

2020 SUMMARY DATA OF NATURAL FIELD EXPERIMENTS

PUBLISHED ON FIELDEXPERIMENTS.COM

John A. List¹
August 2020

Last year I put together a summary of data from my field experiments website that pertained to natural field experiments. Several people have asked me if I have an update. In this document I update all figures and numbers to show the details for 2020. I also include the description from the 2019 paper below.

Back in January of this year I provided summary data on all field experiments that were published on a website that I started nearly 20 years ago. I subsequently wrote one of these notes to provide data for artefactual field experiments titled “A Summary of Artefactual Field Experiments on Fieldexperiments.com: The Who’s, What’s, Where’s, and When’s”. Due to several email requests, I have now put together a summary of natural field experiments on the site.

This note summarizes that information—for natural field experiments published on the bibliographical site <http://www.fieldexperiments.com>. As I noted earlier, in my own work I have reserved the term “field experiment” for those cases where I observed subjects in their naturally occurring environments. I explicitly, therefore, discriminated between explorations in this environment and laboratory studies that used non-standard subject pools. In a JEL paper (Harrison and List, 2004), such important differences are accounted for via qualifiers.

I followed this nomenclature on the site by placing studies into three groups: 1. Artefactual field experiments, which are the same as conventional lab experiments but with a non-standard subject pool (i.e., non-students). Running Peruvian borrowers through lab games (Karlan, 2005 AER) would be an example of an artefactual field experiment. 2. Framed field experiments, which are identical to artefactual field experiments but with field context in either the commodity, task, or information set that the subjects use. An example would be work that elicits valuations for public goods that occur naturally in the environment of the subjects (see some of Bohm’s work). 3. Natural field experiments, which are identical to framed field experiments except that the subjects do not know that they are participants in an experiment. An example could be found among the recent surge in fundraising experiments (see, e.g., List and Lucking-Reiley, 2002, JPE).

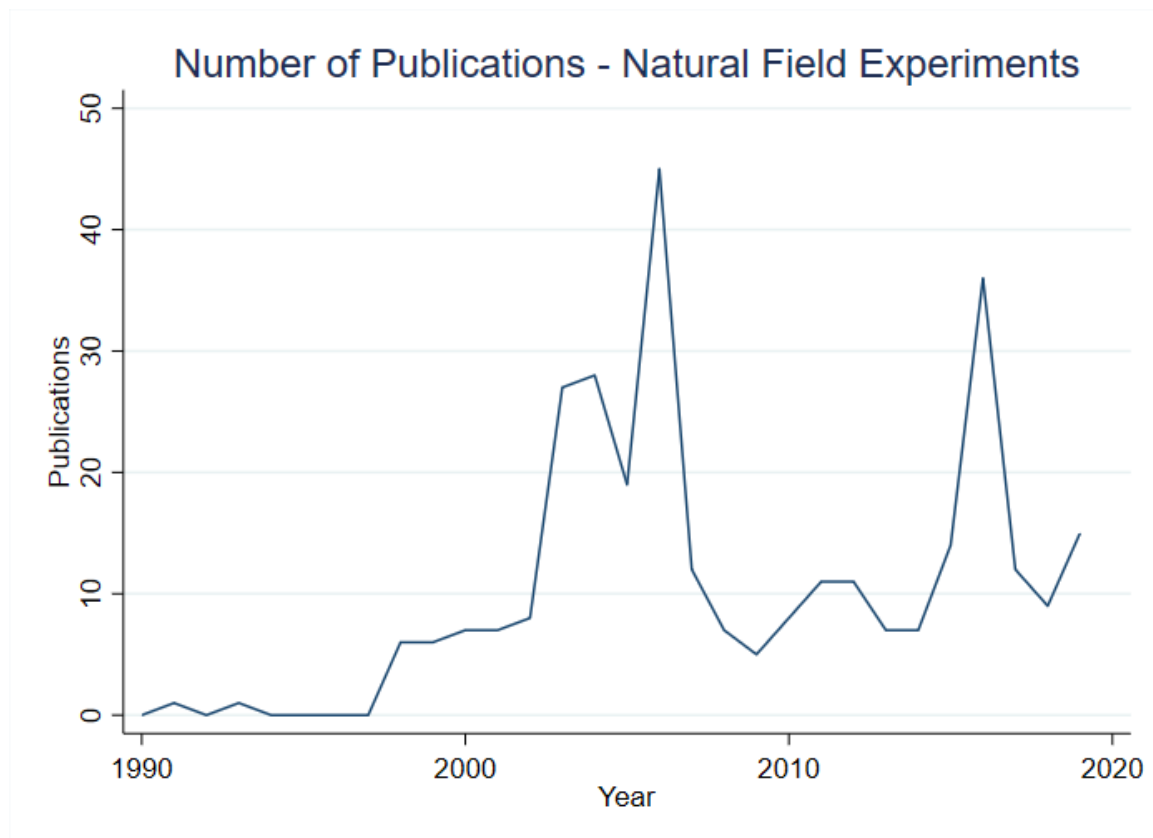
¹Department of Economics, University of Chicago; NBER. Thanks to Ariel Listo for leading this data gathering. Michael Cuna, Justin Holz, and Haruka Uchida pulled the data for previous papers.

Of course, not all studies will fit neatly into one of these three categories. I hope, however, that the categories provide a useful way to think about the factors outside of a traditional laboratory experiment that are potentially important.

Over the years, I have increasingly received questions about which papers are included on the site and their impact. Instead of sending out several emails per week answering such questions, in January I decided to put together a brief account of the studies and their impact. I focused on all field experimental studies and after making public that working paper I received several emails asking me to break down the areas even further in separate notes. This note describes one such breakdown of natural field experiments (NFE). I use RePEc's data to provide a few (incomplete) glimpses of NFE's impact.

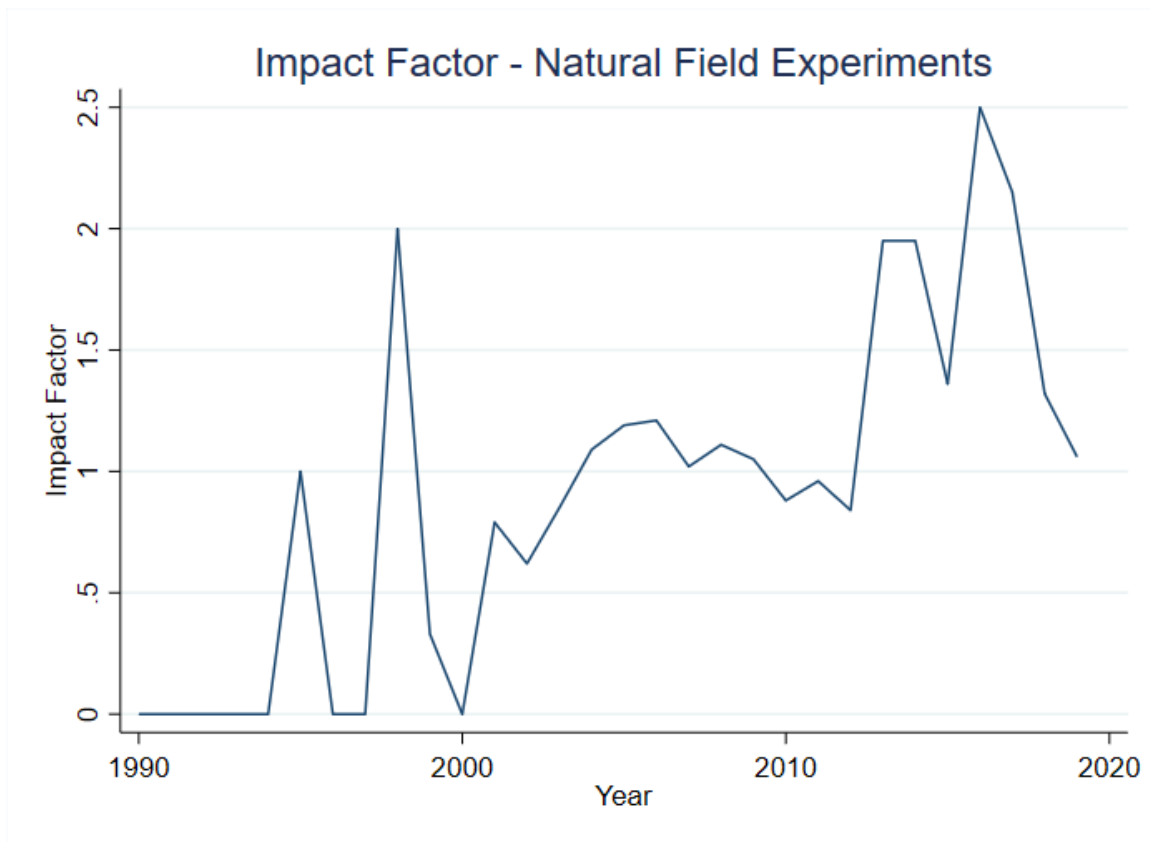
Figure 1 summarizes all of the natural field experimental (NFE) papers published from 1990 to 2019 on my website. The growth that one would expect is evident, but the heterogeneity from year to year was unexpected. This gives an indication that I am only partly capturing this market on my website, and one should be cautious when interpreting much from these data.

Figure 1: Time-Series of NFE papers published annually on fieldexperiments.com



Next, I provide a rough glimpse of the NFE impact. In Figure 2, I provide a time-series of RePEc's impact factor scores from 1990-2019. The impact factor is computed as the number of citations in to articles published in y-1 until y-5 divided number of articles published in y-1 until y-5 in the series. Observations are annual. An interesting trend here is that the impact factor of NFEs increases strongly after year 2000. This is a good sign for the field experimental market for this type of approach. Indeed, of the 3 field experimental types, NFEs enjoy the largest impact factors.

Figure 2: Time-Series of RePEc's impact factor for NFE's, which is the number of citations in to articles published in y-1 until y-5 divided number of articles published in y-1 until y-5 in series. Observations are annual for all NFEs on fieldexperiments.com



To complement the impact factor summary, I create two “usage” summaries in Figures 3 and 4. Here, I provide a time-Series of the number of abstract views and downloads taken from RePEc. Observations are monthly for all NFEs on fieldexperiments.com. Here the data for abstract views are showing an increase over time and two upward blips: one in 2019 and one in 2020. These are two particular studies that gained a lot of attention. Also, in terms of downloads there is a steady number of downloads, with a blip in 2017. This blip was caused by one study that add a large number of downloads.

Figure 3. Time-series of the number of abstract views from RePEc. Observations are monthly for all NFEs on fieldexperiments.com.

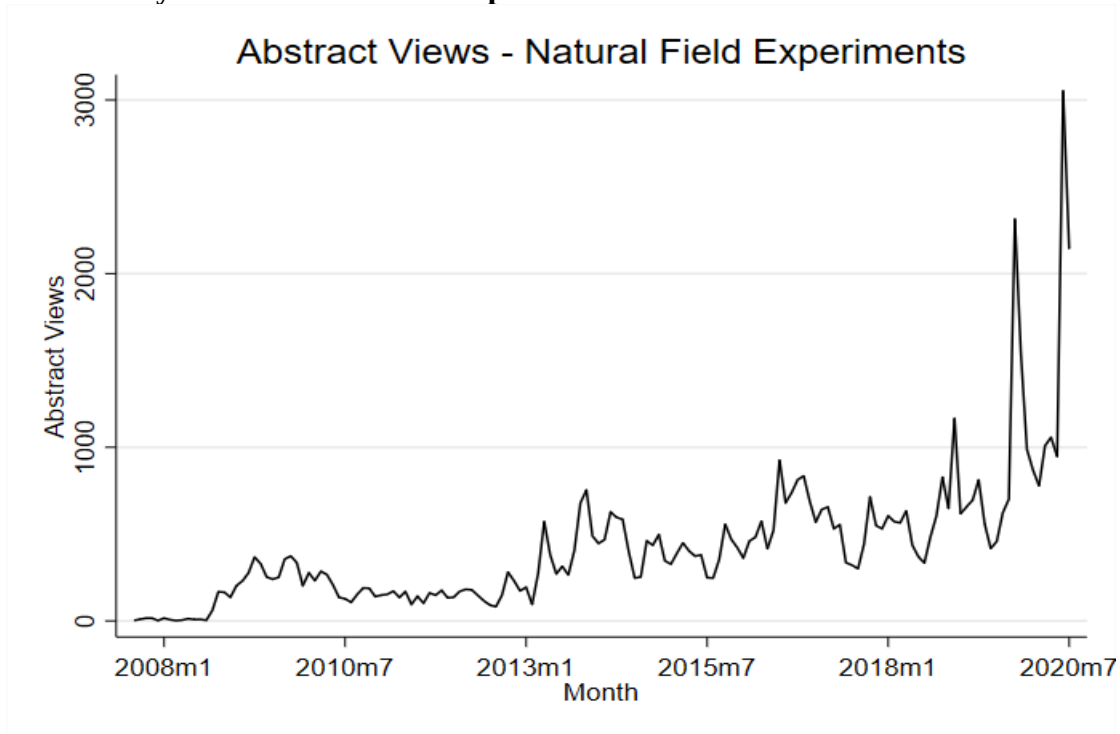
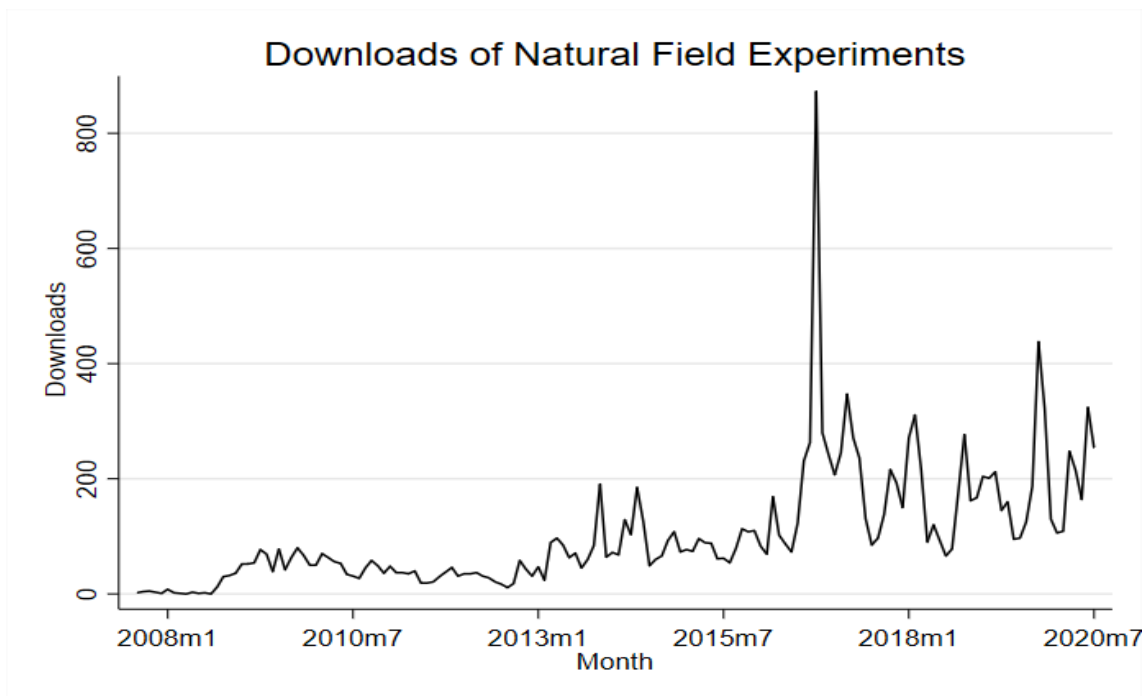


Figure 4: Time-series of downloads from RePEc. Observations are monthly for all NFEs on fieldexperiments.com.



In Figure 5, I present the annual number of unique authors of NFEs. In Figure 6, I provide information on the cumulative number of unique authors of NFE papers. From the graphs, we can see that the growth of the number of authors entering the field, that started in the early 2000s, has not come to a stop yet. Both figures highlight the breadth of NFEs in the experimental literature, with nearly 400 different authors now having published an NFE on the site. This number is much larger than comparable authors who have published AFEs and FFEs on the website. This bodes well for the NFE approach.

