

# What sort of person are you?

1. egocentric <-----> selfless
2. competitive <-----> uncompetitive
3. solitary <-----> sociable
4. flexible <-----> stubborn
5. rational <-----> intuitive
6. open <-----> secretive
7. aggressive <-----> gentle
8. impulsive <-----> cautious
9. ambitious <-----> unambitious
10. careful <-----> careless
11. well-organized <-----> disorganized
12. imaginative <-----> unimaginative

# Questions to ask

1. Would you take the last piece of cake at a reception if you were hungry?
2. How would you feel if a colleague of yours got a job you really wanted?
3. If you went to a party where you knew almost no one, how would you feel?
4. How would you react if a colleague disagreed with your way of approaching a work problem?
5. If you were given a new project to attempt, how would you start work on it - by analysis first or by following your instinct?
6. If a new friend whom you didn't know well told you everything about her/himself, what would you do and how would you feel?
7. If a colleague at work got angry with you about something you had done, how would you feel?
8. If you found a fantastic jacket in a shop which fit you well and really suited you, but which you could not afford, would you still buy it?
9. How happy would you be if you did not obtain a better paid, higher level job within the next five years?
10. Would it be unusual if you lost your house or office keys?
11. If you received a lot of handouts at a conference or training day, some of which were more relevant to you than others, what would you do with them when you got back to the office?
12. Do you think that you could be successful as a writer, interior designer, or TV producer? Why?/Why not?