Virtual Meeting Access

Greetings!

For the safety and wellbeing of our members and employees, we would like to continue to hold meetings in accordance with the Open Meetings Act, PA 267 of 1976, as amended, as well as in accordance with all applicable laws including Executive Orders from the State of Michigan.

We have decided to use Microsoft Teams for video/phone conferencing for all upcoming board and alliance meetings. Teams has many exciting features including screen sharing, recording, live captions, file sharing, and more. Below are instructions on how to access the upcoming virtual meeting.



MICROSOFT TEAMS

- 1. It is recommended to download the App
 - a. Apple Devices
 - b. Android Devices
- 2. Once you have downloaded the app, click here to access the Teams meeting.
 - * Note: If you do not have a Microsoft account, you can join as a *quest*.

Please note that you may provide comments during the meeting using the "chat" feature of Microsoft Teams; however, comments posted in that fashion may not be read or addressed until after the meeting. You may also provide input or ask questions of the Board relating to any items of business that will come before them at the meeting by emailing Tim Kelly at tkelly@downtowngr.org who will forward them to the Board, or by mailing them via regular U.S. Postal service to c/o Tim Kelly, Downtown Grand Rapids Inc., 29 Pearl NW, Suite 1, Grand Rapids, MI 49503, or by calling (616) 719-4610.

Persons with disabilities may attend and participate using any of the above described methods. If you require special accommodations, please email mmcdaniel@downtowngr.org and we will be happy to accommodate you. If you have any questions or need further assistance, please email asloan@downtowngr.org.

Join Microsoft Teams Meeting

AGENDA

DOWNTOWN IMPROVEMENT DISTRICT

Board Members:

Michael Bishop • Eric DeLong • Mike Ellis • Jane Gietzen • Kurt Hassberger • Bob Herr • Emily Loeks • Josh Lunger • Andrew Martin • Jessica Slaydon • Denny Sturtevant • Gina Van Timmeren • Pat Waring • Scott Wierda • Daniel Williams

September 17, 2020 2:00 pm Meeting Microsoft Teams <u>Virtual</u> Meeting

1. Call to order (2:00)

| 1. | Call to order (2:00) | | |
|----|---|-----------|--------------|
| 2 | . Approve Meeting Minutes from March 23, 2020 (2:02) (enclosure) | Motion | Herr |
| 3 | . Accept June 30, 2020 Financials (2:05) (enclosure) | Motion | Chapman |
| 4 | . Planting and Infrastructure Updates (2:15) | Info Item | Eledge |
| 5 | . Public Space Activation (2:25) (enclosure) | Info Item | Van Driel |
| 6 | . Downtown Social Zone Overview (2:35) | Info Item | Miller |
| 7 | . Ambassador Report / Quality of Life Discussion (2:45) (enclosure) | Info Item | Krenz/Eledge |
| 8 | . FY21 DID Budget Review and Work Plan (3:00) (enclosure) | Info Item | Kelly |
| 9 | . DGRI President & CEO Report (3:15) | Info Item | Kelly |
| 1 | 0. Public Comment (3:20) | | |

Next Meeting: Thursday, November 19, 2020 @ 2p

11. Board Member Discussion (3:25)

12. Adjournment (3:30)





MEETING OF THE DOWNTOWN IMPROVEMENT DISTRICT BOARD March 23, 2020

<u>Attendance</u>: Denny Sturtevant, Bob Herr, Emily Loeks, Jane Gietzen, Kurt Hassberger,

Jessica Slaydon, Andrew Martin, Pat Waring, Eric DeLong, and Josh Lunger.

Absent: Daniel Williams, Gina Van Timmeren, Scott Wierda, Michael Bishop, and

Mike Ellis.

Others Present: Tim Kelly, Jana Wallace, Amanda Sloan, Jessica Wood, Melvin Eledge,

Marion Bonneaux, Mark Miller, Kyama Kitavi, Andy Guy, Sam Suarez,

Annamarie Buller, Mark Miller, and Mandy McDaniel.

<u>Call to Order</u> This virtual meeting was called to order at 2:03 p.m. by Chair Bob Herr.

Approve Meeting Minutes from March 2, 2020

Motion: Ms. Waring, supported by Mr. Hassberger, moved to approve the March 2, 2020 DID Meeting Minutes. None opposed. Motion carried unanimously.

FY21 DID Plan Approval

Mr. Kelly stated after our last meeting we received some clear direction regarding this reauthorization plan. We were looking at a 3-year term that would include a wage increase for the ambassadors, funding for social services and behavioral health, and adjustments for inflation amounting to about an 8% increase for FY21 - FY23. Given all that has transpired over the last few weeks, the committee is recommending a one-year extension of the current plan. Mr. Kelly provided the highlights of this plan noting there would be no change in the assessment rate for FY21 and there would not be a boundary extension. He stated we will have the ability to revisit the authorization at any time and in the meantime, we do have a fund balance that could be used to support a wage increase for ambassadors or for special projects that may come along. We do still need to participate in a public hearing and seek City Commission approval in June. Mr. Herr stated this budget does include a \$2/hr. wage increase for the Clean Team and Ambassadors utilizing the Fund Balance but, otherwise, the budget does not change.

Mr. Hassberger asked if funding the Inebriate Center will be an option. Mr. Kelly stated that could be a consideration in the future as we do have flexibility with the fund balance to use as the board sees fit.

Downtown Improvement District March 23, 2020 Meeting Minutes Page 2

Eric DeLong joined the meeting.

Motion: Mr. Sturtevant, supported by Mr. Lunger, moved to approve the Downtown Improvement District FY2021 Authorization Plan. None opposed. Motion carried unanimously.

Block by Block Contract Recommendation

Mr. Eledge stated a Request for Proposal (RFP) was issued in January for a Beautification, Maintenance, and Placemaking Contractor and provided the received proposal from Block by Block, noting a significant wage increase of the ambassadors (to offer a more equitable and desirable wage). The proposal also explores approaches to address existing issues and offers support to better address social service issues. Mr. Eledge noted this is a 3-year contract and will need to be adjusted to a 1-year. Mr. Herr added this contract total is the budgeted amount in the FY21 DID Plan and recommends approval.

Andrew Martin left the meeting.

Motion: Mr. Sturtevant, supported by Mr. Hassberger, moved to recommend approval of the Block by Block contract to the DGRI Board of Advisors and authorize DID funding for an amount not to exceed \$730,877 for contractual services in FY2021. None opposed. Motion carried unanimously.

Spring Planting Update

Mr. Eledge stated it was discovered last fall that 14 planter beds along Williams Street Corridor, as well as 4 large beds on Grandville and Weston, were not being adequately maintained. For multiple seasons there was gap of understanding who was responsible for maintaining these, which highlights the importance of evaluating and documenting asset and maintenance needs throughout the DID. MiCandy Gardens assessed these beds and it was recommended that 9 of the 14 beds on Williams, and all 4 on Grandville, have soil amended and be replanted. The cost of these two projects is \$7395 and \$9975, respectively, as they were not included in previous scope of work and will be funded out of the existing special projects budget.

DGRI President & CEO Report

Mr. Kelly stated in this new reality (with Governor Whitmer's "Stay Home, Stay Safe" executive order) our Ambassadors are deployed with a focus of sanitizing public spaces and will continue to be eyes and ears on our streets. He stated he is in constant communication with partners to understand resources that are available and find opportunities to fill gaps that may exist. And while we are in the disaster mitigation stage now, we are already strategically thinking about the recovery stage in order to make the most impact.

Public Comment

None

Downtown Improvement District March 23, 2020 Meeting Minutes Page 3

Board Member Discussion

Mr. Sturtevant stated he is experiencing extraordinary impact as commercial tenants are already not paying rent and construction projects are put on hold.

Ms. Loeks stated she appreciates the work that is happening during this unsettling time. Her business is completely shut down but gearing up for capacity for when this situation passes.

Mr. DeLong stated we, as the City, are very focused on recovery and getting poised for acceleration when the time is right. The DID board is a very important piece in that recovery and suggested we all keep planning ahead because there is a next chapter.

<u>Adjournment</u>

The meeting adjourned at 2:51 p.m.



Agenda Item 3. September 17, 2020

DID Meeting

DATE: September 10, 2020

TO: Bob Herr, Chair

Downtown Improvement District

FROM: Tricia Chapman

Financial Analyst II – Comptroller's Department

SUBJECT: Grand Rapids Downtown Improvement District

Preliminary FY2020 Financial Statements as of June 30, 2020

Attached are the DID's preliminary interim financial statements for the fiscal year ending June 30, 2020. The statements are marked as "Preliminary," since the FY2020 financial audit has not been completed. These statements include the following:

Statement A: Preliminary Balance Sheet

Statement B: Statement of FY2020 Preliminary Revenues and Expenditures

Statement C: Schedule of Preliminary Expenditures: March 31 through June 30, 2020

Total preliminary revenues came in \$188,222 under budget, preliminary expenditures came in \$161,835 under the FY2020 budget.

Please contact me at 616-456-3848 or via email at tchapman@grcity.us if you have any questions.

Attachments

STATEMENT A

GRAND RAPIDS DOWNTOWN IMPROVEMENT DISTRICT Balance Sheet as of June 30, 2020 Preliminary

| | As of | | | As of | | |
|--|-------|-----------|----|-----------|--|--|
| ASSETS | | 3/30/2019 | 06 | 3/30/2020 | | |
| Pooled Cash & Investments - District-Wide | \$ | 469,852 | \$ | 370,277 | | |
| Pooled Cash & Investments - Campau Promenade | | 24,163 | | 36,665 | | |
| Pooled Cash & Investments - Monroe Center | | 447,261 | | 573,468 | | |
| Pooled Cash & Investments - Monument Park | | 6,466 | | 13,221 | | |
| Interest Reveivable - All Districts | | 3,664 | | 4,727 | | |
| TOTAL ASSETS | \$ | 951,406 | \$ | 998,358 | | |
| | | | | | | |
| | | | | | | |
| LIABILITIES AND FUND EQUITY | | | | | | |
| Liabilities | | | | | | |
| Accounts Payable - All Districts | \$ | 46,142 | \$ | 122,101 | | |
| TOTAL LIABILITIES | \$ | 46,142 | \$ | 122,101 | | |
| Reserve for Encumbrances | \$ | _ | \$ | _ | | |
| Reserve for Compensated Absences | Ψ | 1,515 | Ψ | 1,170 | | |
| Unrestricted Reserve - District-Wide | | 427,258 | | 252,065 | | |
| | | • | | | | |
| Unrestricted Reserve - Campau Promenade | | 23,285 | | 34,662 | | |
| Unrestricted Reserve - Monroe Center | | 446,912 | | 575,270 | | |
| Unrestricted Reserve - Monument Park | | 6,294 | | 13,090 | | |
| TOTAL FUND EQUITY | \$ | 905,264 | \$ | 876,257 | | |
| TOTAL LIABILITIES & FUND EQUITY | | 951,406 | \$ | 998,358 | | |

