

**Neil Gordon**

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**From:** peter.y.soh@accenture.com  
**Sent:** Monday, December 01, 2008 12:01 PM  
**To:** ngordon@pogo.org  
**Subject:** Accenture Response

December 1, 2008

Neil Gordon  
POGO  
666 11th Street, NW, Suite 900  
Washington DC 20001

Dear Mr. Gordon:

I recently became aware of your correspondence to Accenture dated June 5, 2008, regarding the updating of your Federal Contractor Misconduct Database. I apologize that your letter was not properly forwarded to me in a timely manner but you should be aware that some of your descriptions of Accenture's engagements do not provide a full and accurate picture. I appreciate the opportunity to set the record straight.

Regarding the two Colorado engagements, Accenture and the State of Colorado mutually agreed to terminate both contracts.

On the Colorado Department of Labor and Employment project known as Genesis, Accenture completed over 70% of the work despite numerous challenges. The original contract signed in 2002 was amended six times to meet the state's changing requirements. The \$8.2 million refunded to the state was for work performed on a partially completed subsystem.

On the Colorado Voter Registration contract, it is inaccurate to say that the Colorado Secretary of State determined our system to be "unreliable." Accenture delivered a new release of the voter registration application within a timeframe that would've allowed Colorado to meet the HAVA deadline but it was never downloaded and tested by the state.

Regarding the Marine Corps global supply chain contract, here are the facts. In January 2006, the Marine Corps partially terminated Accenture's contract for cause. However, the USMC rescinded the termination for cause, modified the contract in scope, and elected not to exercise the Contract's build, test and deploy option.

Lastly, your characterization of our Texas Integrated Eligibility contract is based on a flawed report issued by the state comptroller's office. That report relied on outdated information and ignored significant performance improvements made by the Accenture team in areas such as staff training, application processing and call center operations. Furthermore, in its own response to that report, the TX Health & Human Services Commission cited that nearly \$100 million in payments to vendors on the project had been delayed or withheld. According to HHSC, "the Comptroller's report failed to take into account this reduction in payments before incorrectly concluding that the project is over budget."

I appreciate your consideration in clarifying or correcting your descriptions in light of these facts. Thank you for contacting Accenture.

Sincerely,

Peter Y. Soh  
Accenture  
703-947-2571

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12/1/2008