Figure 5: Time-series of the unique number of authors of NFEs. Observations are annual for all NFEs on fieldexperiments.com

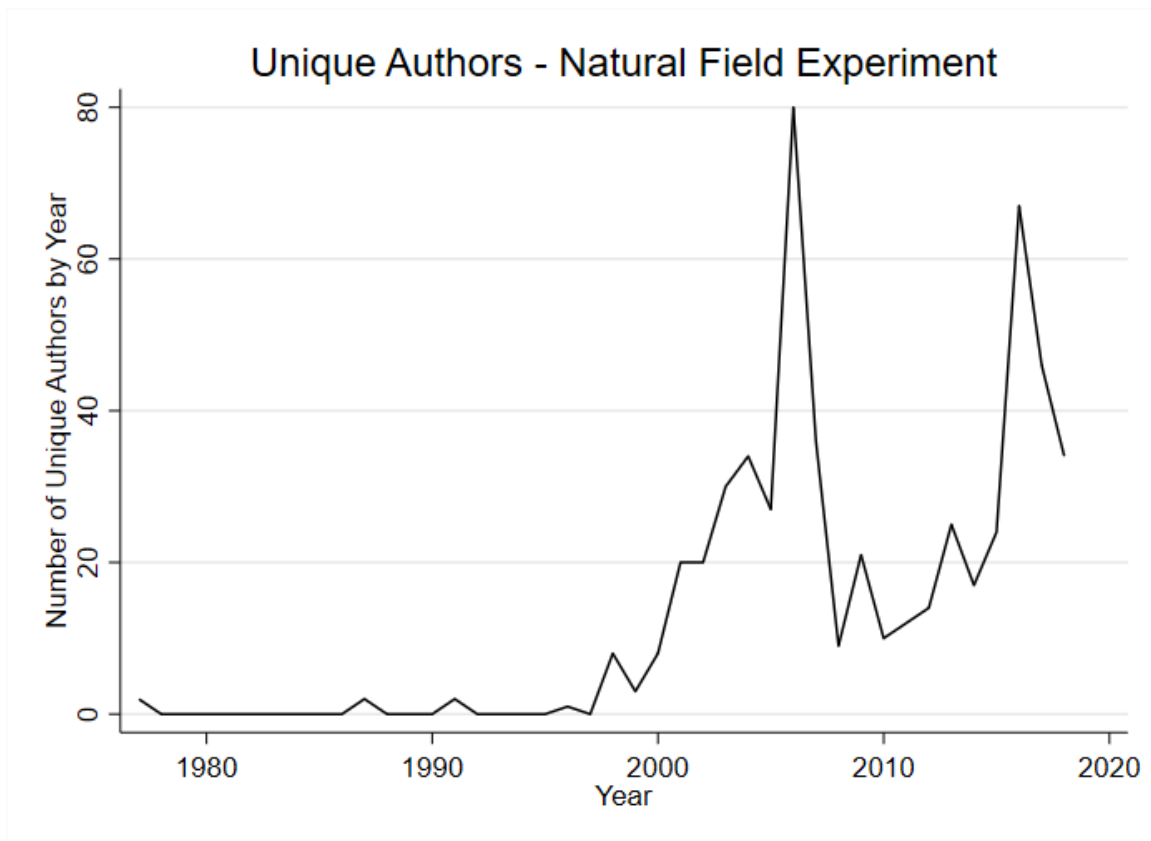
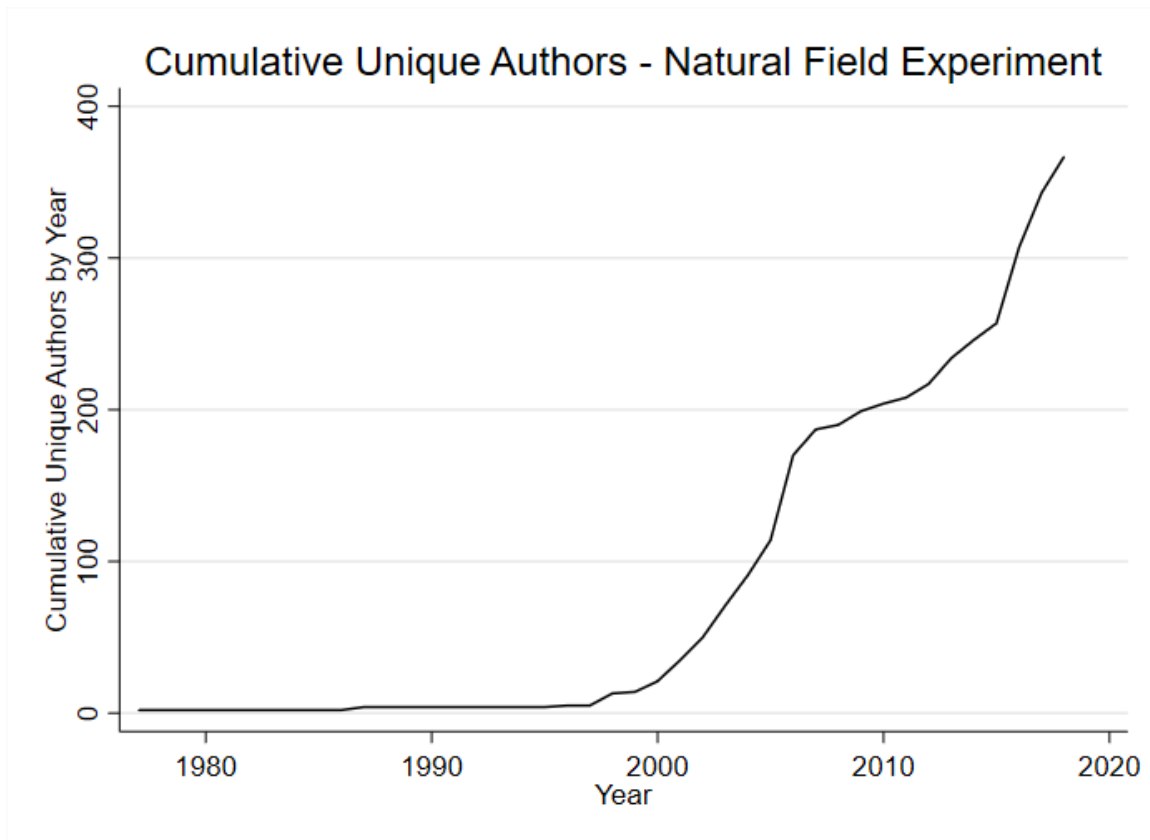


Figure 6: Time-Series of the cumulative number of unique authors for field experimental papers published for NFEs. Observations are annual for all NFEs on fieldexperiments.com.



Finally, in the references section I provide the list of the papers that have been posted on fieldexperiments.com to answer the query of which papers are published on the site.

In closing, thanks for using the site and if you should have any comments or questions please let me know. Below I include a bunch of articles that have been included on the website.

References

Agan, Amanda Y., and Sonja B. Starr. "Ban the box, criminal records, and statistical discrimination: A field experiment." (2016).

Akcigit, Ufuk, Fernando Alvarez, Stephane Bonhomme, George M. Constantinides, Douglas W. Diamond, Eugene F. Fama, David W. Galenson et al. The Past, Present, and Future of Economics: A Celebration of the 125-Year Anniversary of the JPE and of Chicago Economics. The Field Experiments Website, 2017.

Alevy, J. E., C. E. Craig Landry, and J. List. Field Experiments on Anchoring of Economic Valuations. University of Alaska Anchorage, Department of Economics. No. 2011-02. Working Paper, 2011.

Alevy, Jonathan E., John A. List, and Wiktor L. Adamowicz. "How can behavioral economics inform nonmarket valuation? An example from the preference reversal literature." *Land Economics* 87, no. 3 (2011): 365-381.

Alevy, Jonathan E., Michael S. Haigh, and John A. List. "Information cascades: Evidence from a field experiment with financial market professionals." *The Journal of Finance* 62, no. 1 (2007): 151-180.

Alevy, Jonathan E., Oscar Cristi, and Oscar Melo. "Right-to-choose auctions: A field study of water markets in the limari valley of chile." *Agricultural and Resource Economics Review* 39, no. 2 (2010): 213-226.

Alexander, Anne M., John A. List, Michael Margolis, and Ralph C. d'Arge. "A method for valuing global ecosystem services." *Ecological economics* 27, no. 2 (1998): 161-170.

Alpert, Bernard. "Non-businessmen as surrogates for businessmen in behavioral experiments." *The Journal of Business* 40, no. 2 (1967): 203-207.

Al-Ubaydli, Omar, and John A. List. "Do natural field experiments afford researchers more or less control than laboratory experiments?." *American Economic Review* 105, no. 5 (2015): 462-66.

Al-Ubaydli, Omar, and John A. List. "Field experiments in markets." In *Handbook of Economic Field Experiments*, vol. 1, pp. 271-307. North-Holland, 2017.

Al-Ubaydli, Omar, and John A. List. On the generalizability of experimental results in economics: With a response to Camerer. No. w19666. National Bureau of Economic Research, 2013.

Al-Ubaydli, Omar and John A. List, "How Natural Field Experiments Have Enhanced Our Understanding of Unemployment," *Nature and Human Behavior*, (2019), 3(1), pp. 33-39.

Al-Ubaydli, Omar, and John List. Control in Experiments: A Simple Model. No. 00397. The Field Experiments Website, 2015.

Al-Ubaydli, Omar, and John List. How natural field experiments have enhanced our understanding of unemployment. No. 00649. The Field Experiments Website, 2019.

Al-Ubaydli, Omar, and Peter J. Boettke. "Markets as economizers of information: Field experimental examination of the 'hayek hypothesis'." (2010).

Al-Ubaydli, Omar, John A. List, and Dana L. Suskind. "What can we learn from experiments? Understanding the threats to the scalability of experimental results." *American Economic Review* 107, no. 5 (2017): 282-86.

Al-Ubaydli, Omar, John A. List, Danielle LoRe, and Dana Suskind. "Scaling for Economists: Lessons from the non-adherence problem in the medical literature." *Journal of Economic Perspectives* 31, no. 4 (2017): 125-44.

Al-Ubaydli, Omar, Steffen Andersen, Uri Gneezy, and John A. List. "Carrots that look like sticks: Toward an understanding of multitasking incentive schemes." *Southern Economic Journal* 81, no. 3 (2015): 538-561.

Al-Ubaydli, Omar, Uri Gneezy, Min Sok Lee, and John A. List. Toward an understanding of the relative strengths of positive and negative reciprocity. No. w16547. National Bureau of Economic Research, 2010.

Anagol, Santosh, Vimal Balasubramaniam, and Tarun Ramadorai. "Endowment effects in the field: Evidence from india's ipo lotteries." *The Review of Economic Studies* 85, no. 4 (2018): 1971-2004.

Andersen, Steffen, Alec Brandon, Uri Gneezy, and John A. List. Toward an understanding of reference-dependent labor supply: Theory and evidence from a field experiment. No. w20695. National Bureau of Economic Research, 2014.

Andersen, Steffen, Erwin Bulte, Uri Gneezy, and John A. List. "Do women supply more public goods than men? Preliminary experimental evidence from matrilineal and patriarchal societies." *American Economic Review* 98, no. 2 (2008): 376-81.

Andersen, Steffen, Glenn W. Harrison, Morten Igel Lau, and E. Elisabet Rutström. "Preference heterogeneity in experiments: Comparing the field and laboratory." *Journal of Economic Behavior & Organization* 73, no. 2 (2010): 209-224.

Andersen, Steffen, Seda Ertac, Uri Gneezy, John A. List, and Sandra Maximiano. "Gender, competitiveness, and socialization at a young age: Evidence from a matrilineal and a patriarchal society." *Review of Economics and Statistics* 95, no. 4 (2013): 1438-1443.

Andersen, Steffen, Seda Ertac, Uri Gneezy, John A. List, and Sandra Maximiano. "On the cultural basis of gender differences in negotiation," *Experimental Economics*, (2018), 21(4), pp. 757-778.

Andersen, Steffen, Seda Ertac, Uri Gneezy, Moshe Hoffman, and John A. List. "Stakes matter in ultimatum games." *American Economic Review* 101, no. 7 (2011): 3427-39.

Andreoni, James, and John List. "Introduction to charitable giving and fundraising special issue." (2011): 333.

Andreoni, James, and John List. Experimental approaches to public economics: guest editors' introduction. *The Field Experiments Website*, 2005.

Andreoni, James, Michael Callen, Yasir Khan, Karrar Jaffar, and Charles Sprenger. Using Preference Estimates to Customize Incentives: An Application to Polio Vaccination Drives in Pakistan. No. w22019. National Bureau of Economic Research, 2016.

Andreoni, James, Michael Kuhn, John A. List, Anya Samek, and Charles Sprenger. Field experiments on the development of time preferences. No. 00615. *The Field Experiments Website*, 2017.

Andreoni, James, Michael Kuhn, John A. List, Anya Samek, & Charles Sprenger, "Toward an understanding of the development of time preferences: Evidence from field experiments," *Journal of Public Economics*, forthcoming.

Andreoni, James, Amalia Digirolamo, John A. List, Claire Mackevicius, & Anya Samek, "Risk Preferences of Children and Adolescents in Relation to Gender, Cognitive Skills, Soft Skills, and Executive Functions," *Journal of Economic Behavior and Organization*, forthcoming.

Angelucci, Manuela, Silvia Prina, Heather Royer, and Anya Samek. When incentives backfire: Spillover effects in food choice. No. w21481. National Bureau of Economic Research, 2015.

Ashraf, Nava, Dean Karlan, and Wesley Yin. "Household decision making and savings impacts: further evidence from a commitment savings product in the Philippines." (2006).

Ashraf, Nava, Dean Karlan, and Wesley Yin. "Tying Odysseus to the mast: Evidence from a commitment savings product in the Philippines." *The Quarterly Journal of Economics* 121, no. 2 (2006): 635-672.

Ashraf, Nava, Xavier Giné, and Dean Karlan. "Growing Export Oriented Crops in Kenya: An Evaluation of DrumNet Services." Ottawa: IDRC (2005): 105-109.

Azfar, Omar, and Clifford Zinnes. "Which incentives work? An experimental analysis of incentives for trainers." IRIS Center, University of Maryland, College Park (2006).

Azfar, Omar, and Clifford Zinnes. "Which incentives work? An experimental analysis of incentives for trainers." IRIS Center, University of Maryland, College Park (2006).

Bachke, Maren Elise, Frode Alfnes, and Mette Wik. "Eliciting donor preferences." *VOLUNTAS: International Journal of Voluntary and Nonprofit Organizations* 25, no. 2 (2014): 465-486.

Bai, Jie. *Melons as Lemons: Asymmetric Information, Consumer Learning and Seller Reputation*. No. 00540. The Field Experiments Website, 2016.

Balafoutas, Loukas, and Nikos Nikiforakis. "Norm enforcement in the city: A natural field experiment." *European Economic Review* 56, no. 8 (2012): 1773-1785.

Balafoutas, Loukas, Nikos Nikiforakis, and Bettina Rockenbach. "Altruistic punishment does not increase with the severity of norm violations in the field." *Nature communications* 7 (2016): 13327.

Balafoutas, Loukas, Nikos Nikiforakis, and Bettina Rockenbach. "Direct and indirect punishment among strangers in the field." *Proceedings of the National Academy of Sciences* 111, no. 45 (2014): 15924-15927.

Bandiera, Oriana, Iwan Barankay, and Imran Rasul. "Incentives for managers and inequality among workers: Evidence from a firm-level experiment." *The Quarterly Journal of Economics* 122, no. 2 (2007): 729-773.

Bandiera, Oriana, Iwan Barankay, and Imran Rasul. "Social preferences and the response to incentives: Evidence from personnel data." *The Quarterly Journal of Economics* 120, no. 3 (2005): 917-962.

Bandiera, Oriana, Iwan Barankay, and Imran Rasul. "The evolution of cooperative norms: Evidence from a natural field experiment." *Advances in economic analysis & policy* 5, no. 2 (2006).

Bandiera, Oriana, Iwan Barankay, and Imran Rasul. 2005. Cooperation in collective action. *Economics of Transition* 13 (3): 473-98.

Banerjee, Abhijit V., Shawn Cole, Esther Duflo, and Leigh Linden. "Remedying education: Evidence from two randomized experiments in India." *The Quarterly Journal of Economics* 122, no. 3 (2007): 1235-1264.

Banerjee, Abhijit, Angus Deaton, and Esther Duflo. "Health care delivery in rural Rajasthan." *Economic and Political Weekly* (2004): 944-949.

Banerjee, Abhijit, Angus Deaton, and Esther Duflo. "Wealth, health, and health services in rural Rajasthan." *American Economic Review* 94, no. 2 (2004): 326-330.

Banerjee, Abhijit, Esther Duflo, and Leigh Linden. Computer-assisted learning: Evidence from a randomized experiment. No. 00295. The Field Experiments Website, 2011.

Barankay, Iwan, Magnus Johannesson, John List, Richard Friberg, Matti Liski, and Kjetil Storesletten. "Guest Editors' Preface to the Special Symposium on Field Experiments." *The Scandinavian Journal of Economics* 115, no. 1 (2013): 1-2.

Barankay, Iwan, Magnus Johannesson, John List, Richard Friberg, Matti Liski, and Kjetil Storesletten. "Guest Editors' Preface to the Special Symposium on Field Experiments." *The Scandinavian Journal of Economics* 115, no. 1 (2013): 1-2.

Barankay, Iwan, Magnus Johannesson, John List, Richard Friberg, Matti Liski, and Kjetil Storesletten. "Guest Editors' Preface to the Special Symposium on Field Experiments." *The Scandinavian Journal of Economics* 115, no. 1 (2013): 1-2.

Barr, Abigail, Magnus Lindelow, Jose Garcia-Montalvo, and Pieter Serneels. "Strategy Choice and Cognitive Ability in Field Experiments." (2005).

Barr, Abigail. Risk Pooling, Commitment, and Information: An experimental test of two fundamental assumptions. University of Oxford, Centre for the Study of African Economies, 2003.

Bateson, Melissa, Daniel Nettle, and Gilbert Roberts. "Cues of being watched enhance cooperation in a real-world setting." *Biology letters* 2, no. 3 (2006): 412-414.

Batzilis, Dimitris Sonia Jaffe, Steven Levitt, John A. List, and Jeffrey Picel, "How Facebook can deepen our understanding of behavior in strategic settings: Evidence from a million rock-paper-scissors games." *Games*, (2019), 10(2), 18; <https://doi.org/10.3390/g10020018> (registering DOI)

Becchetti, Leonardo, Vittorio Pelligra, and Tommaso Reggiani. "Information, belief elicitation and threshold effects in the 5X1000 tax scheme: a framed field experiment." *International Tax and Public Finance* 24, no. 6 (2017): 1026-1049.

Bekkers, René HFP. "Measuring altruistic behavior in surveys: The all-or-nothing dictator game." (2007).

Bellemare, Charles, and Bruce Shearer. "Gift exchange within a firm: Evidence from a field experiment." (2007).

Bellemare, Charles, and Sabine Kröger. "On representative social capital." *European Economic Review* 51, no. 1 (2007): 183-202.

Bellemare, Charles, Sabine Kröger, and Arthur Van Soest. "Actions and beliefs: Estimating distribution-based preferences using a large scale experiment with probability questions on expectations." *Cahier de recherche/Working Paper* 5 (2005): 23.

Ben-Nar, Avner, John A. List, Louis Putterman, and Anya Samek, "Learned generosity? An artefactual field experiment with parents and their children," *Journal of Economic Behavior and Organization*, (2017), 143, pp. 28-44.

Benedikt, Herrmann, and Simon Gächter. The limits of self-governance in the presence of spite: Experimental evidence from urban and rural Russia. No. 00048. The Field Experiments Website, 2006.

Bengtsson, Niklas, and Per Engström. Control and efficiency in the nonprofit sector: Evidence from a randomized policy experiment. 2011.

Benjamin, Daniel J., James O. Berger, Magnus Johannesson, Brian A. Nosek, E-J. Wagenmakers, Richard Berk, Kenneth A. Bollen et al. "Redefine statistical significance." *Nature Human Behaviour* 2, no. 1 (2018): 6.

Benjamin, Daniel J., James O. Berger, Magnus Johannesson, Brian A. Nosek, E-J. Wagenmakers, Richard Berk, Kenneth A. Bollen et al. "Redefine statistical significance." *Nature Human Behaviour* 2, no. 1 (2018): 6.

Benjamin, Daniel J., James O. Berger, Magnus Johannesson, Brian A. Nosek, E-J. Wagenmakers, Richard Berk, Kenneth A. Bollen et al. "Redefine statistical significance." *Nature Human Behaviour* 2, no. 1 (2018): 6.