STATEMENT B

GRAND RAPIDS DOWNTOWN IMPROVEMENT DISTRICT FY2020 Statement of Revenues and Expenditures July 1, 2019 - June 30, 2020 Preliminary

| | FY2020 | | | |
|--|----------|--------------------------|----|--------------------------|
| REVENUES | | Budget | | Actual |
| Assessments - District-Wide | \$ | 1,093,956 | \$ | 896,953 |
| Assessments - Campau Promenade Snowmelt | | 48,620 ¹ | | 48,620 |
| Assessments - Monroe Center Snowmelt | | 168,826 ¹ | | 168,826 |
| Assessments - Monument Park Snowmelt | | 18,233 | | 6,440 |
| Reserve for Uncollectible Accounts - District-Wide | | (139,000) | | - |
| Reserve for Uncollectible Accounts - Monument Park | | (11,000) | | - |
| Earnings on Investments - District-Wide | | 16,160 | | 31,704 |
| Earnings on Investments - Campau Promenade | | 1,234 | | 2,174 |
| Earnings on Investments - Monroe Center | | 8,074 | | 27,541 |
| Earnings on Investments - Monument Park | | - (25.22) | | 753 |
| Transfer - From District-Wide to Monument Park for Shortfall | | (25,000) | | (25,000) |
| Transfer - To Monument Park from District-Wide for Shortfall Miscellaneous Revenues and Reimbursements | | 25,000 | | 25,000 |
| From / (To) Fund Balance | | - 166,146 | | 16 |
| TOTAL REVENUES | \$ | | \$ | 1,183,027 |
| TOTAL REVENUES | Ψ | 1,57 1,245 | Ψ_ | 1,100,027 |
| EXPENDITURES | | | | |
| DISTRICT-WIDE SERVICES | | | | |
| Maintenance and Beautification | _ | | _ | |
| Landscaping and Beautification | \$ | 500,000 | \$ | 558,356 |
| Irrigation - Repairs & Water | | 6,000 | | 10,253 |
| Personnel - Wages and Benefits Sub-Total | • | 30,000 536,000 | \$ | 26,137 594,746 |
| Marketing and Communications | Ψ | 330,000 | Ψ | 334,740 |
| Advertising and Promotions | | 50,000 | | 40,407 |
| Personnel - Wages and Benefits | | 40,000 | | 28,919 |
| Printing, Postage, Supplies, Performers, Storage, etc. | | 6,500 | | 1,579 |
| Website Services | | 3,500 | | <u> </u> |
| Sub-Total | \$ | 100,000 | \$ | 70,905 |
| Administration | | | | |
| DGRI Overhead - Rent, Meetings, Phones, Cleaning, etc | | 20,000 | | 27,358 |
| Insurance | | 7,000 | | - |
| Personnel - Wages and Benefits | | 70,467 | | 69,613 |
| Professional Services - Legal / Human Resources / Tech | | 79,000 | | 66,808 |
| Supplies, Office Equipment, etc Sub-Total | <u> </u> | 8,500 184,967 | \$ | 3,938 |
| Sub-10tal | Ψ | 104,307 | Ψ | 167,717 |
| Public Safety - Ambassador Program | | 100,000 | | 100,000 |
| Public Safety - Inebriate Center Support | | 50,000 | | 50,000 |
| Capital and Operating Improvements | | 100,000 | | 58,074 |
| City A-87 Costs | | 35,149 | | 35,149 |
| TOTAL EXPENDITURES - DISTRICT-WIDE SERVICES | \$ | 1,106,116 | \$ | 1,076,591 |
| SNOWMELT SYSTEM OPERATIONS | | | | |
| CAMPAU PROMENADE DISTRICT | | 70,000 | | 39,417 |
| MONROE CENTER DISTRICT | | 176,900 | | 68,009 |
| MONUMENT PARK DISTRICT | | 18,233 | | 25,397 |
| TOTAL EXPENDITURES - ALL DISTRICTS | | | \$ | 1,209,414 |
| EXCESS / (DEFICIT) | \$ | | \$ | (26,387) |

| Special & Voluntary Assessments as of 06/30/2020 | Budgeted | Invoiced | Received | Receivable | |
|--|-----------------|--------------|--------------|------------|---|
| District-Wide | \$ 1,093,956 | \$ 896,953 | \$ 896,953 | \$ - | - |
| Campau Promenade Snowmelt Operations | 48,620 | 48,620 | 48,620 | - | - |
| Monroe Center Snowmelt Operations | 168,826 | 168,826 | 168,826 | - | - |
| Monument Park Snowmelt Operations | 18,233 | 6,440 | 6,440 | | - |
| тот | AL \$ 1,329,635 | \$ 1,120,839 | \$ 1,120,839 | \$. | |

Note 1: Historically this district has collected 100% of invoiced assessments so no reserve has been budgeted.

STATEMENT C

GRAND RAPIDS, MICHIGAN DOWNTOWN IMPROVEMENT DISTRICT

Schedule of Expenditures March 31 - June 30, 2020 Preliminary

| Date | Vendor | District Name & Category | Budget Line Item | Description | A | mount |
|-------------|--|--|----------------------------|---|----|-----------|
| 6/30/2020 N | Mydatt Service Inc dba Block by Block | District-Wide - Maint & Beaut | Landscaping & Beautif | Accrue services performed in FY2020 | \$ | 46,488.39 |
| 4/5/2020 N | Mydatt Service Inc dba Block by Block | District-Wide - Maint & Beaut | Landscaping & Beautif | Clean Team 3/20 | | 46,488.39 |
| 5/11/2020 N | Mydatt Service Inc dba Block by Block | District-Wide - Maint & Beaut | Landscaping & Beautif | Clean team 4/20 | | 46,488.39 |
| 7/14/2020 N | Mydatt Service Inc dba Block by Block | District-Wide - Maint & Beaut | Landscaping & Beautif | Clean team 05/20 | | 46,488.39 |
| 7/9/2020 [| OGRI Payroll Re-Allocation | District-Wide - Mktg & Comm | Advertising/Promotions | DDA p/r alloc to projects & funds - 4/1/20 - 6/26/20 | | 28,831.93 |
| | Mel Trotter Ministries | District-Wide - Public Safety | Inebriate Center | Public inebriate center support Jan - June 2020 | | 25,000.00 |
| 7/20/2020 N | Mydatt Service Inc dba Block by Block | District-Wide - Maint & Beaut | Capital Acquisition | landscaping supplies for special projects 6/20 | | 17,370.00 |
| | OGRI Payroll Re-Allocation | District-Wide - Administration | Personnel | DDA p/r alloc to projects & funds - 10/19/19 - 3/28/20 | | 15,442.22 |
| | OGRI Payroll Re-Allocation | District-Wide - Maint & Beaut | Personnel | DDA p/r alloc to projects & funds - 10/19/19 - 3/28/20 | | 10,764.65 |
| | OGRI Payroll Re-Allocation | District-Wide - Administration | Personnel | DDA p/r alloc to projects & funds - 4/1/20 - 6/26/20 | | 9,861.89 |
| | OGRI Payroll Re-Allocation | District-Wide - Maint & Beaut | Personnel | DDA p/r alloc to projects & funds - 4/1/20 - 6/26/20 | | 7,027.86 |
| | /icinity Energy Grand Rapids LLC | Campau Promenade District | Snowmelt Operations | Louis/Monroe snowmelt - 420000000 03/20 | | 5,250.31 |
| | /icinity Energy Grand Rapids LLC | Monroe Center District | Snowmelt Operations | 60 Monroe Ctr snowmelt - 3200000000 03/20 | | 4,479.82 |
| | Mydatt Service Inc dba Block by Block | District-Wide - Maint & Beaut | Capital Acquisition | landscaping supplies for planter maintenance | | 3,813.76 |
| | Priority Health | District-Wide - Administration | Personnel | Health Insurance May June July 2020 | | 3,785.57 |
| 4/28/2020 | • | Monument Park District | Snowmelt Operations | Snowmelt System O&M 2/20 | | 3,547.74 |
| 6/18/2020 | | Monroe Center District | Snowmelt Operations | Snowmelt System O & M 6/20 | | 3,540.40 |
| | Dickinson Wright PLLC | District-Wide - Administration | Professional Svcs | Legal services: DID 4/20 | | 3,013.00 |
| | City Treasurer - Budget Office | District-Wide - City A-87 | General Fund Svcs | IET - Operating Transfer A-87 | | 2,929.12 |
| | City Treasurer - Budget Office | District-Wide - City A-87 | General Fund Svcs | IET - Operating Transfer A-87 | | 2,929.08 |
| | City Treasurer - Budget Office | District-Wide - City A-87 | General Fund Svcs | IET - Operating Transfer A-87 | | 2,929.08 |
| | Dickinson Wright PLLC | District-Wide - City A-67 District-Wide - Administration | Professional Svcs | Legal services: DID 2021 SAD 5/20 | | 2,714.00 |
| | • | District-Wide - Maint & Beaut | Irrigation - Repairs/Water | 62 Monroe Ctr planters - WS2063167 04/20 | | 2,591.52 |
| | City Treasurer - Water Bills City Treasurer - Dept of Public Works | | • | • | | 2,391.32 |
| | City Treasurer - Dept of Public Works | District-Wide - Maint & Beaut District-Wide - Maint & Beaut | Landscaping & Beautif | DGRI Weekly Trash Disposal1/1/2020 - 3/31/2020 | | 2,275.00 |
| | • | | Landscaping & Beautif | DGRI Weekly Trash Disposal101/2019 - 12/31/2019 | | 2,275.00 |
| | City Treasurer - Dept of Public Works | District-Wide - Maint & Beaut | Landscaping & Beautif | DGRI Weekly Trash Disposal4/1/2020 - 06/30/2020 | | , |
| | Dickinson Wright PLLC | District-Wide - Administration | Professional Svcs | DID special assess legal | | 2,116.00 |
| | Consumers Energy | Monument Park District | Snowmelt Operations | 1 Monroe Ctr NE - 1000 6880 7039 03/20 | | 2,080.32 |
| | /icinity Energy Grand Rapids LLC | Campau Promenade District | Snowmelt Operations | Louis/Monroe snowmelt - 4200000000 04/20 | | 1,914.01 |
| | Herald Companies | District-Wide - Administration | Professional Svcs | DID Renewal pub.5/2/20 | | 1,901.60 |
| | /icinity Energy Grand Rapids LLC | Monroe Center District | Snowmelt Operations | 60 Monroe Ctr snowmelt - 3200000000 04/20 | | 1,869.78 |
| | Consumers Energy | Monroe Center District | Snowmelt Operations | 66 Monroe Ctr NW - 1000 1401 9077 04/20 | | 1,810.82 |
| | City Treasurer - Fleet Mangement | District-Wide - Maint & Beaut | Landscaping & Beautif | 2019 Ford F-150 for DGRI FY2020 fuel billing | | 1,655.21 |
| | Dickinson Wright PLLC | District-Wide - Administration | Professional Svcs | Legal services: DID 3/20 | | 1,518.00 |
| | Federal Square Building Co. #1, LLC | District-Wide - Administration | DGRI Overhead | Office Lease: 29 Pearl Street 4/2020 | | 1,444.00 |
| | Federal Square Building Co. #1, LLC | District-Wide - Administration | DGRI Overhead | Office Lease: 29 Pearl Street 5/2020 | | 1,444.00 |
| | Federal Square Building Co. #1, LLC | District-Wide - Administration | DGRI Overhead | Office Lease: 29 Pearl Street 6/2020 | | 1,444.00 |
| | Consumers Energy | Monroe Center District | Snowmelt Operations | 66 Monroe Ctr NW - 1000 1401 9077 05/20 | | 1,285.83 |
| | Swift Printing & Communications | District-Wide - Administration | Supplies, Equipment, etc. | DID Notice Mailing 5/20 | | 1,235.17 |
| | Fifth Third Bank | District-Wide - Administration | DGRI Overhead | Admin: Adobe software agreement | | 1,115.26 |
| | /icinity Energy Grand Rapids LLC | Monroe Center District | Snowmelt Operations | 60 Monroe Ctr snowmelt - 3200000000 05/20 | | 1,098.25 |
| | /icinity Energy Grand Rapids LLC | Monroe Center District | Snowmelt Operations | 60 Monroe Ctr snowmelt - 3200000000 06/20 | | 1,098.25 |
| | andscape Forms Inc | District-Wide - Maint & Beaut | Supplies, Equipment, etc. | Paint for infrastructure repairs 6/20 | | 1,085.00 |
| | Fifth Third Bank | District-Wide - Maint & Beaut | Supplies, Equipment, etc. | Downtown Improvement District: Maintenance | | 1,019.22 |
| | /icinity Energy Grand Rapids LLC | Campau Promenade District | Snowmelt Operations | Louis/Monroe snowmelt - 4200000000 05/20 | | 1,000.03 |
| | /icinity Energy Grand Rapids LLC | Campau Promenade District | Snowmelt Operations | Louis/Monroe snowmelt - 4200000000 06/20 | | 1,000.03 |
| | Consumers Energy | Monument Park District | Snowmelt Operations | 1 Monroe Ctr NE - 1000 6880 7039 04/20 | | 993.57 |
| | City Treasurer - Payroll | District-Wide - Administration | Personnel | Staff support for pay-period ending 05/22/2020 | | 897.95 |
| 5/28/2020 | | Monroe Center District | Snowmelt Operations | Snowmelt System O & M 4/20 | | 868.18 |
| | Dickinson Wright PLLC | District-Wide - Administration | Professional Svcs | Legal services: DID 3/20 | | 736.00 |
| | City Treasurer - Payroll | District-Wide - Administration | Personnel | Staff support for pay-period ending 05/30/2020 | | 623.06 |
| | Dickinson Wright PLLC | District-Wide - Administration | Professional Svcs | Legal services: DID 3/20 | | 552.00 |
| 4/17/2020 E | • | Campau Promenade District | Snowmelt Operations | 43 Monroe Ave Ramp - 9100 297 30421 04/20 | | 548.78 |
| | Holland Litho Service Inc | District-Wide - Mktg & Comm | Advertising/Promotions | ambassador palm cards 1/2020 | | 503.76 |
| | Dickinson Wright PLLC | District-Wide - Administration | Professional Svcs | Legal services: 6/20 BBB agreement | | 430.54 |
| | City Treasurer - Payroll | District-Wide - Administration | Personnel | Staff support for pay-period ending 06/30/2020 | | 384.24 |
| | Consumers Energy | Monument Park District | Snowmelt Operations | 1 Monroe Ctr NE - 1000 6880 7039 05/20 | | 367.18 |
| | City Treasurer - Payroll | District-Wide - Administration | Personnel | Staff support for pay-period ending 04/04/2020 | | 274.86 |
| 5/19/2020 T | ΓGG, Inc. | District-Wide - Administration | Personnel | Life & S/T & L/T disability insurance - 4/1/20 to 4/30/20 | | 258.15 |
| | | | | | | |

