

REAL Trends 500

The 500 Largest Brokers in the U.S.

(Ranked by Closed Sales Volume)

RANK	COMPANY (REAL Trends 500 ranking)	SALES VOLUME 2010	SALES VOLUME 2009	PERCENT CHANGE
1.	NRT LLC (1)	\$112,852,906,000	\$107,096,275,000	5.4%
2.	HomeServices of America, Inc. (2)	\$32,708,281,470	\$33,842,953,043	-3.4%
3.	The Long & Foster Companies, Inc. (3)	\$22,057,801,055	\$22,929,564,003	-3.8%
4.	Prudential Douglas Elliman Real Estate (14)	\$11,468,750,850	\$8,593,150,420	33.5%
5.	Prudential Fox & Roach Realtors (7)	\$6,968,721,375	\$6,835,665,576	1.9%
6.	Alain Pinel Realtors Inc. (49)	\$6,768,705,081	\$5,683,950,684	19.1%
7.	Hanna Holdings, Inc. (4)	\$5,336,538,713	\$5,253,453,575	1.6%
8.	ZipRealty, Inc. (5)	\$4,955,181,000	\$5,299,717,000	-6.5%
9.	First Team Real Estate (24)	\$4,560,000,000	\$4,484,735,820	1.7%
10.	William Raveis Real Estate, Inc. (23)	\$4,372,697,882	\$3,746,251,789	16.7%
11.	Coldwell Banker United, Realtors (8)	\$3,983,633,188	\$4,373,072,332	-8.9%
12.	Ebby Halliday Real Estate, Inc. (15)	\$3,644,312,351	\$3,570,780,700	2.1%
13.	Crye-Leike Realtors (6)	\$3,471,197,012	\$3,474,090,147	-0.1%
14.	John L. Scott Real Estate (21)	\$3,405,515,000	\$3,385,245,126	0.6%
15.	Houlihan Lawrence (52)	\$3,389,961,944	\$2,468,351,777	37.3%
16.	Intero Real Estate Services (58)	\$3,347,000,000	\$2,953,967,000	13.3%
17.	Coldwell Banker Bain & Coldwell Banker Barbara Sue Seal Prop. (34)	\$3,313,251,879	\$3,045,436,449	8.8%
18.	Baird & Warner (12)	\$3,100,000,000	\$3,100,000,000	0.0%
19.	Better Homes and Gardens Real Estate Mason-McDuffie (43)	\$2,905,091,000		
20.	Prudential Connecticut Realty (36)	\$2,866,000,000	\$2,827,100,000	1.4%
21.	Allen Tate Companies (16)	\$2,724,155,657	\$2,704,753,404	0.7%
22.	Realty Executives, Phoenix (11)	\$2,633,485,129	\$2,950,295,137	-10.7%
23.	Realty USA (9)	\$2,606,762,000	\$2,597,921,000	0.3%
24.	West USA Realty, Inc. (17)	\$2,597,423,874	\$2,670,596,526	-2.7%
25.	First Weber Group (22)	\$2,465,809,262	\$1,982,182,466	24.4%
26.	William Pitt/Julia B. Fee Sotheby's International Realty (114)	\$2,460,832,154	\$1,275,633,476	92.9%
27.	RE/MAX Allegiance (47)	\$2,395,608,074	\$2,598,955,784	-7.8%
28.	RE/MAX Alliance (27)	\$2,330,353,848	\$2,578,330,868	-9.6%
29.	Pacific Union International (171)	\$2,235,277,131		
30.	Realty One Group, Inc. (13)	\$2,187,488,566	\$1,598,000,000	36.9%
31.	RE/MAX Results (18)	\$2,160,247,981	\$1,959,190,780	10.3%
32.	Keller Williams Realty (19)	\$2,124,290,991	\$2,129,074,428	-0.2%
33.	Real Estate One (10)	\$2,117,133,000	\$1,812,652,540	16.8%
34.	Prudential Florida Realty (26)	\$2,083,523,969	\$2,253,526,000	-7.5%
35.	@properties (64)	\$2,065,160,441	\$1,781,802,202	15.9%
36.	Lyon Real Estate (41)	\$2,035,619,263	\$1,909,275,588	6.6%
37.	RE/MAX Palos Verdes/Execs Group (107)	\$1,961,000,000	\$1,404,827,000	39.6%
38.	Prudential Rubloff (60)	\$1,864,269,550	\$1,996,867,554	-6.6%
39.	Watson Realty Corp. (20)	\$1,848,194,768	\$1,838,538,241	0.5%
40.	RE/MAX Equity Group, Inc.(45)	\$1,839,797,566	\$2,081,264,515	-11.6%
41.	Rodeo Realty (78)	\$1,785,014,053		
42.	RE/MAX Gold (37)	\$1,780,614,837	\$2,183,610,952	-18.5%
43.	Shorewest, Realtors (28)	\$1,766,500,000	\$1,974,310,000	-10.5%