Ben-Ner, Avner, John A. List, Louis Putterman, and Anya Samek. "Learned generosity? An artefactual field experiment with parents and their children." *Journal of Economic Behavior & Organization* 143 (2017): 28-44.

Ben-Ner, Avner, John A. List, Louis Putterman, and Anya Savikhin Samek. "Learned Generosity? A Field Experiment with Parents and their Children." (2015).

Beracha, Eli, and Michael J. Seiler. "The Effect of Pricing Strategy on Home Selection and Transaction Prices: An Investigation of the Left-Most Digit Effect." *Journal of Housing Research* 24, no. 2 (2015): 147-161.

Bertrand, Marianne, and Sendhil Mullainathan. "Are Emily and Greg more employable than Lakisha and Jamal? A field experiment on labor market discrimination." *American economic review* 94, no. 4 (2004): 991-1013.

Bertrand, Marianne, Dean Karlin, Sendhil Mullainathan, Eldar Shafir, and Jonathan Zinman. What's psychology worth? A field experiment in the consumer credit market. No. w11892. National Bureau of Economic Research, 2005.

Bertrand, Marianne, Simeon Djankov, Rema Hanna, and Sendhil Mullainathan. Does corruption produce unsafe drivers?. No. w12274. National Bureau of Economic Research, 2006.

Bettinger, Eric, and Robert Slonim. "Patience among children." *Journal of Public Economics* 91, no. 1-2 (2007): 343-363.

Bettinger, Eric, and Robert Slonim. "Using experimental economics to measure the effects of a natural educational experiment on altruism." *Journal of Public Economics* 90, no. 8-9 (2006): 1625-1648.

Bigoni, Maria, Margherita Fort, Mattia Nardotto, and Tommaso G. Reggiani. "Cooperation or competition? A field experiment on non-monetary learning incentives." *The BE Journal of Economic Analysis & Policy* 15, no. 4 (2015): 1753-1792.

Binswanger, Hans P. "Attitudes toward risk: Experimental measurement in rural India." *American journal of agricultural economics* 62, no. 3 (1980): 395-407.

Binswanger, Hans P. "Attitudes toward risk: Theoretical implications of an experiment in rural India." *The Economic Journal* 91, no. 364 (1981): 867-890.

Birnbaum, Michael H., ed. Psychological experiments on the Internet. Elsevier, 2000.

Bishop, Richard C., Kevin J. Boyle, Richard T. Carson, David Chapman, W. Michael Hanemann, Barbara Kanninen, Raymond J. Kopp et al. "Putting a value on injuries to natural assets: The BP oil spill." *Science* 356, no. 6335 (2017): 253-254.

Blader, Steven, Claudine Madras Gartenberg, and Andrea Prat. "The contingent effect of management practices." (2016).

Blattman, Christopher, Julian C. Jamison, and Margaret Sheridan. "Reducing crime and violence: Experimental evidence from cognitive behavioral therapy in Liberia." *American Economic Review* 107, no. 4 (2017): 1165-1206.

Bobonis, Gustavo J., Edward Miguel, and Charu Puri Sharma. "Iron deficiency anemia and school participation." *Poverty action lab paper* 7 (2004): 1118-1120.

Bohm, Peter, and Hans Lind. "Preference reversal, real-world lotteries, and lottery-interested subjects." *Journal of Economic Behavior & Organization* 22, no. 3 (1993): 327-348.

Bohm, Peter. "Are there practicable demand-revealing mechanisms." *Public finance and the quest for efficiency* 19 (1984): 185-200.

Bohm, Peter. "Behaviour under uncertainty without preference reversal: a field experiment." In *Experimental Economics*, pp. 5-20. Physica, Heidelberg, 1994.

Bohm, Peter. "Estimating demand for public goods: An experiment." *European Economic Review* 3, no. 2 (1972): 111-130.

Bohm, Peter. "Estimating willingness to pay: why and how?." *The Scandinavian Journal of Economics* (1979): 142-153.

Bohm, Peter. "Revealing demand for an actual public good." *Journal of Public Economics* 24, no. 2 (1984): 135-151.

Boisjoly, Johanne, Greg J. Duncan, Michael Kremer, Dan M. Levy, and Jacque Eccles. "Empathy or antipathy? The impact of diversity." *American Economic Review* 96, no. 5 (2006): 1890-1905.

Booth, Alison, and Andrew Leigh. "Do employers discriminate by gender? A field experiment in female-dominated occupations." *Economics Letters* 107, no. 2 (2010): 236-238.

Bosch-Domenech, Antoni, José G. Montalvo, Rosemarie Nagel, and Albert Satorra. "Finite Mixture Analysis of Beauty-Contest Data from Multiple Sam." *Statistics* 83 (2004): 146-57.

Bosch-Domenech, Antoni, Jose G. Montalvo, Rosemarie Nagel, and Albert Satorra. "One, two,(three), infinity,...: Newspaper and lab beauty-contest experiments." *American Economic Review* 92, no. 5 (2002): 1687-1701.

Bosch-Domènech, Antoni, Rosemarie Nagel, and Juan Vicente Sánchez-Andrés. Social capabilities preserved in Alzheimer patients. No. 00012. The Field Experiments Website, 2005.

Bosch-Domènech, Antoni, Rosemarie Nagel, and Juan Vicente Sánchez-Andrés. Social capabilities preserved in Alzheimer patients. No. 00012. The Field Experiments Website, 2005.

Bovi, Maurizio. Shocks and the expectations formation process. A tale of two expectations. No. 00390. The Field Experiments Website, 2014.

Brandon, Alec, John A. List, Robert D. Metcalfe, Michael K. Price, and Florian Rundhammer. "Testing for crowd out in social nudges: Evidence from a natural field experiment in the market for electricity." *Proceedings of the National Academy of Sciences* (2018): 201802874.

Brandon, Alec, Paul J. Ferraro, John A. List, Robert D. Metcalfe, Michael K. Price, and Florian Rundhammer. Do the effects of social nudges persist? Theory and evidence from 38 natural field experiments. No. w23277. National Bureau of Economic Research, 2017.

Brandon, Alec, John A. List, Robert D. Metcalfe, Michael K. Price, and Florian Rundhammer, "Testing for crowd out in social nudges: Evidence from a natural field experiment in the market for electricity," *Proceedings of the National Academy of Science*, (2019), 116(12), pp.5293-5298.

Brookshire, David, Donald Coursey, and Howard Kunreuther. Compensation schemes for negative externalities: A field experiment. The Field Experiments Website, 1991.

Brown, Jennifer, Tanjim Hossain, and John Morgan. "Shrouded attributes and information suppression: Evidence from the field." *The Quarterly Journal of Economics* 125, no. 2 (2010): 859-876.

Brown, Zachary, Nick Johnstone, Ivan Haščič, Laura Vong, and Francis Barascud. "Testing the effect of defaults on the thermostat settings of OECD employees." *Energy Economics* 39 (2013): 128-134.

Bruno Frey & Stephan Meier, 2004. "In a field experiment," *Natural Field Experiments* 00243, The Field Experiments Website.

Buck, Steven, and Carlos A. Alpízar. The role of trust in access to bank loans: Results from field experiments in the ecuadorian amazon. No. 0015. The Field Experiments Website, 2006.

Bulte, Erwin H., Shelby Gerking, John A. List, and Aart de Zeeuw. "Do causes of environmental problems affect Hicksian equivalent surplus? Evidence from the field." *Economics Letters* 85, no. 2 (2004): 157-162.

Bulte, Erwin, Andreas Kontoleon, John List, Ty Turley, and Maarten Voors. "From personalized exchange towards anonymous trade: A field experiment on the workings of the invisible hand." *Journal of Economic Behavior & Organization* 133 (2017): 313-330.

Bulte, Erwin, John A. List, and Mark C. Strazicich. "Regulatory federalism and the distribution of air pollutant emissions." *Journal of Regional Science* 47, no. 1 (2007): 155-178.

Bulte, Erwin, John A. List, & van Soest, Daan P. "Towards an understanding of the welfare effects of nudges: evidence from a field experiment in the workplace," *Economic Journal*, forthcoming.

Bulte, Erwin, Qin Tu, and John List. "Battle of the sexes: how sex ratios affect female bargaining power." *Economic Development and Cultural Change* 64, no. 1 (2015): 143-161.

Bulte, Erwin, Shelby Gerking, John A. List, and Aart De Zeeuw. "The effect of varying the causes of environmental problems on stated WTP values: evidence from a field study." *Journal of Environmental Economics and Management* 49, no. 2 (2005): 330-342.

Butera, Luigi, and John A. List. An economic approach to alleviate the crises of confidence in science: With an application to the public goods game. No. w23335. National Bureau of Economic Research, 2017.

Cabral, Luis, and Lingfang Li. "A dollar for your thoughts: Feedback-conditional rebates on eBay." *Management Science* 61, no. 9 (2015): 2052-2063.

Cai, Jing, and Adam Szeidl. "Interfirm relationships and business performance." *The Quarterly journal of economics* 133, no. 3 (2017): 1229-1282.

Cain, Glen G. "Clear and convincing evidence: Measurement of discrimination in America." *Journal of Economic Literature* 34, no. 1 (1996): 165.

Camerer, Colin F. "Can asset markets be manipulated? A field experiment with racetrack betting." *Journal of Political Economy* 106, no. 3 (1998): 457-482.

Cappelen, Alexander W., John A. List, Anya Samek, and Bertil Tungodden. The effect of early education on social preferences. No. w22898. National Bureau of Economic Research, 2016.

Cappelen, Alexander, Bertil Tungodden, John A. List, & Anya Samek, "The Effect of Early Education on Social Preferences," *Journal of Political Economy*, forthcoming.

Cardella, Eric, and Michael J. Seiler. "The effect of listing price strategy on real estate negotiations: An experimental study." *Journal of Economic Psychology* 52 (2016): 71-90.

Cárdenas, Juan C. "Regulaciones y normas en lo público y lo colectivo: Exploraciones desde el laboratorio económico." (2004).

Cárdenas, Juan Camilo, John K. Stranlund, and Cleve E. Willis. "Should the state regulate the local commons? Lessons from economic experiments in the field." *Integrated Conservation and Development in Tropical America* (2001): 79.

Cárdenas, Juan Camilo, John K. Stranlund, and Cleve E. Willis. "Should the state regulate the local commons? Lessons from economic experiments in the field." *Integrated Conservation and Development in Tropical America* (2001): 79.

Cardenas, Juan Camilo, John Stranlund, and Cleve Willis. "Economic inequality and burden-sharing in the provision of local environmental quality." *Ecological economics* 40, no. 3 (2002): 379-395.

Cardenas, Juan Camilo, John Stranlund, and Cleve Willis. "Local environmental control and institutional crowding-out." *World development* 28, no. 10 (2000): 1719-1733.

Cardenas, Juan Camilo. "Groups, commons and regulations: experiments with villagers and students in Colombia." In *Psychology, Rationality and Economic Behaviour*, pp. 242-270. Palgrave Macmillan, London, 2005.

Cárdenas, Juan-Camilo, and Elinor Ostrom. "What do people bring into the game? Experiments in the field about cooperation in the commons." *Agricultural systems* 82, no. 3 (2004): 307-326.

Cardenas, Juan-Camilo. "How do groups solve local commons dilemmas? Lessons from experimental economics in the field." *Environment, development and sustainability* 2, no. 3-4 (2000): 305-322.

Cardenas, Juan-Camilo. "Norms from outside and from inside: an experimental analysis on the governance of local ecosystems." *Forest Policy and Economics* 6, no. 3-4 (2004): 229-241.

Cardenas, Juan-Camilo. "Real wealth and experimental cooperation: Evidence from field experiments." Department of Resource Economics. University of Massachusetts at Amherst. Mimeo (1999).

Cardenas, Juan-Camilo. "Rethinking local commons dilemmas: lessons from experimental economics in the field." *Social capital and economic development: Well-being in developing countries* (2002): 138-155.

Cardenas, Juan-Camilo. Bringing the lab to the field: more than changing subjects. No. 00024. The Field Experiments Website, 2004.

Cardenas, Juan-Camilo. Metodos experimentales y participativos para el analisis de la accion colectiva y la cooperaci_n en el uso de recursos naturales por parte de comunidades rurales. No. 00021. The Field Experiments Website, 2003.

Cardenas, Juan-Camilo. Social preferences among the sanquianga (colombia) people. No. 00022. The Field Experiments Website, 2004.

Carpenter, Jeffrey P., Amrita G. Daniere, and Lois M. Takahashi. "Cooperation, trust, and social capital in Southeast Asian urban slums." *Journal of Economic Behavior & Organization* 55, no. 4 (2004): 533-551.

Carpenter, Jeffrey P., and Erika Seki. "Competitive work environments and social preferences: field experimental evidence from a Japanese fishing community." *Contributions in Economic Analysis & Policy* 5, no. 2 (2005).

Carpenter, Jeffrey P., Glenn W. Harrison, and John A. List. "Field experiments in economics: An introduction." In *Field experiments in economics*, pp. 1-15. Emerald Group Publishing Limited, 2005.

Carpenter, Jeffrey, and Juan Camilo Cardenas. Using cross-cultural experiments to understand the dynamics of a global commons. No. 28. The Field Experiments Website, 2002.

Carranza, Eliana, and Robyn Meeks. Shedding Light: Understanding Energy Efficiency and Electricity Reliability in Developing Countries. No. 00569. The Field Experiments Website, 2016.

Carson, Richard T., Theodore Groves, and John A. List. "Consequentiality: A theoretical and experimental exploration of a single binary choice." *Journal of the Association of Environmental and Resource Economists* 1, no. 1/2 (2014): 171-207.

Cassar, Alessandra, Lucas Crowley, and Bruce Wydick. The Effect of Social Capital on Group Loan Repayment: Evidence from Artefactual Field Experiments. No. 00036. The Field Experiments Website, 2005.

Cavalcanti, Carina, and Andreas Leibbrandt. "Dry promotions and community participation: Evidence from a natural field experiment in Brazilian fishing villages." *Journal of Economic Behavior & Organization* 119 (2015): 457-465.

Cavalho, Alberto, Guillermo Cruces, and Ricardo Perez-Truglia. "Inflation Expectations, Learning and Supermarket Prices." Forthcoming in *American Economic Journal: Macroeconomics* (2016).

Cavallo, Alberto, Guillermo Cruces, and Ricardo Perez-Truglia. "Inflation expectations, learning, and supermarket prices: Evidence from survey experiments." *American Economic Journal: Macroeconomics* 9, no. 3 (2017): 1-35.

Celhay, Pablo, Paul Gertler, PAULA GIOVAGNOLI, and Christel Vermeersch. Nudging Medical Providers to Adopt and Sustain Better Quality Care Practices. No. 00537. The Field Experiments Website, 2016.

Chakravarty, Sujoy, Carine Sebi, E. Somanathan, and Emmanuel Theophilus. "The Demographics of cooperation: Evidence from a field experiment in the Gori-Ganga Basin." *Planning Unit Discussion Paper* (2010): 10-07.

Chattopadhyay, Raghabendra, and Esther Duflo. "The Impact of Reservation in the Panchayati Raj: Evidence from a Nationwide Randomized Experiment." *Economic and Political Weekly* (forthcoming) (2004).

Chattopadhyay, Raghabendra, and Esther Duflo. "Women as policy makers: Evidence from a randomized policy experiment in India." *Econometrica* 72, no. 5 (2004): 1409-1443.

Chen, Yan, Xin Li, and Jeffrey K. MacKie-Mason. "Online fund-raising mechanisms: A field experiment." *Contributions in Economic Analysis & Policy* 5, no. 2 (2006).

Cherry, Todd L., and John A. List. "Aggregation bias in the economic model of crime." *Economics Letters* 75, no. 1 (2002): 81-86.

Chirico, Michael, Robert Inman, Charles Loeffler, John MacDonald, and Holger Sieg. *Deterring Delinquency: A Field Experiment in Improving Tax Compliance Behavior*. No. 00543. The Field Experiments Website, 2016.

Chuan, Amanda, and Anya Savikhin Samek. "'Feel the Warmth' glow: A field experiment on manipulating the act of giving." *Journal of Economic Behavior & Organization* 108 (2014): 198-211.

Cook, Cody, Rebecca Diamond, Jonathan Hall, John A. List, and Paul Oyer. "The Gender Earnings Gap in the Gig Economy: Evidence from over a Million Rideshare Drivers." Unpublished paper. Tilgængelig på: <https://web.stanford.edu/~diamondr/UberPayGap.pdf>. Besøgt (2018): 26-04.

Cooper, David J. "Are experienced managers experts at overcoming coordination failure?." *Advances in Economic Analysis & Policy* 5, no. 2 (2006).

Cooper, David J., John H. Kagel, Wei Lo, and Qing Liang Gu. "Gaming against managers in incentive systems: Experimental results with Chinese students and Chinese managers." *American Economic Review* 89, no. 4 (1999): 781-804.

Correll, Shelley J., Stephen Benard, and In Paik. "Getting a job: Is there a motherhood penalty?." *American journal of sociology* 112, no. 5 (2007): 1297-1338.

Corrigan, Jay R., and Matthew C. Rousu. "Testing whether field auction experiments are demand revealing in practice." *Journal of Agricultural and Resource Economics* (2008): 290-301.

Couture, Pierre. "Informed consent in social science." *Science* 322, no. 5902 (2008): 672-672.

Cox, James C., John A. List, Michael Price, Vjollca Sadiraj, and Anya Samek. *Moral costs and rational choice: Theory and experimental evidence*. No. w22234. National Bureau of Economic Research, 2016.

Crepon, Bruno, and Julie Pernaudet. The Role of Subjective Perceptions in Health Decisions: A Field Experiment among Disadvantaged Youth. No. 00558. The Field Experiments Website, 2016.

Cronk, Lee. "The influence of cultural framing on play in the trust game: A Maasai example." *Evolution and Human Behavior* 28, no. 5 (2007): 352-358.

Cronk, Lee. "The influence of cultural framing on play in the trust game: A Maasai example." *Evolution and Human Behavior* 28, no. 5 (2007): 352-358.

Croson, Rachel, Americus Reed, and Jen Shang. We give more: The impact of identity and the mere information effect on donation behavior. No. 00324. The Field Experiments Website, 2007.

Croson, Rachel, and Jen Yue Shang. "The impact of downward social information on contribution decisions." *Experimental Economics* 11, no. 3 (2008): 221-233.

Cypher, Matthew, S. McKay Price, Spenser Robinson, and Michael J. Seiler. "Price signals and uncertainty in commercial real estate transactions." *The Journal of Real Estate Finance and Economics* 57, no. 2 (2018): 246-263.

