

BID ITEM WORKBOOK**COSTARS-8 Maintenance, Repair, & Operation Equipment & Supplies ("MRO") (03/29/2011)****BIDDER/CONTRACTOR DATA**

BIDDER/CONTRACTOR'S LEGAL NAME:	Hilton's Lock Service Inc.
D/B/A NAME, IF APPLICABLE:	
BIDDER ADDRESS:	201 N Hanover St. Carlisle PA 17013
COUNTY LOCATED IN:	Cumberland County
VENDOR NUMBER:	
Primary POC regarding IFB/Contract:	
Secondary POC regarding IFB/Contract:	
PHONE NUMBER:	7172439475
FAX NUMBER:	7172439782
EMAIL ADDRESS:	shilton124@yahoo.com
COMPANY'S GENERAL WEBSITE ADDRESS	

SEND PURCHASE ORDER(S) TO NAME:	Shawn Hilton
D/B/A NAME, IF APPLICABLE:	
ADDRESS:	201 N Hanover St. Carlisle, PA 17013
COUNTY LOCATED IN:	Cumberland County
HOURS OF OPERATION:	7am-9am M-F, all others by appointment
POC regarding PURCHASE ORDER(S):	
PHONE NUMBER:	7172439475
FAX NUMBER:	7172439782
EMAIL ADDRESS:	shilton124@yahoo.com

SEND PAYMENT(S) TO NAME:	Shawn Hilton
D/B/A NAME, IF APPLICABLE:	
ADDRESS:	201 N Hanover St. Carlisle, PA 17013
POC regarding PAYMENT(S):	
PHONE NUMBER:	7172439475
FAX NUMBER:	7172439782
EMAIL ADDRESS:	shilton124@yahoo.com

BID ITEM WORKBOOK**COSTARS-8 Maintenance, Repair, & Operation Equipment & Supplies ("MRO") (03/29/2011)****QUESTIONS****BIDDERS/CONTRACTOR'S LEGAL NAME:**

Hilton's Lock Service Inc.

The bidder shall answer the following questions:

QUESTION	YES	NO	COMMENTS
1) Does the Bidder-Contractor have any minimum order requirements? If yes, please explain.		X	
2) In accordance with Section 14 of the <i>Standard Terms and Conditions</i> , the Contractor shall deliver all item(s) F.O.B. Destination. a.) Is the Bidder-Contractor quoting shipping costs as a separate line item?	X		
b.) If no, is the Bidder-Contractor including shipping costs in its pricing?			
3) Does the Bidder-Contractor offer any pricing incentive(s) such as for Internet ordering? If yes, please explain.		X	
4) Does the Bidder-Contractor offer any prompt payment discount(s)? If yes, please explain.		X	
5) a.) Does the Bidder-Contractor accept credit card(s) as a method of payment from any Purchaser? If yes, please specify the particular type(s) of card(s) accepted: b.) If yes, does the Bidder-Contractor charge any fee(s) to the Purchaser for payment(s) made by credit card? If yes, please explain.		X	MC, Visa
6) Does the Bidder-Contractor charge any late fee(s) to the Purchaser for payment not made in accordance with Section 11 of the <i>Standard Terms and Conditions</i> ? If yes, please explain.		X	
7) After notification of contract award, is the Bidder-Contractor willing to further negotiate pricing with COSTARS members?	X		
8) If the Bidder is a manufacturer bidding directly, does the Bidder wish to offer contract items via its dealer network? If yes, please attach (as an extra sheet(s) to this workbook) a list of authorized dealers including supplier information and stating any dealer's territory breakdown (such as counties, municipalities, or regions). Also, indicate on the Bidder-Contractor Data Sheet a representative for Purchasers to contact regarding POs and payment.		X	
9) Is the Bidder-Contractor going to provide a dedicated COSTARS website for Purchasers (see Section 9 of the <i>Standard Terms and Conditions</i>)? If yes, how much time after notification of contract award will the Bidder-Contractor need to have the website up and running?		X	

BID ITEM WORKBOOK

COSTARS-8 Maintenance, Repair, & Operation Equipment & Supplies ("MRO") (03/29/2011)

SERVICE AREA

BIDDERS/CONTRACTOR'S LEGAL NAME: _____

Please refer to Section 5 of the COSTARS Contract Special Terms and Conditions for guidance.