STATEMENT C DOWNTOWN IMPROVEMENT DISTRICT Schedule of Expenditures - continued March 31 - June 30, 2020

Page 2

| Date Vendor | District Name & Category | Budget Line Item | Description | Amount |
|--|----------------------------------|----------------------------|---|-----------|
| continued from prior page | | - | | |
| 6/25/2020 TGG, Inc. | District-Wide - Administration | Personnel | Life & S/T & L/T disability insurance - 7/1/20 to 7/30/20 | \$ 258.15 |
| 6/13/2020 City Treasurer - Payroll | District-Wide - Administration | Personnel | Staff support for pay-period ending 06/13/2020 | 256.54 |
| 6/10/2020 Consumers Energy | Monroe Center District | Snowmelt Operations | 66 Monroe Ctr NW - 1000 1401 9077 06/20 | 250.31 |
| 7/20/2020 Consumers Energy | Monroe Center District | Snowmelt Operations | 66 Monroe Ctr NW - 1000 1401 9077 07/20 | 233.78 |
| 7/9/2020 DGRI Payroll Re-Allocation | District-Wide - Mktg & Comm | Advertising/Promotions | DDA p/r alloc to projects & funds - 4/1/20 - 6/26/20 | 211.86 |
| 7/14/2020 Fifth Third Bank | District-Wide - Administration | DGRI Overhead | Admin Supplies | 195.50 |
| 4/28/2020 The KR Group, Inc. | District-Wide - Administration | Professional Svcs | IT Services 5/20 | 188.36 |
| 6/21/2020 The KR Group, Inc. | District-Wide - Administration | Professional Svcs | IT Services Agreement 6/20 | 188.36 |
| 6/25/2020 The KR Group, Inc. | District-Wide - Administration | Professional Svcs | IT Services Hybrid Agreement 7/20 | 188.36 |
| 7/20/2020 Consumers Energy | Monument Park District | Snowmelt Operations | 1 Monroe Ctr NE - 1000 6880 7039 06/20 | 182.41 |
| 7/14/2020 The KR Group, Inc. | District-Wide - Administration | Professional Svcs | Laptop Computer Replacement 6/20 | 178.40 |
| 7/20/2020 City Treasurer - Water Bills | District-Wide - Maint & Beaut | Irrigation - Repairs/Water | 331 Winter NW -WS2005642 06/20 | 160.84 |
| 4/9/2020 City Treasurer - Water Bills | District-Wide - Maint & Beaut | Irrigation - Repairs/Water | 331 Winter NW - WS2005642 03/20 | 137.78 |
| 7/8/2020 City Treasurer - MobileGR | District-Wide - Maint & Beaut | Landscaping & Beautif | DGRI Parking Meter Reservation June 2020 | 130.00 |
| 4/14/2020 Federal Square Building Co. #1, LLC | District-Wide - Administration | DGRI Overhead | Office Lease: 29 Pearl Street Mezzanine Office 04/2020 | 117.42 |
| 5/19/2020 Federal Square Building Co. #1, LLC | District-Wide - Administration | DGRI Overhead | Office Lease: 29 Pearl Street Mezzanine Office 05/2020 | 117.42 |
| 6/10/2020 Federal Square Building Co. #1, LLC | District-Wide - Administration | DGRI Overhead | Office Lease: 29 Pearl Street Mezzanine Office 06/2020 | 117.42 |
| 5/29/2020 DTE Energy | District-Wide - Maint & Beaut | Landscaping & Beautif | Winter Ave Offices - 9100 258 89908 05/20 | 112.68 |
| 7/7/2020 Dickinson Wright PLLC | District-Wide - Administration | DGRI Overhead | Legal services: 5/20 DGRI Board of Advisors | 111.94 |
| 4/29/2020 DTE Energy | District-Wide - Maint & Beaut | Landscaping & Beautif | Winter Ave Offices - 9100 258 89908 04/20 | 107.30 |
| 4/14/2020 Metro FiberNet, LLC | District-Wide - Administration | DGRI Overhead | Internet/Phone at 29 Pearl St NW 3/20 | 103.60 |
| 6/26/2020 Consumers Energy | District-Wide - Maint & Beaut | Landscaping & Beautif | Winter Ave Offices - 1030 2027 1245 06/20 | 100.49 |
| 7/20/2020 Dickinson Wright PLLC | District-Wide - Administration | DGRI Overhead | Legal services: 6/20 DGRI Board of Advisors | 99.02 |
| 6/18/2020 Geotech Inc | Monroe Center District | Snowmelt Operations | Snowmelt System O & M 6/20 | 96.00 |
| 7/7/2020 Dickinson Wright PLLC | District-Wide - Administration | DGRI Overhead | Legal services: 5/20 DGRI Board of Advisors | 90.41 |
| 5/31/2020 Metro FiberNet, LLC | District-Wide - Administration | DGRI Overhead | Internet/Phone at 29 Pearl St NW 5/20 | 89.16 |
| 4/29/2020 Consumers Energy | District-Wide - Maint & Beaut | Landscaping & Beautif | Winter Ave Offices - 1030 2027 1245 04/20 | 86.92 |
| 4/28/2020 GreatAmerica Financial Services Corp | District-Wide - Administration | Supplies, Equipment, etc. | Copier Lease 04/20 | 86.16 |
| 4/14/2020 Professional Maintenance of Michigan | n District-Wide - Administration | DGRI Overhead | Janitorial services Mar 2020 | 80.66 |
| 4/28/2020 Metro FiberNet, LLC | District-Wide - Administration | DGRI Overhead | Internet/Phone at 29 Pearl St NW 4/20 | 79.77 |
| 5/29/2020 Consumers Energy | District-Wide - Maint & Beaut | Landscaping & Beautif | Winter Ave Offices - 1030 2027 1245 05/20 | 78.70 |
| 6/11/2020 HR Collaborative LLC | District-Wide - Administration | Professional Svcs | HR Consultant services 5/20 | 77.06 |
| 5/15/2020 DTE Energy | Campau Promenade District | Snowmelt Operations | 43 Monroe Ave Ramp - 9100 297 30421 05/20 | 74.96 |
| 6/24/2020 DTE Energy | Campau Promenade District | Snowmelt Operations | 43 Monroe Ave Ramp - 9100 297 30421 06/20 | 74.96 |
| 7/20/2020 DTE Energy | Campau Promenade District | Snowmelt Operations | 43 Monroe Ave Ramp - 9100 297 30421 07/20 | 74.96 |
| 4/13/2020 Fifth Third Bank | District-Wide - Administration | DGRI Overhead | DID: Re-auth meeting refreshments | 74.83 |
| 6/27/2020 City Treasurer - Payroll | District-Wide - Administration | Personnel | Staff support for pay-period ending 06/27/2020 | 73.30 |
| 7/9/2020 DGRI Payroll Re-Allocation | District-Wide - Administration | Personnel | DDA p/r alloc to projects & funds - 4/1/20 - 6/26/20 | 70.13 |
| 7/8/2020 City Treasurer - MobileGR | District-Wide - Maint & Beaut | Landscaping & Beautif | DID Parking Meter Reservation June 2020 | 70.00 |
| 5/13/2020 DGRI Payroll Re-Allocation | District-Wide - Administration | Personnel | DDA p/r alloc to projects & funds - 10/19/19 - 3/28/20 | 67.33 |
| 7/1/2020 GreatAmerica Financial Services Corp | District-Wide - Administration | Supplies, Equipment, etc. | · | 65.58 |
| 4/28/2020 The KR Group, Inc. | District-Wide - Administration | Professional Svcs | IT MSOffice Agreement 2/17/20-3/16/20 | 64.19 |
| 5/28/2020 The KR Group, Inc. | District-Wide - Administration | Professional Svcs | MS Office agreement 3/17/20-4/16/20 | 64.19 |
| 6/25/2020 The KR Group, Inc. | District-Wide - Administration | Professional Svcs | MS office Agreement 4/17 - 5/16/20 | 64.19 |
| 6/11/2020 GreatAmerica Financial Services Corp | District-Wide - Administration | Supplies, Equipment, etc. | · | 60.88 |
| 4/1/2020 The KR Group, Inc. | District-Wide - Administration | Professional Svcs | IT Services phone install | 59.44 |
| 4/18/2020 City Treasurer - Payroll | District-Wide - Administration | Personnel | Staff support for pay-period ending 04/18/2020 | 54.97 |
| 7/9/2020 DGRI Payroll Re-Allocation | District-Wide - Maint & Beaut | Personnel | DDA p/r alloc to projects & funds - 4/1/20 - 6/26/20 | 51.30 |
| 4/14/2020 HR Collaborative LLC | District-Wide - Administration | Professional Svcs | HR Consultant services 3/20 | 48.92 |
| 5/13/2020 DGRI Payroll Re-Allocation | District-Wide - Maint & Beaut | Personnel | DDA p/r alloc to projects & funds - 10/19/19 - 3/28/20 | 48.21 |
| 4/14/2020 Cellco Partnership dba Verizon | District-Wide - Administration | DGRI Overhead | Cell Phone Service 3/20 | 47.58 |
| 4/12/2020 Dickinson Wright PLLC | District-Wide - Administration | DGRI Overhead | Legal:Board of Advisors 2/20 | 43.05 |
| 7/14/2020 HR Collaborative LLC | District-Wide - Administration | Professional Svcs | HR Consultant services 06/20 | 42.81 |
| 7/20/2020 Cellco Partnership dba Verizon | District-Wide - Administration | DGRI Overhead | Cell Phone Service 6/2020 | 41.33 |
| 4/28/2020 The KR Group, Inc. | District-Wide - Administration | Professional Svcs | IT network services 4/20 | 37.85 |
| 6/26/2020 DTE Energy | District-Wide - Maint & Beaut | Landscaping & Beautif | Winter Ave Offices - 9100 258 89908 06/20 | 37.06 |
| 6/10/2020 The KR Group, Inc. | District-Wide - Administration | Professional Svcs | IT Services Managed Agreement 5/20 | 36.88 |
| 5/16/2020 City Treasurer - Payroll | District-Wide - Administration | Personnel | Staff support for pay-period ending 05/16/2020 | 36.65 |
| 7/1/2020 The KR Group, Inc. | District-Wide - Administration | Professional Svcs | IT network services 6/20 | 36.56 |
| 5/19/2020 Cellco Partnership dba Verizon | District-Wide - Administration | DGRI Overhead | Cell Phone Service 4/2020 | 36.15 |
| 4/29/2020 City Treasurer - Water Bills | District-Wide - Maint & Beaut | Irrigation - Repairs/Water | 3 Market SW planters - WS2117023 04/20 | 33.21 |