Czibor, Eszter, David Jimenez-Gomez, and John List. The Dozen Things Experimental Economists Should Do (More of). No. 00648. The Field Experiments Website, 2019.

Czibor, Eszter, David Jimenez-Gomez, and John List. The Dozen Things Experimental Economists Should Do (More of). No. 00648. The Field Experiments Website, 2019.

Czibor, Eszter, David Jimenez-Gomez, & John A. List, "The Dozen Things Experimental Economists Should Do (More Of)," *Southern Economic Journal*, forthcoming.

Czibor, Eszter, Sander Onderstal, Randolph Sloof, and Mirjam Van Praag. "Does relative grading help male students? Evidence from a field experiment in the classroom." (2014).

Damania, Richard, Per G. Fredriksson, and John A. List. "The multiplier effect of globalization." *Economics Letters* 83, no. 3 (2004): 285-292.

Damania, Richard, Per G. Fredriksson, and John A. List. "Trade liberalization, corruption, and environmental policy formation: theory and evidence." *Journal of environmental economics and management* 46, no. 3 (2003): 490-512.

Damgaard, Mette Trier, and Christina Gravert. "The hidden costs of nudging: Experimental evidence from reminders in fundraising." *Journal of Public Economics* 157 (2018): 15-26.

De Grip, Andries, and Jan Sauermann. "The effects of training on own and co-worker productivity: Evidence from a field experiment." *The Economic Journal* 122, no. 560 (2012): 376-399.

De Hoop, Thomas, Luuk Van Kempen, and Ricardo Fort. "Do people invest in local public goods with long-term benefits: Experimental evidence from a shanty town in Peru." (2010).

De Paola, M., F. Gioia, and V. Scoppa. "Overconfidence, omens and emotions: Results from a field experiment. Retrieved June 15, 2013." (2013).

De Paola, Maria, and Vincenzo Scoppa. "Frequency of examinations and student achievement in a randomized experiment." *Economics of Education Review* 30, no. 6 (2011): 1416-1429.

De Paola, Maria, Francesca Gioia, and Vincenzo Scoppa. "Are females scared of competing with males? Results from a field experiment." *Economics of Education Review* 48 (2015): 117-128.

De Paola, Maria, Vincenzo Scoppa, and Rosanna Nisticò. "Monetary incentives and student achievement in a depressed labor market: results from a randomized experiment." *Journal of Human Capital* 6, no. 1 (2012): 56-85.

Dee, Thomas S. "Conditional cash penalties in education: Evidence from the Learnfare experiment." *Economics of Education Review* 30, no. 5 (2011): 924-937.

DeJong, Douglas V., Robert Forsythe, and Wilfred C. Uecker. "A note on the use of businessmen as subjects in sealed offer markets." *Journal of Economic Behavior & Organization* 9, no. 1 (1988): 87-100.

DellaVigna, Stefano, John A. List, and Ulrike Malmendier. "Testing for altruism and social pressure in charitable giving." *The quarterly journal of economics* 127, no. 1 (2012): 1-56.

DellaVigna, Stefano, John A. List, Ulrike Malmendier, and Gautam Rao. "The importance of being marginal: Gender differences in generosity." *American Economic Review* 103, no. 3 (2013): 586-90.

DellaVigna, Stefano, John A. List, Ulrike Malmendier, and Gautam Rao. "Voting to tell others." *The Review of Economic Studies* 84, no. 1 (2016): 143-181.

DellaVigna, Stefano, John A. List, Ulrike Malmendier, and Gautam Rao. Estimating social preferences and gift exchange at work. No. w22043. National Bureau of Economic Research, 2016.

Derksen, Laura, Adamson Muula, and Joep van Oosterhout. Love in the Time of HIV: Testing as a Signal of Risk. No. 00550. The Field Experiments Website, 2016.

Devine, D. Grant, and Bruce W. Marion. "The influence of consumer price information on retail pricing and consumer behavior." *American Journal of Agricultural Economics* 61, no. 2 (1979): 228-237.

Ding, Min, Rajdeep Grewal, and John Liechty. "Incentive-aligned conjoint analysis." *Journal of marketing research* 42, no. 1 (2005): 67-82.

Dohmen, Thomas J., Armin Falk, David Huffman, Uwe Sunde, Jürgen Schupp, and Gert G. Wagner. "Individual risk attitudes: New evidence from a large, representative, experimentally-validated survey." (2005).

Dolan, Paul, and Robert Metcalfe. "Neighbors, knowledge, and nuggets: two natural field experiments on the role of incentives on energy conservation." (2015).

Drydakis, Nick. "Sexual orientation discrimination in the labour market." *Labour Economics* 16, no. 4 (2009): 364-372.

Drydakis, Nick. And the House Goes to Ethnic Discrimination in the Greek Rental Market. No. 0728. 2007.

Drydakis, Nick. Labour discrimination as a symptom of hiv. No. 00232. The Field Experiments Website, 2010.

Duflo, Esther, and Emmanuel Saez. "The role of information and social interactions in retirement plan decisions: Evidence from a randomized experiment." *The Quarterly journal of economics* 118, no. 3 (2003): 815-842.

Duflo, Esther, and Petia Topalova. Unappreciated service: performance, perceptions, and women: leaders in India. Massachusetts institute of technology (MIT). Department of economics, 2004.

Duflo, Esther, and Rema Hanna. Monitoring works: Getting teachers to come to school. No. w11880. National Bureau of Economic Research, 2005.

Duflo, Esther, Pascaline Dupas, Michael Kremer, and Samuel Sinei. Education and HIV/AIDS prevention: evidence from a randomized evaluation in Western Kenya. The World Bank, 2006.

Duflo, Esther, William Gale, Jeffrey Liebman, Peter Orszag, and Emmanuel Saez. "Saving incentives for low-and middle-income families: Evidence from a field experiment with H&R Block." *The Quarterly Journal of Economics* 121, no. 4 (2006): 1311-1346.

Dupas, Pascaline. "Relative risks and the market for sex: Teenagers, sugar daddies and HIV in Kenya." (2005).

Dwyer, Peggy D., James H. Gilkeson, and John A. List. "Gender differences in revealed risk taking: evidence from mutual fund investors." *Economics Letters* 76, no. 2 (2002): 151-158.

Dyer, Douglas, and John H. Kagel. "Bidding in common value auctions: How the commercial construction industry corrects for the winner's curse." *Management Science* 42, no. 10 (1996): 1463-1475.

Eckel, Catherine C., and Philip J. Grossman. "Subsidizing charitable contributions: A field test comparing matching and rebate subsidies." Manuscript, Virginia Tech (2005).

Edwards, James T., and John A. List. "Toward an understanding of why suggestions work in charitable fundraising: Theory and evidence from a natural field experiment." *Journal of Public Economics* 114 (2014): 1-13.

Egas, Martijn, and Arno Riedl. "The economics of altruistic punishment and the demise of cooperation." (2005).

Ehmke, Mariah D., Jayson L. Lusk, and John A. List. "Is hypothetical bias a universal phenomenon? A multinational investigation." *Land economics* 84, no. 3 (2008): 489-500.

Ely, Jeffrey C., and Tanjim Hossain. "Sniping and squatting in auction markets." *American Economic Journal: Microeconomics* 1, no. 2 (2009): 68-94.

Engelbrecht-Wiggans, Richard, John A. List, and David H. Reiley. "Demand reduction in multi-unit auctions with varying numbers of bidders: Theory and evidence from a field experiment." *International Economic Review* 47, no. 1 (2006): 203-231.

Engelbrecht-Wiggans, Richard, John A. List, and David H. Reiley. "Demand reduction in multi-unit auctions with varying numbers of bidders: Theory and evidence from a field experiment." *International Economic Review* 47, no. 1 (2006): 203-231.

Engelbrecht-Wiggans, Richard, John A. List, and David H. Reiley. "Demand reduction in Multi-unit auctions: Evidence from a sportscard field experiment: Reply." *American Economic Review* 95, no. 1 (2005): 472-476.

Engle-Warnick, Jim, Javier Escobal, and Sonia Laszlo. Risk preference, ambiguity aversion and technology choice: Experimental and survey evidence from rural peru. The Field Experiments Website, 2006.

Espinosa, María Paz, and Javier Gardeazabal. "Do students behave rationally in multiple-choice tests? evidence from a field experiment." (2005).

Falk, Armin, and Andrea Ichino. "Clean evidence on peer effects." *Journal of labor economics* 24, no. 1 (2006): 39-57.

Falk, Armin. "Charitable Giving as a Gift Exchange-Evidence from a Field Experiment." (2004).

Farrell, Anne M., Susan D. Krusche, and Karen L. Sedatole. Archival and Experimental Evidence on Employees' Subjective Valuations of Stock Options. No. 00114. The Field Experiments Website, 2007.

Fehr, Ernst, and John A. List. "The hidden costs and returns of incentives—trust and trustworthiness among CEOs." *Journal of the European Economic Association* 2, no. 5 (2004): 743-771.

Fehr, Ernst, and Lorenz Goette. "Do workers work more if wages are high? Evidence from a randomized field experiment." *American Economic Review* 97, no. 1 (2007): 298-317.

Ferraro, Paul J., and Ronald G. Cummings. "Cultural diversity, discrimination, and economic outcomes: an experimental analysis." *Economic Inquiry* 45, no. 2 (2007): 217-232.

Ferraro, Paul. Know thyself: incompetence and overconfidence. No. 00148. The Field Experiments Website, 2005.

Flory, Jeffrey A., Andreas Leibbrandt, and John A. List. "Do competitive workplaces deter female workers? A large-scale natural field experiment on job entry decisions." *The Review of Economic Studies* 82, no. 1 (2014): 122-155.

Flory, Jeffrey A., Uri Gneezy, Kenneth L. Leonard, and John A. List. "Gender, age, and competition: A disappearing gap?." *Journal of Economic Behavior & Organization* 150 (2018): 256-276.

Flory, Jeffrey, Andreas Leibbrandt, and John List. Using Behavioral Economics to Curb Workplace Misbehaviors: Evidence from a Natural Field Experiment. No. 00617. The Field Experiments Website, 2017.

Flory, Jeffrey, Uri Gneezy, K. L. Leonard, and John A. List. "Sex, competitiveness, and investment in offspring: On the origin of preferences." *Artefactual Field Experiments* 72 (2012).

Flory, Jeffrey, Uri Gneezy, Kenneth Leonard, and John A. List, "Gender, Age, and Competition: A Disappearing Gap? *Journal of Economic Behavior and Organization*, (2018), 150, pp. 256-276.

Floyd, Eric, and John A. List. "Using field experiments in accounting and finance." *Journal of Accounting Research* 54, no. 2 (2016): 437-475.

Floyd, Eric, and John A. List. "Using field experiments in accounting and finance." *Journal of Accounting Research* 54, no. 2 (2016): 437-475.

Floyd, Eric, and John A. List. "Using field experiments in accounting and finance." *Journal of Accounting Research* 54, no. 2 (2016): 437-475.

Fong, Christina M., and Erzo FP Luttmer. What determines giving to Hurricane Katrina victims? Experimental evidence on income, race, and fairness. No. w13219. National Bureau of Economic Research, 2007.

Fong, Christina. "Empathic responsiveness: evidence from a randomized experiment on giving to welfare recipients." (2005).

Fox, John, and Jayson Lusk. Value elicitation in laboratory and retail environments. No. 00185. The Field Experiments Website, 2003.

Fredriksson, Per G., John A. List, and Daniel L. Millimet. "Bureaucratic corruption, environmental policy and inbound US FDI: theory and evidence." *Journal of public Economics* 87, no. 7-8 (2003): 1407-1430.

Fredriksson, Per G., John A. List, and Daniel L. Millimet. "Chasing the smokestack: strategic policymaking with multiple instruments." *Regional Science and Urban Economics* 34, no. 4 (2004): 387-410.

Frey, Bruno S., and Stephan Meier. "Are political economists selfish and indoctrinated? Evidence from a natural experiment." *Economic Inquiry* 41, no. 3 (2003): 448-462.

Friedrichs, Ryan. Mobilizing 18-35-year-old voters: An analysis of the michigan democratic party's 2002 youth coordinated campaign. No. 00244. The Field Experiments Website, 2003.

Fryer Jr, Roland G., Steven D. Levitt, and John A. List. "Exploring the impact of financial incentives on stereotype threat: Evidence from a pilot study." *American Economic Review* 98, no. 2 (2008): 370-75.

Fryer Jr, Roland G., Steven D. Levitt, and John A. List. Parental incentives and early childhood achievement: a field experiment in Chicago heights. No. w21477. National Bureau of Economic Research, 2015.

Fryer Jr, Roland G., Steven D. Levitt, John List, and Sally Sadoff. Enhancing the efficacy of teacher incentives through loss aversion: A field experiment. No. w18237. National Bureau of Economic Research, 2012.

Fumarco, Luca. "Disability Discrimination in the Italian Rental Housing Market: A Field Experiment with Blind Tenants." *Land Economics* 93, no. 4 (2017): 567-584.

Gächter, Simon, Henrik Orzen, Elke Renner, and Chris Starmer. "Are experimental economists prone to framing effects? A natural field experiment." *Journal of Economic Behavior & Organization* 70, no. 3 (2009): 443-446.

Galarza, Francisco. "Choices under risk in rural Peru." (2009).

Gallet, Craig A., and John A. List. "Market share instability: an application of unit root tests to the cigarette industry." *Journal of Economics and Business* 53, no. 5 (2001): 473-480.

Gallet, Craig A., John A. List, and Peter F. Orazem. "Cyclicalities and the labor market for economists." *Southern Economic Journal* (2005): 284-304.

Gallus, Jana. "Fostering Voluntary Contributions to a Public Good: A Large-Scale Field Experiment at Wikipedia." In *Academy of Management Proceedings*, vol. 2016, no. 1, p. 13280. Briarcliff Manor, NY 10510: Academy of Management, 2016.

Gao, Guodong, Tianshu Sun, and Ginger Zhe Jin. Mobile Messaging for Offline Social Interactions: A Large Field Experiment. No. 00571. The Field Experiments Website, 2015.

Gautier, Pieter A., and Bas van der Klaauw. "Grow Rich while you Sleep: Selection in experiments with voluntary participation." (2006).

Gayer, Ted, John Horowitz, and John A. List. "When Economists Dream, They Dream of Clear Skies." *The Economists' Voice* 2, no. 2 (2005).

Gee, Laura K., and Michael J. Schreck. "Do beliefs about peers matter for donation matching? Experiments in the field and laboratory." *Games and Economic Behavior* 107 (2018): 282-297.

Gee, Laura K., and Michael J. Schreck. "Do beliefs about peers matter for donation matching? Experiments in the field and laboratory." *Games and Economic Behavior* 107 (2018): 282-297.

Gerber, Alan S. "Does campaign spending work? Field experiments provide evidence and suggest new theory." *American Behavioral Scientist* 47, no. 5 (2004): 541-574.

Gerber, Alan S., and Donald P. Green. "Do phone calls increase voter turnout?: A field experiment." *The Public Opinion Quarterly* 65, no. 1 (2001): 75-85.

Gerber, Alan S., and Donald P. Green. "The Effect of a Nonpartisan Get-Out-the-Vote Drive: An Experimental Study of Leafletting." *Journal of Politics* 62, no. 3 (2000): 846-857.

Gerber, Alan S., Dean Karlan, and Daniel Bergan. "Does the media matter? A field experiment measuring the effect of newspapers on voting behavior and political opinions." *American Economic Journal: Applied Economics* 1, no. 2 (2009): 35-52.

Gerber, Alan S., Donald P. Green, and Matthew Green. "Partisan mail and voter turnout: Results from randomized field experiments." *Electoral Studies* 22, no. 4 (2003): 563-579.

Gerber, Alan S., Donald P. Green, and Ron Shachar. "Voting may be habit-forming: evidence from a randomized field experiment." *American Journal of Political Science* 47, no. 3 (2003): 540-550.

Gerber, Alan, Donald Green, and David Nickerson. *The challenge of bringing voter mobilization to scale: An evaluation of youth vote 2002 phone banking campaigns*. The Field Experiments Website, 2003.

Gillen, Benjamin, Jordi McKenzie, and Charles R. Plott. "Two information aggregation mechanisms for predicting the opening weekend box office revenues of films: Boxoffice Prophecy and Guess of Guesses." *Economic Theory* 65, no. 1 (2018): 25-54.

Gine, Xavier, and Dean S. Karlan. Group versus individual liability: A field experiment in the Philippines. The World Bank, 2006.

Giné, Xavier, Pamela Jakiela, Dean Karlan, and Jonathan Morduch. "Microfinance games." *American Economic Journal: Applied Economics* 2, no. 3 (2010): 60-95.

Glewwe, Paul, Albert Park, and Meng Zhao. "The impact of eyeglasses on the academic performance of primary school students: Evidence from a randomized trial in rural China." University of Minnesota and University of Michigan (2006).

Glewwe, Paul, Michael Kremer, and Sylvie Moulin. Textbooks and test scores: Evidence from a prospective evaluation in Kenya. BREAD Working Paper, Cambridge, MA, 2002.

Glewwe, Paul, Michael Kremer, Sylvie Moulin, and Eric Zitzewitz. "Retrospective vs. prospective analyses of school inputs: the case of flip charts in Kenya." *Journal of development Economics* 74, no. 1 (2004): 251-268.

Glewwe, Paul, Nauman Ilias, and Michael Kremer. "Teacher incentives." *American Economic Journal: Applied Economics* 2, no. 3 (2010): 205-27.

Gneezy, Uri, Alex Imas, and John List. Estimating individual ambiguity aversion: A simple approach. No. w20982. National Bureau of Economic Research, 2015.

Gneezy, Uri, Alex Imas, and John List. Estimating individual ambiguity aversion: A simple approach. No. w20982. National Bureau of Economic Research, 2015.

Gneezy, Uri, and Aldo Rustichini. "A fine is a price." *The Journal of Legal Studies* 29, no. 1 (2000): 1-17.

Gneezy, Uri, and Aldo Rustichini. "Gender and competition at a young age." *American Economic Review* 94, no. 2 (2004): 377-381.

Gneezy, Uri, John A. List, Jeff Livingston, Xiangdong Qin and Yang Xu, "Measuring Student Success: The Role of Effort on the Test Itself," *American Economic Review: Insights*, forthcoming.

