Data & Research
Gain knowledge about Indiana youth.

Training & Education
Increase your capacity to serve through high-quality training and education.

Statewide Outreach
Be part of a statewide network for child success.

The Indiana Youth Institute
Our mission is to promote the healthy development of Indiana children and youth by serving the people, institutions and communities that impact their well-being.
Dear Friends,

The definition of effective is “successful in producing a desired or intended result.” At IYI, our intended result is an increase in the well-being of all Hoosier children. The past year has been one of transition for our organization, but with your help, we have successfully navigated the changes and continued to offer effective programming to more than 12,000 youth workers statewide. In fact, more than 80 percent of IYI program users tell us that our programs and services made them more effective in their work with youth.

But there is still more work to do. Indiana ranks 30th in the nation for child well-being, according to the Annie E. Casey Foundation. This means that many of our youth are living in poverty, affected by violence in their communities, and lacking the resources to prepare for college and careers. As I spent the first few months of my tenure at IYI traveling the state, listening to IYI’s supporters and program users, I heard many of you echo these concerns about the children in your area. The issues facing today’s children are complex and multifaceted—by working across sectors and communities, IYI creates channels and systems for child success. Our statewide network of educators, community leaders, service providers and families is counting on us to prepare them to support young people. In response, IYI equips them with the most timely child data and quality training on best practices in youth development.

This year’s annual report is a window into where we’ve been over the past year—we are excited to build upon our success as we look toward IYI’s future. Our board and staff are engaging in a strategic planning process, thoughtfully considering the strengths we can build upon and the opportunities we have to better serve children and those who support them.

Thank you for welcoming me into the leadership role at this incredible organization. Whether you have offered your time, talent or financial support to IYI in the past, we deeply appreciate your commitment to our organization and the children in our state. By continuing to work together with a focus on the whole child, I am confident that we can lead the state’s efforts to ensure all Indiana children can reach their full potential.

Best Regards,

Tami Silverman
President & CEO
Our organization receives fuel twice a year in the form of IYI’s two annual conferences. Both of these events have provided us with material and guidance that have shaped our programming over the years. Additionally, the consultants and staff at IYI continue to be an important support system for our organization within the state and our close friends in serving the youth in our community.

Steve Gibson, program director, Project Leadership

More than 12,000 youth workers served

91% of customers report gaining practical knowledge or resources as a result of IYI’s programs and services

DATA & RESEARCH
Using IYI data products made 88% of data customers more effective in their work

103 people received a grant they applied for using IYI data products for advocacy or public policy development

306 Attendees
167 Youth Worker Cafés
67 Communities

98% would recommend Youth Worker Cafés to others

96% feel more connected to peers, learned about more local resources or gained knowledge because of attending a Youth Worker Café

Our mission is to promote the healthy development of Indiana children and youth by serving the people, institutions and communities that impact their well-being.

STATEWIDE OUTREACH

MOST PRESSING ISSUES FACING ORGANIZATIONS:
not enough time to do everything finances or budgeting issues

VISIT WWW.IYI.ORG FOR MORE INFORMATION
# 2015-2016 FINANCIALS

Two-year Comparative Financial Information, Fiscal Year Running from July 1-June 30

## Revenue and Other Support:

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grant Revenue &amp; Contributions</td>
<td>$6,298,860</td>
<td>$3,128,354</td>
<td>$9,427,214</td>
</tr>
<tr>
<td>Conference Exhibitors &amp; Registrations</td>
<td>196,008</td>
<td>228,204</td>
<td>424,212</td>
</tr>
<tr>
<td>Fee for Services Revenue</td>
<td>254,181</td>
<td>258,224</td>
<td>512,405</td>
</tr>
<tr>
<td>Special Events &amp; Other Revenue</td>
<td>44,883</td>
<td>58,238</td>
<td>103,121</td>
</tr>
<tr>
<td><strong>Total revenue and other support</strong></td>
<td><strong>6,793,932</strong></td>
<td><strong>3,673,020</strong></td>
<td><strong>10,466,952</strong></td>
</tr>
</tbody>
</table>

## Expenses:

### Program:

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Data and research</td>
<td>772,871</td>
<td>798,555</td>
<td>1,571,426</td>
</tr>
<tr>
<td>Training and best practices</td>
<td>1,615,719</td>
<td>1,842,053</td>
<td>3,457,772</td>
</tr>
<tr>
<td>Statewide networking</td>
<td>1,244,443</td>
<td>1,949,636</td>
<td>3,194,079</td>
</tr>
<tr>
<td><strong>Total program expenses</strong></td>
<td>3,633,033</td>
<td>4,590,244</td>
<td>8,223,277</td>
</tr>
<tr>
<td>Management and general</td>
<td>513,940</td>
<td>412,850</td>
<td>926,790</td>
</tr>
<tr>
<td>Fundraising</td>
<td>610,997</td>
<td>602,449</td>
<td>1,213,446</td>
</tr>
<tr>
<td><strong>Total expenses</strong></td>
<td><strong>4,757,970</strong></td>
<td><strong>5,605,543</strong></td>
<td><strong>10,363,513</strong></td>
</tr>
</tbody>
</table>

Change in net assets: 2,035,962 (1,932,523) 103,439

Net Assets, Beginning of Year: 7,319,264 9,251,787

## Expenses by Program

<table>
<thead>
<tr>
<th>Program</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fundraising</td>
<td>13%</td>
<td>11%</td>
</tr>
<tr>
<td>Management &amp; General</td>
<td>11%</td>
<td>7%</td>
</tr>
<tr>
<td>Statewide Networking</td>
<td>26%</td>
<td>35%</td>
</tr>
<tr>
<td>Training &amp; Best Practices</td>
<td>34%</td>
<td>33%</td>
</tr>
<tr>
<td>Data &amp; Research</td>
<td>16%</td>
<td>14%</td>
</tr>
</tbody>
</table>

## Revenue by Source

<table>
<thead>
<tr>
<th>Source</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grant Revenue &amp; Contributions</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Conference Exhibitors &amp; Registrations</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Special Events &amp; Other Revenue</td>
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<td></td>
</tr>
<tr>
<td>Fee for Services Revenue</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Financial information used in this report was obtained from the 2016 Indiana Youth Institute audited consolidated financial statements.
Thank you to our donors.

