

SUPPLY vs. DEMAND

DNE SINGLE FAMILY RESIDENCES

	# SOLD Q4 2011	# SOLD L-12-M	# ACTIVE	% OF LISTINGS	MONTHS OF INVENTORY	NEW LISTINGS THIS QUARTER
\$0 - \$100,000	68	343	69	9.77%	2.41	59
\$100,000 - \$150,000	132	572	169	23.94%	3.55	136
\$150,000 - \$200,000	88	334	154	21.81%	5.53	124
\$200,000 - \$250,000	52	197	74	10.48%	4.51	58
\$250,000 - \$300,000	28	144	38	5.38%	3.17	30
\$300,000 - \$350,000	36	139	42	5.95%	3.63	42
\$350,000 - \$400,000	24	123	47	6.66%	4.59	45
\$400,000 - \$450,000	21	92	29	4.11%	3.78	28
\$450,000 - \$500,000	13	67	26	3.68%	4.66	19
\$500,000 - \$600,000	12	65	30	4.25%	5.54	18
\$600,000 - \$750,000	3	26	9	1.27%	4.15	2
\$750,000 - \$1,000,000	6	30	12	1.70%	4.80	8
\$1,000,000 - \$3,000,000	0	4	7	0.99%	21.00	4
\$3,000,000 +	0	0	0	0.00%	0.00	0
TOTAL:	483	2136	706	100.00%		573

DSE SINGLE FAMILY RESIDENCES

	# SOLD Q4 2011	# SOLD L-12-M	# ACTIVE	% OF LISTINGS	MONTHS OF INVENTORY	NEW LISTINGS THIS QUARTER
\$0 - \$100,000	2	25	4	0.42%	1.92	2
\$100,000 - \$150,000	20	70	18	1.90%	3.09	22
\$150,000 - \$200,000	45	197	59	6.23%	3.59	60
\$200,000 - \$250,000	82	339	83	8.76%	2.94	76
\$250,000 - \$300,000	91	374	100	10.56%	3.21	104
\$300,000 - \$350,000	73	287	99	10.45%	4.14	92
\$350,000 - \$400,000	47	261	90	9.50%	4.14	76
\$400,000 - \$450,000	38	188	66	6.97%	4.21	56
\$450,000 - \$500,000	32	127	57	6.02%	5.39	43
\$500,000 - \$600,000	39	220	82	8.66%	4.47	62
\$600,000 - \$750,000	34	176	88	9.29%	6.00	55
\$750,000 - \$1,000,000	29	133	94	9.93%	8.48	60
\$1,000,000 - \$3,000,000	23	121	102	10.77%	10.12	56
\$3,000,000 +	1	3	5	0.53%	20.00	2
TOTAL:	556	2521	947	100.00%		766