



MANAGED ACCOUNTS RECEIVABLE

Accelerate Cash Flow Across the Automotive Ecosystem



Automotive manufacturers and suppliers face increasing invoice volumes, customer-specific billing requirements, deductions, warranty claims, and growing pressure to improve cash flow without increasing headcount. Corcentric's Managed AR solution combines skilled people, technology, and guaranteed funding to help organizations like yours *accelerate cash flow, reduce DSO, and simplify receivables management.*

Designed to help automotive finance teams improve cash flow, reduce operational complexity, and create predictable working capital from Day 1.

- **Reduce DSO across your customer base immediately:** Forget about process improvements to bring your DSO down. We provide you with the trade finance, take care of your disputes, and remove the risk so you can have peace of mind. Tell us when you want to get paid for every invoice and Corcentric will pay you in full—guaranteed.
- **Unlock working capital for growth:** Unlock working capital trapped in your AR ledger and use it to improve liquidity and/or to fund growth. When you work with Corcentric to lower your DSO, you are guaranteed payments faster and a portion of your AR float can be converted into cash for immediate use. It is that simple.
- **Scale AR without adding headcount:** Rapidly scale up or down without the need for recruitment, training, management, technology, and associated overhead. We become an extension of your team, so you can put your focus elsewhere and leave the work to Corcentric's skilled team members. Our customers love working with us!
- **Simplify complex customer payments:** Eliminate your payments processing burden through Corcentric's managed collections and payments solution. Receive one single payment each month to streamline cash application, in full, for all due invoices.
- **Reduce credit & collections risk:** Eradicate late payments, bad debt and credit risk. Corcentric will pay all your invoices on time, every time. Customer defaults are fully absorbed by Corcentric, regardless of timing or amount. A non-recourse agreement ensures you are not ever liable for late payments.
- **Support automotive billing complexity:** Enhance your customer experience through Accounts Receivable and Collections engagements. Ensure invoices comply with the latest security, tax or formatting requirements without having to employ staff to constantly monitor and adjust output accordingly. What is even more exciting is, this is funded entirely by working capital liberated from your AR float.
- **Focused on you and your customers' success:** Corcentric operates as an extension of your business to invoice and collect payments from your customers. We take a white-gloved approach to ensure their experience meets or exceeds expectations in line with your brand.



MANAGED ACCOUNTS RECEIVABLE

Our technology platform enables highly configurable delivery of invoices in any format your customers require, whether this is PDF attachments over email, EDI/XML structured data, portal, or even paper invoices. Corcentric can replicate your best practices for each customer and lift this burden off your shoulders.

Driving down DSO

As a non-recourse and funded solution, we simply pay you the invoice value (minus a service charge) exactly when you want it. This provides 100% predictable cash flow with no risk of late payments or bad debt. Dropping your DSO from 30+ days to 15 can instantly liberate millions in working capital. Whether you're selling to OEMs, dealerships, distributors or commercial fleets, Managed AR helps accelerate payments while reducing operational burden.

HOW AUTOMOTIVE LEADERS ARE IMPROVING WORKING CAPITAL:

"Partnering with Corcentric has consistently enabled us to not only achieve significant processing efficiencies, but to have the visibility to identify customer trends, forecast spend, and develop strategic initiatives that actually improve our working capital."

RICHARD SIMONS, DAIMLER TRUCKS
NORTH AMERICA



Built for *Automotive AR* Complexity:

- ☑ High invoice volumes
- ☑ Customer-specific billing requirements
- ☑ Warranty and deduction management
- ☑ EDI and portal compliance
- ☑ Dealer and distributor payment complexity
- ☑ Pressure to improve working capital

Get peace of mind.

Web:

corcentric.com

Email:

info@corcentric.com



ABOUT CORCENTRIC

Corcentric is a leading global provider of best-in-class procurement and finance solutions. We offer a unique combination of technology and payment solutions complemented by robust advisory and managed services. Corcentric reduces stress and increases savings for procurement and finance business leaders by forming a strategic partnership to diagnose pain points and deliver tailor-made solutions for their unique challenges. For more than two decades, we've been a trusted partner who delivers proven results. To learn more, please visit www.corcentric.com.