

FINANCIAL STATEMENTS

FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014

(A California Not-For-Profit Corporation) December 31, 2015 and 2014

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#### INDEPENDENT AUDITORS' REPORT

JENNIFER JENSEN

The Board of Directors
The American Himalayan Foundation

We have audited the accompanying financial statements of the American Himalayan Foundation (a nonprofit organization) which comprise the statements of financial position as of December 31, 2015 and 2014 and the related statements of activities and changes in net assets, and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of American Himalayan Foundation as of December 31, 2015 and 2014, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

*April* 29, 2016

Danville, California

Regalia & Associates

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# Statements of Financial Position December 31, 2015 and 2014

		December 31,			
		2015		2014	
Asse	e ts				
Cash and cash equivalents	\$	2,536,470	\$	7,280,908	
Investments		6,824,214		-	
Pledges receivable		2,815,700		2,384,427	
Accounts receivable and other		510		4,906	
Contributed Tibetan chests		10,000		10,000	
Himalaya book inventory		3,132		3,198	
Furniture, equipment and leasehold improvements, net		-		13,422	
Life insurance, cash surrender value		1,552,876		1,553,230	
Total assets	\$	13,742,902	\$	11,250,091	
Liabilities and	l Net Assets				
Liabilities:					
Accounts payable	\$	29,293	\$	28,303	
Accrued employee vacation payable		132,022		118,945	
Grants payable		447,170		295,566	
Deferred rent credit				6,260	
Total liabilities		608,485		449,074	
Net assets:					
Unrestricted		10,714,820		9,772,184	
Temporarily restricted		2,419,597		803,833	
Permanently restricted				225,000	
Total net assets		13,134,417		10,801,017	
Total liabilities and net assets	\$	13,742,902	\$	11,250,091	

See accompanying auditors' report and notes to financial statements

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#### THE AMERICAN HIMALAYAN FOUNDATION

Statements of Activities and Changes in Net Assets Years ended December 31, 2015 and 2014

	2015			2014				
	Unrestricted		Permanently restricted	Total	Unrestricted	Temporarily restricted	Permanently restricted	Total
Revenues, gains and other support:								
Contributions In-kind contributions	\$ 3,099,009	\$ 3,968,553	\$ -	\$ 7,067,562	\$ 2,798,748 205,642	\$ 1,412,964 -	\$ -	\$ 4,211,712 205,642
Total contributed income	3,099,009	3,968,553	-	7,067,562	3,004,390	1,412,964	-	4,417,354
Special events Investment income	833,286 824,321	-	-	833,286 824,321	883,361 906	-	-	883,361 906
Gain (loss) from sale of donated securities Gain (loss) from life insurance performance	3,388 (59,971)	-	-	3,388 (59,971)	(945) 43,475	-	-	(945) 43,475
Reclassifications and releases from restrictions	2,577,789	(2,352,789)	(225,000)	(39,971)	1,120,287	(1,120,287)	<u>-</u>	43,473
Total revenues, gains and other support	7,277,822	1,615,764	(225,000)	8,668,586	5,051,474	292,677		5,344,151
Expenses:								
Program Expenses:  I. Education								
<ol> <li>Stop Girl Trafficking/In Honor of Amar College Func</li> <li>Homes and Education for Orphans, Street Children</li> </ol>	1 1,327,675	-	-	1,327,675	571,385	-	-	571,385
and Disabled Children	181,014	-	-	181,014	184,310	-	-	184,310
3. Tibetan College Scholarships	37,695	-	-	37,695	32,899	-	-	32,899
4. Medical Training, Ladakh	11,639	-	-	11,639	12,341	-	-	12,341
6. Other Scholarships	12,052	-	-	12,052	14,581	-	-	14,581
II. Hospitals and Clinics, Nepal	260,000	-	-	260,000	292,651	-	-	292,651
III. Mustang								
<ol> <li>Day Care Centers and Education</li> </ol>	78,517	-	-	78,517	110,944	-	=	110,944
<ol> <li>Cultural Heritage Conservation: Gompa Restoration</li> <li>Cultural Heritage Conservation: Monastic Education,</li> </ol>	140,361	-	-	140,361	169,435	-	-	169,435
Tibetan Teachers	79,114	-	-	79,114	88,106	-	-	88,106
4. Health Care	39,809	-	-	39,809	91,186	-	-	91,186
5. Community, Youth Group and Public Works Projects	-	-	-	-	10,951	-	-	10,951
6. Lo Gylapo Foundation Oversight IV. Everest Area: Education, Health Care, Cultural	1,441	-	-	1,441	2,449	-	-	2,449
Conservation, Infrastructure	58,042	-	-	58,042	126,356	-	-	126,356