SERVICE AREA

Statewide

OR

<input checked="" type="checkbox"/> 1 Adams	<input type="checkbox"/> 24 Elk	<input type="checkbox"/> 47 Montour
<input type="checkbox"/> 2 Allegheny	<input type="checkbox"/> 25 Erie	<input type="checkbox"/> 48 Northampton
<input type="checkbox"/> 3 Armstrong	<input type="checkbox"/> 26 Fayette	<input checked="" type="checkbox"/> 49 Northumberland
<input type="checkbox"/> 4 Beaver	<input checked="" type="checkbox"/> 27 Forest	<input type="checkbox"/> 50 Perry
<input type="checkbox"/> 5 Bedford	<input type="checkbox"/> 28 Franklin	<input type="checkbox"/> 51 Philadelphia
<input type="checkbox"/> 6 Berks	<input type="checkbox"/> 29 Fulton	<input type="checkbox"/> 52 Pike
<input type="checkbox"/> 7 Blair	<input checked="" type="checkbox"/> 30 Greene	<input type="checkbox"/> 53 Potter
<input type="checkbox"/> 8 Bradford	<input type="checkbox"/> 31 Huntingdon	<input type="checkbox"/> 54 Schuylkill
<input type="checkbox"/> 9 Bucks	<input type="checkbox"/> 32 Indiana	<input type="checkbox"/> 55 Snyder
<input type="checkbox"/> 10 Butler	<input checked="" type="checkbox"/> 33 Jefferson	<input type="checkbox"/> 56 Somerset
<input type="checkbox"/> 11 Cambria	<input type="checkbox"/> 34 Juniata	<input type="checkbox"/> 57 Sullivan
<input type="checkbox"/> 12 Cameron	<input checked="" type="checkbox"/> 35 Lackawanna	<input type="checkbox"/> 58 Susquehanna
<input type="checkbox"/> 13 Carbon	<input type="checkbox"/> 36 Lancaster	<input type="checkbox"/> 59 Tioga
<input type="checkbox"/> 14 Centre	<input checked="" type="checkbox"/> 37 Lawrence	<input type="checkbox"/> 60 Union
<input type="checkbox"/> 15 Chester	<input type="checkbox"/> 38 Lebanon	<input type="checkbox"/> 61 Venango
<input type="checkbox"/> 16 Clarion	<input type="checkbox"/> 39 Lehigh	<input type="checkbox"/> 62 Warren
<input type="checkbox"/> 17 Clearfield	<input type="checkbox"/> 40 Luzerne	<input type="checkbox"/> 63 Washington
<input type="checkbox"/> 18 Clinton	<input type="checkbox"/> 41 Lycoming	<input type="checkbox"/> 64 Wayne
<input type="checkbox"/> 19 Columbia	<input type="checkbox"/> 42 McKean	<input type="checkbox"/> 65 Westmoreland
<input checked="" type="checkbox"/> 20 Crawford	<input type="checkbox"/> 43 Mercer	<input checked="" type="checkbox"/> 66 Wyoming
<input checked="" type="checkbox"/> 21 Cumberland	<input type="checkbox"/> 44 Mifflin	<input type="checkbox"/> 67 York
<input type="checkbox"/> 22 Dauphin	<input type="checkbox"/> 45 Monroe	
23 Delaware	<input type="checkbox"/> 46 Montgomery	

BID ITEM WORKBOOK**COSTARS-8 Maintenance, Repair, & Operation Equipment & Supplies ("MRO") (03/29/2011)****PRODUCT CATEGORY/MANUFACTURER LIST****BIDDERS/CONTRACTOR'S LEGAL NAME:** _____

The bidder must identify the product category(ies) and manufacturer line(s) for the items that the bidder is offering. If the Bidder is not a manufacturer, it must submit written proof from each manufacturer of the Bidder's authorization to sell the manufacturer's goods and materials, as required by this Contract (the proof need not be specific to this procurement).

Refer to Paragraph 7.b. of the *Instructions to Bidders for COSTARS Contracts* for further guidance.

	PRODUCT CATEGORY <i>(Identify all that are applicable with a checkmark.)</i>	MANUFACTURERS <i>(State ALL that are applicable. Attach additional sheet(s) to this workbook if necessary.)</i>
<input type="checkbox"/>	Electrical Supplies	
<input type="checkbox"/>	Flooring	
<input type="checkbox"/>	General Hardware	
<input type="checkbox"/>	Hand & Power Tools	
<input type="checkbox"/>	HVAC	
<input type="checkbox"/>	HVAC Filters	
<input type="checkbox"/>	Industrial Plumbing	
<input type="checkbox"/>	Lamps and Ballasts	
<input type="checkbox"/>	LED lighting	
<input type="checkbox"/>	Material Handling	
<input type="checkbox"/>	Metalworking	
<input type="checkbox"/>	Motors and Power Transmission	
<input type="checkbox"/>	Outdoor Tools	
<input type="checkbox"/>	Paint	
<input type="checkbox"/>	Pneumatics	
<input type="checkbox"/>	Pumps and Plumbing	
<input type="checkbox"/>	Safety	
<input checked="" type="checkbox"/>	Security	Axis, Panasonic, Next Level, Smartvue, Marks, AMT, HID, DSC, Netgear, Check Video, Vivotek, Videotec, Alarmwatch, Ubiquity, Clinton Electronics, Aiphone, Adams Rite
<input type="checkbox"/>	Test Equipment	

