

CIO / CTO – VP / DIRECTOR OF IT

Enterprise Solutions / Systems Integration / SLDC / Budgets / Cost Control / Project Management / Infrastructure / Application Development / Multisite Operations / ERP / Process Improvement / Cybersecurity / EMR / Data Centers / Networks / Cloud / VoIP / Migrations / Virtualization / HIPAA / Client & Vendor Relations / Training / Team Building / Continuity Planning / Disaster Recovery / Telecom / System Architecture / Contracts / Negotiations / Governance / Helpdesks

An innovative and versatile senior IT executive, I have an outstanding record leveraging technology and systems to maximize performance across a multitude of KPIs. Serving organizations in healthcare and hospitals, systems integration, staffing and outsourcing solutions, financial services, government and transportation, among other industries, I have driven continuous improvements to efficiency, productivity, reliability, security and functionality while tightly reining in costs.

Assembling and leading diverse multidisciplinary IT organizations, I have consistently propelled teams to outperform demanding corporate, client and user expectations at **Randstad's Tatum division, Lighthouse International, Monmouth University Medical Center, Saint Peters Healthcare System** and elsewhere.

With expertise in a wide variety of methodologies, operating systems, hardware, software and infrastructure environments, I have developed and implement solutions for nearly every operational requirement from finance, accounting and HR to electronic medical records management and voice/data/wireless networks. I am recognized for creating simple, cost-effective solutions to complex and constantly evolving business process and regulatory challenges.

At your organization, I could make a strong impact by:

- Devising & implementing visionary strategic technology roadmaps**
- Maximizing returns on information technology & systems investments**
- Transforming IT organizations from cost centers to revenue generators**
- Ensuring superior functionality, 24x7x365 uptime & seamless connectivity**
- Aligning enterprise solutions with changing corporate, client & end-user needs**
- Reengineering processes & systems to maximize efficiency, quality & reliability**
- Planning & delivering large-scale projects within tight time & budget constraints**
- Leveraging state-of-the-art technologies to drive down costs & boost productivity**
- Recruiting, training, mentoring & motivating top performing multidisciplinary teams**
- Fostering a culture of innovation, continuous improvement & organizational excellence**

Others have described me as a natural leader, farsighted strategist, astute analyst, inspiring motivator, persuasive communicator and shrewd negotiator. Leveraging a hands-on, open-door management style, I balance empowerment and accountability to guide teams to achieve exceptional results.

My education includes **Master of Public Administration** and **Bachelor of Arts degrees** from **Fordham University** with studies in **Political Science, Public Affairs, Computer Science** and **Statistics**, as well as a program in **Healthcare Leadership Development** at **Stevens Institute of Technology**. I am currently completing a **PMP Certificate Program** at **PMI**.

CAREER HISTORY SELECTED HIGHLIGHTS

CIO / CTO Partner, Tatum, a Randstad company, 2014-Present. Recruited to serve as CIO, CTO and CISO at clients in need of interim technology leadership. Developed business process, technology and systems improvements initiatives for a variety of clients. Assignments include roles at firms in the healthcare, government and transit sectors. Notable accomplishments include:

IT reorg saves millions for a transportation organization. A mass transit agency needed to boost performance and shed costs. Brought in as IT Executive to lead a restructuring. Eliminated silos and tightened controls. Implemented an Innotas project management platform. Streamlined processes. Cut headcount by 25 FTEs, saving \$1M annually.

Built a cybersecurity operation. Serving as interim IT leader through Tatum at a transportation organization, saw serious unmet cyber threats. Overcame resistance and a limited budget to create a robust cybersecurity department to identify threats and repel incursions. Prevented intrusions, protected the agency's reputation and ensured uninterrupted service.

Standardized SDLC methods. As a IT leader, discovered that inconsistent SDLC practices were causing chaos and cost overruns. Developed a unified set of processes and shared SDLC roadmap. Improved efficiency, functionality, reliability and on-time delivery while saving millions in potential costs annually.

CIO / HIPAA Security & Privacy Officer VP, Lighthouse International, 2011-2014. Recruited to direct a restructuring and modernization initiative, led turnaround of an underperforming IT organization. Improved all facets of the operation, cutting costs while improving functionality and reliability. Directed major cost control, systems upgrades and migrations, process improvement and technology enhancement programs. Improved IT customer satisfaction by 40 points. Developed revenue-generating programs to shift IT from a cost center to a profit maker. Key contributions include:

COTS solution saves millions in EMR costs. Lighthouse had sunk \$5M into an unfinished Microsoft developed EMR platform that needed an additional \$5M to complete. Obtained funding from a federal HITECH grant to procure a full-featured commercially-off-the-shelf solution at fraction of the costs of completing the Microsoft platform. Avoided \$4.8M in costs.

