

OUTCOMES WORKGROUP

meeting notes

December 10, 2015

THIS SESSION

Networking

Deborah Elizabeth Finn
Tech Networks of Boston

MARK YOUR CALENDARS

*Quarterly, the second
Thursday of the month
9:30-11:30*

March 10, 2016

June 9, 2016

September 8, 2016

December 8, 2016

SAVE THE DATE

March 10, 2016

9:30-11:30

Topic: Building Internal
Evaluation Capacity

a discussion about... **Networking**

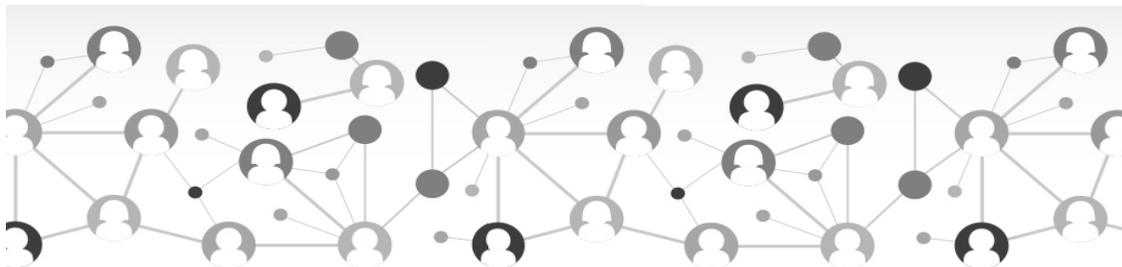
At the December Outcomes Workgroup Deborah Elizabeth Finn led a discussion and activity about creating networks to support research and outcomes. Deborah is deeply involved in many networking circles for nonprofit professionals in Massachusetts and she shares some tips and tools for nonprofit professionals to continue to build their networks.

Deborah's approach to networking has been largely informed by getting to know what the experts say. She recommended attending Robbie Samuels' "Art of the Schmooze" as well as sessions with Lisa DeAngelis through the Center for Collaborative Leadership. Deborah suggested that the best approach to networking is asking people what they need, what their struggles are and trying to do what you can to help them. Keep a file of who struggles with what and who has what strengths. Deborah stressed that this help you to connect others when you find the right match of needs and skills.

Next, Deborah guided us through rounds of lively discussion through an activity to put this concept into practice. See below for resources from the activity. Each person had the chance to describe a current challenge, peers were about to ask questions to learn more, and then everyone brainstormed solutions. This activity led to great connecting among participants and could easily transfer to any networking environment. And participants left with some ideas on how to solve issues back at the organizations!

Deborah Elizabeth Finn

Senior Strategist



FEATURED RESOURCES

[Networking Worksheet](#)– Activity with a problem solving approach to building your network.

[Networking Name Badges](#)– Name badges that highlight participant skills and needs, so they can quickly pair up with the right person to help solve each other's problems.