

WAYNESBORO AREA MIDDLE SCHOOL

702 E. Second Streets
Waynesboro, PA 17268
717-762-1191

January 16, 2009

To Whom It May Concern:

I would like to recommend Mark Kosoglow for the outstanding work he does as a fundraiser. Mark provided his services to my school as the company spokesman for our magazine sale this year. He was everything we hoped for. He was extremely thorough and helpful throughout the process. He provided good supporting materials for our students and an outstanding campaign kickoff to get the students motivated and excited. He is very skilled at getting young people excited and helping them to have the confidence needed to sell a product. We raised over \$10,000 in profit, and we did that during a time of economic stress around our community and throughout the country. We were very pleased.

I would also commend Mark for the way he supports school personnel throughout the sale. He did a nice job of training myself and my secretary on how to handle the paper work and he was always available to answer questions. Questions were answered quickly through a phone call or return email. Mark set up some unique and motivating prizes for our fund drive and he made himself available on the prize days as well to make sure the students received their prizes and everything went as planned.

The bottom line, Mark believes in what he is doing and he is very good at it. He will support you throughout the process and he will conduct himself in a professional manner. Mark is a person of integrity and I would recommend him without reservations.

Sincerely,

Larry D. Bricker
Principal