BID ITEM WORKBOOK

COSTARS-8 Maintenance, Repair, & Operation Equipment & Supplies ("MRO") (03/29/2011)

ANCILLARY SERVICES

BIDDERS/CONTRACTOR'S LEGAL NAME:

A Contractor may choose to offer ancillary services in conjunction with the products it provides to the Purchaser. However, any ancillary services offered must be: (1) expressly authorized in the original IFB/Contract, (2) directly related to the delivery, installation or normal use of the product or component parts purchased, (3) limited to the actual product or component parts purchased, and (4) initiated/ordered at the time of product purchase. Stand-alone services and services for products not purchased from this supply Contract, including existing equipment for which component parts from this contract are purchased, are not within the scope of this supply Contract. The Department of General Services reserves the right to determine which ancillary services shall be included in any contract.

The Bidder may submit the list of ancillary services and prices it proposes to offer. If it is not possible to submit pricing, as may be the case with certain installation services, the Bidder shall simply note that it is offering the service and that the actual price will be negotiated between it and the COSTARS participant and annotated

the purchase order at time of order.

	ANCILLARY SERVICES <i>(Identify all that are applicable with a checkmark.)</i>	PRICING <i>(If applicable. Please attach additional sheet(s) with detailed pricing if necessary.)</i>
<input checked="" type="checkbox"/>	Installation	
<input checked="" type="checkbox"/>	Post Warranty Support Maintenance Service	\$90 per hour
<input checked="" type="checkbox"/>	Special Delivery Arrangements	
<input checked="" type="checkbox"/>	Training	\$90 per hour
<input checked="" type="checkbox"/>	Customization	\$90 per hour
<input checked="" type="checkbox"/>	Extended Warranty	

BID ITEM WORKBOOK**COSTARS-8 Maintenance, Repair, & Operation Equipment & Supplies ("MRO") (03/29/2011)****BID ITEM SHEET****BIDDERS/CONTRACTORS LEGAL NAME**

Hilton's Lock Service Inc.

PRICING

The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.

After Contract award, a Contractor may offer, either on its own initiative or at a Purchaser's request, additional discounts, reduced mark-ups, customized lists, or discounted prices for any purchase within the scope of the Contract, even if such discounts, mark-ups, or discounted prices were not included in the bid prices.

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MANUFACTURER:

Axis Communications Inc.

PRICING STANDARD: (Check that which is applicable.)

Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount

Suppliers Cost Plus % of Mark-up

 Custom List including Net Prices**PRICE LIST IDENTIFICATION:**

CATALOG OR PRICE LIST NAME:

IDENTIFICATION NO. (IF APPLICABLE):

EFFECTIVE DATE:

CLASS OF PURCHASER:

(i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	PRICE		
Axis M1054 Network Camera	\$460.00		
Axis M1113 Network Camera	\$520.00		
Axis M1114 Network Camera	\$640.00		
Axis P1343 Network Camera	\$865.00		
Axis P1344 Network Camera	\$980.00		
Axis P1346 Network Camera	\$1,270.00		
Axis P1347 Network Camera	\$1,460.00		
Axis Q1602 Network Camera	\$1,150.00		
Axis Q1604 Network Camera	\$1,150.00		
Axis Q1755 Network Camera	\$1,725.00		
Axis 247S Video Encoder	\$575.00		
Axis M7001 Video Encoder	\$350.00		
Axis M7001 Video Encoder and Covert Camera	\$460.00		
Axis M7014 4 Channel Video Encoder	\$575.00		
Axis M7214 4 Channel Video Encoder	\$805.00		
Axis M7010 16 Channel Video Encoder	\$2,300.00		
Axis M7210 16 Channel Video Encoder	\$2,875.00		
Axis M3203 Network Mini-Dome	\$460.00		
Axis M3204 Network Mini-Dome	\$575.00		
Axis P3301 Network Mini-Dome	\$690.00		
Axis P3304 Network Mini-Dome	\$805.00		
Axis P3343 Network Mini-Dome	\$920.00		
Axis P3344 Network Mini-Dome	\$1,035.00		
Axis P3346 Network Mini-Dome	\$1,105.00		
Axis P3343-VE Outdoor Network Mini-Dome	\$1,150.00		
Axis P3344-VE Outdoor Network Mini-Dome	\$1,265.00		
Axis P3346-VE Outdoor Network Mini-Dome	\$1,335.00		
Axis P3367-VE Outdoor Network Mini-Dome	\$1,520.00		
Axis 212 PTZ Fisheye Network Camera	\$750.00		
Axis M5013 PTZ Network Camera	\$575.00		
Axis M5014 PTZ Network Camera	\$690.00		
Axis 214 PTZ Network Camera	\$1,500.00		
Axis P5532 PTZ Network Camera	\$2,300.00		
Axis P5534 PTZ Network Camera	\$2,875.00		
Axis P5522 PTZ Network Camera	\$1,725.00		
Axis Q1910 Thermal Network Camera	\$3,450.00		
Axis P5512 PTZ Network Camera	\$1,265.00		

BID ITEM WORKBOOK

COSTARS-8 Maintenance, Repair, & Operation Equipment & Supplies ("MRO") (03/29/2011)

BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME

Hilton's Lock Service Inc.

