



Debra Stracke Anderson CCIM, SIOR Founder and President

## **Corporate Biography**

Debra Stracke Anderson is president of Sloan Street Advisors, Inc., a commercial real estate firm based in the Washington, D.C. area. The company serves as tenant representative and site selection advisor for clients ranging from entrepreneurial and governmental entities to Fortune 500 companies. The firm was selected in 2003 as the Washington, D.C. affiliate for ITRA Global, an organization that focuses exclusively on representation for corporate tenants and occupiers around the world.

Debra founded the company in 2000, following a 20-year career as an executive with major commercial real estate organizations. Her previous roles included Mid-Atlantic Regional Vice President of Leasing for COMPASS Management and Leasing (subsidiary of Equitable Real Estate) and Regional Managing Director of Asset Services for Insignia/ESG. She led teams in winning such awards as "Top National Leasing Team" and in achieving 95% portfolio occupancy during a significant market downturn. Debra's many previous years of experience representing building owners on the other side of the table has afforded her current clients a significant advantage during negotiations.

Debra is a member of the Society of Industrial and Office Real Estate (SIOR) and earned the SIOR designation, based on business volume, for which only a small percentage of industry professionals have qualified. She is a Certified Commercial Investment Member of the CCIM Institute, where she earned the CCIM designation, denoting a graduate level education in commercial real estate investment. She was selected by the Washington Business Journal and the Mid-Atlantic Real Estate Journal as one of the "Best of 2015" and "Best of 2010" in the category of largest office lease transactions. Debra was named an "Industry Legend" in 2013 by ALM's Real Estate Forum, the leading national publication of the commercial real estate industry, and was inducted into the publication's "Hall of Fame" in September 2018, as announced in its 25th Anniversary Special Edition highlighting "Women of Influence". She was also chosen a "Woman of Influence" for 2014 by Virginia Lawyers Media, which annually recognizes the outstanding efforts of women in all fields, including law, business, health care and education.

Debra has served for several years on the ITRA Global Board of Directors. Her service includes two historic terms as the first woman Chairman, during which she led the organization through unprecedented international expansion and received the Exemplary Service Award. She most recently received the "Ronald R. Pollina PhD Diamond Leadership Award" conveyed by ITRA Global to recognize outstanding leadership, mentorship and contributions to the organization. Debra has also served on the board for organizations that work to improve the lives of at-risk children and is a proud Air Force brat.