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353.	RE/MAX Unlimited Northwest (443)	\$279,894,195	\$289,381,026	-3.3%
354.	RE/MAX Professionals (209)	\$279,219,537	\$290,574,238	-3.9%
355.	RE/MAX Southern Homes (374)	\$277,989,572	\$275,818,202	0.8%
356.	Keller Williams Realty (252)	\$277,306,266	\$367,471,354	-24.5%
357.	RE/MAX Realty Group (301)	\$275,104,208		
358.	Keller Williams - Temecula Valley Real Estate, Inc. (414)	\$274,641,511	\$427,042,573	-35.7%
359.	RE/MAX Preferred (304)	\$274,264,376	\$343,235,510	-20.1%
360.	Keller Williams Realty Professionals (498)	\$274,104,241	\$150,499,049	82.1%
361.	RE/MAX By The Bay	\$274,005,733		
362.	Keller Williams Memorial (486)	\$271,650,530		
363.	Realty Executives SB (231)	\$270,839,914	\$261,491,130	3.6%
364.	Keller Williams Realty Landmark	\$270,671,249	\$215,998,192	25.3%
365.	Keller Williams - Cook and Company (286)	\$270,367,716	\$226,043,175	19.6%
366.	CENTURY 21 Maselle & Associates, Inc. (258)	\$268,684,848	\$242,005,529	11.0%
367.	Keller Williams Indianapolis Metro North (322)	\$268,245,449	\$248,316,234	8.0%
368.	Coldwell Banker Plaza Real Estate (323)	\$266,717,215	\$274,236,440	-2.7%
369.	Keller Williams Premier Realty (312)	\$265,852,829	\$231,022,574	15.1%
370.	Zeitlin & Co., Realtors	\$265,085,542	\$252,716,644	4.9%
371.	RE/MAX Whatcom County, Inc. (456)	\$264,873,063	\$287,982,525	-8.0%
372.	Keller Williams of Northern Colorado (353)	\$264,131,623	\$249,991,101	5.7%
373.	RE/MAX Results (192)	\$260,171,113		
374.	Coldwell Banker Schmitt Real Estate Co.	\$259,768,582	\$239,748,722	8.4%
375.	Milestone Realty Consultants (312)	\$259,046,868	\$288,845,211	-10.3%
376.	Kappel & Kappel, Inc. (428)	\$258,000,000	\$287,300,000	-10.2%
377.	RE/MAX Realty Services	\$255,731,526		
378.	Keller Williams Heritage Realty (261)	\$255,205,391		
379.	Keller Williams Realty Arlington (273)	\$255,045,282		
380.	RE/MAX Leading Edge (465)	\$254,952,755		
381.	The Russell Realty Company (182)	\$254,853,279	\$255,888,149	-0.4%
382.	RE/MAX Associates Northeast (390)	\$254,538,220		
383.	Coldwell Banker Rector Phillips Morse (283)	\$254,484,726		
384.	ERA First Advantage Realty, LLC (259)	\$254,465,457	\$242,730,421	4.8%
385.	ERA Key Realty Services (425)	\$253,548,666	\$316,196,095	-19.8%
386.	Keller Williams Santa Rosa	\$253,213,359		
387.	RE/MAX 200 Realty and Town & Country Realty (220)	\$253,202,812	\$257,060,623	-1.5%
388.	Coldwell Banker Brown Realtors (298)	\$252,426,353	\$274,841,123	-8.2%
389.	Coldwell Banker Professional, REALTORS (477)	\$252,285,818	\$295,076,698	-14.5%
390.	Keller Williams Realty Spokane (300)	\$251,855,284		
391.	ERA Wilder Realty (267)	\$248,473,340	\$275,985,702	-10.0%
392.	Keller Williams - Red Stick Partners, LLC (334)	\$248,313,330	\$281,684,436	-11.8%
393.	Keller Williams Realty	\$248,271,241		
394.	Keller Williams (326)	\$248,245,693		
395.	RE/MAX at Barnegat Bay (450)	\$246,860,544		
396.	RE/MAX Properties West (350)	\$246,679,292	\$287,036,457	-14.1%
397.	Keller Williams Realty - St. Louis Kirkwood (389)	\$244,112,555		
398.	Keller Williams The Marketplace (277)	\$243,349,221	\$274,437,709	-11.3%
399.	CENTURY 21 Today, Inc. (331)	\$243,051,100	\$243,051,100	0.0%
400.	RE/MAX Central (288)	\$242,687,340	\$273,688,822	-11.3%
401.	CENTURY 21 North Shore	\$242,420,257		
402.	Keller Williams Realty Partners SW (306)	\$241,047,678	\$197,843,277	21.8%
403.	Keller Williams Coastal Properties	\$240,232,653		
404.	Keller Williams Select Realtors	\$238,821,064	\$231,065,663	3.4%