PRICING

PRICING
The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.

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MANUFACTURER:

MATERIALS

PANASONIC
PRICING STANDARD: (Check that which is applicable)

Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount

Suppliers Cost Plus % of Mark-up

Custom List including Net Prices

PRICE LIST IDENTIFICATION:

CATALOG OR PRICE LIST NAME: Panasonic System Communications Company of North America, Mater Price List of Security Systems

IDENTIFICATION NO. (IF APPLICABLE):

EFFECTIVE DATE: 01/01/12

EFFECTIVE DATE: _____

(i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

BID ITEM WORKBOOK**COSTARS-8 Maintenance, Repair, & Operation Equipment & Supplies ("MRO") (03/29/2011)****BID ITEM SHEET****BIDDERS/CONTRACTORS LEGAL NAME****Hilton's Lock Service Inc.****PRICING**

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MANUFACTURER:	Videotec
PRICING STANDARD: (Check that which is applicable.)	<input type="checkbox"/> Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount <input type="checkbox"/> Suppliers Cost Plus % of Mark-up <input checked="" type="checkbox"/> X Custom List including Net Prices
PRICE LIST IDENTIFICATION:	CATALOG OR PRICE LIST NAME: _____ IDENTIFICATION NO. (IF APPLICABLE): _____ EFFECTIVE DATE: _____ CLASS OF PURCHASER: _____ <small>(i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)</small>

ITEM CATEGORY	PRICE		
HOT39D0A000 – Camera Housing	\$55.00		
HOT39D2A000 – Camera Housing w/ Heater	\$68.00		
OHOTS – Sunshield	\$12.00		
HOT39D2A085 – Housing w/ Heater and Wall Bracket	\$97.00		
HPV36D0A000B – 14" Camera Housing	\$87.00		
HPV36K0A000B – 14" Camera Housing w/ Sunshield	\$102.00		
HPV36K2A000B – 14" Camera Housing w/ Sunshield and Heater	\$125.00		
HPV42D0A000 – 16" Camera Housing	\$103.00		
HPV42K0A000 – 16" Camera Housing w/ Sunshield	\$127.00		
HPV42K2A000 – 16" Camera Housing w/ Sunshield and Heater	\$150.00		
WBOVA2 – Wall Mount For Camera Housing	\$35.00		

BID ITEM WORKBOOK**COSTARS-8 Maintenance, Repair, & Operation Equipment & Supplies ("MRO") (03/29/2011)****BID ITEM SHEET****BIDDERS/CONTRACTORS LEGAL NAME****Hilton's Lock Service Inc.****PRICING**

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MANUFACTURER:	Smartvue
PRICING STANDARD: (Check that which is applicable.)	<input type="checkbox"/> Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount <input type="checkbox"/> Suppliers Cost Plus % of Mark-up <input checked="" type="checkbox"/> X Custom List including Net Prices
PRICE LIST IDENTIFICATION:	CATALOG OR PRICE LIST NAME: _____ IDENTIFICATION NO. (IF APPLICABLE): _____ EFFECTIVE DATE: _____ CLASS OF PURCHASER: _____ (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	PRICE		
S9X1 – 1TB Video Server	\$1,199.00		
S9Q32 – 320GB Video Server	\$899.00		
S9Q50 – 500GB Video Server	\$999.00		
S9N1 – 1TB Video Server	\$1,899.00		
S9N2 – 2TB Video Server	\$2,199.00		
S9N3 – 3TB Video Server	\$2,499.00		
S9R3 – 3TB Video Server	\$4,999.00		
S9R6 – 6TB Video Server	\$5,999.00		
S9R12 – 12TB Video Server	\$6,999.00		
S9R24 – 24TB Video Server	\$12,999.00		
S9R36 – 36TB Video Server	\$15,999.00		
S9R72 – 72TB Video Server	\$21,999.00		
S9R96 – 96TB Video Server	\$39,999.00		
S9L1 – Additional Camera License	\$99.00		

BID ITEM WORKBOOK

COSTARS-8 Maintenance, Repair, & Operation Equipment & Supplies ("MRO") (03/29/2011)

BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME

Hilton's Lock Service Inc.