Gneezy, Uri, and John A. List. "Putting behavioral economics to work: Testing for gift exchange in labor markets using field experiments." *Econometrica* 74, no. 5 (2006): 1365-1384.

Gneezy, Uri, Andreas Leibbrandt, and John A. List. "Ode to the sea: workplace organizations and norms of cooperation." *The Economic Journal* 126, no. 595 (2015): 1856-1883.

Gneezy, Uri, Andreas Leibbrandt, and John List. *THE RISE AND FALL OF COMPETITIVENESS: Experimental Evidence from Individualistic and Collectivistic Societies*. No. 00579. The Field Experiments Website, 2016.

Gneezy, Uri, John A. List, and George Wu. "The uncertainty effect: When a risky prospect is valued less than its worst possible outcome." *The Quarterly Journal of Economics* 121, no. 4 (2006): 1283-1309.

Gneezy, Uri, John A. List, and George Wu. "The uncertainty effect: When a risky prospect is valued less than its worst possible outcome." *The Quarterly Journal of Economics* 121, no. 4 (2006): 1283-1309.

Gneezy, Uri, John A. List, Jeffrey A. Livingston, Sally Sadoff, Xiangdong Qin, and Yang Xu. *Measuring success in education: the role of effort on the test itself*. No. w24004. National Bureau of Economic Research, 2017.

Gneezy, Uri, John List, and Michael K. Price. *Toward an understanding of why people discriminate: Evidence from a series of natural field experiments*. No. w17855. National Bureau of Economic Research, 2012.

Gneezy, Uri, Kenneth L. Leonard, and John A. List. "Gender differences in competition: Evidence from a matrilineal and a patriarchal society." *Econometrica* 77, no. 5 (2009): 1637-1664.

Godward, Charles, John A. List, and Mark Thompson. 1998. *Divorce: Evidence from florida counties*. *Atlantic Economic Journal* 26 (1): 116.

Gosnell, Greer K., John A. List, and Robert Metcalfe. *A new approach to an age-old problem: Solving externalities by incenting workers directly*. No. w22316. National Bureau of Economic Research, 2016.

Gosnell, Greer, John A. List, & Robert Metcalfe, "The Impact of Management Practices on Employee Productivity: A Field Experiment with Airline Captains," *Journal of Political Economy*, forthcoming.

Green, D. P., and A. S. Gerber. "The effect of Canvassing, direct mail and telephone contact on voter turnout: a field experiment." *American Political Science Review* 94, no. 3 (2000): 653-664.

Green, Donald P. "Mobilizing African-American voters using direct mail and commercial phone banks: A field experiment." *Political Research Quarterly* 57, no. 2 (2004): 245-255.

Green, Donald P., and Alan S. Gerber. "Getting out the youth vote: Results from randomized field experiments." Unpublished report to the Pew Charitable Trusts and Yale University's Institute for Social and Policy Studies (2001).

Greenstone, Michael, John A. List, and Chad Syverson. The effects of environmental regulation on the competitiveness of US manufacturing. No. w18392. National Bureau of Economic Research, 2012.

Grosskopf, Brit, and Graeme Pearce. Do you mind me paying less? Measuring Other-Regarding Preferences in the Market for Taxis. No. 00556. The Field Experiments Website, 2016.

Güth, Werner, Carsten Schmidt, and Matthias Sutter. "Bargaining outside the lab—a newspaper experiment of a three-person ultimatum game." *The Economic Journal* 117, no. 518 (2007): 449-469.

Güth, Werner, Carsten Schmidt, and Matthias Sutter. "Fairness in the mail and opportunism in the internet: A newspaper experiment on ultimatum bargaining." *German Economic Review* 4, no. 2 (2003): 243-265.

Haan, Marco, and Peter Kooreman. "Free riding and the provision of candy bars." *Journal of Public Economics* 83, no. 2 (2002): 277-291.

Haigh, Michael S., and John A. List. "Do professional traders exhibit myopic loss aversion? An experimental analysis." *The Journal of Finance* 60, no. 1 (2005): 523-534.

Hallsworth, Michael, John A. List, Robert D. Metcalfe, and Ivo Vlaev. "The behavioralist as tax collector: Using natural field experiments to enhance tax compliance." *Journal of Public Economics* 148 (2017): 14-31.

Hallsworth, Michael, John A. List, Robert D. Metcalfe, and Ivo Vlaev. The making of homo honoratus: From omission to commission. No. w21210. National Bureau of Economic Research, 2015.

Halperin, Basil, Benjamin Ho, John List, and Ian Muir. Toward an understanding of the economics of apologies: evidence from a large-scale natural field experiment. No. 00644. The Field Experiments Website, 2018.

Hann, Il-Horn, Kai-Lung Hui, Yee-Lin Lai, Sang-Yong Tom Lee, and Ivan PL Png. "Who gets spammed?." *Communications of the ACM* 49, no. 10 (2006): 83-87.

Hansen, Jan, Carsten Schmidt, and Martin Strobel. "Manipulation in political stock markets—preconditions and evidence." *Applied Economics Letters* 11, no. 7 (2004): 459-463.

Harbaugh, William T., and Kate Krause. "Children's altruism in public good and dictator experiments." *Economic Inquiry* 38, no. 1 (2000): 95-109.

Harbaugh, William T., Kate Krause, and Lise Vesterlund. "Risk attitudes of children and adults: Choices over small and large probability gains and losses." *Experimental Economics* 5, no. 1 (2002): 53-84.

Harbaugh, William T., Kate Krause, and Timothy R. Berry. "GARP for kids: On the development of rational choice behavior." *American Economic Review* 91, no. 5 (2001): 1539-1545.

Harrison, Glenn W. "Field experiments and control." In *Field Experiments in Economics*, pp. 17-50. Emerald Group Publishing Limited, 2005.

Harrison, Glenn W., and John A. List. "Field experiments." *Journal of Economic literature* 42, no. 4 (2004): 1009-1055.

Harrison, Glenn W., and John A. List. "Field experiments." *Journal of Economic literature* 42, no. 4 (2004): 1009-1055.

Harrison, Glenn W., and John A. List. "Field experiments." *Journal of Economic literature* 42, no. 4 (2004): 1009-1055.

Harrison, Glenn W., and John A. List. "Naturally occurring markets and exogenous laboratory experiments: A case study of the winner's curse." *The Economic Journal* 118, no. 528 (2008): 822-843.

Harrison, Glenn W., and John A. List. "Naturally occurring markets and exogenous laboratory experiments: A case study of the winner's curse." *The Economic Journal* 118, no. 528 (2008): 822-843.

Harrison, Glenn W., and John A. List. *Common Value Auctions With Proprietary Information: A Field Experiment*. No. 00153. The Field Experiments Website, 2005.

Harrison, Glenn W., John A. List, and Charles Towe. "Naturally occurring preferences and exogenous laboratory experiments: A case study of risk aversion." *Econometrica* 75, no. 2 (2007): 433-458.

Harrison, Glenn W., John A. List, and Charles Towe. "Naturally occurring preferences and exogenous laboratory experiments: A case study of risk aversion." *Econometrica* 75, no. 2 (2007): 433-458.

Harrison, Glenn W., Morten I. Lau, and E. Elisabet Rutström. "Dynamic consistency in denmark: A longitudinal field experiment." (2005).

Harrison, Glenn W., Morten I. Lau, and E. Elisabet Rutström. "Estimating risk attitudes in Denmark: A field experiment." *scandinavian Journal of Economics* 109, no. 2 (2007): 341-368.

Harrison, Glenn W., Morten I. Lau, and E. Elisabet Rutström. "Risk attitudes, randomization to treatment, and self-selection into experiments." *Journal of Economic Behavior & Organization* 70, no. 3 (2009): 498-507.

Harrison, Glenn W., Morten I. Lau, and Melonie B. Williams. "Estimating individual discount rates in Denmark: A field experiment." *American economic review* 92, no. 5 (2002): 1606-1617.

Harrison, Glenn W., Morten Igel Lau, Elisabet E. Rutström, and Melonie B. Sullivan. "Eliciting risk and time preferences using field experiments: Some methodological issues." In *Field experiments in economics*, pp. 125-218. Emerald Group Publishing Limited, 2005.

Harrison, Glenn W., Steven J. Humphrey, and Arjan Verschoor. *Choice under uncertainty in developing countries*. No. 2005-18. CeDEx Discussion Paper, The University of Nottingham, 2005.

Hassan, Fadi, and Paolo Lucchino. "Powering education." (2016).

Heffetz, Ori, and John A. List. "Is the endowment effect an expectations effect?." *Journal of the European Economic Association* 12, no. 5 (2014): 1396-1422.

Heinberg, Aileen, Angela Hung, Arie Kapteyn, Annamaria Lusardi, Anya Savikhin Samek, and Joanne Yoong. "Five steps to planning success: experimental evidence from US households." *Oxford Review of Economic Policy* 30, no. 4 (2014): 697-724.

Heldt, Tobias. "Conditional cooperation in the field: cross-country skiers' behavior in Sweden." In Economic Science Association, European Meeting, Alessandria, Italien, September 15-18, 2005.

Heldt, Tobias. "Informal sanctions and conditional cooperation:: A natural experiment on voluntary contributions to a public good." In European Regional Meeting, Nottingham, UK, 7-10 September, 2006. 2006.

Henderson, Daniel J., John A. List, Daniel L. Millimet, Christopher F. Parmeter, and Michael K. Price. "Empirical implementation of nonparametric first-price auction models." *Journal of Econometrics* 168, no. 1 (2012): 17-28.

Hennig-Schmidt, Heike, Abdolkarim Sadrieh, and Bettina Rockenbach. "In search of workers' real effort reciprocity—a field and a laboratory experiment." *Journal of the European Economic Association* 8, no. 4 (2010): 817-837.

Henrich, Joseph, and Richard McElreath. "Are peasants risk-averse decision makers?." *Current Anthropology* 43, no. 1 (2002): 172-181.

Henrich, Joseph, Robert Boyd, Samuel Bowles, Colin Camerer, Ernst Fehr, Herbert Gintis, and Richard McElreath. "In search of homo economicus: behavioral experiments in 15 small-scale societies." *American Economic Review* 91, no. 2 (2001): 73-78.

Henrich, Joseph. "Does culture matter in economic behavior? Ultimatum game bargaining among the Machiguenga of the Peruvian Amazon." *American Economic Review* 90, no. 4 (2000): 973-979.

Herberich, David H., and John A. List. "Digging into background risk: Experiments with farmers and students." *American Journal of Agricultural Economics* 94, no. 2 (2012): 457-463.

Herberich, David H., Steven D. Levitt, and John A. List. "Can field experiments return agricultural economics to the glory days?." *American Journal of Agricultural Economics* 91, no. 5 (2009): 1259-1265.

Hisaki, K. O. N. O. "Is group lending a good enforcement scheme for achieving high repayment rates?: Evidence from field experiments in Vietnam." *Institute of Developing Economies* 5 (2006).

Hoffman, Moshe, Uri Gneezy, and John A. List. "Nurture affects gender differences in spatial abilities." *Proceedings of the National Academy of Sciences* (2011): 201015182.

Hoffman, Moshe, Uri Gneezy, and John A. List. "Reply to Bailey et al. and Daly: Indigenous societies enable identification of nurture but require nonstandard measures." *Proceedings of the National Academy of Sciences* 109, no. 10 (2012): E585-E587.

Hofler, Richard A., and John A. List. "Valuation on the frontier: Calibrating actual and hypothetical statements of value." *American Journal of Agricultural Economics* 86, no. 1 (2004): 213-221.

Hong, Fuhai, Tanjim Hossain, and John A. List. "Framing manipulations in contests: a natural field experiment." *Journal of Economic Behavior & Organization* 118 (2015): 372-382.

Hong, Fuhai, Tanjim Hossain, John A. List, and Migiwa Tanaka. Testing the theory of multitasking: Evidence from a natural field experiment in Chinese factories. No. w19660. National Bureau of Economic Research, 2013.

Hong, Fuhai, Tanjim Hossain, John A. List, and Migiwa Tanaka, "Testing The Theory of Multi-tasking: Evidence from a Natural Field Experiment in Chinese Factories," *International Economic Review*, (2018), 59(2), pp. 511-536.

Horowitz, John, John List, and Kenneth E. McConnell. "A test of diminishing marginal value." *Economica* 74, no. 296 (2007): 650-663.

Hossain, Tanjim, and John A. List. "The behavioralist visits the factory: Increasing productivity using simple framing manipulations." *Management Science* 58, no. 12 (2012): 2151-2167.

Hossain, Tanjim, and John Morgan. "... plus shipping and handling: Revenue (non) equivalence in field experiments on ebay." *Advances in Economic Analysis & Policy* 5, no. 2 (2006).

Hossain, Tanjim, and John Morgan. "A test of the revenue equivalence theorem using field experiments on ebay." (2005).

Houser, Daniel, John A. List, Marco Piovesan, Anya Samek, and Joachim Winter. "Dishonesty: From parents to children." *European Economic Review* 82 (2016): 242-254.

Houser, Daniel, John A. List, Marco Piovesan, Anya Savikhin Samek, and Joachim Winter. On the origins of dishonesty: From parents to children. No. w20897. National Bureau of Economic Research, 2015.

Howe, E. Lance, James J. Murphy, Drew Gerkey, and Colin Thor West. "Indirect reciprocity, resource sharing, and environmental risk: Evidence from field experiments in Siberia." *PloS one* 11, no. 7 (2016): e0158940.

Hultkrantz, Lars, Gunnar Lindberg, Jan-Eric Nilsson, and Fridtjof Thomas. Pay-as-you-speed: Two field experiments on controlling adverse selection and moral hazard in traffic insurance. No. 00170. The Field Experiments Website, 2005.

Humphreys, Macartan, William A. Masters, and Martin E. Sandbu. "The role of leaders in democratic deliberations: results from a field experiment in São Tomé and Príncipe." *World Politics* 58, no. 4 (2006): 583-622.

Hungerman, Daniel, and Mark Ottoni-Wilhelm. "What is the price elasticity of charitable giving? Toward a Reconciliation of Disparate Estimates." University of Notre Dame, Working Paper (2016).

Hungerman, Daniel, and Mark Ottoni-Wilhelm. "What is the price elasticity of charitable giving? Toward a Reconciliation of Disparate Estimates." University of Notre Dame, Working Paper (2016).

Hungerman, Daniel, and Mark Ottoni-Wilhelm. "What is the price elasticity of charitable giving? Toward a Reconciliation of Disparate Estimates." University of Notre Dame, Working Paper (2016).

Hur, Inkyoung, Sung-Hee Kim, Anya Samek, and Ji Soo Yi. An Experimental Study of Decision Process with Interactive Technology. No. 00427. The Field Experiments Website, 2015.

Imai, Kosuke. "Do get-out-the-vote calls reduce turnout? The importance of statistical methods for field experiments." *American Political Science Review* 99, no. 2 (2005): 283-300.

Imas, Alex, Sally Sadoff, and Anya Samek. "Do people anticipate loss aversion?." *Management Science* 63, no. 5 (2016): 1271-1284.

Iversen, Vegard, Cecile Jackson, Bereket Kebede, Alistair Munro, and Arjan Verschoor. "What's love got to do with it? An experimental test of household models in East Uganda." (2006).

Jeffrey Flory, Andreas Leibbrandt and John List. "Wage Contracts and Workplace Misbehaviors," *Natural Field Experiments* 00583, The Field Experiments Website 2016.

Jeppesen, Tim, John A. List, and Henk Folmer. "Environmental regulations and new plant location decisions: evidence from a meta-analysis." *Journal of regional science* 42, no. 1 (2002): 19-49.

Jin, Ginger Z., and Andrew Kato. "Consumer frauds and the uninformed: evidence from an online field experiment." University of Maryland, Working Paper (2004).

Jin, Ginger Zhe, and Andrew Kato. "Dividing online and offline: A case study." *The review of economic studies* 74, no. 3 (2007): 981-1004.

John List and Michael Price "Using Field Experiments in Environmental and Resource Economics," *Artefactual Field Experiments* 00447, The Field Experiments Website. 2013

John, A. "Homo experimentalis evolves." *Science* 321, no. 5886 (2008): 207-208.

Jones, Daniel, and Sera Linardi. "Wallflowers: Experimental evidence of an aversion to standing out." *Management Science* 60, no. 7 (2014): 1757-1771.

Kagel, John H., Don N. MacDonald, and Raymond C. Battalio. "Tests of" fanning out" of indifference curves: results from animal and human experiments." *The American Economic Review* 80, no. 4 (1990): 912-921.

Kagel, John H., Leonard Battalio, Raymond C. Battalio, and Leonard Green. *Economic choice theory: An experimental analysis of animal behavior*. Cambridge University Press, 1995.

Kariv, Shachar, Daniel Lee, John List, and Michael Price. *The Richness of Giving: Charity Selection and Charitable Gifts in a Large Field Experiment*. No. 00559. The Field Experiments Website, 2016.

Karlan, Dean S. "Using experimental economics to measure social capital and predict financial decisions." *American Economic Review* 95, no. 5 (2005): 1688-1699.

Karlan, Dean S., and Jonathan Zinman. "Elasticities of demand for consumer credit." (2005).

Karlan, Dean, and John A. List. "Does price matter in charitable giving? Evidence from a large-scale natural field experiment." *American Economic Review* 97, no. 5 (2007): 1774-1793.

Karlan, Dean, and John A. List. How can Bill and Melinda Gates increase other people's donations to fund public goods?. No. w17954. National Bureau of Economic Research, 2012.

Karlan, Dean, and Jonathan Zinman. "Expanding credit access: Using randomized supply decisions to estimate the impacts." *The Review of Financial Studies* 23, no. 1 (2009): 433-464.

Karlan, Dean, and Jonathan Zinman. "Observing unobservables: Identifying information asymmetries with a consumer credit field experiment." *Econometrica* 77, no. 6 (2009): 1993-2008.

Karlan, Dean, and Martin Valdivia. "Teaching entrepreneurship: Impact of business training on microfinance clients and institutions." *Review of Economics and statistics* 93, no. 2 (2011): 510-527.

Karlan, Dean, John A. List, and Eldar Shafir. "Small matches and charitable giving: Evidence from a natural field experiment." *Journal of Public Economics* 95, no. 5-6 (2011): 344-350.

Katkar, Rama, and David Lucking-Reiley. Public versus secret reserve prices in eBay auctions: results from a pokémon field experiment. No. w8183. National Bureau of Economic Research, 2001.