See accompanying auditors' report and notes to financial statements

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### Statements of Activities and Changes in Net Assets Years ended December 31, 2015 and 2014

2015 2014 Temporarily Permanently Temporarily Permanently Unrestricted restricted restricted Unrestricted restricted restricted Total Total V. Tibetan Refugees, Nepal and India 1. K-12 Education: Schools and Hostels \$ \$ 77,551 \$ 63.534 \$ 63,534 77,551 2. Care for Elders 87,545 87,545 91,181 91,181 3. Nunneries and Other Cultural Conservation 20,924 20,924 24,973 24,973 4. Community and Infrastructure Projects 840 840 17,352 17,352 5. Livelihood Development (1,109)16,425 (1,109)16,425 6. Health Care 6.378 6,378 2.520 2,520 VI. In Tibet: Health Care, Infrastructure, Elders, Cultural Conservation 184,846 184,846 250,008 250,008 VII. Livelihood Development, Nepal 94,369 94,369 181,222 181,222 VIII. Saving Wildlife 146,598 146,598 147,607 147,607 IX. Nepal Earthquake Relief, Recovery & Rebuilding 1. Emergency Relief 102,180 102,180 2. STOP Girl Trafficking Earthquake Expansion 457,404 457,404 3. Recovery and Rebuilding: Schools, Hospitals & Clinics, Elder Homes, Community Buildings & Infrastructure 958,559 958,559 X. Kathmandu Based Technical Support 373,850 373.850 343,020 343,020 XI. Program Technical Assistance 258,856 258,856 257,330 257,330 XII. Program Oversight 477.029 477,029 466,194 466,194 XIII. Currency Fluctuation (10.090)(10.090)(14.506)(14,506)Total program expenses 5,449,072 5,449,072 3,568,471 3,568,471 Special event expenses direct 159,870 159,870 271,169 271,169 Other fundraising expenses 505.574 505,574 470,477 470,477 Total fundraising expenses 665,444 665,444 741.646 741,646 217,242 Management and general administrative expenses 220,670 220,670 217,242 6,335,186 Total expenses 6,335,186 4,527,359 4,527,359 Increase (decrease) in net assets 942,636 1,615,764 2,333,400 524,115 292,677 816,792 (225,000)Net assets at beginning of year 9,772,184 803,833 225,000 10,801,017 9,248,069 511,156 225,000 9,984,225 Net assets at end of year \$10,714,820 \$ 2,419,597 \$ 13,134,417 \$ 9,772,184 803,833 \$ 225,000 \$ 10.801.017

See accompanying auditors' report and notes to financial statements

# Statements of Cash Flows Years ended December 31, 2015 and 2014

	2015		2014		
Cash flows from operating activities:					
Increase in net assets	\$	2,333,400	\$	816,792	
Adjustments to reconcile increase (decrease) in net assets to					
net cash provided by (used in) operating activities:					
(Gain) loss on sale of donated securities		(3,388)		945	
Depreciation and amortization		13,422		25,725	
Contributed securities		(126,168)		(140,806)	
Changes in operating assets and liabilities:					
(Increase) in pledges receivable		(431,273)		(2,183,018)	
Decrease in accounts receivable and other		4,396		46,874	
Decrease in Himalaya book inventory		66		129	
Decrease (increase) in life insurance cash surrender value		354		(121,901)	
Increase in accounts payable		990		17,367	
Increase in accrued employee vacation payable		13,077		962	
Increase (decrease) in grants payable		151,604		(393,279)	
(Decrease) in deferred rent credit		(6,260)		(10,731)	
Net cash provided by (used for) operating activities		1,950,220		(1,940,941)	
Cash flows from investing activities:					
Sale of donated securities		129,556		139,861	
Purchase of investments		(6,824,214)			
Net cash (used for) provided by investing activities		(6,694,658)		139,861	
Net (decrease) in cash and cash equivalents		(4,744,438)		(1,801,080)	
Cash and cash equivalents at beginning of year		7,280,908		9,081,988	
Cash and cash equivalents at end of year	\$	2,536,471	\$	7,280,908	
Supplemental disclosure for noncash operating activities					
Donated securities	\$	126,168	\$	140,806	

See accompanying auditors' report and notes to financial statements

# Notes to Financial Statements December 31, 2015 and 2014

# 1. Organization

The American Himalayan Foundation (AHF) is a private not-for-profit corporation dedicated to helping the people and ecology of the Himalayas. AHF was founded in 1981 to respond to some of the basic problems affecting the people living in the Himalayan region, supporting vital education, health care, and cultural and environmental preservation throughout the Himalayan region. AHF also helps Tibetans with their struggle to survive and maintain their culture. Funds are raised primarily through contributions and special events. AHF has received rulings from the Internal Revenue Service under Section 501(c)(3) and the State of California Franchise Tax Board under RTC Section 23701d granting exemption from federal income and state franchise taxation.

