

## **Eben Margolis**

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**Objective:** Internship and experience in a field related to economics, finance, or public policy.

### **Education:**

- **UC Berkeley** Class of 2014, GPA (to date) 4.0, majoring in economics
- **Gunn High School**, Palo Alto, CA, Graduated 2010, GPA 4.2
- **UC San Diego** Academic Connections Summer Program in Economics for Public Policy, A+

### **Achievements:**

- **AP Scholar Award**, Gunn High School (AP classes and tests in microeconomics, macroeconomics, statistics, Spanish language, calculus, and psychology)
- **Spanish Department Award**, Gunn High School
- **Youth and Government Program** 2010, Legislative Analyst

### **Experience:**

- Summer 2010: Worked at **Bay Area Hyperbarics**: sent mailings, marketed directly to doctors, maintained chambers, etc.
- Fall/Spring 2009-2010: **Teacher's Assistant** for AP Economics course at Gunn High School, constructed lesson plans, graded papers, etc.
- Summer 2009: 5-week trip to **Nicaragua**, volunteer teacher at a local school/library/community center
- Spring 2009: helped build a house for a family in Tijuana through the **Youth Community Service Club**; fundraised for the program
- Summer 2008: 2-week summer language program **Cuernavaca, Mexico**

### **Other Skills/Hobbies:**

- Spanish Language skills
- UC Berkeley Squash Team
- Mountain biking
- Familiar with Microsoft Word, Excel, PowerPoint, and Google Documents

**Jorge Labastida-Galvan**  
**2400 Warring Street Berkeley, CA 94704 United States**  
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## **Summary of Qualifications**

Headline: Entrepreneur

Work Status: Full-Time Student

Skills: Fluent in English and Spanish languages, Proficient in Microsoft Word and Excel

Location: Berkeley, CA

Interested In: Brainstorming, Consulting opportunities, Employment opportunities, Finding founders, Finding team mates, Meeting New People, Professional Opportunities

School: University of California Berkeley

## **Relevant Experience**

Nike Town San Francisco, California June 2010-August 2010

Employer: Nike Town

Position: Marketing Intern

Time Period: Summer 2010

Description: Worked on a World cup soccer campaign involving advertising and sponsorships

- Answered questions from employees or public
- Examined files and documents
- Used telephone communication techniques
- Filled out business forms
- Made presentations
- Used computers to access and retrieve data
- Distributed mail
- Used oral and written communication techniques
- Closely shadowed a Nike nationwide marketing agent

You Noodle San Francisco, California December 2009- September 2010

Employer: You Noodle

Position: Consultant

Time Period: December 2009- September 2010

Description: Organize and analyze data on early-stage companies

Other Experience:

SAGE Mentorship Project: Through Sage, I have been partnered with a second grader in Oakland. I visit him weekly to talk about school, college, and any other subjects that may be of interest to him.

BASA (Berkeley Admission Student Ambassadors) – I work closely with the admissions office in order to attract newly admitted students through student panels and other forms of volunteer work such campus tours or phone banks.

Phi Kappa Psi- I am the head of the Public Relations Committee. I am concerned with maintaining a good public image both amongst the Greek and University communities.

Intramural Sports: I represent Phi Kappa Psi in both the basketball and soccer intramural sports leagues.

# Philip Zhou

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## EDUCATION

**University of California, Berkeley**

Graduating May 2012

**National Taiwan University, Taipei**

July 2009 – August 2009

**Xiamen International School, China**

Graduated May 2008

Valedictorian, IB Diploma Program Graduate, Student Body President, Store Manager,  
Editor-in-Chief of Yearbook, Founder of 4 Clubs, Member of 4 Varsity Sports Teams

## WORK EXPERIENCE

**JPMorgan Chase Bank (China) Company Limited, Beijing, China**  
2010

July 2010 – August

*Intern, Global Corporate Banking*

- Reconciled 3 clients' lists each with over 1,000 client names; assessed profitability of working with old and new clients.
- Completed new hire training; consolidated templates: Balance Sheet, Income Statement, Cash Flow, and Main Ratios.
- Delivered daily meeting minutes and bi-weekly national reports; compiled a "How to do Business in China" PowerPoint.
- Established mailing lists and updated contact information nationally; translated and edited documents on a daily basis.

**Keppel Corporation Limited, Beijing, China**

June 2010 – July 2010

*Intern, Real Estate Investing*

- Compiled a 15-page report evaluating the Tianjin Pearl Beach International Country Club and its primary competitors.
- Served as a personal assistant for the Investment Director; assembled recent company listings of commercial projects.
- Assessed the short- and long-term profitability of prospective projects by analyzing company trends, figures, and news.

**Mercedes-Benz (China) Limited, Xiamen, China**

May 2009 – July 2009

*Intern, Sales and Marketing*

- Cooperated with managers by reviewing gross margin goals, analyzing competitors, and translating over ten documents.
- Coordinated an opening ceremony with over 600 participants, and developed rapport, ethics, sales, and marketing skills.
- Assessed marketing projects by compiling a report on strengths and weaknesses; underwent intense sales team training.