Kerschbamer, Rudolf, Daniel Neururer, and Matthias Sutter. "Insurance coverage of customers induces dishonesty of sellers in markets for credence goods." *Proceedings of the National Academy of Sciences* 113, no. 27 (2016): 7454-7458.

Kling, Catherine, John List, and Jinhua Zhao. No More Despairing over Disparities: A Dynamic Explanation of the Willingness to Pay and Willingness to Accept Disparity. No. 00466. The Field Experiments Website, 2013.

Knockaert, Jasper, Stefanie Peer, and Erik Verhoef. Identification of self-selection biases in field experiments using stated preference experiments. No. 00568. The Field Experiments Website, 2016.

Kowalski, Amanda E. Doing more when you're running LATE: Applying marginal treatment effect methods to examine treatment effect heterogeneity in experiments. No. w22363. National Bureau of Economic Research, 2016.

Kowalski, Amanda E. Doing more when you're running LATE: Applying marginal treatment effect methods to examine treatment effect heterogeneity in experiments. No. w22363. National Bureau of Economic Research, 2016.

Kowalski, Amanda E. Doing more when you're running LATE: Applying marginal treatment effect methods to examine treatment effect heterogeneity in experiments. No. w22363. National Bureau of Economic Research, 2016.

Kremer, Michael, and Dan Levy. "Peer effects and alcohol use among college students." *Journal of Economic perspectives* 22, no. 3 (2008): 189-206.

Kremer, Michael, and Edward Miguel. "The illusion of sustainability." *The Quarterly journal of economics* 122, no. 3 (2007): 1007-1065.

Kremer, Michael, Edward Miguel, and Rebecca Thornton. 2009. Incentives to learn. *The Review of Economics and Statistics* 91 (3): 437-56.

Kremer, Michael, Sylvie Moulin, and Robert Namunyu. "Decentralization: A cautionary tale." *Poverty Action Lab Paper* 10 (2003).

Krieg, Justin, and Anya Samek. "When charities compete: A laboratory experiment with simultaneous public goods." *Journal of behavioral and experimental economics* 66 (2017): 40-57.

Krishna, Aradhna, and Utku Unver. "Efficiency enhanced course bidding: Evidence from a field experiment at the University of Michigan Business School." *Marketing Science* (2008).

Kube, Sebastian, Michel André Maréchal, and Clemens Puppe. "Putting reciprocity to work-positive versus negative responses in the field." (2006).

Kulkarni, Savita, Anirudh Tagat, and Hansika Kapoor. "An experimental investigation of intra-household resource allocation in rural India." (2016).

Laband, David N., and Richard O. Beil. "Are economists more selfish than other'social'scientists?." *Public Choice* 100, no. 1-2 (1999): 85-101.

Laibson, David, and John A. List. "Principles of (behavioral) economics." *American Economic Review* 105, no. 5 (2015): 385-90.

Landry, Craig E., and John A. List. "Using ex ante approaches to obtain credible signals for value in contingent markets: evidence from the field." *American journal of agricultural economics* 89, no. 2 (2007): 420-429.

Landry, Craig E., Andreas Lange, John A. List, Michael K. Price, and Nicholas G. Rupp. "Is a donor in hand better than two in the bush? Evidence from a natural field experiment." *American Economic Review* 100, no. 3 (2010): 958-83.

Landry, Craig E., Andreas Lange, John A. List, Michael K. Price, and Nicholas G. Rupp. "Toward an understanding of the economics of charity: Evidence from a field experiment." *The Quarterly journal of economics* 121, no. 2 (2006): 747-782.

Landry, Craig E., Andreas Lange, John A. List, Michael K. Price, and Nicholas G. Rupp. Is There a 'Hidden Cost of Control' in Naturally-Occurring Markets? Evidence from a Natural Field Experiment. No. w17472. National Bureau of Economic Research, 2011.

Landry, Craig E., Andreas Lange, John A. List, Michael K. Price, and Nicholas G. Rupp. The hidden benefits of control: Evidence from a natural field experiment. No. w17473. National Bureau of Economic Research, 2011.

Lane, Mark A., Michael J. Seiler, and Vicky L. Seiler. "The Impact of Staging Conditions on Residential Real Estate Demand." *Journal of Housing Research* 24, no. 1 (2015): 21-36.

Lange, Andreas, John A. List, and Michael K. Price. "A fundraising mechanism inspired by historical tontines: Theory and experimental evidence." *Journal of Public Economics* 91, no. 9 (2007): 1750-1782.

Lange, Andreas, John A. List, and Michael K. Price. "Auctions with resale when private values are uncertain: Evidence from the lab and field." *International Journal of Industrial Organization* 29, no. 1 (2011): 54-64.

Lange, Andreas, John A. List, and Michael K. Price. "Auctions with resale when private values are uncertain: Evidence from the lab and field." *International Journal of Industrial Organization* 29, no. 1 (2011): 54-64.

Lange, Andreas, John A. List, and Michael K. Price. "Using lotteries to finance public goods: Theory and experimental evidence." *International Economic Review* 48, no. 3 (2007): 901-927.

Lange, Andreas, John A. List, and Michael K. Price. "Using lotteries to finance public goods: Theory and experimental evidence." *International Economic Review* 48, no. 3 (2007): 901-927.

Larson, Francis, John A. List, and Robert D. Metcalfe. Can myopic loss aversion explain the equity premium puzzle? Evidence from a natural field experiment with professional traders. No. w22605. National Bureau of Economic Research, 2016.

Lattarulo, Patrizia, Marco Mariani, and Laura Razzolini. "Nudging museums attendance: a field experiment with high school teens." *Journal of Cultural Economics* 41, no. 3 (2017): 259-277.

Lee, Junsoo, and John A. List. "Examining trends of criteria air pollutants: are the effects of governmental intervention transitory?." *Environmental and Resource Economics* 29, no. 1 (2004): 21-37.

Lee, Junsoo, John A. List, and Mark C. Strazicich. "Non-renewable resource prices: Deterministic or stochastic trends?." *Journal of Environmental Economics and Management* 51, no. 3 (2006): 354-370.

Leibbrandt, Andreas, and John A. List. "Do women avoid salary negotiations? Evidence from a large-scale natural field experiment." *Management Science* 61, no. 9 (2014): 2016-2024.

Leibbrandt, Andreas, and John A. List. *Do Equal Employment Opportunity Statements Backfire? Evidence From A Natural Field Experiment On Job-Entry Decisions*. No. w25035. National Bureau of Economic Research, 2018.

Leibbrandt, Andreas, Uri Gneezy, and John A. List. "Rise and fall of competitiveness in individualistic and collectivistic societies." *Proceedings of the National Academy of Sciences* 110, no. 23 (2013): 9305-9308.

Leibbrandt, Andreas. "Are social preferences related to market performance?." *Experimental Economics* 15, no. 4 (2012): 589-603.

Leibbrandt, Andreas. "Are social preferences related to market performance?." *Experimental Economics* 15, no. 4 (2012): 589-603.

Leonard, Kenneth L., and Melkiory C. Masatu. "Moving from the lab to the field: Exploring scrutiny and duration effects in lab experiments." *Economics Letters* 100, no. 2 (2008): 284-287.

Leuven, Edwin, Hessel Oosterbeek, and Bas Van der Klaauw. "THE EFFECT OF FINANCIAL REWARDS ON STUDENTS' ACHIEVEMENT: EVIDENCE FROM A RANDOMIZED EXPERIMENT 4." *Journal of the European Economic Association* 8, no. 6 (2010): 1243-1265.

Levin, Tova, Steven D. Levitt, and John A. List. *A Glimpse into the World of High Capacity Givers: Experimental Evidence from a University Capital Campaign*. No. w22099. National Bureau of Economic Research, 2016.

Levine, Michael E., and Charles R. Plott. "Agenda influence and its implications." *Virginia Law Review* (1977): 561-604.

Levitt, S., and J. List. "Viewpoint: On the Generalizability of Lab Behaviour to the Field (A propos de lapossibilit'e de g'en'eraliser les comportements de laboratoire a ce qui se passe sur le terrain)." *Canadian Journal Of Economics* (2007): 347-370.

Levitt, Steven D., and John A. List. "Economics Homo Economicus Evolves." (2008).

Levitt, Steven D., and John A. List. "Field experiments in economics: The past, the present, and the future." *European Economic Review* 53, no. 1 (2009): 1-18.

Levitt, Steven D., and John A. List. "What do laboratory experiments measuring social preferences reveal about the real world?." *Journal of Economic perspectives* 21, no. 2 (2007): 153-174.

Levitt, Steven D., John A. List, and Chad Syverson. "Toward an understanding of learning by doing: Evidence from an automobile assembly plant." *Journal of Political Economy* 121, no. 4 (2013): 643-681.

Levitt, Steven D., John A. List, and David H. Reiley. What happens in the field stays in the field: Professionals do not play minimax in laboratory experiments. working paper, 2007.

Levitt, Steven D., John A. List, and Sally E. Sadoff. "Checkmate: Exploring backward induction among chess players." *American Economic Review* 101, no. 2 (2011): 975-90.

Levitt, Steven D., John A. List, and Sally Sadoff. The effect of performance-based incentives on educational achievement: Evidence from a randomized experiment. No. w22107. National Bureau of Economic Research, 2016.

Levitt, Steven D., John A. List, Susanne Neckermann, and Sally Sadoff. "The behavioralist goes to school: Leveraging behavioral economics to improve educational performance." *American Economic Journal: Economic Policy* 8, no. 4 (2016): 183-219.

Lichtenstein, Sarah, and Paul Slovic. "Response-induced reversals of preference in gambling: An extended replication in Las Vegas." *Journal of Experimental Psychology* 101, no. 1 (1973): 16.

Linardi, Sera, and Nita Rudra. Globalization and Redistribution Towards the Poor in Developing Countries: Experimental Evidence from India. No. 00399. The Field Experiments Website, 2015.

Linardi, Sera, and Tomomi Tanaka. "Competition as a savings incentive: A field experiment at a homeless shelter." *Journal of Economic Behavior & Organization* 95 (2013): 240-251.

List, John A. "Do explicit warnings eliminate the hypothetical bias in elicitation procedures? Evidence from field auctions for sportscards." *American economic review* 91, no. 5 (2001): 1498-1507.

List, John A. "Do explicit warnings eliminate the hypothetical bias in elicitation procedures? Evidence from field auctions for sportscards." *American economic review* 91, no. 5 (2001): 1498-1507.

List, John A. "Does market experience eliminate market anomalies? The case of exogenous market experience." *American Economic Review* 101, no. 3 (2011): 313-17.

List, John A. "Does market experience eliminate market anomalies?." *The Quarterly Journal of Economics* 118, no. 1 (2003): 41-71.

List, John A. "In Vivo We Trust," *Science*, (2018), 361(6400), p. 339.

List, John A. "Experimenting with Fish has some Advantages." (2008).

List, John A. "Field experiments: a bridge between lab and naturally occurring data." *The BE Journal of Economic Analysis & Policy* 5, no. 2 (2007).

List, John A. "Friend or foe? A natural experiment of the prisoner's dilemma." *The Review of Economics and Statistics* 88, no. 3 (2006): 463-471.

List, John A. "Have air pollutant emissions converged among US regions? Evidence from unit root tests." *Southern Economic Journal* (1999): 144-155.

List, John A. "Interview scheduling strategies of new Ph. D. economists." *The Journal of Economic Education* 31, no. 2 (2000): 191-201.

List, John A. "Introduction to field experiments in economics with applications to the economics of charity." *Experimental Economics* 11, no. 3 (2008): 203-212.

List, John A. "Neoclassical theory versus prospect theory: Evidence from the marketplace." *Econometrica* 72, no. 2 (2004): 615-625.

List, John A. "On the interpretation of giving in dictator games." *Journal of Political economy* 115, no. 3 (2007): 482-493.

List, John A. "Preference reversals of a different kind: The " More is less" Phenomenon." *American Economic Review* 92, no. 5 (2002): 1636-1643.

List, John A. "Scientific numerology, preference anomalies, and environmental policymaking." *Environmental and Resource Economics* 32, no. 1 (2005): 35-53.

List, John A. "Substitutability, experience, and the value disparity: evidence from the marketplace." *Journal of Environmental Economics and Management* 47, no. 3 (2004): 486-509.

List, John A. "Testing neoclassical competitive market theory in the field." *Proceedings of the National Academy of Sciences*, no. 24 (2002): 15827-15830.

List, John A. "Testing neoclassical competitive theory in multilateral decentralized markets." *Journal of Political Economy* 112, no. 5 (2004): 1131-1156.

List, John A. "Testing neoclassical competitive theory in multilateral decentralized markets." *Journal of Political Economy* 112, no. 5 (2004): 1131-1156.

List, John A. "The behavioralist meets the market: Measuring social preferences and reputation effects in actual transactions." *Journal of political Economy* 114, no. 1 (2006): 1-37.

List, John A. "The market for charitable giving." *Journal of Economic Perspectives* 25, no. 2 (2011): 157-80.

List, John A. "The nature and extent of discrimination in the marketplace: Evidence from the field." *The Quarterly Journal of Economics* 119, no. 1 (2004): 49-89.

List, John A. "US county-level determinants of inbound FDI: evidence from a two-step modified count data model." *International Journal of Industrial Organization* 19, no. 6 (2001): 953-973.

List, John A. "Using field experiments to change the template of how we teach economics." *The Journal of Economic Education* 45, no. 2 (2014): 81-89.

List, John A. "Using field experiments to change the template of how we teach economics." *The Journal of Economic Education* 45, no. 2 (2014): 81-89.

List, John A. "Using field experiments to change the template of how we teach economics." *The Journal of Economic Education* 45, no. 2 (2014): 81-89.

List, John A. "Using Hicksian surplus measures to examine consistency of individual preferences: evidence from a field experiment." *Scandinavian Journal of Economics* 108, no. 1 (2006): 115-134.

List, John A. "Using random nth price auctions to value non-market goods and services." *Journal of Regulatory Economics* 23, no. 2 (2003): 193-205.

List, John A. "Why economists should conduct field experiments and 14 tips for pulling one off." *Journal of Economic Perspectives* 25, no. 3 (2011): 3-16.

List, John A. "Young, selfish and male: Field evidence of social preferences." *The Economic Journal* 114, no. 492 (2003): 121-149.

List, John A. "Experimental Economics in the *Journal of Political Economy*," *Journal of Political Economy*, (2017), 125(6): 1925-1930.

List, John A. and Harald Uhlig, "The Past, Present, and Future of Economics: A Celebration of the 125-Year Anniversary of the *JPE* and of Chicago Economics, Introduction," *Journal of Political Economy*, (2017), 125(6): 1723-1727.

List, John A., Chien-Yu Lai, & Anya Samek, "Got Milk? Using Nudges to Reduce Consumption of Added Sugar," *American Journal of Agricultural Economics*, forthcoming.

List, John A., Robert Metcalfe, & Michael Price, "Smart Meters: Do Prices Matter to Their Adoption and Do They Save Energy?", *Journal of Environmental Economics and Management*. Forthcoming.

List, John A., and Anya C. Samak. "Exploring the origins of charitable acts: Evidence from an artefactual field experiment with young children." *Economics Letters* 118, no. 3 (2013): 431-434.

List, John A., and Anya Samek. "A field experiment on the impact of incentives on milk choice in the lunchroom." *Public Finance Review* 45, no. 1 (2017): 44-67.

List, John A., Anya Samek, and Dana Suskind. "Combining Behavioral Economics and Field Experiments to Reimagine Early Childhood Education," *Behavioral Public Policy*, (2018) 2(1), pp. 1-21.

List, John A., and Anya Savikhin Samek. "The behavioralist as nutritionist: leveraging behavioral economics to improve child food choice and consumption." *Journal of health economics* 39 (2015): 135-146.

List, John A., and Catherine Y. Co. "The effects of environmental regulations on foreign direct investment." *Journal of Environmental Economics and Management* 40, no. 1 (2000): 1-20.

List, John A., and Charles F. Mason. "Are CEOs expected utility maximizers?." *Journal of Econometrics* 162, no. 1 (2011): 114-123.

List, John A., and Craig A. Gallet. "The environmental Kuznets curve: does one size fit all?." *Ecological Economics* 31, no. 3 (1999): 409-423.

List, John A., and Craig A. Gallet. "The Kuznets Curve: What Happens After the Inverted-U?." *Review of Development Economics* 3, no. 2 (1999): 200-206.

List, John A., and Daniel M. Sturm. "How elections matter: Theory and evidence from environmental policy." *The Quarterly Journal of Economics* 121, no. 4 (2006): 1249-1281.

List, John A., and Daniel Rondeau. "The impact of challenge gifts on charitable giving: an experimental investigation." *Economics Letters* 79, no. 2 (2003): 153-159.

List, John A., and David Lucking-Reiley. "Bidding behavior and decision costs in field experiments." *Economic Inquiry* 40, no. 4 (2002): 611-619.

List, John A., and David Lucking-Reiley. "Demand reduction in multiunit auctions: Evidence from a sportscard field experiment." *American Economic Review* 90, no. 4 (2000): 961-972.

List, John A., and David Lucking-Reiley. "Demand reduction in multiunit auctions: Evidence from a sportscard field experiment." *American Economic Review* 90, no. 4 (2000): 961-972.

List, John A., and David Lucking-Reiley. "The effects of seed money and refunds on charitable giving: Experimental evidence from a university capital campaign." *Journal of political Economy* 110, no. 1 (2002): 215-233.

List, John A., and David Reiley. "Field experiments." In *Microeconometrics*, pp. 53-58. Palgrave Macmillan, London, 2010.

List, John A. and Michael Price, "The Use of Field Experiments in Environmental and Resource Economics," *Review of Environmental Economics and Policy*, (2016), 10(2), 206-225.
“

List, John A., Michael Price, and William S. Neilson, "The Effects of Group Membership in a Strategic Setting: Evidence from the Field," *European Economic Review*, (2016), 90(SI), 67-85.

List, John A., and Fatemeh Momeni. When Corporate Social Responsibility Backfires: Theory and Evidence from a Natural Field Experiment. No. w24169. National Bureau of Economic Research, 2017.

List, John A., and Imran Rasul. "Field experiments in labor economics." In *Handbook of labor economics*, vol. 4, pp. 103-228. Elsevier, 2011.

List, John A., and Jason F. Shogren. "Calibration of the difference between actual and hypothetical valuations in a field experiment." *Journal of Economic Behavior & Organization* 37, no. 2 (1998): 193-205.

List, John A., and Jason F. Shogren. "Calibration of willingness-to-accept." *Journal of Environmental Economics and Management* 43, no. 2 (2002): 219-233.