# 2. Summary of Significant Accounting Policies

# **Basis of Accounting**

The financial statements of AHF have been prepared on the accrual basis of accounting and, accordingly, reflect all receivables, payables and other liabilities. Many of AHF's disbursements are converted to local Himalayan currency. However, all financial results reflected in the financial statements are reported in United States dollars.

#### Basis of Presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Accounting Standards Codification (ASC) 958.205, *Presentation of Financial Statements of Not-for-Profit Entities*. Under ASC 958.205, AHF is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

# Revenue Recognition

AHF records contributions in accordance with the recommendations of ASC 958.605, *Revenue Recognition of Not-for-Profit Entities*. Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported on the statements of activities and changes in net assets as net assets released from restrictions.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Accordingly, actual results could differ from those estimates.

#### **Notes to Financial Statements**

# 2. Summary of Significant Accounting Policies (continued)

### Cash and Cash Equivalents

Cash and cash equivalents include savings, cash deposits and money market accounts with maturity dates of three months or less. Occasionally, AHF is the recipient of donated securities. Investments and other securities received by gift are recorded at market value at the date of contribution in accordance with ASC 958.320, *Investments – Debt and Equity Securities of Not For Profit Organizations*. AHF converts such securities to liquid assets, and any realized gains or losses are separately stated on the statements of activities and changes in net assets.

# Furniture, Equipment and Leasehold Improvements

Property and equipment purchased by AHF are recorded at cost or, if donated, at the approximate fair value at the date of donation. Repairs and maintenance are charged to expense as incurred. Furniture and equipment is depreciated using the straight-line method over the estimated useful lives of the assets (primarily three to seven years). Leasehold improvements are amortized using the straight-line method over the shorter of the lease term or the estimated useful life of the asset.

#### **Income Taxes**

Financial statement presentation follows the recommendations of ASC 740, *Income Taxes*. Under ASC 740, AHF is required to report information regarding its exposure to various tax positions taken by the organization and requires a two-step process that separates recognition from measurement. The first step is determining whether a tax position has met the recognition threshold; the second step is measuring a tax position that meets the recognition threshold. Management believes that AHF has adequately evaluated its current tax positions and has concluded that as of December 31, 2015 and 2014, AHF does not have any uncertain tax positions for which a reserve or an accrual for a tax liability would be necessary.

AHF has received notification from the Internal Revenue Service and the State of California that it qualifies for tax-exempt status under Section 501(c)(3) of the Internal Revenue Code and Section 23701d of the California Revenue and Taxation Code. This exemption is subject to periodic review by the federal and state taxing authorities and management is confident that the organization continues to satisfy all federal and state statutes in order to qualify for continued tax exemption status. AHF may periodically receive unrelated business income requiring the organization to file separate tax returns under federal and state statutes. Under such conditions, AHF calculates and accrues the applicable taxes payable.

#### Contributed Services

Volunteers donate a substantial amount of time to AHF. While significant in value, these services are not recorded in the financial statements since such time is not susceptible to objective measurement or valuation in accordance with ASC 958.30 *Gifts in Kind*.

#### Functional Allocation of Expenses

The costs of providing AHF's various programs and other activities have been summarized on a functional basis in the statements of activities and changes in net assets. Accordingly, administrative and overhead costs have been allocated among the programs and supporting services benefited.

#### **Notes to Financial Statements**

# 3. Cash and Cash Equivalents

Included in cash and cash equivalents of \$2,536,470 and \$7,280,908 at December 31, 2015 and 2014, respectively, were funds on deposit with financial institutions that were in excess of the amounts covered by insurance provided by the federal government. It is the opinion of management that the solvency of the referenced financial institutions is satisfactorily strong and that AHF's financial position will not be compromised.

Certain funds totaling \$52,463 at December 31, 2014 were in depository accounts bearing interest at the rate of 0.01% per annum. All other cash and cash equivalents were in noninterest-bearing accounts.

# 4. Furniture, Equipment and Leasehold Improvements

Furniture, equipment and leasehold improvements consist of the following at December 31:

		2015		2014
Office furniture	\$	46,428	\$	46,428
Computer equipment	·	23,302	•	23,302
Leasehold improvements		220,503		220,503
Subtotal		290,233		290,233
Accumulated depreciation and amortization		(290,233)		(276,811)
Furniture, equipment and leasehold improvements	\$	-	\$	13,422

Depreciation and amortization expense amounted to \$13,422 and \$25,725 for the years ended December 31, 2015 and 2014, respectively, and such amounts are reflected in management and general administrative expenses on the statements of activities and changes in net assets.

There were no disposals of furniture, equipment and leasehold improvements during the years ended December 31, 2015 and 2014.

