

SUPPLY vs. DEMAND

*EAST METRO CONDOS

	# SOLD Q4 2011	# SOLD L-12-M	# ACTIVE	% OF LISTINGS	MONTHS OF INVENTORY	NEW LISTINGS THIS QUARTER
\$0 - \$100,000	331	1454	314	29.43%	2.59	276
\$100,000 - \$150,000	178	758	261	24.46%	4.13	204
\$150,000 - \$200,000	79	360	142	13.31%	4.73	99
\$200,000 - \$250,000	48	175	55	5.15%	3.77	36
\$250,000 - \$300,000	19	94	43	4.03%	5.49	24
\$300,000 - \$350,000	11	58	37	3.47%	7.66	22
\$350,000 - \$400,000	11	38	53	4.97%	16.74	23
\$400,000 - \$450,000	8	23	24	2.25%	12.52	16
\$450,000 - \$500,000	7	20	25	2.34%	15.00	15
\$500,000 - \$600,000	7	32	33	3.09%	12.38	23
\$600,000 - \$750,000	7	20	19	1.78%	11.40	18
\$750,000 - \$1,000,000	5	19	31	2.91%	19.58	14
\$1,000,000 - \$3,000,000	3	10	27	2.53%	32.40	14
\$3,000,000 +	0	0	3	0.28%	0.00	1
TOTAL:	714	3061	1067	100.00%		785

*AUS, DEP, DSE

*NORTH METRO CONDOS

	# SOLD Q4 2011	# SOLD L-12-M	# ACTIVE	% OF LISTINGS	MONTHS OF INVENTORY	NEW LISTINGS THIS QUARTER
\$0 - \$100,000	97	477	92	20.54%	2.31	85
\$100,000 - \$150,000	68	756	99	22.10%	1.57	81
\$150,000 - \$200,000	23	151	56	12.50%	4.45	39
\$200,000 - \$250,000	32	148	56	12.50%	4.54	45
\$250,000 - \$300,000	25	104	65	14.51%	7.50	42
\$300,000 - \$350,000	16	65	18	4.02%	3.32	14
\$350,000 - \$400,000	3	33	14	3.13%	5.09	9
\$400,000 - \$450,000	3	18	8	1.79%	5.33	5
\$450,000 - \$500,000	4	17	9	2.01%	6.35	4
\$500,000 - \$600,000	2	10	13	2.90%	15.60	9
\$600,000 - \$750,000	0	10	9	2.01%	10.80	3
\$750,000 - \$1,000,000	0	2	6	1.34%	36.00	4
\$1,000,000 - \$3,000,000	1	2	3	0.67%	18.00	1
\$3,000,000 +	0	0	0	0.00%	0.00	0
TOTAL:	274	1793	448	100.00%		341

*AUN, DNE, NSE, DNW, NSC, BRM