List, John A., and Jason F. Shogren. "Price information and bidding behavior in repeated second-price auctions." *American Journal of Agricultural Economics* 81, no. 4 (1999): 942-949.

List, John A., Azeem Shaikh, and Yang Xu, "Multiple Hypothesis Testing in Experimental Economics," *Experimental Economics*, forthcoming.

List, John A., and Michael K. Price. "Charitable giving around the world: Thoughts on how to expand the pie." *CESifo Economic Studies* 58, no. 1 (2011): 1-30.

List, John A., and Michael K. Price. "Conspiracies and secret price discounts in the marketplace: evidence from field experiments." *Rand Journal of Economics* (2005): 700-717.

List, John A., and Michael K. Price. "Conspiracies and secret price discounts in the marketplace: evidence from field experiments." *Rand Journal of Economics* (2005): 700-717.

List, John A., and Michael K. Price. "The role of social connections in charitable fundraising: Evidence from a natural field experiment." *Journal of Economic Behavior & Organization* 69, no. 2 (2009): 160-169.

List, John A., and Michael K. Price. "The use of field experiments in environmental and resource economics." *Review of Environmental Economics and Policy* 10, no. 2 (2016): 206-225.

List, John A., and Michael K. Price. "The use of field experiments in environmental and resource economics." *Review of Environmental Economics and Policy* 10, no. 2 (2016): 206-225.

List, John A., and Michael S. Haigh. "A simple test of expected utility theory using professional traders." *Proceedings of the National Academy of Sciences* 102, no. 3 (2005): 945-948.

List, John A., and Michael S. Haigh. "Investment under uncertainty: Testing the options model with professional traders." *The Review of Economics and Statistics* 92, no. 4 (2010): 974-984.

List, John A., and Omar Al-Ubaydli. 2016. *Field experiments in markets*. National Bureau of Economic Research.

List, John A., and Robert Metcalfe. "Field experiments in the developed world: an introduction." *Oxford Review of Economic Policy* 30, no. 4 (2014): 585-596.

List, John A., and Robert Metcalfe. "Field experiments in the developed world: an introduction." *Oxford Review of Economic Policy* 30, no. 4 (2014): 585-596.

List, John A., and Robert Metcalfe. "Field experiments in the developed world: an introduction." *Oxford Review of Economic Policy* 30, no. 4 (2014): 585-596.

List, John A., and W. Warren McHone. "Measuring the effects of air quality regulations on "dirty" firm births: Evidence from the neo-and mature-regulatory periods." *Papers in Regional Science* 79, no. 2 (2000): 177-190.

List, John A., and W. Warren McHone. "Ranking state environmental outputs: evidence from panel data." *Growth and Change* 31, no. 1 (2000): 23-39.

List, John A., and Yana Peysakhovich. "Charitable donations are more responsive to stock market booms than busts." *Economics Letters* 110, no. 2 (2011): 166-169.

LIST, JOHN A., Anya Samek, and DANA L. SUSKIND. "Combining behavioral economics and field experiments to reimagine early childhood education." *Behavioural Public Policy* 2, no. 1 (2018): 1-21.

LIST, JOHN A., Anya Samek, and DANA L. SUSKIND. "Combining behavioral economics and field experiments to reimagine early childhood education." *Behavioural Public Policy* 2, no. 1 (2018): 1-21.

LIST, JOHN A., Anya Samek, and DANA L. SUSKIND. "Combining behavioral economics and field experiments to reimagine early childhood education." *Behavioural Public Policy* 2, no. 1 (2018): 1-21.

List, John A., Anya Savikhin Samek, and Terri Zhu. "Incentives to Eat Healthy: Evidence from a Grocery Store Field Experiment." (2015).

List, John A., Azeem M. Shaikh, and Yang Xu. Multiple hypothesis testing in experimental economics. No. w21875. National Bureau of Economic Research, 2016.

List, John A., Charles D. Bailey, Patricia J. Euzent, and Thomas L. Martin. "Academic economists behaving badly? A survey on three areas of unethical behavior." *Economic Inquiry* 39, no. 1 (2001): 162-170.

List, John A., Daniel L. Millimet, and Warren McHone. "The unintended disincentive in the Clean Air Act." *Advances in Economic Analysis & Policy* 3, no. 2 (2004).

List, John A., Daniel L. Millimet, Per G. Fredriksson, and W. Warren McHone. "Effects of environmental regulations on manufacturing plant births: evidence from a propensity score matching estimator." *Review of Economics and Statistics* 85, no. 4 (2003): 944-952.

List, John A., Erwin H. Bulte, and Jason F. Shogren. "'Beggar thy neighbor': Testing for free riding in state-level endangered species expenditures." *Public Choice* 111, no. 3-4 (2002): 303-315.

List, John A., Jeffrey A. Livingston, and Susanne Neckermann. "Do financial incentives crowd out intrinsic motivation to perform on standardized tests?." *Economics of Education Review* 66 (2018): 125-136.

List, John A., Michael Margolis, and Jason F. Shogren. "Hypothetical–actual bid calibration of a multigood auction." *Economics Letters* 60, no. 3 (1998): 263-268.

List, John A., Paramita Sinha, and Michael H. Taylor. "Using choice experiments to value non-market goods and services: evidence from field experiments." *Advances in economic analysis & policy* 5, no. 2 (2006).

List, John A., Robert D. Metcalfe, Michael K. Price, and Florian Rundhammer. Harnessing Policy Complementarities to Conserve Energy: Evidence from a Natural Field Experiment. No. w23355. National Bureau of Economic Research, 2017.

List, John A., Robert P. Berrens, Alok K. Bohara, and Joe Kerkvliet. "Examining the role of social isolation on stated preferences." *American Economic Review* 94, no. 3 (2004): 741-752.

List, John A., W. Warren McHone, and Daniel L. Millimet. "Effects of air quality regulation on the destination choice of relocating plants." *Oxford Economic Papers* 55, no. 4 (2003): 657-678.

List, John A., W. Warren McHone, and Daniel L. Millimet. "Effects of environmental regulation on foreign and domestic plant births: is there a home field advantage?." *Journal of Urban Economics* 56, no. 2 (2004): 303-326.

List, John A., William S. Neilson, and Michael K. Price. "The effects of group composition in a strategic environment: Evidence from a field experiment." *European Economic Review* 90 (2016): 67-85.

List, John, Anya Samak, and Michael Price. "Guest Editors' Preface to the Special Issue of Field Experiments in Economics and Management." *Journal of Economics and Management* 9, no. 2 (2013): 103-106.

List, John, Anya Samak, and Michael Price. "Guest Editors' Preface to the Special Issue of Field Experiments in Economics and Management." *Journal of Economics and Management* 9, no. 2 (2013): 103-106.

List, John, Daan Van Soest, Jan Stoop, and Haiwen Zhou. On the role of group size in tournaments: Theory and evidence from lab and field experiments. No. w20008. National Bureau of Economic Research, 2014.

List, John A., Jeffrey Livingston, and Susanne Neckermann, "Do Financial Incentives Crowd Out Intrinsic Motivation to Perform on Standardized Tests? *Economics of Education Review*, (2018), 66, pp. 125-136.

List, John. Introduction to field experiments in economics. No. 00087. The Field Experiments Website, 2009.

Livingston, Jeffrey A. The effect of id verification in online auctions: Evidence from a field experiment. No. 00273. The Field Experiments Website, 2010.

Loewenstein, George, Joelle Y. Friedman, Barbara McGill, Sarah Ahmad, Suzanne Linck, Stacey Sinkula, John Beshears et al. "Consumers' misunderstanding of health insurance." *Journal of Health Economics* 32, no. 5 (2013): 850-862.

Lucking-Reiley, David. "Field experiments on the effects of reserve prices in auctions: More magic on the internet." Manuscript. University of Arizona (2000).

Lucking-Reiley, David. "Using field experiments to test equivalence between auction formats: Magic on the Internet." *American Economic Review* 89, no. 5 (1999): 1063-1080.

Luckner, Stefan, and Christof Weinhardt. "How to pay traders in information markets: Results from a field experiment." *Journal of Prediction Markets* 1, no. 2 (2007): 147-156.

Lusardi, Annamaria, Anya Samek, Arie Kapteyn, Lewis Glinert, Angela Hung, and Aileen Heinberg. "Visual tools and narratives: New ways to improve financial literacy." *Journal of Pension Economics & Finance* 16, no. 3 (2017): 297-323.

Lusher, Lester. College Better: Parimutuel Betting Markets as a Commitment Device and Monetary Incentive. No. 00561. The Field Experiments Website, 2016.

Lusk, Jayson L., and Ted C. Schroeder. "Are choice experiments incentive compatible? A test with quality differentiated beef steaks." *American Journal of Agricultural Economics* 86, no. 2 (2004): 467-482.

Lusk, Jayson L., John A. Fox, Ted C. Schroeder, James Mintert, and Mohammad Koohmaraie. "In-store valuation of steak tenderness." *American Journal of Agricultural Economics* 83, no. 3 (2001): 539-550.

Lusk, Jayson L., Ty Feldkamp, and Ted C. Schroeder. "Experimental auction procedure: impact on valuation of quality differentiated goods." *American Journal of Agricultural Economics* 86, no. 2 (2004): 389-405.

Lybbert, Travis J. "Indian farmers' valuation of yield distributions: Will poor farmers value 'pro-poor' seeds?." *Food Policy* 31, no. 5 (2006): 415-441.

Lyons, Elizabeth. The Impact of Job-Specific Training on Short-Term Worker Performance: Evidence from a Field Experiment. No. 00572. The Field Experiments Website, 2016.

Mago, Shakun D., Anya C. Samak, and Roman M. Sheremeta. "Facing your opponents: Social identification and information feedback in contests." *Journal of Conflict Resolution* 60, no. 3 (2016): 459-481.

Maniadis, Zacharias, Fabio Tufano, and John A. List. "One swallow doesn't make a summer: reply to Kataria." *Econ Journal Watch* 11, no. 1 (2014): 11-16.

Maniadis, Zacharias, Fabio Tufano, and John A. List. "To replicate or not to replicate? Exploring reproducibility in economics through the lens of a model and a pilot study." *The Economic Journal* 127, no. 605 (2017): F209-F235.

Mann, Christopher B. "Do advance letters improve preelection forecast accuracy?." *Public Opinion Quarterly* 69, no. 4 (2005): 561-571.

Mann, Christopher B. "Unintentional voter mobilization: Does participation in preelection surveys increase voter turnout?." *The ANNALS of the American Academy of Political and Social Science* 601, no. 1 (2005): 155-168.

Maréchal, Michel André, and Christian Thöni. "Do managers reciprocate? Field experimental evidence from a competitive market." (2007).

Marlowe, Frank W. "Dictators and ultimatums in an egalitarian society of hunter-gatherers: The Hadza of Tanzania." *Foundations of human sociality: Economic experiments and ethnographic evidence from fifteen small-scale societies*(2004): 168-93.

Marlowe, Frank W. "What explains Hadza food sharing?." In *Socioeconomic aspects of human behavioral ecology*, pp. 69-88. Emerald Group Publishing Limited, 2004.

Martin, Richard, and John Randal. "Voluntary contributions to a public good: a natural field experiment." Unpublished manuscript, Victoria University, New Zealand (2005).

Martin, Richard, and John Randal. Matching and money manipulation in a natural field experiment. No. 00307. The Field Experiments Website, 2005.

Mary Kay Gugerty and Michael Kremer. "The rockefeller effect," *Natural Field Experiments* 00263, The Field Experiments Website. 2004

Mas, Alexandre, and Amanda Pallais. "Valuing alternative work arrangements." *American Economic Review* 107, no. 12 (2017): 3722-59.

Masters, William A., and Diakalia Sanogo. "Welfare gains from quality certification of infant foods: results from a market experiment in Mali." *American Journal of Agricultural Economics* 84, no. 4 (2002): 974-989.

Matsen, Egil, and Bjarne Strøm. "Joker: Choice in a simple game with large stakes." (2006).

McCarter, Matthew W., Anya C. Samak, and Roman M. Sheremeta. "Divided Loyalties or Conditional Cooperation? An experimental study of contributions to multiple public goods." (2013).

McCarter, Matthew W., Anya Samek, and Roman M. Sheremeta. "Divided loyalists or conditional cooperators? Creating consensus about cooperation in multiple simultaneous social dilemmas." *Group & Organization Management* 39, no. 6 (2014): 744-771.

Meier, Stephan. "Do subsidies increase charitable giving in the long run? Matching donations in a field experiment." *Journal of the European Economic Association* 5, no. 6 (2007): 1203-1222.

Meier, Stephan. "Does framing matter for conditional cooperation? Evidence from a natural field experiment." *Contributions in Economic Analysis & Policy* 5, no. 2 (2006).

Michelson, Melissa R. "Mobilizing the Latino youth vote." (2003).

Miguel, Edward, and Michael Kremer. *Networks, social learning, and technology adoption: The case of deworming drugs in kenya*. Center for Labor Economics, University of California, Berkeley, 2003.

Miguel, Edward, and Michael Kremer. *Worms: education and health externalities in Kenya*. No. w8481. National Bureau of Economic Research, 2001.

Millimet, Daniel L., and John A. List. "A natural experiment on the 'race to the bottom' hypothesis: testing for stochastic dominance in temporal pollution trends." *Oxford Bulletin of Economics and Statistics* 65, no. 4 (2003): 395-420.

Millimet, Daniel L., and John A. List. "The case of the missing pollution haven hypothesis." *Journal of Regulatory Economics* 26, no. 3 (2004): 239-262.

Millimet, Daniel L., John A. List, and Thanasis Stengos. "The environmental Kuznets curve: Real progress or misspecified models?." *Review of Economics and Statistics* 85, no. 4 (2003): 1038-1047.

Montmarquette, Claude, Jean-Louis Rulhière, Marie-Claire Villeval, and Romain Zeiliger. "Redesigning teams and incentives in a merger: An experiment with managers and students." *Management Science* 50, no. 10 (2004): 1379-1389.

Morone, Piergiuseppe, Pasquale Marcello Falcone, Enrica Imbert, Marcello Morone, and Andrea Morone. "New consumers behaviours in the sharing economy: An experimental analysis on food waste reduction." *Economic Department* 11 (2016).

Mujcic, Redzo, and Andreas Leibbrandt. "Indirect reciprocity and prosocial behaviour: Evidence from a natural field experiment." *The Economic Journal* 128, no. 611 (2017): 1683-1699.

Mukherjee, Shagata, and Michael Price. Gender, Group and Moral Hazard in Microfinance: Evidence from Matrilineal and Patrilineal Societies in India. No. 00554. The Field Experiments Website, 2016.

Murnighan, J. Keith, and Michael Scott Saxon. "Ultimatum bargaining by children and adults." *Journal of Economic Psychology* 19, no. 4 (1998): 415-445.

Nickerson, David, Ryan D. Friedrichs, and David C. King. "Mobilizing the Party Faithful: Results from a Statewide Turnout Experiment in Michigan." (2004).

Norwood, Bailey, and Jayson L. Lusk. "Instrument-induced bias in donation mechanisms: Evidence from the field." *Contributions in Economic Analysis & Policy* 5, no. 2 (2006).

Olken, Benjamin A. "Corruption perceptions vs. corruption reality." *Journal of Public economics* 93, no. 7-8 (2009): 950-964.

Olken, Benjamin A. "Monitoring corruption: evidence from a field experiment in Indonesia." *Journal of political Economy* 115, no. 2 (2007): 200-249.

Omar Al-Ubaydli & John List, 2015. "Control in Experiments: A Simple Model," *Artefactual Field Experiments* 00397, The Field Experiments Website.

Ong, David, and Mengxia Zhang. Choice averse behavior and sampling risk: a field experiment with actual shoppers. No. 00547. The Field Experiments Website, 2016.

Orazbayev, Sultan. "Sequential order as an extraneous factor in editorial decision." *Scientometrics* 113, no. 3 (2017): 1573-1592.

Oreopoulos, Philip, and Uros Petronijevic. "Student Coaching: How Far Can Technology Go?." *Journal of Human Resources* 53, no. 2 (2018): 299-329.

Pacala, Steven W., Erwin Bulte, John A. List, and Simon A. Levin. "False alarm over environmental false alarms." (2003): 1187-1188.

Packard, Truman G. "Seeking solutions to vulnerability in old age: preferences, constraints, and alternatives for coverage under Peru's pension system." (2005).

Pager, Devah. "The mark of a criminal record." *American journal of sociology* 108, no. 5 (2003): 937-975.

Polania-Reyes, Sandra. "Disentangling Social Capital: Lab-in-the-Field Evidence on Coordination, Networks and Cooperation." (2015).

Potters, Johannes Jan, and Frans van Winden. "The performance of professionals and students in an experimental study of lobbying." (1996).

Pruckner, Gerald, Rupert Sausgruber, and Jel-codes CK. "A natural field experiment on newspaper purchasing." (2006).

Reiley, David H. "Experimental evidence on the endogenous entry of bidders in internet auctions." In *Experimental Business Research*, pp. 103-121. Springer, Boston, MA, 2005.

Reiley, David, and Anya Savikhin Samek. "How Do Suggested Donations Affect Charitable Gifts? Evidence from a Field Experiment in Public Broadcasting." (2015).

Rhode, Paul W., and Koleman S. Strumpf. "Manipulating political stock markets: A field experiment and a century of observational data." University of Arizona, mimeo (2006).

Riach, Peter A., and Judith Rich. "An experimental investigation of sexual discrimination in hiring in the English labor market." *Advances in Economic Analysis & Policy* 5, no. 2 (2006).

Riach, Peter A., and Judith Rich. "Field experiments of discrimination in the market place." *The economic journal* 112, no. 483 (2002): F480-F518.

Riach, Peter A., and Judith Rich. "Testing for racial discrimination in the labour market." *Cambridge Journal of Economics* 15, no. 3 (1991): 239-256.

Riach, Peter A., and Judith Rich. "Testing for sexual discrimination in the labour market." *Australian Economic Papers* 26, no. 49 (1987): 165-178.

Rondeau, Daniel, and John A. List. "Matching and challenge gifts to charity: evidence from laboratory and natural field experiments." *Experimental economics* 11, no. 3 (2008): 253-267.

Rousu, Matthew C., and Jay R. Corrigan. "Consumer preferences for fair trade foods: implications for trade policy." *Choices* 23, no. 2 (2008): 53-55.

Rousu, Matthew C., and Jay R. Corrigan. Estimating the Value Consumers Derive from Product Labeling. No. 0802. 2008.