#### **Notes to Financial Statements**

# 5. Related Party Transactions

Richard C. Blum is Chairman of AHF, Blum Capital Partners, LP (Blum Capital) and Richard C. Blum and Associates, Inc. (affiliates).

Richard C. Blum, through the Blum Family Foundation, contributed \$2,372,471 and \$2,141,712 to AHF during the years ended December 31, 2015 and 2014, respectively. In the aggregate, contribution revenue for the thirteen-year period ended December 31, 2015 from such related parties covers in excess of 100% of management and general and other fundraising expenses of AHF.

Blum Capital advances payments to AHF's vendors and personnel for services necessary to accomplish the charitable goals of AHF. These services include providing office space, permitting the use of equipment and supplies; and providing administrative support. AHF reimburses Blum Capital for these expenses on a monthly basis. Such expense reimbursements represented 12% and 12% of AHF's general program service, fundraising, and management and general administrative expenses in 2015 and 2014, respectively.

In connection with the Blum Capital lease renewal, Blum Capital was provided with six months of free rent. AHF's portion of the lease incentive amounted to \$102,841, which has been recognized as a liability in a previous year and is being amortized on a straight-line basis over the life of the lease. The lease incentive is reflected as "deferred rent credit" on the statements of financial position and the unamortized balance amounted to \$6,260 at 2014. There was no balance at December 31, 2015 because the lease incentive was fully amortized during the year ended December 31, 2015. Amortization of deferred rent credit of \$6,260 and \$10,731 for the years ended December 31, 2015 and 2014, respectively, is included in management and general administrative expenses on the statements of activities and changes in net assets.

#### 6. Life Insurance, Cash Surrender Value

In February 2003, Richard C. Blum arranged for a \$10 million whole-life insurance policy to be taken out on his life with AHF as the beneficiary and owner of the policy.

The \$205,642 premiums paid for the years ended December 31, 2015 and 2014 were treated as unrestricted donations and classified as in-kind contributions on AHF's financial statements. The cash surrender value of the life insurance policy amounted to \$1,552,876 and \$1,553,230 as of December 31, 2015 and 2014, respectively. The balance is stated net of fees, premiums and unrealized appreciation (diminution) on the value of the underlying investments. Fees and premiums were included in management and general administrative expenses on the statements of activities and changes in net assets.

#### **Notes to Financial Statements**

#### 7. Net Assets

AHF recognizes support from temporarily restricted net assets when the restrictions imposed by the donors have been satisfied or expired. Temporarily restricted net assets consist of the following as of December 31:

	 2015	2014
Restricted for projects	\$ 2,419,597	\$ 803,833

Contributions to temporarily restricted net assets amounted to \$3,968,553 and \$1,412,964 for the years ended December 31, 2015 and 2014, respectively. Net assets released from restrictions amounted to \$2,352,789 and \$1,120,287 for the years ended December 31, 2015 and 2014, respectively.

Permanently restricted net assets consist of the following as of December 31:

	 2015	2014
Restricted for endowment purposes	\$ - \$	225,000

Endowment funds classified as permanently restricted net assets represent funds that are subject to restrictions of gift instruments requiring that the principal be invested in perpetuity. By law, AHF is permitted to transfer all interest and realized/unrealized gains to unrestricted net assets. During the year ended December 31, 2015, AHF received notification from the donor of the contribution originally recorded as permanently restricted that such funds should be reclassified to temporarily restricted and applied to the Tibetan College Scholarships program.

#### 8. Retirement Plan

All qualified AHF employees participate in a retirement plan qualified under Internal Revenue Code Section 401(k). The plan has certain eligibility requirements and accepts rollover contributions, allows hardship distributions, and is otherwise regulated by Federal statutes which are periodically modified by Congress. AHF contributed \$22,653 and \$26,583 on behalf of participating employees to the plan for the years ended December 31, 2015 and 2014, respectively.

# 9. Compensated Absences (Accrued Payroll and Related Benefits)

Financial statement presentation follows the recommendations of ASC 710.25, Compensated Absences. Under ASC 710.25, AHF is required to record a liability for the estimated amounts of compensation for future absences. Employees are permitted to accrue a specific number of hours of vacation which is payable upon termination of the employee. Sick leave is not paid upon termination. Annual leave accruals are recorded in the financial statements as an accrued liability on the statements of financial position based on hourly rates in effect at the end of the fiscal year. Accrued employee vacation payable amounted to \$132,022 and \$118,945 at December 31, 2015 and 2014, respectively.

# 10. Subsequent Events

In compliance with ASC 855, *Subsequent Events*, AHF has evaluated subsequent events through April 29, 2016, the date the financial statements were available to be issued and, in the opinion of management, there are no subsequent events which need to be disclosed.