PRICING

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MANUFACTURER:	<u>Next Level</u>
PRICING STANDARD: (Check that which is applicable.)	
<input checked="" type="checkbox"/> Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount <input type="checkbox"/> Suppliers Cost Plus % of Mark-up <input type="checkbox"/> Custom List including Net Prices	
PRICE LIST IDENTIFICATION:	
CATALOG OR PRICE LIST NAME: <u>Next Level Security Systems Price List</u> IDENTIFICATION NO. (IF APPLICABLE): _____ EFFECTIVE DATE: <u>09/15/12</u> CLASS OF PURCHASER: _____	
<small>(i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)</small>	

BID ITEM WORKBOOK

COSTARS-8 Maintenance, Repair, & Operation Equipment & Supplies ("MRO") (03/29/2011)

BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME

Hilton's Lock Service Inc.

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The Bid Item Workbook should contain a separate **Bid Item Sheet** for each manufacturer's price list or cost sheet.

MANUFACTURER: <input type="checkbox"/> Check Video	
PRICING STANDARD: (Check that which is applicable.) <input type="checkbox"/> Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount <input type="checkbox"/> Suppliers Cost Plus % of Mark-up <input checked="" type="checkbox"/> X Custom List including Net Prices	
PRICE LIST IDENTIFICATION: CATALOG OR PRICE LIST NAME: _____ IDENTIFICATION NO. (IF APPLICABLE): _____ EFFECTIVE DATE: _____ CLASS OF PURCHASER: _____ <i>(i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)</i>	

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MANUFACTURER:	DSC
PRICING STANDARD: (Check that which is applicable.)	
<input checked="" type="checkbox"/> Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount <input type="checkbox"/> Suppliers Cost Plus % of Mark-up <input type="checkbox"/> Custom List including Net Prices	
PRICE LIST IDENTIFICATION:	
CATALOG OR PRICE LIST NAME: <u>US MSRP Pricelist</u>	
IDENTIFICATION NO. (IF APPLICABLE): <u></u>	
EFFECTIVE DATE: <u>10/27/11</u>	
CLASS OF PURCHASER: <u></u>	
(i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)	

BID ITEM WORKBOOK**COSTARS-8 Maintenance, Repair, & Operation Equipment & Supplies ("MRO") (03/29/2011)****BID ITEM SHEET**BIDDERS/CONTRACTORS LEGAL NAMEHilton's Lock Service Inc.**PRICING**

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<u>MANUFACTURER:</u>	HID
<u>PRICING STANDARD:</u> (Check that which is applicable.)	<input type="checkbox"/> Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount <input type="checkbox"/> Suppliers Cost Plus % of Mark-up <input checked="" type="checkbox"/> X Custom List including Net Prices
<u>PRICE LIST IDENTIFICATION:</u>	<u>CATALOG OR PRICE LIST NAME:</u> _____ <u>IDENTIFICATION NO. (IF APPLICABLE):</u> _____ <u>EFFECTIVE DATE:</u> _____ <u>CLASS OF PURCHASER:</u> _____ <small>(i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)</small>

ITEM CATEGORY	PRICE		
6000-1000 Hosting 1 year subscription 1 reader	\$120.00		
1010-82000BKE HID Edge E400 Controller "EdgePlus" (No Reader included)	\$450.00		
1010-82120 HID Edge ER40 Controller with integrated R40 iClass Reader	\$450.00		
1010-82125 HID Edge ERP40 Controller with integrated RP40 Multi-ClassReader	\$492.00		
1010-6100BKN0000 HID R10 iClass Reader with Pigtail Connection	\$141.00		
1010-6120BKN0000 HID R40 iClass Reader with Pigtail Connection	\$275.00		
1010-6125 HID RP40 Multi-Class Card Reader (iClass,HID, AWID or Indala Prox)	\$317.00		
1010-1386LGGMN HID ISOPROX II 1386 Card Graphics PVC	\$7.00		
1010-2050 HID iClass 2050 Key Chain Fob (2K/2), Specify Format	\$7.00		
1010-2000PGGMB HID iClass 2000 Card 2k/2 (37 Bit, No Slot Punch, Format H10302	\$7.00		
1010-1346 HID ProxKey® II Proximity Access Key Chain Fob, Specify Format	\$7.00		