Rozan, Anne, Anne Stenger, and Marc Willinger. "Willingness-to-pay for food safety: An experimental investigation of quality certification on bidding behaviour." *European Review of Agricultural Economics* 31, no. 4 (2004): 409-425.

Rubin, Jared, Anya Samek, and Roman Sheremeta. "Incentivizing Quantity and Quality of Output: An Experimental Investigation of the Quantity-Quality Trade-off." (2016).

Ruffle, Bradley J., and Richard Sosis. "Cooperation and the in-group-out-group bias: A field test on Israeli kibbutz members and city residents." *Journal of Economic Behavior & Organization* 60, no. 2 (2006): 147-163.

Ruffle, Bradley J., and Richard Sosis. "Does it pay to pray? Costly ritual and cooperation." *The BE Journal of Economic Analysis & Policy* 7, no. 1 (2007).

Sade, Orly, Charles Schnitzlein, and Jaime F. Zender. "Competition and cooperation in divisible good auctions: An experimental examination." *The Review of Financial Studies* 19, no. 1 (2005): 195-235.

Sadoff, Sally, Anya Samek, and Charles Sprenger. "Dynamic inconsistency in food choice: Experimental evidence from a food desert." (2015).

Samak, Anya C. "Is there a gender gap in preschoolers' competitiveness? An experiment in the US." *Journal of Economic Behavior & Organization* 92 (2013): 22-31.

Samak, Anya C. Savikhin. "An experimental study of reputation with heterogeneous goods." *Decision Support Systems* 54, no. 2 (2013): 1134-1149.

Samek, Anya Savikhin, and Gerhard Klimeck. "A Field Experiment on Using Messaging and Virtual Rewards to Increase User Participation on NanoHUB. org." (2013).

Samek, Anya Savikhin, and Roman M. Sheremeta. "Recognizing Contributors and Cost of Information: An Experiment on Public Goods." (2013).

Samek, Anya Savikhin, and Roman M. Sheremeta. "Recognizing contributors: an experiment on public goods." *Experimental Economics* 17, no. 4 (2014): 673-690.

Samek, Anya Savikhin. "Gender Differences in Job Entry Decisions: A University-Wide Field Experiment." (2015).

Samek, Anya, and Roman M. Sheremeta. "Selective recognition: How to recognize donors to increase charitable giving." *Economic Inquiry* 55, no. 3 (2017): 1489-1496.

Samek, Anya, and Roman M. Sheremeta. "When identifying contributors is costly: An experiment on public goods." *Southern Economic Journal* 82, no. 3 (2016): 801-808.

Samek, Anya. "Gifts and Goals: Behavioral Nudges to Improve Child Food Choice at School." (2016).

Saulītis, Andris. "Is it all about money? Field experiment with the defaulted in a debt-collector enterprise." (2016).

Savikhin, Anya C., and Roman M. Sheremeta. "Simultaneous decision-making in competitive and cooperative environments." *Economic Inquiry* 51, no. 2 (2013): 1311-1323.

Schechter, Laura. "Traditional trust measurement and the risk confound: An experiment in rural Paraguay." *Journal of Economic Behavior & Organization* 62, no. 2 (2007): 272-292.

Seiler, Michael J. "Do as I say, not as I do: The role of advice versus actions in the decision to strategically default." *Journal of Real Estate Research* 37, no. 2 (2015): 191-216.

Seiler, Michael J. "Do liquidated damages clauses affect strategic mortgage default morality? A test of the disjunctive thesis." *Real Estate Economics* 45, no. 1 (2017): 204-230.

Seiler, Michael J. "The effect of perceived lender characteristics and market conditions on strategic mortgage defaults." *The Journal of Real Estate Finance and Economics* 48, no. 2 (2014): 256-270.

Seiler, Michael J. "The perceived moral reprehensibility of strategic mortgage default." *Journal of Housing Economics* 32 (2016): 18-28.

Seiler, Michael J. "The perceived moral reprehensibility of strategic mortgage default." *Journal of Housing Economics* 32 (2016): 18-28.

Seiler, Michael J., and Eric Walden. "A neurological explanation of strategic mortgage default." *The Journal of Real Estate Finance and Economics* 51, no. 2 (2015): 215-230.

Seiler, Michael J., and Eric Walden. "Using Neurological Evidence to Differentiate between Informational and Social Herding among Strategic Mortgage Defaulters." *Journal of Real Estate Research* 38, no. 3 (2016): 453-471.

Seiler, Michael J., Mark A. Lane, and David M. Harrison. "Mimetic herding behavior and the decision to strategically default." *The Journal of Real Estate Finance and Economics* 49, no. 4 (2014): 621-653.

Seiler, Michael, and Eric Walden. "Lender characteristics and the neurological reasons for strategic mortgage default." *Journal of Real Estate Research* 36, no. 3 (2014): 341-362.

Shang, Jen, and Rachel Croson. "A field experiment in charitable contribution: The impact of social information on the voluntary provision of public goods." *The Economic Journal* 119, no. 540 (2009): 1422-1439.

Shang, Jen, and Rachel Croson. "The impact of social comparisons on nonprofit fund raising." In *Experiments investigating fundraising and charitable contributors*, pp. 143-156. Emerald Group Publishing Limited, 2006.

Sheremeta, Roman M., and Anya Savikhin Samek. "Simultaneous Decision-Making in Competitive and Cooperative Environments." (2012).

Sheremeta, Roman, Timothy N. Cason, and Anya Samek. "Behavioral Spillovers in Coordination Games." (2010).

Shogren, Jason F., John A. List, and Dermot J. Hayes. "Preference learning in consecutive experimental auctions." *American Journal of Agricultural Economics* 82, no. 4 (2000): 1016-1021.

Shogren, Jason F., Michael Margolis, Cannon Koo, and John A. List. "A random nth-price auction." *Journal of economic behavior & organization* 46, no. 4 (2001): 409-421.

Shogren, Jason F., Sungwon Cho, Cannon Koo, John List, Changwon Park, Pablo Polo, and Robert Wilhelmi. "Auction mechanisms and the measurement of WTP and WTA." *Resource and Energy Economics* 23, no. 2 (2001): 97-109.

Spencer, Michael A., Stephen K. Swallow, Jason F. Shogren, and John A. List. "Rebate rules in threshold public good provision." *Journal of Public Economics* 93, no. 5-6 (2009): 798-806.

Stillman, Steven, David McKenzie, and John Gibson. Migration and mental health: Evidence from a natural experiment. The World Bank, 2007.

Strazicich, Mark C., and John A. List. "Are CO₂ emission levels converging among industrial countries?." *Environmental and Resource Economics* 24, no. 3 (2003): 263-271.

Stutzer, Alois, Lorenz Goette, and Michael Zehnder. Active decisions and pro-social behavior: a field experiment on blood donation. No. 06/04. WWZ Discussion Paper, 2006.

Sutter, Matthias, and Martin G. Kocher. "Trust and trustworthiness across different age groups." *Games and Economic Behavior* 59, no. 2 (2007): 364-382.

Sutter, Matthias. "Outcomes versus intentions: On the nature of fair behavior and its development with age." *Journal of Economic Psychology* 28, no. 1 (2007): 69-78.

Taubinsky, Dmitry, and Alex Rees-Jones. "Attention variation and welfare: theory and evidence from a tax salience experiment." *The Review of Economic Studies* 85, no. 4 (2017): 2462-2496.

Thaler, Richard H., and Shlomo Benartzi. "Save more tomorrow™: Using behavioral economics to increase employee saving." *Journal of political Economy* 112, no. S1 (2004): S164-S187.

Tong, LCP, Karen Ye, Kentaro Asai, Seda Ertac, Seda, John A. List, Howard Nusbaum, and Ali Hortacsu, "Trading experience modulates anterior insula to reduce the endowment effect," *Proceedings of the National Academy of Science*, (2016), 113(33), pp. 9238-9243.

Tonin, Mirco, and Michael Vlassopoulos. "Disentangling the sources of pro-social behavior in the workplace: A field experiment." (2009).

Tracer, David. Market integration, reciprocity and fairness in rural papua new guinea: Results from a two-village ultimatum game study. No. 00112. The Field Experiments Website, 2004.

Tracer, DavidP. "Selfishness and fairness in economic and evolutionary perspective: An experimental economic study in Papua New Guinea." *Current Anthropology* 44, no. 3 (2003): 432-438.

Van Soest, Daan P., John A. List, and Tim Jeppesen. "Shadow prices, environmental stringency, and international competitiveness." *European Economic Review* 50, no. 5 (2006): 1151-1167.

Voors, Maarten, Erwin Bulte, Andreas Kontoleon, John A. List, and Ty Turley. "Using artefactual field experiments to learn about the incentives for sustainable forest use in developing economies." *American Economic Review* 101, no. 3 (2011): 329-33.

Voors, Maarten, Ty Turley, Andreas Kontoleon, Erwin Bulte, and John A. List. "Exploring whether behavior in context-free experiments is predictive of behavior in the field: Evidence from lab and field experiments in rural Sierra Leone." *Economics Letters* 114, no. 3 (2012): 308-311.

Voors, Maarten, Ty Turley, Erwin Bulte, A. Kontoleon, John A List, "Chief for a Day: Elite Capture and Management Performance in a Field Experiment in Sierra Leone," *Management Science*, (2018), 64(12), pp. 5855-5876.

Wakker, Peter P., Daniëlle RM Timmermans, and Irma Machielse. "The effects of statistical information on risk and ambiguity attitudes, and on rational insurance decisions." *Management Science* 53, no. 11 (2007): 1770-1784.

Wantchekon, Leonard. "Clientelism and voting behavior: Evidence from a field experiment in Benin." *World politics* 55, no. 3 (2003): 399-422.

Weichselbaumer, Doris. "Sexual orientation discrimination in hiring." *Labour Economics* 10, no. 6 (2003): 629-642.

Willoughby, Michael T.; Kuhn, Laura J.; Blair, Clancy B.; Samek, Anya and John A. List, "The test-retest reliability of the latent construct of executive function depends on whether tasks are represented as formative or reflective indicators," *Child Neuropsychology*, (2017), 23(7):822-837.

Ye, Maoliang, Sam Asher, Lorenzo Casaburi, and Plamen Nikolov. *One step at a time: Does gradualism build coordination?*. mimeo, 2014.

Zhang, D., Gad Allon, and J. Van Mieghem. "Does social interaction improve learning outcomes? field evidence from massive open online education." *Manufacturing & Service Operations Management*, forthcoming (2017).

ZHE JIN, Andrew Kato, and John A. List. "That's news to me! Information revelation in professional certification markets." *Economic Inquiry* 48, no. 1 (2010): 104-122.

Cook, Cody, Rebecca Diamond, Jonathan Hall, John A. List, and Paul Oyer, "The Gender Earnings Gap in the Gig Economy: Evidence from over a Million Rideshare Drivers," *Review of Economic Studies*, forthcoming.

Al-Ubaydli Omar, John A. List, and Dana Suskind. "The science of using science: Towards an understanding of the threats to scaling experiments," *International Economic Review*, forthcoming.

Allenby, Greg, Russell Belk, Catherine Eckel, Robert Fisher, Ernan Haruvy, John A. List, Yu Ma, Peter Popkowski Leszczyc, Yu Wang, and Sherry Xin Li, "Fundraising Design: Key Issues, Unifying Framework, and Open Puzzles." *Marketing Letters*, forthcoming.

List, John A., Review of Experimental Tests of the Endowment Effect and the Coase Theorem. In: Charness, Gary and Pingle, Mark (Eds). *The State of the Art of Experimental Economics: 20 Top Papers Reviewed*. Abingdon: Routledge, *Forthcoming*.

Al-Ubaydli, O., Lee, M. S., List, J., Mackevicius, C., & Suskind, D. "How Can Experiments Play a Greater Role in Public Policy? 12 Proposals from an Economic Model of Scaling," *Behavioural Public Policy*, forthcoming.

Chen, Yan, Peter Cramton, John A. List, and Axel Ockenfels, "Market Design, Human Behavior, and Management," *Management Science*, forthcoming.

List, John A., Jan Stoop, Daan van Soest, & Haiwen Zhou, "On The Role of Group Size in Tournaments: Theory and Evidence from Lab and Field Experiments," *Management Science*, forthcoming.

List, John A. & Fatemeh Momeni, "When Corporate Social Responsibility Backfires: Evidence from a Natural Field Experiment," *Management Science*, forthcoming.

Bulte, Erwin, John A. List, & van Soest, Daan P. "Towards an understanding of the welfare effects of nudges: evidence from a field experiment in the workplace," *Economic Journal*, forthcoming.

Cappelen, Alexander, Bertil Tungodden, John A. List, & Anya Samek, "The Effect of Early Education on Social Preferences," *Journal of Political Economy*, forthcoming.

List, John A., Robert Metcalfe, & Michael Price, "Smart Meters: Do Prices Matter to Their Adoption and Do They Save Energy?", *Journal of Environmental Economics and Management*. Forthcoming.

Andreoni, James, Amalia Digirolamo, John A. List, Claire Mackevicius, & Anya Samek, "Risk Preferences of Children and Adolescents in Relation to Gender, Cognitive

Skills, Soft Skills, and Executive Functions,” *Journal of Economic Behavior and Organization*, forthcoming.

List, John A., Chien-Yu Lai, & Anya Samek, “Got Milk? Using Nudges to Reduce Consumption of Added Sugar,” *American Journal of Agricultural Economics*, (2020), 102(1), pp. 154-168.

Gosnell, Greer, John A. List, & Robert Metcalfe, “The Impact of Management Practices on Employee Productivity: A Field Experiment with Airline Captains,” *Journal of Political Economy*, (2020), 128(4), pp. 1195-1233.

List, John A., Chien-Yu Lai, & Anya Samek, “Got Milk? Using Nudges to Reduce Consumption of Added Sugar,” *American Journal of Agricultural Economics*, (2020), 102(1), pp. 154-168.

Gneezy, Uri, John A. List, Jeff Livingston, Xiangdong Qin and Yang Xu, “Measuring Student Success: The Role of Effort on the Test Itself,” *American Economic Review: Insights*, (2019), 1(3), pp. 291-308.

List, John A., Azeem Shaikh, and Yang Xu, “Multiple Hypothesis Testing in Experimental Economics,” *Experimental Economics*, (2019), 22(4), pp. 773-793.

Czibor, Eszter, David Jimenez-Gomez, & John A. List, “The Dozen Things Experimental Economists Should Do (More Of),” *Southern Economic Journal*, (2019), 86(2), pp. 371-432.

Charness Gary, John A. List, Aldo Rustichini, Anya Samek, Jeroen Van De Den, “Theory of Mind Among Disadvantaged Children: Evidence from a Field Experiment,” *Journal of Economic Behavior and Organization*, (2019), 166, pp. 174-194.

Andreoni, James, Michael Kuhn, John A. List, Anya Samek, & Charles Sprenger, “Toward an understanding of the development of time preferences: Evidence from field experiments,” *Journal of Public Economics*, (2019), 177(article #104039).

Batzilis, Dimitris Sonia Jaffe, Steven Levitt, John A. List, and Jeffrey Picel, “How Facebook can deepen our understanding of behavior in strategic settings: Evidence from a million rock-paper-scissors games.” *Games*, (2019), 10(2), 18; <https://doi.org/10.3390/g10020018> (registering DOI)

Brandon, Alec, John A. List, Robert D. Metcalfe, Michael K. Price, and Florian Rundhammer, “Testing for crowd out in social nudges: Evidence from a natural field experiment in the market for electricity,” *Proceedings of the National Academy of Science*, (2019), 116(12), pp.5293-5298.

Al-Ubaydli, Omar and John A. List, "How Natural Field Experiments Have Enhanced Our Understanding of Unemployment," *Nature and Human Behavior*, (2019), 3(1), pp. 33-39.

Eliot Abrams & Jonathan Libgober & John List, 2020. "Research Registries: Facts, Myths, and Possible Improvements," Artefactual Field Experiments 00703, The Field Experiments Website.

List, John A, 2020. "Experimental tests of the endowment effect and the Coase theorem," Natural Field Experiments 00687, The Field Experiments Website.

DellaVigna, Stefano & List, John & Malmendier, Ulrike M. & Rao, Gautam, 2020. "Estimating Social Preferences and Gift Exchange with a Piece-Rate Design," CEPR Discussion Papers 14931, C.E.P.R. Discussion Papers.

List, John A., 2020. "Non est Disputandum de Generalizability? A Glimpse into The External Validity Trial," Artefactual Field Experiments 00711, The Field Experiments Website.

Butera, Luigi & Philip Grossman & Daniel Houser & John List & Marie Villeval, 2020. "A New Mechanism to Alleviate the Crises of Confidence in Science With An Application to the Public Goods Game A Review," Working Papers halshs-02512932, HAL.

Giaccherini, Matilde & David Herberich & David Jimenez-Gomez & John List & Giovanni Ponti & Michael Price, 2020. "Are Economics and Psychology Complements in Household Technology Diffusion? Evidence from a Natural Field Experiment," Natural Field Experiments 00713, The Field Experiments Website.

Holz, Justin & John List & Joaquin Zentner & Marvin Cardoza & Alejandro Zentner, 2020. "The \$100 Million Nudge: Increasing Tax Compliance of Businesses and the Self-Employed using a Natural Field Experiment," Natural Field Experiments 00712, The Field Experiments Website.

Charness, Gary & John List & Aldo Rustichini & Anya Samek & Jeroen van de Ven, 2020. "Theory of Mind among Disadvantaged Children: Evidence from a Field Experiment," Framed Field Experiments 00686, The Field Experiments Website.

Al-Ubaydli, Omar & John List & Claire Mackevicius & Min Sok Lee & Dana Suskind, 2019. "How Can Experiments Play a Greater Role in Public Policy? 12 Proposals from an Economic Model of Scaling," Artefactual Field Experiments 00679, The Field Experiments Website.

List, John, 2019. "A Summary Of Papers On Fieldexperiments.Com: All Field Experiments Posted," Artefactual Field Experiments 00650, The Field Experiments Website.

List, John & Momeni, Fatemeh & Zenou, Yves, 2019. "Are Estimates of Early Education Programs Too Pessimistic? Evidence from a Large-Scale Field Experiment that Causally Measures Neighbor Effects," CEPR Discussion Papers 13725, C.E.P.R. Discussion Papers.

List, John, 2019. "Summary Data of Natural Field Experiments Published on fieldexperiments.com," Natural Field Experiments 00677, The Field Experiments Website