VoIP migration slashes costs. Looking to shed costs, Lighthouse wanted to sublet a space/resources at its NYC HQ to the Cardiovascular Institute. To facilitate the deal, designed a VoIP solution to be shared by several organizations, replacing a Nortel platform. Cut monthly costs 52.8% and eliminated costly move/add/change fees.

Data center migration saves \$1M+/yr. To facilitate subleasing of offices at its NYC HQ, Lighthouse needed to free up space used by its data center. Moved from physical servers to a virtualized VMWare environment. Enabled \$960K in sublease rental income, qualified for a Con Edison energy credit and saved \$100K+ in annual maintenance/operating costs.

Divisional CIO / VP / HIPAA Officer, Barnabas Health/Monmouth University Medical Center, 2008-2011. Recruited to develop and implement an enterprise strategy for clinical systems. Drove successful performance improvement and cost control/headcount reduction initiatives. Managed HIPAA compliance programs and federal reimbursement management systems. Implemented SQL Server tools for seamless access to EMR data. Created a Technology Steering committee. Achievements include:

Instrumental in an EMR migration. Barnabas needed to upgrade EMRs at six hospitals, but was reluctant to switch systems. Won buy-in from the corporate CIO for a new solution. Implemented a Cerner EMR at MUMC; then helped to expand the \$100M program to all other hospitals in the network. Delivered on time/on budget.

CIO, Saint Peters Healthcare System (SPHC), 2004-2008. Recruited to lead an IT restructuring, cost reduction and performance improvement program. Directed a \$42M systems integration program, implementing 15 Cerner EMR clinical and revenue cycle management modules. Spearheaded migration to wireless, mobile-enabled network. Managed a \$14M budget and staff to 60 multidisciplinary professionals. Accomplishments include:

Cloud cuts costs; boosts performance. Lawson ERP stability issues pushed Saint Peters to consider a costly replacement. Recommended a more cost effective approach, moving from an in-house to a cloud-based Lawson solution. Enabled cuts in headcount and maintenance costs, saving \$500K. Completely resolved all stability issues.

Remote hosting saves millions. Saint Peters had outgrown its data center capacity. Evaluated alternative options for expansion with a cost-benefit analysis. Rather than expanding the DC and adding a co-location site, moved to remote hosting. Avoided \$3M in upfront costs, and \$1.1M in annual licensing, maintenance and staffing expenses.

CIO, Holy Name Medical Center, 1995-2004. Recruited to expand IT capabilities, directed implementation of new HRIS, financial, clinical and other enterprise solutions. Reengineered processes, automating key functions. Implemented new wireless enterprise networking, a PeopleSoft platform and upgraded DR/BC systems. Contributions include:

Doubled productivity & revenue with digital radiology. Film and manual solutions at Holy Name stymied radiology department efficiency. Procured a PACS digital platform. Eliminated time-consuming x-ray film processing, filing and retrieval processes. Generated a 100% increase in radiologist productivity to 130,000 procedures/cases annually, enabling millions in potential new revenue.

Earlier: AVP / Sr. Project Leader, Chancellor Capital Management/Invesco; and Director of Information Systems, Continental CNA Insurance. Began career in programmer/analyst roles at MONY.

TECHNOLOGY & SYSTEMS TOOLBOX

Operating systems, applications, hardware platforms and advanced methodologies include: *VMWare, Salesforce.com, SAN, CMS, MS SQL, Cerner EMR* and revenue cycle platforms *McKesson EMR, AllScripts, Lawson ERP, Amazon Cloud Services, Kronos, PACS digital radiology, Lotus Notes, PeopleSoft* and *Microsoft Dynamics GP*.

EDUCATION & TRAINING

Master of Science from Fordham University in Political Science with studies in Computer Science.

Bachelors of Arts from Fordham University in Public Affairs with a concentration in Statistics.

Recent professional development training includes certifications from Stevens Institute of Technology in Healthcare Leadership and from IBM in Project Management.

Currently completing studies toward *Project Management Professional (PMP) certification* from the *Project Management Institute (PMI)*.

PROFESSIONAL AFFILIATIONS

Formerly served as President, VP and Secretary of the ***Health Information Systems Management Association***.

Board Member and Treasurer of ***NJ Health Information Management Systems Society***.

Member of the Board of Directors of ***Community First Bank***.

PUBLICATIONS

Authored an article for ***Enterprise Networking Magazine***, "CIO Viewpoint: The Job of Cybersecurity is Presently Addressed as an Additional Duty." (<http://www.enterprisenetworkingmag.com/cioviewpoint/the-job-of-cybersecurity-is-presently-addressed-as-an-additional-duty-nid-220.html>.)

PERSONAL INFORMATION

Married with two children. In my spare time, I work in a variety of volunteer roles with the local Boy Scouts of America.