

SUPPLY vs. DEMAND

DEP SINGLE FAMILY RESIDENCES

	# SOLD Q4 2011	# SOLD L-12-M	# ACTIVE	% OF LISTINGS	MONTHS OF INVENTORY	NEW LISTINGS THIS QUARTER
\$0 - \$100,000	8	26	4	0.53%	1.85	5
\$100,000 - \$150,000	15	76	26	3.47%	4.11	17
\$150,000 - \$200,000	46	210	52	6.94%	2.97	42
\$200,000 - \$250,000	72	317	89	11.88%	3.37	73
\$250,000 - \$300,000	71	356	115	15.35%	3.88	89
\$300,000 - \$350,000	58	280	111	14.82%	4.76	75
\$350,000 - \$400,000	47	191	78	10.41%	4.90	57
\$400,000 - \$450,000	31	125	52	6.94%	4.99	36
\$450,000 - \$500,000	18	73	46	6.14%	7.56	20
\$500,000 - \$600,000	18	87	53	7.08%	7.31	24
\$600,000 - \$750,000	11	48	32	4.27%	8.00	16
\$750,000 - \$1,000,000	4	39	41	5.47%	12.62	18
\$1,000,000 - \$3,000,000	7	25	43	5.74%	20.64	22
\$3,000,000 +	0	1	7	0.93%	84.00	3
TOTAL:	406	1854	749	100.00%		497

DCW SINGLE FAMILY RESIDENCES

	# SOLD Q4 2011	# SOLD L-12-M	# ACTIVE	% OF LISTINGS	MONTHS OF INVENTORY	NEW LISTINGS THIS QUARTER
\$0 - \$100,000	1	5	4	0.45%	9.60	2
\$100,000 - \$150,000	22	67	12	1.34%	2.15	12
\$150,000 - \$200,000	49	214	69	7.68%	3.87	51
\$200,000 - \$250,000	68	260	81	9.02%	3.74	60
\$250,000 - \$300,000	61	226	86	9.58%	4.57	56
\$300,000 - \$350,000	43	189	102	11.36%	6.48	70
\$350,000 - \$400,000	28	139	75	8.35%	6.47	56
\$400,000 - \$450,000	26	118	70	7.80%	7.12	48
\$450,000 - \$500,000	20	77	46	5.12%	7.17	26
\$500,000 - \$600,000	24	99	75	8.35%	9.09	43
\$600,000 - \$750,000	21	86	78	8.69%	10.88	42
\$750,000 - \$1,000,000	18	68	85	9.47%	15.00	38
\$1,000,000 - \$3,000,000	10	38	100	11.14%	31.58	44
\$3,000,000 +	1	2	15	1.67%	90.00	4
TOTAL:	392	1588	898	100.00%		552