

# BROKER REGISTRATION AGREEMENT



**Thank you for your interest in our communities!** We know that Realtor® cooperation is an important part of our success, and we thank you for introducing your client to a Lombardo community. It's our desire to develop a successful, long-term relationship with you — one that is built on trust and understanding. We ask that this form be completed by the Broker (or their sales associate) for any prospective purchasers you are working with. Please provide one completed form for each Lombardo community your client may be considering. The protection period remains in effect for thirty (30) days from the dated below and is renewable upon written agreement. Please review the policies below and sign the form indicating your acceptance of the terms protecting you and your prospective purchaser.

Lombardo Homes will provide prospective purchaser protection for cooperating brokers who meet the following criteria:

1. Completion of this form with all proper signatures and dates.
2. Submission of this form to any of our Sales Managers for each community your client may be considering.
3. Your prospective purchaser must complete a visitor registration card at their first visit to our communities, notifying us they are working with you.
4. Prospective purchasers will not be permitted to register for, or personally provide protection to, their broker.
5. Brokers or their licensed Sales Associates who are interested in personally purchasing a Lombardo home must adhere to these same policies and make their intentions clearly known by registering as a licensee upon their first visit to each Lombardo community they are considering.
6. If your prospective purchaser has previously registered on their own at a Lombardo community, you will not be eligible for compensation under this agreement. This includes anyone who will be a party to the purchase of a Lombardo home.
7. Any disputes regarding the above policies will be handled exclusively by the Lombardo Homes programs administrator. Lombardo Homes' Sales Managers will NOT be able to independently remedy the dispute. All dispute resolution inquiries must be made in writing and signed by the complaining party. The program administrator will contact the party directly.
8. **Other referral programs and incentives will not apply with this agreement. (i.e. Friends & Family Referral, Build Equity Renter's Program, Marketplace Homes Guaranteed Lease program, etc. — see Sales Manager for details.)**

Your signature below indicates you have read, understand and agree with the terms above.

Broker Sales Associate Name: \_\_\_\_\_ Employing Broker: \_\_\_\_\_  
Broker Address: \_\_\_\_\_  
Email Address: \_\_\_\_\_ Office Phone: \_\_\_\_\_  
Sales Associate Signature: \_\_\_\_\_ Lombardo Signature: \_\_\_\_\_  
Lombardo Homes Community: \_\_\_\_\_ Date: \_\_\_\_\_

## Required Client Information:

Client's Full Name: \_\_\_\_\_ Preferred Phone Number: \_\_\_\_\_  
Full Address: \_\_\_\_\_  
Email Address: \_\_\_\_\_ Client's Signature: \_\_\_\_\_

\*The compensation offered to cooperating brokers is 2.7% or current incentive if offered (excluding selling concessions, options, upgrades and site premiums) of the base price or accepted offer price, whichever is lower.