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<u>MANUFACTURER:</u>	Vivotek
<u>PRICING STANDARD:</u> (Check that which is applicable.)	<input type="checkbox"/> Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount <input type="checkbox"/> Suppliers Cost Plus % of Mark-up <input checked="" type="checkbox"/> X Custom List including Net Prices
<u>PRICE LIST IDENTIFICATION:</u>	<u>CATALOG OR PRICE LIST NAME:</u> _____ <u>IDENTIFICATION NO. (IF APPLICABLE):</u> _____ <u>EFFECTIVE DATE:</u> _____ <u>CLASS OF PURCHASER:</u> _____ (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	PRICE		
IP8362 Vivotek Outdoor 2MP IP Camera w/ IR	\$960.00		
IP8352 Vivotek Outdoor 1MP IP Camera w/ IR	\$880.00		
MD8562 Vivotek Outdoor 1MP Minidome IP Camera	\$500.00		
IP8332 Vivotek Outdoor 1MP Bullet IP Camera w/ IR	\$400.00		
IP7142 Vivotek Outdoor Bullet IP Camera w/ IR	\$520.00		
IP8335H Vivotek Outdoor 1MP Bullet IP Camera w/ IR	\$625.00		
IP7361 Vivotek Outdoor 2MP Bullet IP Camera w/ IR	\$660.00		
FD7131 Indoor Minidome IP Camera w/ IR	\$470.00		

BID ITEM WORKBOOK

COSTARS-8 Maintenance, Repair, & Operation Equipment & Supplies ("MRO") (03/29/2011)

BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME

Hilton's Lock Service Inc.

PRICING

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MANUFACTURER:	Netgear
PRICING STANDARD: (Check that which is applicable.)	<input type="checkbox"/> Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount <input type="checkbox"/> Suppliers Cost Plus % of Mark-up <input checked="" type="checkbox"/> X Custom List including Net Prices
PRICE LIST IDENTIFICATION:	CATALOG OR PRICE LIST NAME: _____ IDENTIFICATION NO. (IF APPLICABLE): _____ EFFECTIVE DATE: _____ CLASS OF PURCHASER: _____ (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

BID ITEM WORKBOOK

COSTARS-8 Maintenance, Repair, & Operation Equipment & Supplies ("MRO") (03/29/2011)

BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME

Hilton's Lock Service Inc.

PRICING

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MANUFACTURER:	Marks
PRICING STANDARD: (Check that which is applicable.)	
<input checked="" type="checkbox"/> Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount	
<input type="checkbox"/> Suppliers Cost Plus % of Mark-up	
<input type="checkbox"/> Custom List including Net Prices	
PRICE LIST IDENTIFICATION:	
CATALOG OR PRICE LIST NAME: <u>Marks USA 2011 Pricelist</u>	
IDENTIFICATION NO. (IF APPLICABLE): <u>MORTCYLPB2011 03.11</u>	
EFFECTIVE DATE: <u>04/01/11</u>	
CLASS OF PURCHASER: _____	
(i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)	

BID ITEM WORKBOOK

COSTARS-8 Maintenance, Repair, & Operation Equipment & Supplies ("MRO") (03/29/2011)

BID ITEM SHEET**BIDDERS/CONTRACTORS LEGAL NAME**Hilton's Lock Service Inc.**PRICING**

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MANUFACTURER:	<u>Alarmwatch</u>
PRICING STANDARD: (Check that which is applicable.)	<input type="checkbox"/> Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount <input type="checkbox"/> Suppliers Cost Plus % of Mark-up <input checked="" type="checkbox"/> Custom List including Net Prices
PRICE LIST IDENTIFICATION:	CATALOG OR PRICE LIST NAME: _____ IDENTIFICATION NO. (IF APPLICABLE): _____ EFFECTIVE DATE: _____ CLASS OF PURCHASER: _____ <small>(i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)</small>

ITEM CATEGORY	PRICE		
Basic Alarm monitoring per month	\$20.00		
C24 GSM Alarm monitoring per month - \$5 activation fee	\$25.00		
CIN C24 Interactive Notify Only	\$30.00		
CIS C24 Interactive Security Package	\$35.00		
CIT C24 Interactive Touch Package	\$35.00		
CIT C24 Interactive Automation Package	\$40.00		

BID ITEM WORKBOOK

COSTARS-8 Maintenance, Repair, & Operation Equipment & Supplies ("MRO") (03/29/2011)

BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME Hilton's Lock Service Inc.

PRICING

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MANUFACTURER: Ubiquity

PRICING STANDARD: (Check that which is applicable.) Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
 Suppliers Cost Plus % of Mark-up

Custom List including Net Prices

CATALOG OR PRICE LIST NAME:

IDENTIFICATION NO. (IF APPLICABLE): _____

EFFECTIVE DATE: _____

Page 10 of 10

BID ITEM WORKBOOK

COSTARS-8 Maintenance, Repair, & Operation Equipment & Supplies ("MRO") (03/29/2011)

BID ITEM SHEETBIDDERS/CONTRACTORS LEGAL NAMEHilton's Lock Service Inc.**PRICING**

