

RICHARD H. MOURGLIA, JD

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GENERAL COUNSEL / VICE PRESIDENT

**Corporate Governance / Growth Strategies / Regulatory Compliance / Asset Acquisitions and Divestitures
Financing / Business Development / M&A / Litigation Management / Industrial & Commercial Real Estate
Startups / Policy & Procedure / Strategic Planning / Risk Management / Contracts / Negotiations / Budgets**

Broad executive, managerial and consultative experience resolving complex legal, business and operational challenges and driving strategic business initiatives for private and publicly traded organizations.

Established successful private legal practice in global business transactions, representing clients in oil and gas, financial services and non-energy related industries.

As a business partner and key member of the team, can contribute by:

- **Structuring and negotiating a broad range of transactions**
- **Drafting and negotiating necessary contracts, licenses and agreements**
- **Facilitating Corporate Governance**
- **Maintaining currency with legal, contractual and regulatory requirements**
- **Managing in-house/outside counsel in transactions, compliance, litigation and specialty legal matters**
- **Ability to understand legal implications of a course of action and risk/reward from business perspective**
- **Achieving "buy-in" from disparate groups, creating common vision and consensus**

Selected Accomplishments

- ***Updated and consolidated more than 100 form agreements into less than 15 forms to reduce legal review and negotiation time by more than 65% and achieve final agreements significantly more consistent and favorable to company.***
- ***Secured \$47M+ in net revenues at zero cost to Company by negotiating and preparing Participation Agreement with industry participant for the drilling of two exploratory wells on Company property.***
- ***Doubled production levels and oil and gas reserves by negotiating with 50% joint partner to terminate production sharing agreement and reacquire operational control and 100% ownership in particular field.***
- ***Reduced legal fees by 40% and improved third party/outside counsel legal service performance by condensing the number of approved legal firms/individuals and selecting appropriate counsel for subject issues.***
- ***Spearheaded more than 200 acquisitions of and financings for petrochemical plants, power plants, refineries, midstream/upstream assets, onshore/offshore oil and gas properties in all producing states, Gulf of Mexico, Pacific Ocean, Canada, South America and offshore of the UK., and food and beverage franchisees (aggregate value \$8 Billion+).***

Career History

Attorney/Legal Consultant, Enterprise Products Partners, 2016-2017. Provided legal support to Operations and Maintenance Land Group of Enterprise Products throughout all regions of U.S.

General Counsel & Sr. Vice President, Dune Energy, Inc., 2008-2015. Oversaw business and legal matters and land operations. Directed corporate governance, risks mitigation, regulatory compliance and structured transactions. Managed outside counsel.

Partner/Of-Counsel/Associate: *Burleson LLP, Andrews Kurth LLP, Winstead PC, and Vinson & Elkins LLP*, 1990-2008. Represented private and publicly traded organizations/financial institutions in global commercial transactions.

Education

South Texas College of Law, Houston, TX

JD

Top 5%; Member - Law Review; Assistant Editor - Corporate Counsel Review

University of Texas at Austin, Austin, TX.

BBA, Finance