*** Please write as legibly as possible...Thanks!***

Name(s):

Email (extras on the back please):

Phone:

Address:

If you are interested in a working share please check this box ☐

Pick Up Location Preference: (circle one) The Farm: Sunday OR Thursday Longmont Boulder

Product	Price	Number of Products to receive each month	Monthly Subtotal
Whole Roasting Hen	\$16.00		
Bag of 4 Breasts	\$23.00		
Bag of 4 Legs n' Thighs	\$14.50		
Bag of 20 Party Wings	\$9.00		
Soup Kit	\$6.00		
Dozen Eggs	\$5.50		
Pork Sausage	\$7.00		
<u>Donated</u> Whole Chicken	\$16.00	Donation:	
<u>Donated</u> Dozen Eggs	\$5.50	Donation:	
Monthly Total			a.
FINAL Season Total (= a x 5)			

****Please remember the minimum monthly order of \$70/month...thanks!****

Please sign below to indicate that you have read the Jodar Farms guidebook and understand the inherent risks involved in the CSA program and participating in NON-USDA inspected slaughter.

_____ date

If you have a professional skill that you would like us to know about that you are willing to trade or volunteer please let us know about it on the back.... Thanks!!

Thank you very much for your support and we look forward to providing your family with "Chicken you can trust!"

Please make checks payable to

Jodar Farms

5100 East County Road 48
Fort Collins, CO 80524