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MANUFACTURER:	<u>Videotec Security Inc</u>		
PRICING STANDARD: (Check that which is applicable.)	<input type="checkbox"/> Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount <input type="checkbox"/> Suppliers Cost Plus % of Mark-up <input checked="" type="checkbox"/> Custom List including Net Prices		
PRICE LIST IDENTIFICATION:	CATALOG OR PRICE LIST NAME: _____ IDENTIFICATION NO. (IF APPLICABLE): _____ EFFECTIVE DATE: _____ CLASS OF PURCHASER: _____ (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)		

ITEM CATEGORY	Price		
HOT39D0A000 Punto Housing	\$55.00		
HOT39D2A085 Punto Housing with heater and wall bracket	\$97.00		
OHOTS Sunshield	\$12.00		
WBOVA2 Wall Mount	\$35.00		
WCM4A2 Ceiling J Mount	\$107.00		
WFWCA Pedestal Mount	\$98.00		

CE-807-BE-DE Camera Bracket - Beige	\$8.50
CE-1015 Universal Camera Mounting Bracket, Indoor - Silver	\$8.50
CE-203X Universal Camera Mounting Bracket, Indoor Bracket with T-Rail Clip - Black	\$8.50
CE-203X Universal Camera Mounting Bracket, Indoor Bracket with T-Rail Clip - White	\$8.50
CE-965-CAM-WD CE-XV880 Vandal X Wall Mount Bracket - White	\$22.10
CE-XV880 Vandal X Wall Mount Bracket - Black	\$22.10
CE-XV880 Vandal X Wall Mount Bracket - White	\$22.10
CE-XV880 Vandal X Deep Case - White	\$26.35
CE-XV880 Vandal X Deep Case - Black	\$26.35
CE-XV880 Vandal X Receipt Mount Bracket - White	\$30.60
CE-XV880 Vandal X Receipt Mount Bracket - Black	\$30.60
CE-XV880 Vandal X Receipt Mount Cap - White	\$37.20
CE-XV880 Vandal X Receipt Mount Cap - Black	\$37.20
CE-XV880 Vandal X Receipt Mount Pole - White	\$44.20
CE-XV880 Vandal X Receipt Mount Pole - Black	\$44.20
CE-CP129W 6' to 12' Adjustable Camera Pendant Mount Pole - White	\$49.30
CE-CP129W 6' to 12' Adjustable Camera Pendant Mount Pole - Black	\$49.30
CE-M13 Outdoor Camera Housing, Enclosure with Heater & Fan, Cable Through Bracket, AC24V	\$56.30
CE-019WZ 10" Indoor Dome Housing	\$66.30
CDT Camera	
Fujinon Lenses	
Y12-ZX8.5A-8.8M F3.5, Manual Iris	\$30.10
Y12-ZX8.5A-8.8M F3.5, DC Auto Iris	\$66.30
Y12-ZX8.5A-8.8M F3.5, DC Auto Iris, DIN, IR	\$88.40
Y12-ZX8.5A-8.8M F3.5, DC Auto Iris, DIN, IR	\$93.50
YV010X8A-S42 5.0-50mm F1.3, DC Auto Iris	\$122.40
YV010X8A-S42 5.0-50mm F1.3, DC Auto Iris, DIN, IR	\$145.50
YV031x108A-S42 15-50mm F1.5, DC Auto Iris, DIN, IR	\$153.00
YV031x108A-S42 15-50mm F1.5, DC Auto Iris, DIN, IR	\$154.30
YV032-S42 3.8-12mm F1.4, DC Auto Iris	\$154.30
YV032-S42 3.8-12mm F1.4, DC Auto Iris, DIN	\$154.30
YV4.32-18A-S42 3MP, 2.8x12mm, F1.4, DC Auto Iris	\$161.50
Tamron Lenses	
19V330SA8IR 3.8mm F1.0, DC Auto Iris, DIN, IR	\$90.10
19V330SA8IR 3.8mm F1.0, DC Auto Iris, DIN, IR	\$90.10
19V2812A8IR 8Q 2.8-12mm F1.4, DC Auto Iris	\$88.40
19V2812A8IR 8Q 10-40mm F1.4, DC Auto Iris, DIN, IR	\$175.70
19V2812A8IR 8Q 10-40mm F1.4, DC Auto Iris	\$175.70
Ricom Varifocal Lenses	
RC02000001 F1.4 DC Auto Iris	\$102.00
Board Mount Lenses for CE-CD1019 or CE-10PVM-B	
CE-1.25 2.5mm	\$17.00
CE-1.4 3.5mm	\$19.50
CE-1.4 6.0mm	\$8.50
CE-1.4 8.0mm	\$8.50
Power Supplies 12 VOLT DC - UL Listed	
CE-T12VDC010 12VDC 1000mA UL Listed	\$0.50
CE-T12VDC010 12VDC Camera Regulated 1000 mA, UL Listed	\$22.10
CE-12DC4-4 Camera 4 Amp - UL Listed	\$86.00
CE-12DC4-4 Camera 4 Amp - UL Listed	\$100.30
CE-12DC16-8 16 Camera 8 Amp - UL Listed	\$186.30
24 VOLT AC - UL Listed	
CE-24VDC010 24VDC 20 Watt - UL Listed	\$10.20
CE-T24VDC010 Camera 50 Watt - UL Listed	\$20.40
CE-24VDC010 Camera 50 Watt - UL Listed	\$23.50
CE-34AC4-4 Camera 4 Amp - UL Listed	\$100.30
CE-34AC4-8 Camera 8 Amp - UL Listed	\$186.30
Other CCTV Products	
CE-XR8 Black Rubberized Case for Vandal X Domes	\$11.90
CE-XR8 Black Rubberized Case Cover for Vandal X Domes	\$11.90
CE-REMOTE Plug-in Remote for easy adjustment of OSD functions on selected cameras	\$22.10
CE-VME Video Monitor	\$39.00
CE-VME Video Hum Eliminator	\$119.00
CE-R4D Indoor Dummy Dome - VFC200 Style Case - No Camera	\$34.00
CE-R5D Indoor Dummy Dome - VFC200 Style Case - No Camera	\$34.00
CE-12VGBL Pigtail for 12V DC Camera	\$1.28
CE-12VGBL 12V DC Power Pigtail Extension Cable with 2.1mm Barrel Plugs	\$1.30
CE-12VGBL Video Balun	\$27.20
CRT Monitors - Color	
CE-CM100A 1000nT, 400 TVL, Audio, 1 BNC IO - UL Listed (Limited Quantity Available)	\$251.60
CE-CM100A 1000nT, 400 TVL, Audio, 2 BNC IO, 1 S-Video IO - UL Listed	\$447.10
CE-CM100A 1000nT, 400 TVL, Audio, 2 BNC IO, 1 S-Video IO - UL Listed	\$501.50
Black & White CRT Monitors	
CE-CM100A 1000nT, 400 TVL, 1 BNC IO, Audio, Charcoal Color	\$149.60
CCTV Cables	
CE-GW1000 1000ft RG59 Wood Spools, Solid Copper Core, 95% Shielding, White - Samlex (RG-59 & 18-2) - UL Listed	\$236.30
CE-GW1000 1000ft RG59 Wood Spools, Solid Copper Core, 95% Shielding, White - Samlex (RG-59 & 18-2) - UL Listed	\$236.30
CE-RG59-1000 1000ft Wood Spools, Solid Copper Core, 95% Shielding, Black Only - RG-59 Only - UL Listed	\$139.40
Connectors & Tools	
CE-CONR50 1000 pcs of Straight Male BNC Compression Connectors - Designed to work with CE-CONPLI	\$168.30
CE-CONPLI Compression Plugs - Designed to work with CE-CONR50	\$47.60
CE-CONSTR Strippers for RG59	\$20.40