Organizations:

- Deko Foundation
- Diehl Consulting Group
- Do It Best Corp.
- Dubois County Community Foundation
- Edwin F. and Virginia B. Ball Foundation, Inc.
- Eckhart County Community Foundation
- Emmit Communications
- English, Botter, Mitchell Foundation
- Fargen Baker Daniels LLP
- First Merchants Corporation
- Flora Dale Kroese Foundation
- The Fort Golf Resort
- French Lick Resort
- George and Frances Ball Foundation
- H.L. Spier Co., Inc.
- Hilton Indianapolis Hotel & Suites
- Holiday World & Splashin’ Safari
- Hummel Links Golf Course
- Huntington Bank
- Indiana Commission for Higher Education
- Indiana Department of Natural Resources - Pokagon State Park
- Indiana Department of Workforce Development
- Indiana University
- Indiana Weslyan University
- Ivy Tech Community College
- Jasper Engines
- Jet Communication, Inc.
- JJ Schaffer Inc.
- John Hancock Financial Network
- JW Marriott Indianapolis
- Kelley School of Business Indianapolis
- KeyBank Foundation
- Kroger
- LaGrange County Community Foundation, Inc.
- Lebanon Community School Corporation
- Lilly Endowment, Inc.
- Link Printing Services, LLC
- Lunar Strategies LLC
- MacNiven's Restaurant & Bar
- Magna Properties
- Matson Logistics
- Meridian Health Services
- Microsoft Corporation
- MJ Insurance
- Mubala Bank
- Nicholas H. Neyes, Jr. Memorial Foundation, Inc.
- O'Brien Toyota Scion
- OJF, Inc.
- Old National Bank Foundation
- Old National Bank
- OneAmerica
- Pacers Foundation
- Pacers Sports & Entertainment
- Perfect North Slopes
- Plum Creek Golf Club
- Pravunie Solutions, Inc.
- Questa Education Foundation
- Raymond James & Associates, Inc.
- Ray's Trash Service
- Regions Bank
- Rose-Hulman Institute of Technology
- Royal Cup Coffee
- Shepherd Financial
- Stuart & Brinigin LLP
- Subaru of Indiana Automotive, Inc.
- Targeted Services, P.C.
- TaylorMade Golf
- Toyota Motor Manufacturing, Indiana
- Vector Corporation
- Vector Foundation
- Vincennes University
- Vision Direct
- WorkSmart Systems, Inc.

Individuals:

- Mike Abdalla
- Cameron Causey
- Patricia A. Hamann
- Emily Krauer
- Shital Patel
- Paul Snyder
- Donna B. Spears
- Michelle Springer
- John Stanczykiewicz
- Bill and Carmen Stanczykiewicz
- Brenda Stellma
- Kibm Stewart
- Audrey Stuart
- Eric M. Sturt
- Charlie and Claudia Sursa
- James Szafinski
- Frances Taylor
- Scott Taylor
- Sue and Dick Tempe
- Gregory S. Timmons
- Anthony Turk
- Scott VanMeter
- Laurel Vaughn
- Andy Vetor
- Kim Walker
- Ricardo Wallace
- Jeff and Becky Whiteside
- Trent Whittington
- Jan Wilhelm
- Jonathan Willey
- Nick Willey
- Michele Wiserley

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IYI 2015-2016 IMPACT

**LOCAL GATHERINGS**
YWCs are local gatherings of community youth workers to network and learn about timely youth topics. YWCs are free, 90 minutes in length and are developed with the help of local community partners.

**CONFERENCE SCHOLARSHIPS**
IYI distributes vouchers to every community foundation and United Way office in Indiana. Additional scholarships are distributed throughout the state thanks to generous funding from community partners and sponsors like you.

**MENTOR REFERRALS**
IYI promotes and supports quality mentoring through the Indiana Mentoring Partnership. IMP’s affiliation with MENTOR, the National Mentoring Partnership, gives us direct access to the latest research and resources and provides us with a network through which to refer quality mentors around the state.

**HOURS OF WEBINAR VIEWING**
IYI offers free webinars on topics related to youth development, allowing youth workers to keep up with the latest trends. These webinars are held once a month and are then recorded and archived on the IYI website to increase the number of youth workers who are able to access this free, premier professional development.

**LOCAL COLLABORATIONS**
IYI brings together a statewide network of educators, community leaders, service providers and families to create channels and systems for child success. IYI also maintains a presence at local and statewide committees and gatherings to serve as a voice and advocate for Indiana’s youth and youth-serving professionals.

**PROFESSIONAL DEVELOPMENT GRANTS**
IYI’s Professional Development Grant program offers financial assistance for youth workers to attend continuing education opportunities that will help them promote the healthy development of children and youth. With emphasis on training that IYI does not or cannot offer, and that the applicant might not otherwise be able to attend.

**EVERY CHILD. EVERY YOUTH WORKER. EVERY COMMUNITY.**