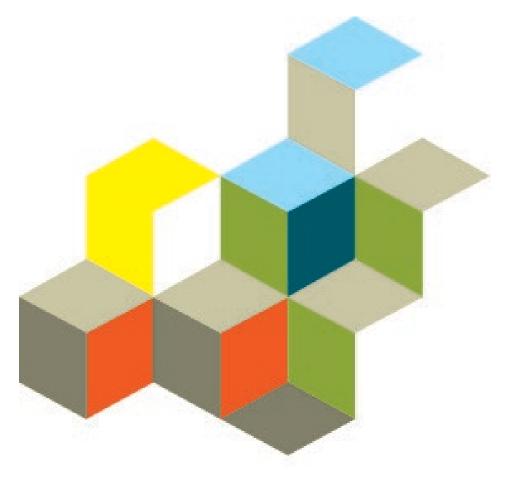
continued on the next page

STATEMENT C DOWNTOWN IMPROVEMENT DISTRICT Schedule of Expenditures - continued March 31 - June 30, 2020

Page 3

| Date | Date Vendor District Name & Category Budget L | | Budget Line Item | Description | Ar | nount | |
|----------------|---|--------------------------------|----------------------------|--|----|----------|--|
| continued from | continued from prior page | | | | | | |
| 4/3/2020 | Consumers Energy | Monroe Center District | Snowmelt Operations | 66 Monroe Ctr NW - 1000 1401 9077 03/20 | \$ | 33.17 | |
| 6/25/2020 | Federal Square Building Co. #1, LLC | District-Wide - Administration | DGRI Overhead | Utility Service: Electric Apr 2020 | | 32.27 | |
| 6/25/2020 | Federal Square Building Co. #1, LLC | District-Wide - Administration | DGRI Overhead | Utility Service: Electric May 2020 | | 31.65 | |
| 6/25/2020 | Federal Square Building Co. #1, LLC | District-Wide - Administration | DGRI Overhead | Utility Service: Electric Mar 2020 | | 31.37 | |
| 4/16/2020 | TGG, Inc. | District-Wide - Administration | Personnel | Life & S/T & L/T disability insurance - 5/1/20-5/31/20 | | 26.40 | |
| 4/14/2020 | Staples Contract and Commercial Inc. | District-Wide - Administration | Supplies, Equipment, etc. | Office supplies 3/20 | | 26.23 | |
| 6/18/2020 | Cellco Partnership dba Verizon | District-Wide - Administration | DGRI Overhead | Cell Phone Service 5/2020 | | 24.77 | |
| 4/16/2020 | Pure Water Partners LLC | District-Wide - Administration | Supplies, Equipment, etc. | Water Cooler Lease 5/20-7/20 | | 24.66 | |
| 4/14/2020 | Staples Contract and Commercial Inc. | District-Wide - Administration | Supplies, Equipment, etc. | Office supplies 3/20 | | 22.38 | |
| 7/14/2020 | Littlefoot Coffee Roasters | District-Wide - Administration | Supplies, Equipment, etc. | Meeting Supplies 06/2020 | | 22.31 | |
| 7/14/2020 | Professional Maintenance of Michigan In | District-Wide - Administration | DGRI Overhead | Janitorial services JUN 2020 | | 22.31 | |
| 4/14/2020 | Engineered Protection Sys Inc | District-Wide - Administration | DGRI Overhead | Office Security System 11/1/2019 - 1/31/2020 | | 18.14 | |
| 5/11/2020 | HR Collaborative LLC | District-Wide - Administration | Professional Svcs | HR Consultant services 4/20 | | 17.12 | |
| 7/14/2020 | The KR Group, Inc. | District-Wide - Administration | Professional Svcs | Laptop Screen Replacement 6/20 | | 15.22 | |
| 4/14/2020 | Staples Contract and Commercial Inc. | District-Wide - Administration | Supplies, Equipment, etc. | Office supplies 3/20 | | 14.50 | |
| 4/14/2020 | Model Coverall Service Inc | District-Wide - Administration | DGRI Overhead | Floor Mat Rental 3/20 | | 9.31 | |
| 7/14/2020 | Model Coverall Service Inc | District-Wide - Administration | DGRI Overhead | Floor Mat Rental 6/20 | | 9.15 | |
| 4/14/2020 | The KR Group, Inc. | District-Wide - Administration | Professional Svcs | IT backup service 4/20 | | 8.80 | |
| 6/10/2020 | The KR Group, Inc. | District-Wide - Administration | Professional Svcs | IT Services Backup Agreement 6/20 | | 8.80 | |
| 6/21/2020 | The KR Group, Inc. | District-Wide - Administration | Professional Svcs | IT Services Backup Agreement 5/20 | | 8.80 | |
| 6/7/2020 | The KR Group, Inc. | District-Wide - Administration | Professional Svcs | IT Services Migration final 2/20 | | 6.11 | |
| 4/1/2020 | Comcast Cable Communications, Inc. | District-Wide - Administration | DGRI Overhead | Internet at 29 Pearl St NW (Final Bill) | | 1.79 | |
| 5/29/2020 | City Treasurer - Water Bills | District-Wide - Maint & Beaut | Irrigation - Repairs/Water | 211 Michigan St NW - WS2177433 04/20 | | 0.04 | |
| 5/29/2020 | City Treasurer - Water Bills | District-Wide - Maint & Beaut | Irrigation - Repairs/Water | 66 Sheldon SE planters - WS2171659 04/20 | | 0.04 | |
| 5/28/2020 | The KR Group, Inc. | District-Wide - Administration | Professional Svcs | Credit Memo | | (29.35) | |
| 6/30/2020 | City Treasurer - Payroll | District-Wide - Administration | Personnel | FY20 Year-End Compensated Abs adjustment | | (345.00) | |

TOTAL PRELIMINARY EXPENDITURES - MARCH 31 THROUGH JUNE 30, 2020 \$ 391,318.80



DOWNTOWN GRAND RAPIDS INC.

26 NEW ART INSTALLATION PROJECTS DOWNTOWN!



COMPLETED

May – August 2020



PRIDE PAD

Jeffrey Songco – Commerce Bike Corral



PUPPY PAD

Barbara Lash – Monroe Dog Park



RAINBOW ROAD UPDATE

Joey Salaman – Sheldon St.



ACTIVATE THIS PLACE GRANT

PLACEMAKING

ARTIST: Keyon Lovett

NAME: One Wish

LOCATION: 44 Ionia Ave. SW

MEDIUM: Mural



IN PROGRESS

August 2020



ACTIVATE THIS PLACE GRANT

PLACEMAKING

ARTIST: Reb Roberts

NAME: Cloud Corner

LOCATION: Pearl/Ionia

MEDIUM: Mural with installation

• INSTALL DATE: August



WOMEN'S WAY ETHEL B. COE

ESAN SOMMERSELL- 20 MONROE LIVE





WOMEN'S WAY HARRIET WOODS HILL

JASAMINE BRUCE – GRPD



WOMEN'S WAY ANGELINE KELSEY "NAW KAY O SAY" YOB

ALAN COMPO – SHELDON ST.





WOMEN'S WAY GRAND RAPIDS CHICKS

MICHI FARIAS – AUTO FIXIT SHOP





WOMEN'S WAY MAURILIA ORTIZ BLAKELY

ARTURO ROMERO – SAN CHEZ BISTRO

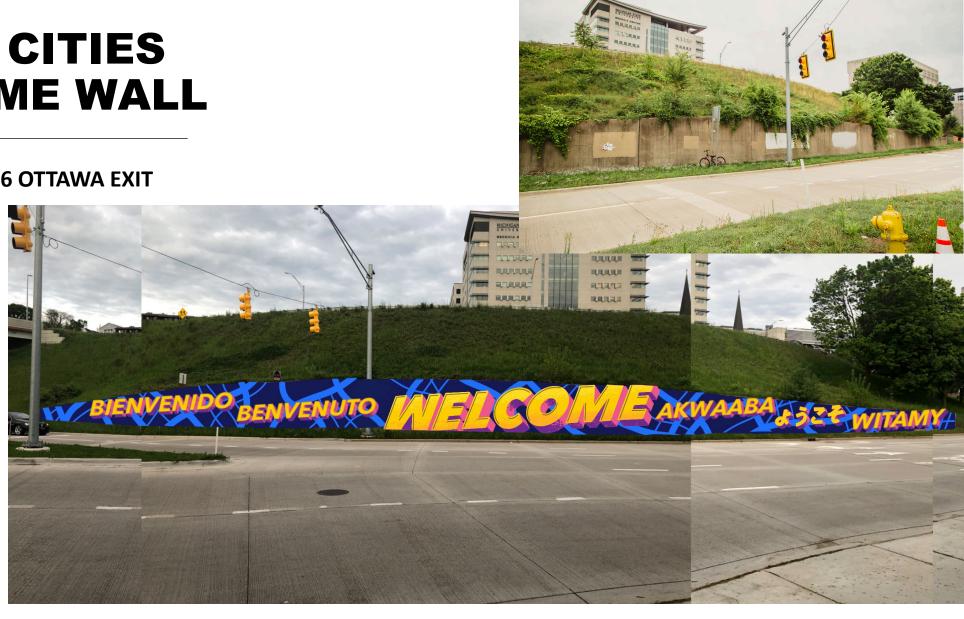




SISTER CITIES **WELCOME WALL**

DAVE BATTJES – 196 OTTAWA EXIT

- Japan
- Poland
- Ghana
- Italy
- Mexico
- *France
- *Korea



FUTURE

September – October 2020



ACTIVATE THIS PLACE GRANT

PLACEMAKING

ARTIST: Valerie Wahna

• NAME: Fish Splash

LOCATION: Sixth St. Park

• MEDIUM: Sculpture

• INSTALL DATE: August



ALPHA - WALL

DAVE BATTJES – FISH LADDER PARK PLACEMAKING

ARTIST: Dave Battjes

NAME: Alpha - Wall

LOCATION: Fish Ladder Park

MEDIUM: Mural

INSTALL DATE: TBD





ACTIVATE THIS PLACE GRANT



PLACEMAKING

• ARTIST: Bryan Kosciolek

NAME: Love Yourself

LOCATION: 310 Commerce

MEDIUM: Mural

• INSTALL DATE: August



ACTIVATE THIS PLACE GRANT

PLACEMAKING

ARTIST: Amy Reckley

NAME: Northern Lights

LOCATION: TBD with Dwelling Place

MEDIUM: Window installation

• INSTALL DATE: September



BIKE & SKATE PARK GRAFFITI MURALS

Where: 555 Monroe Ave. NW

Medium: Murals

Installation: September

• Artists:

