

# SUPPLY vs. DEMAND

## JSC SINGLE FAMILY RESIDENCES

	# SOLD Q4 2011	# SOLD L-12-M	# ACTIVE	% OF LISTINGS	MONTHS OF INVENTORY	NEW LISTINGS THIS QUARTER
\$0 - \$100,000	1	12	3	0.93%	3.00	3
\$100,000 - \$150,000	22	91	31	9.57%	4.09	22
\$150,000 - \$200,000	65	215	57	17.59%	3.18	41
\$200,000 - \$250,000	58	233	74	22.84%	3.81	67
\$250,000 - \$300,000	29	162	65	20.06%	4.81	55
\$300,000 - \$350,000	18	77	22	6.79%	3.43	18
\$350,000 - \$400,000	7	35	15	4.63%	5.14	16
\$400,000 - \$450,000	5	18	11	3.40%	7.33	7
\$450,000 - \$500,000	6	14	9	2.78%	7.71	6
\$500,000 - \$600,000	4	12	12	3.70%	12.00	6
\$600,000 - \$750,000	0	10	13	4.01%	15.60	7
\$750,000 - \$1,000,000	0	2	10	3.09%	60.00	1
\$1,000,000 - \$3,000,000	0	2	2	0.62%	12.00	0
\$3,000,000 +	0	0	0	0.00%	0.00	0
<b>TOTAL:</b>	<b>215</b>	<b>883</b>	<b>324</b>	<b>100.00%</b>		<b>249</b>

## JFC SINGLE FAMILY RESIDENCES

	# SOLD Q4 2011	# SOLD L-12-M	# ACTIVE	% OF LISTINGS	MONTHS OF INVENTORY	NEW LISTINGS THIS QUARTER
\$0 - \$100,000	6	36	10	4.20%	3.33	3
\$100,000 - \$150,000	23	110	35	14.71%	3.82	27
\$150,000 - \$200,000	34	147	60	25.21%	4.90	42
\$200,000 - \$250,000	37	145	42	17.65%	3.48	37
\$250,000 - \$300,000	17	75	26	10.92%	4.16	22
\$300,000 - \$350,000	19	57	21	8.82%	4.42	19
\$350,000 - \$400,000	6	32	17	7.14%	6.38	15
\$400,000 - \$450,000	4	15	10	4.20%	8.00	8
\$450,000 - \$500,000	1	3	8	3.36%	32.00	2
\$500,000 - \$600,000	1	7	4	1.68%	6.86	1
\$600,000 - \$750,000	0	0	1	0.42%	0.00	1
\$750,000 - \$1,000,000	0	0	3	1.26%	0.00	2
\$1,000,000 - \$3,000,000	1	1	1	0.42%	12.00	0
\$3,000,000 +	0	0	0	0.00%	0.00	0
<b>TOTAL:</b>	<b>149</b>	<b>628</b>	<b>238</b>	<b>100.00%</b>		<b>179</b>