## LEADERSHIP EXPERIENCE

**International Students Association, Berkeley, CA**

August 2009 – Present

*President, External Vice President, Internal Relations Chair*

- Generated a positive intellectual and social atmosphere for international students, increasing membership to over 500.
- Stimulated cultural awareness by co-hosting events with other organizations and attracting over 1,000 participants.
- Conducted weekly meetings and delegated responsibilities during Berkeley's 1<sup>st</sup> Annual International Education Week.

**Phi Kappa Psi Fraternity, Berkeley, CA**

August 2009 – Present

*Treasurer (Chief Financial Officer), Recording Secretary*

- Elected as the most outstanding Brother, allowing for participation in the Fraternity Council's New Member Camp.
- Collaborated in several Greek community development opportunities, fundraising \$1,500 for non-profit organizations.
- Upheld line item budget, reimbursements, fines, checking and savings accounts, and increased rollover funds by 33%.

**Associated Students of the University of California, Berkeley, CA**

August 2009 – May 2010

*Director of Financial Information and Consulting*

**Residence Hall Assembly | Hall Association**

August 2008 – May 2009

*Financial, Marketing, Presidential and Staff Selection Committee Member | Building Representative*

- Achieved fiscal responsibility by consulting and funding organizations through Senate Bills with a budget of \$1,700,000.
- Optimized student voices, serving as a liaison between administration; organized large-scale events for 6,400 residents.
- Awarded the National Residence Hall Honorary: Recognized as top 1% of leaders in the residence halls (May 2009).
- Awarded Most Outstanding Residence Hall Assembly Representative; granted to no one else (Dec 2008; May 2009).
- Nominated out of forty students to represent Berkeley at Oregon State University as a conference delegate (Nov 2008).

## SKILLS AND INTERESTS

- Computer: Microsoft Word, Excel, PowerPoint, Adobe Photoshop, HTML, R, and 75 WPM.
- Languages: Fluent American English, Intermediate Mandarin, Basic Taiwanese and Cantonese.
- Interests: Volleyball, Swimming, Chess, Poker, Psychology, College Admissions, and Travel.

**MICHAEL A. NILL** [michaelnill@berkeley.edu](mailto:michaelnill@berkeley.edu) • 303-868-8998 • 511 Bowles Hall, Berkeley, CA 94720

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## EDUCATION AND EXPERIENCE

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**University of California, Berkeley** **Expected Spring 2012**

*BS Mechanical Engineering/Materials Science and Engineering, GPA 3.7*

**Lawrence Berkeley National Lab (LBL): *Engineering Student Assistant*** **May-Aug 2010**

- Engineering student advisor for multiple projects, focusing on Carbon Cycle 2.0 (LBL atmospheric science initiative) and third-hand smoke analysis, Gundel Group.
- Analyzed toxin emissions with MATLAB, calculated intake fraction (publication IP, co-author, McKone group)
- Inspected wallpaper samples from multifamily housing complexes for presence of nicotine particles using gas chromatography

**UC Berkeley Office of Student Development: *Resident Assistant, Bowles Hall*** **August 2009-Present**

- Live with and mentor diverse group of first year students, create social/academic programs to foster an inclusive residential community, mediate conflicts, enforce residence hall policy, serve as liaison between university administration and on-campus residents

**Undergraduate Researcher, Thermoelectric Harvesting Devices: Paul Wright Group** **Nov 2010-Present**

- Independent research project involving optimization of semiconducting materials for use in thermoelectric devices
- Machine alloying, planetary ball milling, ink processing, materials characterization

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## ACADEMIC PROJECTS

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**Circuit Design Project** **Fall 2010**

- Implemented transistors, diodes, amplifiers, resistors and capacitors in order to create various circuits. Projects included designing an audio synthesizer.

**Engineering Design Competition** **Spring 2010**

- Designed and fabricated a remotely triggered propulsion system under significant materials constraints for use in competition, created formal engineering drawings for involved parts.

**Wind Turbine System: Design and Analysis** **Spring 2010**

- Designed and fabricated a small-scale wind turbine, tested it in a wind tunnel and performed an engineering analysis including power output and feasibility of design.

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## SKILLS

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**Technical:** Finite Element Analysis, Certified Solidworks CSWA associate, MATLAB, AutoCAD, Fluid Mechanics, Fracture Analysis

**Laboratory:** U.C. Berkeley Machine shop trained, Gas chromatography, polonium treatment of materials, X-ray diffraction

**Communication:** Nationally recognized competitive orator, skilled technical writer, conversationally fluent in Spanish

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## LEADERSHIP EXPERIENCE

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**President, Bowles Hall Residential Association** **Spring 2009**

- Oversaw budget, executive committee of a college dormitory. Set meeting agendas and planned programs.