David Pagan

Guillermo Sotelo

Keyon Lovett

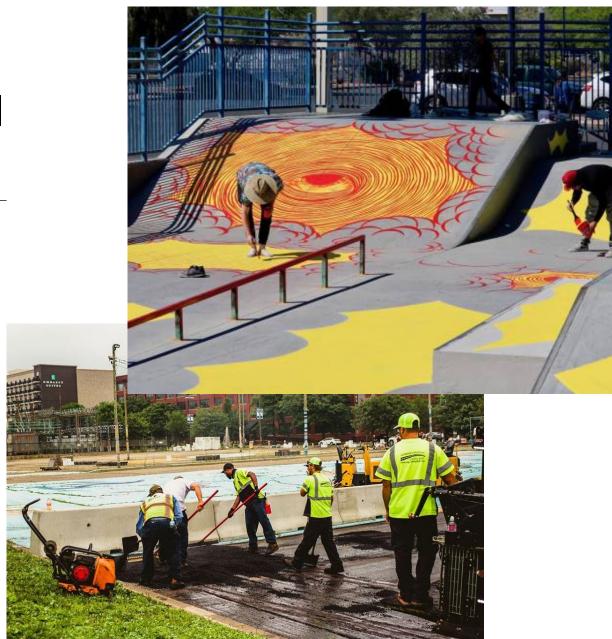
Patrick Greenan

RJ Wardell

Nia Odell Mays

Sophia Rodriguez

Nick Nortier



THE BRIDGE

• ARTIST: Jeffrey Songco

NAME: Tropical Paradise

LOCATION: Monroe Ctr. Social Zone

MEDIUM: Tree installation

INSTALL DATE: September



ANNUAL PUMPKIN CARVING INSTALLATION

ARTIST: Randy Finch

LOCATION: Rosa Parks Circle

MEDIUM: Pumpkin carving

INSTALL DATE: October



Winter Decor Plan Downtown Grand Rapids

August 28, 2020





6439 Center Industrial Dr., Jenison MI 49428

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OVERVIEW OF COMPANY

CHRISTMAS DECOR BY DEVRIES

Producing dazzling lighting displays is our PASSION.

Christmas Decor by DeVries has been providing holiday decor since 1996, and we take pride in producing the finest light displays for over 275 discriminating customers in Michigan annually.

Christmas Decor by DeVries employs 17 staff in sales, design and installation. Christmas Decor by DeVries is a division of DeVries Landscape Management, Inc. established in 1965.



DESCRIPTION OF APPROACH

CHRISTMAS DECOR BY DEVRIES

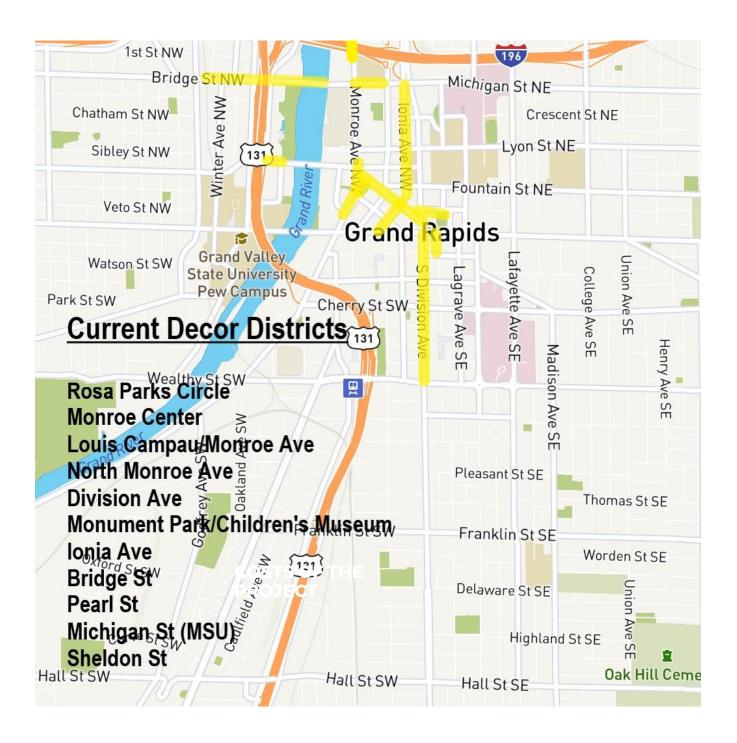
Christmas Decor by DeVries takes a collaborative approach to working with our clients. Christmas Decor will make design suggestions based on the clients' preferences and parameters. Maintenance service of the display is provided proactively to insure optimal function and aesthetics.

Display materials for our commercial clients are typically owned by the client and stored at the Christmas Decor by DeVries facility. A replacement interval is recommended for each component.

Our pricing includes installation, take-down, service and storage. Service calls which are the result of damage to the installation will be billed on a time and material basis.



DECOR DISTRICTS



TIMELINE OF MILESTONES



- Place order for required materials- 09/11/20
- Pre-installation review with DGRI-09/14/20
- Begin Installation of major areas- 10/15/20
- Installation Complete- 10/31/20
- Begin take-down of Holiday related decor-01/04/21
- Take-down of Rosa Parks Circle decor-02/28/21
- DGRI/Christmas Decor by DeVries review meeting- March, 2021



CLOSING

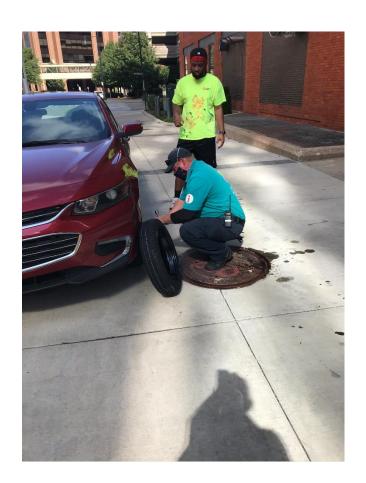


It has truly been a pleasure and an honor decorating downtown Grand Rapids and working with the wonderful staff of DGRI over the past six years.

We believe that our PASSION shines through our work.

We look forward to discussing our proposal with you in the near future, and creating the next chapter of decorfor Downtown Grand Rapids.







Downtown Grand Rapids Ambassador Program

August 2020 Report





Statistics

| | August Activity | 2020 | 2019 | 2018 | 2020 |
|--------------------------|---|---|--|--|--|
| | ATLV Hours | 26 | 22 | 3 | 185 |
| je n. | Bicycle (miles) | 3 | 2 | 13 | 68 |
| uipm Usage | Segway (Hours) | 7 | 7 | 45 | 52 |
| Equipment Usage | Small Equipment (Hours) | 29 | 6 | 20 | 200 |
| | Total Equipment Usage | 65 | 37 | 81 | 46 |
| | Biohazard Clean Up | 191 | 101 | 191 | 2,367 |
| | Biohazard - Human | 50 | 74 | 60 | 387 |
| | Infrastructure Management | 4,522 | 2,635 | 1,500 | 65,545 |
| _ | Graffiti - Removed | 175 | 378 | 300 | 1,378 |
| Beautification | Planters Watered | 3,035 | 1,493 | 1,221 | 9,397 |
| ig | Power Washing (block faces) | 26 | 58 | 79 | 114 |
| uti | Snow Removal | NA | NA | NA | 7,433 |
| Bea | Trash (Bags collected) | 1,547 | 2,344 | 2,372 | 9,435 |
| | Weed Abatement (block faces) | 336 | NA | NA | 4,580 |
| | Weed Abatement (# of weeds) | NA | 67,284 | 9,390 | 2 |
| | Cigarette Butt Recycling | | | | 1,450,478 |
| | , , | | | | ,, |
| | Total Beautification Activity | 9,882 | 74,367 | 15,113 | 100,636 |
| | , , , | 9,882 148 | 74,367 206 | 15,113 193 | |
| | Total Beautification Activity | | | | 100,636 |
| | Total Beautification Activity Business Contact | 148 | 206 | 193 | 100,636 1,159 |
| lent | Total Beautification Activity Business Contact Mobility Assist | 148 21 | 206 54 | 193 50 | 100,636 1,159 622 |
| ement | Total Beautification Activity Business Contact Mobility Assist Observation - Fighting PA - Directions PA - Information | 148 21 9 18 1,035 | 206 54 5 339 3,517 | 193 50 8 645 4,287 | 100,636 1,159 622 42 1,769 27,058 |
| gagement | Total Beautification Activity Business Contact Mobility Assist Observation - Fighting PA - Directions PA - Information PA - Other | 148 21 9 18 | 206 54 5 339 | 193 50 8 645 | 100,636 1,159 622 42 1,769 27,058 30,650 |
| k Engagement | Total Beautification Activity Business Contact Mobility Assist Observation - Fighting PA - Directions PA - Information PA - Other Panhandling - Aggressive | 148 21 9 18 1,035 | 206 54 5 339 3,517 6,577 135 | 193 50 8 645 4,287 | 100,636 1,159 622 42 1,769 27,058 30,650 805 |
| ty & Engagement | Total Beautification Activity Business Contact Mobility Assist Observation - Fighting PA - Directions PA - Information PA - Other Panhandling - Aggressive Panhandling - Passive | 148 21 9 18 1,035 1,722 11 29 | 206 54 5 339 3,517 6,577 135 58 | 193 50 8 645 4,287 14,345 72 74 | 100,636 1,159 622 42 1,769 27,058 30,650 805 404 |
| tality & Engagement | Total Beautification Activity Business Contact Mobility Assist Observation - Fighting PA - Directions PA - Information PA - Other Panhandling - Aggressive Panhandling - Passive Request for Emergency Services | 148 21 9 18 1,035 1,722 11 29 13 | 206 54 5 339 3,517 6,577 135 58 2 | 193 50 8 645 4,287 14,345 72 74 1 | 100,636 1,159 622 42 1,769 27,058 30,650 805 |
| spitality & Engagement | Total Beautification Activity Business Contact Mobility Assist Observation - Fighting PA - Directions PA - Information PA - Other Panhandling - Aggressive Panhandling - Passive Request for Emergency Services Sidewalk Violation | 148 21 9 18 1,035 1,722 11 29 13 667 | 206 54 5 339 3,517 6,577 135 58 2 600 | 193 50 8 645 4,287 14,345 72 74 1 | 100,636 1,159 622 42 1,769 27,058 30,650 805 404 27 3,634 |
| Hospitality & Engagement | Total Beautification Activity Business Contact Mobility Assist Observation - Fighting PA - Directions PA - Information PA - Other Panhandling - Aggressive Panhandling - Passive Request for Emergency Services Sidewalk Violation Social Services Assist | 148 21 9 18 1,035 1,722 11 29 13 667 171 | 206 54 5 339 3,517 6,577 135 58 2 600 273 | 193 50 8 645 4,287 14,345 72 74 1 874 387 | 100,636 1,159 622 42 1,769 27,058 30,650 805 404 27 3,634 552 |
| Hospitality & Engagement | Total Beautification Activity Business Contact Mobility Assist Observation - Fighting PA - Directions PA - Information PA - Other Panhandling - Aggressive Panhandling - Passive Request for Emergency Services Sidewalk Violation Social Services Assist Suspicious Package | 148 21 9 18 1,035 1,722 11 29 13 667 171 4 | 206 54 5 339 3,517 6,577 135 58 2 600 273 5 | 193 50 8 645 4,287 14,345 72 74 1 874 387 2 | 100,636 1,159 622 42 1,769 27,058 30,650 805 404 27 3,634 552 12 |
| Hospitality & Engagement | Total Beautification Activity Business Contact Mobility Assist Observation - Fighting PA - Directions PA - Information PA - Other Panhandling - Aggressive Panhandling - Passive Request for Emergency Services Sidewalk Violation Social Services Assist Suspicious Package Suspicious Activity | 148 21 9 18 1,035 1,722 11 29 13 667 171 4 14 | 206 54 5 339 3,517 6,577 135 58 2 600 273 5 15 | 193 50 8 645 4,287 14,345 72 74 1 874 387 2 | 100,636 1,159 622 42 1,769 27,058 30,650 805 404 27 3,634 552 12 67 |
| Hospitality & Engagement | Total Beautification Activity Business Contact Mobility Assist Observation - Fighting PA - Directions PA - Information PA - Other Panhandling - Aggressive Panhandling - Passive Request for Emergency Services Sidewalk Violation Social Services Assist Suspicious Package | 148 21 9 18 1,035 1,722 11 29 13 667 171 4 | 206 54 5 339 3,517 6,577 135 58 2 600 273 5 | 193 50 8 645 4,287 14,345 72 74 1 874 387 2 | 100,636 1,159 622 42 1,769 27,058 30,650 805 404 27 3,634 552 12 |



