



Skyline Tower
10900 N.E. 4th St.
Bellevue, WA 98004
P: (877) 298-4676
F: (888) 678-3468

Partner Program Overview

OUR OBJECTIVE

H.I.L. Financial offers financing programs tailored to increase sales, improve your receivables timing, and increase profits. We offer you service provided by a knowledgeable team of professionals who strive to find flexible solutions with one objective – to enhance your sales revenues and profits at a competitive price.

ONE STOP SHOPPING

We provide financing for your full range of equipment types at price points from \$10,000 to \$2,000,000.

RESOURCES

We are a direct lender/lessor and as such, we have organized our transaction process to give you timely responses, accurate, consistent decisions, and rapid turnaround to satisfy your customer's needs. We handle everything from the initial application through funding and we have the tools and experience necessary to fund your "A", "B", and challenging "C" credits, permitting you to focus your resources on selling.

TAILORED SOLUTIONS

By customizing the financing process to create programs that address your needs with your customers, including subsidized pricing, credit enhancement, and flexible repayment terms, we can help your sales team with solutions that enable them to overcome objection.

JOINT MARKETING CAMPAIGNS

We will work with you to develop marketing campaigns including direct mail and referral programs that reach beyond the traditional lending relationship.

HIGHER SALES PER CUSTOMER

Your customers can acquire your equipment and more of it with 100% Financing. Using a simple monthly cash flow analysis, without a big upfront payment, you can demonstrate the immediate financial benefit of your equipment, increasing the likelihood of a sale or larger sale.

SERVICE AND TRAINING

We provide rapid, consistent, service from the initial review of your customer's applications, in preparation of documentation, and through the funding of each transaction. Our seasoned team of professionals will train your salespeople to use our programs, overcome objection, and close more business.