

SUPPLY vs. DEMAND

DSW SINGLE FAMILY RESIDENCES

	# SOLD Q4 2011	# SOLD L-12-M	# ACTIVE	% OF LISTINGS	MONTHS OF INVENTORY	NEW LISTINGS THIS QUARTER
\$0 - \$100,000	88	462	89	20.99%	2.31	82
\$100,000 - \$150,000	95	412	129	30.42%	3.76	117
\$150,000 - \$200,000	69	288	86	20.28%	3.58	83
\$200,000 - \$250,000	42	146	42	9.91%	3.45	47
\$250,000 - \$300,000	12	49	30	7.08%	7.35	20
\$300,000 - \$350,000	12	37	15	3.54%	4.86	18
\$350,000 - \$400,000	3	27	9	2.12%	4.00	5
\$400,000 - \$450,000	2	5	4	0.94%	9.60	3
\$450,000 - \$500,000	1	3	5	1.18%	20.00	3
\$500,000 - \$600,000	2	3	7	1.65%	28.00	5
\$600,000 - \$750,000	0	4	2	0.47%	6.00	2
\$750,000 - \$1,000,000	0	2	4	0.94%	24.00	2
\$1,000,000 - \$3,000,000	0	0	1	0.24%	0.00	1
\$3,000,000 +	0	0	1	0.24%	0.00	1
TOTAL:	326	1438	424	100.00%		389

DNW SINGLE FAMILY RESIDENCES

	# SOLD Q4 2011	# SOLD L-12-M	# ACTIVE	% OF LISTINGS	MONTHS OF INVENTORY	NEW LISTINGS THIS QUARTER
\$0 - \$100,000	13	64	9	2.73%	1.69	12
\$100,000 - \$150,000	16	96	27	8.18%	3.38	23
\$150,000 - \$200,000	30	151	44	13.33%	3.50	38
\$200,000 - \$250,000	32	169	36	10.91%	2.56	38
\$250,000 - \$300,000	47	189	46	13.94%	2.92	53
\$300,000 - \$350,000	34	170	43	13.03%	3.04	42
\$350,000 - \$400,000	28	110	37	11.21%	4.04	35
\$400,000 - \$450,000	17	70	23	6.97%	3.94	23
\$450,000 - \$500,000	10	42	17	5.15%	4.86	13
\$500,000 - \$600,000	8	45	23	6.97%	6.13	20
\$600,000 - \$750,000	5	20	19	5.76%	11.40	13
\$750,000 - \$1,000,000	3	4	5	1.52%	15.00	3
\$1,000,000 - \$3,000,000	1	2	1	0.30%	6.00	0
\$3,000,000 +	0	0	0	0.00%	0.00	0
TOTAL:	244	1132	330	100.00%		313