Downtown Grand Rapids Inc.

| Monthly Hours Detail | Page 1 of 1 |
|----------------------|-------------|
| Customer # | 15250 |
| Account # | 5250 |
| Service From | 01/01/2020 |
| То | 12/29/2020 |

| 2020 | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | ост | NOV | DEC |
|---------------------|----------|----------|-----------|----------|----------|----------|----------|------|------|------|------|------|
| Week 1 | 517.00 | 557.00 | 633.75 | 758.25 | 648.00 | 579.75 | 656.00 | | | | | |
| Week 2 | 466.00 | 609.25 | 674.50 | 711.75 | 670.25 | 565.75 | 543.00 | | | | | |
| Week 3 | 502.75 | 545.50 | 729.50 | 665.25 | 640.75 | 538.50 | 572.50 | | | | | |
| Week 4 | 516.50 | 504.25 | 736.75 | 636.75 | 619.50 | 533.50 | 636.25 | | | | 1 | |
| Week 5 | 1 | | 789.75 | | | 708.50 | | | | | 1 | |
| Add'l Svc/BOT | 5.75 | 9.75 | 44.50 | | 14.25 | 37.00 | 22.00 | | | | 1 | |
| Adjustments | | | | | | | | | | | | |
| TOTAL | 2,008.00 | 2,225.75 | 3,608.75 | 2,772.00 | 2,592.75 | 2,963.00 | 2,429.75 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Weeks | 4 | 4 | 5 | 4 | 4 | 5 | 4 | | | | | |
| Contracted Hours | 504.00 | 504.00 | 504.00 | 700.00 | 700.00 | 700.00 | 700.00 | | | | | |
| Previous Month Bank | 1,882.00 | 1,890.00 | 1,680.25 | 591.50 | 619.50 | 826.75 | 1,363.75 | | | | | |
| This Month's Bank | 8.00 | -209.75 | -1,088.75 | 28.00 | 207.25 | 537.00 | 370.25 | | | | | |
| TOTAL Bank | 1,890.00 | 1,680.25 | 591.50 | 619.50 | 826.75 | 1,363.75 | 1,734.00 | | | | | |

Pedestrian Counts August 2019 v. August 2020

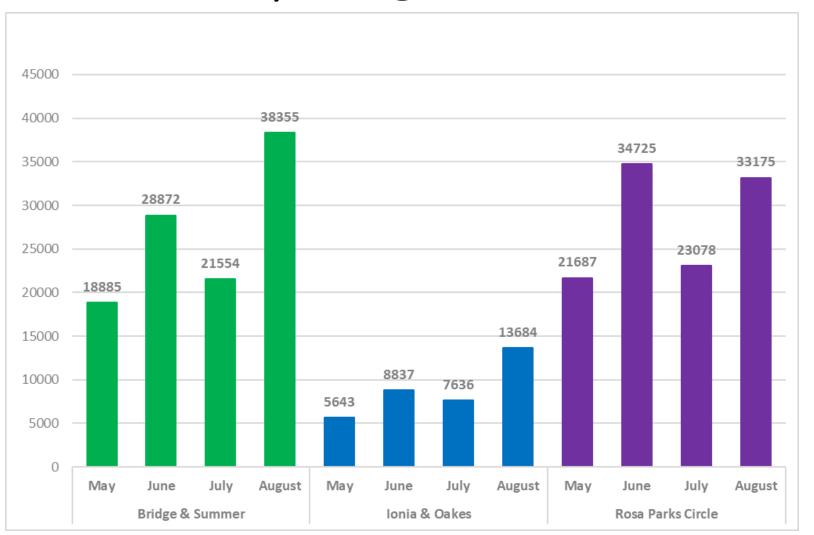
August 2019: 344,982

August 2020: 179579

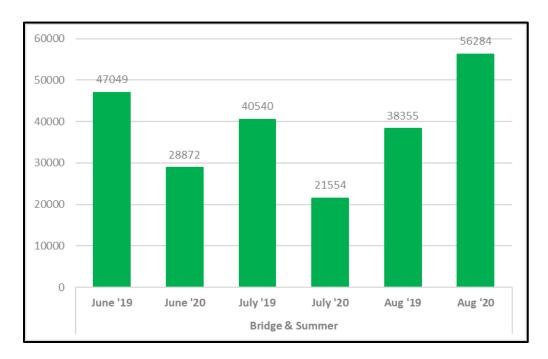
% Change: 47.9% Decrease

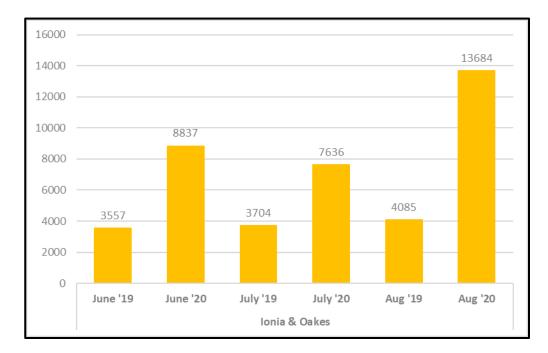


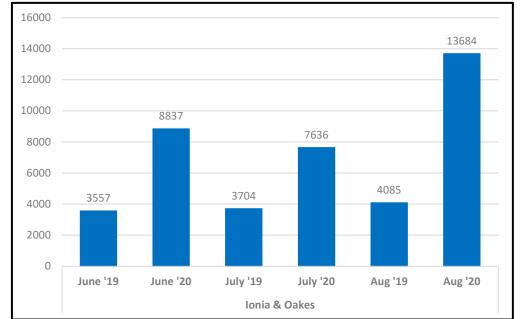
Pedestrian Counts Adjacent to Social Zones May- August 2020















To demonstrate the compassion of Jesus Christ, through rescue and restoration for anyone experiencing hunger and homelessness.

Mel Trotter Ministries is a non-profit organization that provides rescue and restoration programs and services to individuals and families who are experiencing homelessness. Our Public Inebriate (PI) Shelter has operated for 18 years in the Heartside neighborhood. The shelter provides a safe, quiet, and dignified space for profoundly intoxicated homeless individuals in our community and acts as a diversion from the hospitals, jail, and the streets. It provides for follow-up care in collaboration with Community Mental Health and area healthcare agencies while improving stewardship of local healthcare resources.

Mel Trotter Ministries operates the PI shelter under the direction and guidance of the Grand Rapids Public Inebriate Steering Committee. This committee is a consortium of agencies representing healthcare, commerce, emergency medical services, public health, and public safety. Group members are passionate about ensuring that profoundly intoxicated individuals receive dignified care by healthcare professionals, and thus rely on financial partnerships to sustain the shelter's operational expenses.

In the past, limited staffing and funding have been challenges to operating seven days a week, 24 hours a day. During the past 12 months however, and through the Covid-19 pandemic, we have maintained our PI shelter operations, continued diverting guests from area emergency departments, and reopened the Non-Medical Detox program. We were also successful at mitigating the transmission of Covid-19 through the implementation of several measures designed to quickly identify, isolate, and transfer guests suspicious for Covid-19 for evaluation and treatment.

The PI Shelter continues to focus on a continuum care of recovery. Our nursing team assesses every guest for recovery readiness. In the past four months alone, we successfully transitioned four PI shelter guests into the Non-Medical Detox Program and Step-Up Recovery Program. In fact, one of our top 25 super-utilizers has not been back to our PI shelter after completing a recovery program and obtaining transitional housing earlier this spring. We are optimistic this success story is not an isolated event. In partnership with Network 180, we recently welcomed an onsite Engagement Specialist who conducts behavioral health screenings and serves as a linkage into addiction recovery treatment. She will provide emotional support and assist our PI guests in harm reduction, wellness, and readiness for treatment. In collaboration with our engagement specialist and program advocates, our nursing staff is committed to optimizing the health and well-being of our PI guests and help them navigate the steps to achieving sobriety.

One ongoing challenge is our ability to reduce the number of profoundly intoxicated individuals who are located on the streets of Grand Rapids and taken directly to area emergency departments. The process for transporting inebriated individuals to a health system rather than the PI shelter remains a barrier to alleviating emergency department burden and usage. Nevertheless, our shelter nursing staff are passionate about and dedicated to fostering trusting relationships with our guests with hopes of making a positive impact that will lead to a successful recovery from addiction and homelessness.