**Officer, Phi Kappa Psi Fraternity** **Spring 2009-Present**

- Three time winner-Scholarship for academic excellence
- Served as fraternity educator, mentored incoming members and planned community outreach activities

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## MEMBERSHIPS & EXTRACURRICULARS

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**Pi Tau Sigma Mechanical Engineering Honor Society, Industrial Relations Officer (Fall 2010-present)**

**American Society of Mechanical Engineers National and UC Berkeley Chapter Member (Spring 2010-present)**

**Habitat for Humanity Volunteer (2007-present)**

# THOMAS M. CATERINA

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## EDUCATION

**UNIVERSITY OF CALIFORNIA, BERKELEY**

B.A. Psychology, May 2012 (Current GPA: 3.27)

## OBJECTIVES

- Develop skills, acquire a greater understanding of product and market consulting, explore career opportunities
- Pursue a career in corporate sector of marketing/advertisement

## PROFESSIONAL EXPERIENCE

**HORNBLOWER CRUISES & EVENTS, San Francisco CA**

**June 2010- August 2010**

**Marketing Intern**

- Assisted sales and marketing associates focused on large group bookings and the promotion and expansion of the brand.
- Assisted with implementation and integration of new super efficient client database system in order to track sales and maintain beneficial customer relations.
- Conducted and analyzed market and competition research to further develop and evolve corporate market and sales strategies.
- Worked directly with National Marketing Director on my personal development, while learning how to implement effective sales strategies, based on conclusions drawn from statistical research.

**ANTELOPE VALLEY COLLEGE, Lancaster CA**

**June 2009- August 2009**

**Teaching Assistant**

- Helped oversee a group of 50+ students and assisted professor in conveying a targeted lesson plan, focusing on introductory psychology.
- Assisted with exam administration and review of student work.
- Maintained a professional working relationship with collegiate staff.

**BEST OF EUROPE DELI, Palmdale CA**

**June 2008- August 2008**

**Team Member**

- Balanced food preparation, cleaning, cash register, and customer service while working effectively with fellow team members.
- Gained first-hand experience in the internal workings of a small business and the importance of maintaining customer loyalty and satisfaction.

## ON-CAMPUS ACTIVITIES

**SAGE MENTORSHIP PROJECT, UC Berkeley**

**August 2010- Present**

**Mentor**

- Mentor underprivileged Oakland youth to provide a positive role model that can energize and motivate them.
- Focus specific efforts on the counseling and life development of one student with the ultimate goal of that student continuing and succeeding scholastically.

**BOWLES HALL, UC Berkeley**

**August 2009- December 2009**

**Mentor**

- Worked as a mentor for students in the Bowles Hall First Year Experience Program.
- Provided support, advice, and learning programs to help new students adjust to the academic, social, and personal changes that occur when entering college.

**PHI KAPPA PSI FRATERNITY, UC Berkeley**

**February 2009- Present**

**Committee Head**

- Recruitment Chair, acting as the foremost 'salesman' of the fraternity chapter.
- New Member Educator, preparing pledges for full initiation into the fraternity.

**CALIFORNIA VARSITY ATHLETICS, UC Berkeley**

**February 2009- May 2009**

- Walked-on (tried-out) and received a spot on the University of California Varsity Football Team.

# JOSE ADRIAN GARCIA GOMEZ

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## Objective

To obtain a summer internship position that could lead to a future employment opportunity after graduation. I am looking for an opportunity where I can exercise my knowledge about society and leadership to challenge my effectiveness in reputable organization. I seek an organization with the foundation and challenges that will hone my professional career so I can meet the expectations and set a new standard for future employees.

## Experience

**Recreational Sports Facility** [Recreational Operations Team Member] Berkeley, CA 10/2009-present

- Maintain and operate daily tasks required by the facility to operate with a team of four; opening and closing
- Administer lockers and towels for a facility of an average daily attendance of 750 and assisting customers by answering questions

**Recreational Sports Facility** [Event Management Team Member] Berkeley, CA 07/2009-present

- Facilitate the operation of organized events and solve any issues of equipment and/or of event
- Assist event organizers with equipment setup, equipment takedown, and event facilitation

**OH! Shirt** [Chief Executive Officer] San Jose, CA 03/2008-05/2008

- Interviewed 22 students and hired 7 students for 6 vice-president positions and one executive assistant position
- Facilitated the decisions of the design, production, distribution, and sale of 750 shirts with a profit of \$6k within 6 weeks
- Developed a cross-marketing partnerships with Bank of America, School Administration, and Junior Achievement (non-profit sponsor organization)

## Education

**University of California, Berkeley** Berkeley, CA 08/2008-present

B.A. in Sociology (GPA: 3.05), Class of 2012

Awarded the Incentive Awards Program Scholarship (\$32,000)

08/2008-present

**Yerba Buena High School** San Jose, CA 08/2004-05/2008

High School Diploma and Minor Degree in Engineering

Bank of America's Math and Science Achievement Award

May of 2008

## Activities

**Phi Kappa Psi** (08/2009-present) - *Risk Management Committee Chair* (01/2010-12/2010) and *Scholarship Committee Chair* (01/2011-present)

**Berkeley's Model United Nations** (08/2008-present) - *Crisis Committee Head Chair* (05/2010-present)

**Students for Responsible Business** (08/2008-05/2009) - *Internal Affairs Officer* (01/2009-05/2009)