Mel Trotter Ministries PI Stats 1st and 2nd Qtr 2020

| FEMALE | | | | | | | | | | | | | | | | |
|--|--|---------|--------------------|-----|-----|-----|-----|-----|--------------------------------------|---------|-----|-----|-----|-----|---------------|-----|
| MALE | | YTD | _ | 0 | _ | ۰ | λ | _ | | YTD | (| 0 | _ | ا | _ | _ |
| MALE | PI STATS 2020 | Surrent | Jar | Feb | Mai | Apı | Мау | Jur | PI STATS 2020 | Surrent | Jar | Feb | Mai | Apı | May | Jur |
| FEMALE | SEX | | | | | | | | RECEIVED FROM | | | | | | | |
| Prequency of Visit Super-users (top 25) (number of visits) 681 159 129 172 141 47 43 GRPD 27 57 7 8 3 4 7 7 7 8 7 10 7 7 7 8 3 4 47 43 GRPD 27 57 8 9 10 7 7 7 7 8 3 4 47 43 GRPD 42 44 61 47 47 48 61 47 47 48 61 48 48 61 47 48 61 48 48 61 47 48 61 48 48 61 48 48 61 48 48 61 48 48 61 48 48 61 48 48 61 48 48 61 4 | MALE | 1224 | 265 | 232 | 280 | 217 | 123 | 107 | Walk In's (from street) | 878 | 205 | 182 | 227 | 141 | 71 | 52 |
| Super-user visits (top 25) (number of visits) | FEMALE | 40 | 8 | 11 | 12 | 4 | 2 | 3 | Good Sam (family/friend/stranger) | 30 | 7 | 7 | 6 | 4 | 2 | 4 |
| Section Sect | Frequency of Visit | | | | | | | | GR ambassadors | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Recovery options discussed with guest (Feb 2020) 68 | Super-user visits (top 25) (number of visits) | 691 | 159 | 129 | 172 | 141 | 47 | 43 | GRPD | 27 | 5 | 7 | 8 | 3 | 4 | 0 |
| RACE/Ethnicity | 1st time Visit (number of actual guests) | 57 | 8 | 9 | 10 | 6 | 12 | 12 | EMS-LIFE (transport from scene) | 42 | 7 | 3 | 5 | 10 | 7 | 10 |
| Asian | Recovery options discussed with guest (Feb 2020) | 68 | | 21 | 11 | 11 | 10 | 15 | LIFE ambucab from ED | 278 | 47 | 42 | 44 | 61 | 41 | 43 |
| Black | RACE/Ethnicity | | | | | | | | AMR ambucab from ED | 1 | 0 | 0 | 1 | 0 | 0 | 0 |
| Hispanic 18 | Asian | 26 | 7 | 3 | 5 | 3 | 3 | 5 | Taxi from ED | 7 | 2 | 2 | 1 | 1 | 0 | 1 |
| Hispanic 16 | Black | | 64 | 70 | | 56 | 41 | 44 | Network 180 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| White | Hispanic | 18 | 7 | 1 | | 5 | 1 | 1 | NW180 No Shows | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other | · | 26 | 10 | 6 | 5 | 4 | 1 | 0 | Other (KCSD, WPD, etc) | 1 | 0 | 0 | 0 | 1 | 0 | 0 |
| multicultural 49 9 12 7 6 8 7 No 17 3 9 3 1 0 Final Disposition Final Disposition Final Disposition Security 27 7 6 8 7 No 17 3 9 3 1 0 Discharge to self/street 1006 198 211 24 179 95 83 Police Escort: 2 0 0 2 0 0 0 MTM Day Center 9 1 3 3 2 0 | White | 810 | 176 | 151 | 215 | 147 | 68 | 53 | Currently Homeless (started Feb '19) | | | | | | | |
| multicultural 48 9 12 7 6 8 7 No 17 3 9 3 1 0 Final Disposition Fertised Services / Entry 27 7 6 8 7 No 17 3 9 3 1 0 Discharge to selfistreet 1006 198 211 240 179 98 83 Police Escort: 2 0 0 2 0 0 0 MTM Day Center 9 1 3 3 2 0 | Other | 3 | 0 | _ | | | 3 | | , , , | 1247 | 270 | 234 | 289 | 220 | 125 | 109 |
| Final Disposition Refused Services / Entry 27 7 6 3 4 4 3 Discharge to selfstreet 1006 198 211 240 179 95 83 Police Escort: 2 0 0 2 0 0 0 MTM Day Center 9 1 3 3 2 0 0 Emergency Dept. 23 6 3 5 7 1 1 MTM Shelter 185 60 14 38 28 25 20 First Step 2 0 0 0 0 0 2 Network 180 0 0 0 0 0 0 0 0 Recovery Program 0 0 0 0 0 0 0 0 Heartside Community Services 3 1 2 0 0 0 0 0 0 18 - 21 <t< td=""><td></td><td></td><td>9</td><td></td><td>7</td><td>6</td><td>8</td><td></td><td></td><td></td><td></td><td></td><td></td><td>1</td><td>$\overline{}$</td><td>1</td></t<> | | | 9 | | 7 | 6 | 8 | | | | | | | 1 | $\overline{}$ | 1 |
| Refused Services / Entry 27 7 6 3 4 4 3 Discharge to self/street 1006 198 211 240 179 95 83 Police Escort: 2 0 0 2 2 0 0 0 0 0 MTM Day Center 9 1 3 3 3 2 0 0 Emergency Dept. 23 6 3 5 7 1 1 MTM Shelter 185 60 14 38 28 25 20 First Step 2 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | | | | | | | | | | | | | | | | |
| Discharge to self/street | • | 27 | 7 | 6 | 3 | 4 | 4 | 3 | | | | | | | | |
| Police Escort: 2 0 0 2 0 0 MTM Day Center 9 1 3 3 2 0 0 Emergency Dept. 23 6 6 14 38 28 25 20 First Step 2 0 0 0 0 0 2 Network 180 | · | | | | | 179 | | | | | | | | | | |
| MTM Day Center 9 1 3 3 2 0 0 Emergency Dept. 23 6 3 5 7 1 1 MTM Shelter 185 60 14 38 28 25 20 First Step 2 0 0 0 0 2 Network 180 | | | | | | | _ | | | | | | | | | |
| Emergency Dept. 23 6 3 5 7 1 1 1 MTM Shelter 185 60 14 38 28 25 20 First Step 2 0 0 0 0 0 0 2 Network 180 0 0 0 0 0 0 0 0 0 Turning Point 0 0 0 0 0 0 0 0 0 Medical Clinic 0 0 0 0 0 0 0 0 0 Recovery Program 0 0 0 0 0 0 0 0 0 Heartside Community Services 3 1 2 0 0 0 0 0 Family/Friends house/own home 4 0 2 0 1 1 0 1 Other 3 0 2 1 0 0 0 0 0 0 0 Age 18 - 21 2 0 0 0 0 0 0 2 22 - 25 0 0 0 0 0 0 0 0 0 66 - 20 37 7 8 11 41 - 45 150 28 43 24 21 19 15 46 - 50 157 41 33 37 23 16 7 51 - 55 167 33 27 45 25 17 20 56 - 60 510 122 92 116 106 37 37 56 - 60 570 9 0 4 0 2 3 0 First Step 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | | | 1 | _ | | | 0 | 0 | | | | | | | | |
| MTIM Shelter 185 60 14 38 28 25 20 First Step 2 0 0 0 0 0 0 0 0 Network 180 | · | | 6 | | | _ | 1 | 1 | | | | | | | | |
| Network 180 0 <th< td=""><td></td><td></td><td>60</td><td></td><td></td><td>28</td><td>25</td><td>20</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<> | | | 60 | | | 28 | 25 | 20 | | | | | | | | |
| Turning Point 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | First Step | | 0 | | | | 0 | 2 | | | | | | | | |
| Medical Clinic 0 | Network 180 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | | |
| Recovery Program 0 0 0 0 0 0 0 Heartside Community Services 3 1 2 0 <td>Turning Point</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> | Turning Point | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | | |
| Heartside Community Services 3 1 2 0 0 0 0 0 Family/Friends house/own home 4 0 2 0 1 0 1 0 1 0 1 0 0 1 0 0 0 0 0 0 0 | Medical Clinic | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | | |
| Family/Friends house/own home | Recovery Program | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | | |
| Other 3 0 2 1 0 0 Age 18 - 21 2 0 <td>Heartside Community Services</td> <td>3</td> <td>1</td> <td>2</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> | Heartside Community Services | 3 | 1 | 2 | 0 | 0 | 0 | 0 | | | | | | | | |
| Age 18 - 21 2 0 0 0 0 0 0 0 0 0 0 22 - 25 0 0 0 0 0 0 0 0 0 26 - 29 37 7 3 8 10 8 1 30 - 35 75 20 12 18 7 11 7 36 - 40 63 9 7 21 7 8 11 41 - 45 150 28 43 24 21 19 15 46 - 50 157 41 33 37 23 16 7 51 - 55 167 33 27 45 25 17 20 56 - 60 510 122 92 116 106 37 37 61 - 65 89 13 20 22 19 6 9 66 - 70 9 0 4 0 2 3 0 71 - 75 5 0 2 1 1 0 1 76 or Older 0 0 0 0 0 0 0 0 unknown 0 0 0 0 0 0 0 0 0 | Family/Friends house/own home | 4 | 0 | 2 | 0 | 1 | 0 | 1 | | | | | | | | |
| 18 - 21 2 0 0 0 0 0 2 22 - 25 0 0 0 0 0 0 0 0 0 26 - 29 37 7 3 8 10 8 1 30 - 35 75 20 12 18 7 11 7 36 - 40 63 9 7 21 7 8 11 41 - 45 150 28 43 24 21 19 15 46 - 50 157 41 33 37 23 16 7 51 - 55 167 33 27 45 25 17 20 56 - 60 510 122 92 116 106 37 37 61 - 65 89 13 20 22 19 6 9 66 - 70 9 0 4 0 2 3 0 71 - 75 5 0 2 1 1 0 1 | Other | 3 | 0 | 2 | 1 | 0 | 0 | 0 | | | | | | | | |
| 22 - 25 0 </td <td>Age</td> <td></td> | Age | | | | | | | | | | | | | | | |
| 26 - 29 37 7 3 8 10 8 1 30 - 35 75 20 12 18 7 11 7 36 - 40 63 9 7 21 7 8 11 41 - 45 150 28 43 24 21 19 15 46 - 50 157 41 33 37 23 16 7 51 - 55 167 33 27 45 25 17 20 56 - 60 510 122 92 116 106 37 37 61 - 65 89 13 20 22 19 6 9 66 - 70 9 0 4 0 2 3 0 71 - 75 5 0 2 1 1 0 1 76 or Older 0 0 0 0 0 0 0 0 unknown 0 0 0 0 0 0 0 0 <td></td> <td>2</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>2</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> | | 2 | 0 | 0 | 0 | 0 | 0 | 2 | | | | | | | | |
| 30 - 35 75 20 12 18 7 11 7 36 - 40 63 9 7 21 7 8 11 41 - 45 150 28 43 24 21 19 15 46 - 50 157 41 33 37 23 16 7 51 - 55 167 33 27 45 25 17 20 56 - 60 510 122 92 116 106 37 37 61 - 65 89 13 20 22 19 6 9 66 - 70 9 0 4 0 2 3 0 71 - 75 5 0 2 1 1 0 1 76 or Older 0 0 0 0 0 0 0 0 unknown 0 0 0 0 0 0 0 0 | 22 - 25 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | | |
| 36 - 40 63 9 7 21 7 8 11 41 - 45 150 28 43 24 21 19 15 46 - 50 157 41 33 37 23 16 7 51 - 55 167 33 27 45 25 17 20 56 - 60 510 122 92 116 106 37 37 61 - 65 89 13 20 22 19 6 9 66 - 70 9 0 4 0 2 3 0 71 - 75 5 0 2 1 1 0 1 76 or Older 0 0 0 0 0 0 0 0 unknown 0 0 0 0 0 0 0 0 | 26 - 29 | 37 | 7 | 3 | 8 | 10 | 8 | 1 | | | | | | | | |
| 41 - 45 150 28 43 24 21 19 15 46 - 50 157 41 33 37 23 16 7 51 - 55 167 33 27 45 25 17 20 56 - 60 510 122 92 116 106 37 37 61 - 65 89 13 20 22 19 6 9 66 - 70 9 0 4 0 2 3 0 71 - 75 5 0 2 1 1 0 1 76 or Older 0 0 0 0 0 0 0 0 unknown 0 0 0 0 0 0 0 0 | 30 - 35 | 75 | 20 | 12 | 18 | 7 | 11 | 7 | | | | | | | | |
| 46 - 50 157 41 33 37 23 16 7 51 - 55 167 33 27 45 25 17 20 56 - 60 510 122 92 116 106 37 37 61 - 65 89 13 20 22 19 6 9 66 - 70 9 0 4 0 2 3 0 71 - 75 5 0 2 1 1 0 1 76 or Older 0 0 0 0 0 0 0 0 unknown 0 0 0 0 0 0 0 0 | 36 - 40 | 63 | 9 | 7 | 21 | 7 | 8 | 11 | | | | | | | | |
| 51 - 55 167 33 27 45 25 17 20 56 - 60 510 122 92 116 106 37 37 61 - 65 89 13 20 22 19 6 9 66 - 70 9 0 4 0 2 3 0 71 - 75 5 0 2 1 1 0 1 76 or Older 0 0 0 0 0 0 0 unknown 0 0 0 0 0 0 0 | 41 - 45 | 150 | 28 | 43 | 24 | 21 | 19 | 15 | | | | | | | | |
| 56 - 60 510 122 92 116 106 37 37 61 - 65 89 13 20 22 19 6 9 66 - 70 9 0 4 0 2 3 0 71 - 75 5 0 2 1 1 0 1 76 or Older 0 0 0 0 0 0 0 unknown 0 0 0 0 0 0 0 | 46 - 50 | 157 | 41 | 33 | 37 | 23 | 16 | 7 | | | | | | | | |
| 61 - 65 89 13 20 22 19 6 9 66 - 70 9 0 4 0 2 3 0 71 - 75 5 0 2 1 1 0 1 76 or Older 0 0 0 0 0 0 0 0 0 unknown 0 0 0 0 0 0 0 0 | 51 - 55 | 167 | 33 | 27 | 45 | 25 | 17 | 20 | | | | | | | | |
| 66 - 70 9 0 4 0 2 3 0 71 - 75 5 0 2 1 1 0 1 76 or Older 0 0 0 0 0 0 0 unknown 0 0 0 0 0 0 0 | 56 - 60 | 510 | 122 | 92 | 116 | 106 | 37 | 37 | | | | | | | | |
| 71 - 75 5 0 2 1 1 0 1 76 or Older 0 0 0 0 0 0 0 unknown 0 0 0 0 0 0 0 | 61 - 65 | 89 | 13 | 20 | 22 | 19 | 6 | 9 | | | | | | | | |
| 76 or Older 0 0 0 0 0 0 0 0 0 0 0 0 0 0 unknown 0 0 0 0 0 0 0 0 | 66 - 70 | 9 | 0 | 4 | 0 | 2 | 3 | 0 | | | | | | | | |
| unknown 0 0 0 0 0 0 0 | 71 - 75 | 5 | 0 | 2 | 1 | 1 | 0 | 1 | | | | | | | | |
| | 76 or Older | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | | |
| Savings to Community YTD 2020: \$1,264,000.00 | unknown | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | | |
| , , , , , , , , , , , , , , , , , , , | Savings to Community YTD 2020: | \$1,26 | <mark>4,000</mark> | .00 | | | | | | | | | | | | |



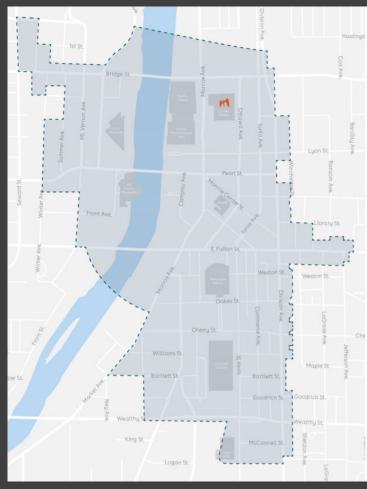
Downtown Impovement District Reauthorization Projections 2021

| reauthorization Projections 2021 | 6 | 5/30/2018 Actual | 6 | 6/30/2019 6/30/2020 Actual Budget | | | FY 2021 Proposed | | |
|--|----|---------------------|----|--------------------------------------|----|-----------|---------------------|-----------|--|
| Revenue | | | | | | | | | |
| Asessments | | | | | | | | | |
| District-Wide | \$ | 1,003,204 | \$ | 1,041,863 | \$ | 1,093,956 | \$ | 1,093,956 | |
| % Change | | | | 3.9% | | 5.0% | | 0.0% | |
| Snowmelt | \$ | 206,229 | \$ | 227,578 | \$ | 235,679 | \$ | 249,799 | |
| Collected | | | | | | | | | |
| District-Wide | \$ | 892,654 | \$ | 873,299 | \$ | 954,956 | \$ | 957,211 | |
| Snowmelt | | 195,533 | | 216,347 | | 224,679 | - | 224,819 | |
| Earnings on Investments | | 23,103 | | 44,564 | | 25,468 | | 25,000 | |
| Grants & Other | | 1,000 | | 232 | | -, | | -, | |
| Fund Balance Transfer | | , | | | | 166,146 | | 71,000 | |
| • | | | | | | <u> </u> | | | |
| Total Revenue | | 1,112,290 | | 1,134,442 | | 1,371,249 | | 1,278,030 | |
| % Change | | _,, | | 2.0% | | 20.9% | | -6.8% | |
| Expenditures | | | | 2.070 | | 20.070 | | 0.070 | |
| Maintenance and Beautification | | | | | | | | | |
| | | F20 402 | | F40.603 | | F 40,000 | | F7F 077 | |
| Block by Block Clean Team | | 539,482 | | 540,693 | | 540,000 | | 575,877 | |
| Other (Utilities, Supplies, etc) | | 10,000 | | 10,000 | | 10,000 | | 10,000 | |
| Irrigation - Repairs and Water | | 8,106 | | 10,993 | | 6,000 | | 7,000 | |
| Special Projects | | | | 30,713 | | 100,000 | | - | |
| Personnel - Wages & Benefits | | 20,556 | | 27,925 | | 30,000 | | 30,000 | |
| | | 578,144 | | 620,324 | | 686,000 | | 622,877 | |
| Marketing and Communications | | | | | | | | | |
| Advertising and Promotions | | | | | | 50,000 | | 50,000 | |
| Personnel - Wages & Benefits | | 61,504 | | 54,157 | | 40,000 | | 40,000 | |
| Supplies, Printing, Postage, Etc. | | 1,388 | | 3,540 | | 6,500 | | 4,000 | |
| Website Services | | 8,283 | | | | 3,500 | | 3,539 | |
| | | 71,175 | | 57,697 | | 100,000 | | 97,539 | |
| Administration | | | | | | | | | |
| Professional Serv - Legal, HR, Tech, etc | | 15,581 | | 27,286 | | 79,000 | | 30,750 | |
| DGRI Overhead (rent, insur., phone, etc) | | 32,607 | | 24,190 | | 20,000 | | 20,600 | |
| Personnel - Wages & Benefits | | 46,862 | | 85,571 | | 70,467 | | 72,581 | |
| Insurance | | | | | | 7,000 | | 7,500 | |
| Supplies, Offie Equipment, etc. | | 4,923 | | 5,305 | | 8,500 | | 8,755 | |
| | | 99,973 | | 142,352 | | 184,967 | | 140,186 | |
| | | | | | | | | | |
| Public Safety - Ambassador Program | | 100,000 | | 100,000 | | 100,000 | | 155,000 | |
| , | | | | | | | | | |
| City A-87 Charges | | 40,522 | | 35,423 | | 35,149 | | 37,609 | |
| , | | | | <u> </u> | | <u> </u> | | | |
| Subtotal Expenditures - District-Wide Services | | 889,814 | | 955,796 | | 1,106,116 | | 1,053,211 | |
| % Change | | <u> </u> | | 7.4% | | 15.7% | | -4.8% | |
| | | | | | | | | | |
| Snowmelt Operations | | | | | | | | | |
| Campau Promenade | | 62,108 | | 62,853 | | 70,000 | | 57,199 | |
| Monroe Center | | 68,879 | | 89,417 | | 176,900 | | 141,263 | |
| Monument Park | | 8,944 | | 9,808 | | 18,233 | | 26,357 | |
| Monament Lank | | 0,5 1 1 | | 3,000 | | 10,233 | | 20,337 | |
| Subtotal Expenditures - Snowmelt Operations | | 139,931 | | 162,078 | | 265,133 | | 224,819 | |
| %Change | | 133,331 | | 15.8% | | 63.6% | | -15.2% | |
| zuchange | | | | 15.0/0 | | 03.070 | | 13.2/0 | |
| Total Expenditures | | 1,029,745 | | 1,117,874 | | 1,371,249 | | 1,278,030 | |
| i otai expenditures | | 1,023,743 | | 1,111,0/4 | | 1,3/1,249 | | 1,2/0,030 | |
| Excess / (Deficit) | \$ | Q2 E4E | ċ | 16 560 | ċ | _ | \$ | _ | |
| LACESS / (Deficit) | ڔ | 82,545 | \$ | 16,568 | \$ | | <u> </u> | | |
| | | | | | | | | | |
| For d Balance | | | _ | FOF 075 | _ | 220.020 | _ | 260.020 | |
| Fund Balance | | | \$ | 505,975 | \$ | 339,829 | \$ | 268,829 | |
| | | | | | | | | | |



Grand Rapids DID Background

- Established in 2000
- Funded through special assessments on properties in the district
- Managed by a 15 member board
- Administered by DGRI
- Services: Daily sidewalk cleaning, flower planting and beautification, snowmelt operation and maintenance, marketing, special events, Ambassador services





Changes in DID Conditions

- 1,408,185 sq. feet of development added since 2017
- 1,500,000 annual visitors (up 200,000 since 2017) at Van Andel Arena, DeVos Place & Convention Center
- Downtown employees have been steadily increasing since 2012
- Increased maintenance and place making needs







DID Process / Engagement Summary

- November
 - Reauthorization Committee #1
 - Administrative Informational Meetings
- December
 - Reauthorization Committee #2
- January
 - Reauthorization Committee #3, Public Forum(s)
 - Survey Distribution: Week of 1/13
 - P.U.M.A Site Visit: 1/28-29
 - Stakeholder Meetings
 - Public Forum(s) 1/28 29
 - January 28, 2020 DID Board review prelim survey results, analyze draft recommendations and next steps
- February
 - FAQ Mailer
 - Survey Push
 - Additional Stakeholder Meetings
 - Reauthorization Committee #4
- March
 - Additional Public Forums
 - Reauthorization Committee #5
 - March 23, 2020 DID Board Approved Draft Plan
- April
 - Hearing on Necessity (Plan Presented to City Commission)



DID Continuation Steering Committee

- Jeff Edwards, Rockford Construction
- *Emily Loeks, Studio C!
- *Eric DeLong, City of Grand Rapids
- *Denny Sturtevant, Dwelling Place
- *Bob Herr, DID Board Chair
- Rick Winn, AHC Hospitality

*Current DID Board Member



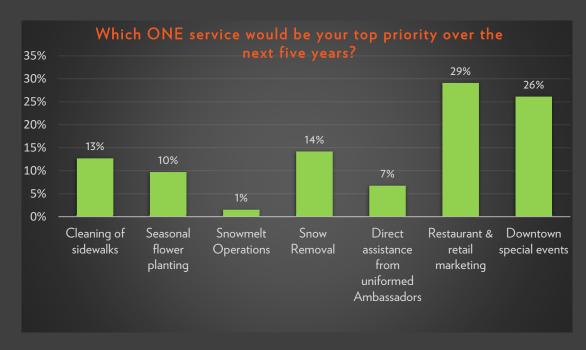
DID Board of Directors

- Michael Bishop, Chemical Bank
- Eric DeLong, City of Grand Rapids
- Mike Ellis, Ellis Parking
- Jane Gietzen, Spectrum Health
- Kurt Hassberger, Rockford
- Bob Herr, Chair
- Emily Loeks, Studio C!

- Josh Lunger, Grand Rapids Area Chamber
- Andrew Martin, Meijer
- Jessica Slaydon, Swift Printing
- Denny Sturtevant, Dwelling Place
- Gina Van Timmeren, Gina's Boutique
- Pat Waring, GVSU
- Scott Wierda, CWD
- Daniel Williams, WMCAT



DID Stakeholder Feedback & Survey Results



- Top 3 Takeaways from Stakeholder Feedback:
 - Prioritize partnerships with Behavioral Health and Social Services agencies to expand services to homeless in the Downtown
 - Increase business and restaurant marketing
 - Increase Ambassador wages to drive up retention and enable to the team to attract high caliber ambassadors

DID Service Boundaries

Ultimately it was decided to keep the boundaries the same for the new term of the reauthorization. There was a desire by stakeholders to strengthen programs and services central to the DID's central mission before exploring expansion.

Additionally, given the outbreak of the Covid-19 virus and the resulting economic uncertainty that followed (is occurring) it became clear that strengthening current services and focusing on the existing boundaries would best position the DID to aid the downtown once the crisis has abated.













Approval Steps

- April 16 Mail Notice on Hearing of Necessity
- May 12 Public Hearing on Necessity
- June 2 City Commission Considers Resolution of Necessity
- June 25 Notices Mailed (tentative)
- August 11 Board of Review Hearing (tentative)
- October 1 Billing Date (tentative)



FY22 Considerations

- Balancing financial impacts of pandemic with services
- Properties classified as residential eligible for inclusion
- Non-Profit policy
- Monument Park snowmelt district