BID ITEM WORKBOOK

COSTARS-8 Maintenance, Repair, & Operation Equipment & Supplies ("MRO") (03/29/2011)

BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME

Hilton's Lock Service Inc.

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MANUFACTURER:	Aiphone
PRICING STANDARD: (Check that which is applicable.)	
<input checked="" type="checkbox"/> Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount	
<input type="checkbox"/> Suppliers Cost Plus % of Mark-up	
<input type="checkbox"/> Custom List including Net Prices	
PRICE LIST IDENTIFICATION:	
CATALOG OR PRICE LIST NAME: Aiphone U.S. Price - END USER Jan 2013	
IDENTIFICATION NO. (IF APPLICABLE):	
EFFECTIVE DATE:	01/01/13
CLASS OF PURCHASER:	

BID ITEM WORKBOOK

COSTARS-8 Maintenance, Repair, & Operation Equipment & Supplies ("MRO") (03/29/2011)

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MANUFACTURER:	Adams Rite
PRICING STANDARD: (Check that which is applicable.)	<input type="checkbox"/> Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount <input type="checkbox"/> Suppliers Cost Plus % of Mark-up <input checked="" type="checkbox"/> X Custom List including Net Prices
PRICE LIST IDENTIFICATION:	CATALOG OR PRICE LIST NAME: _____ IDENTIFICATION NO. (IF APPLICABLE): _____ EFFECTIVE DATE: _____ CLASS OF PURCHASER: _____
(i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)	



U.S. END USER PRICE LIST

January 1, 2013

Supercedes and Replaces All Previous Price Lists - Prices Subject to Change Without Notice - NEW PRODUCT IN BOLD

All Prices in U.S. Dollars - January 1, 2013

STOCK NO.	MODEL	DESCRIPTION	SUG. RETAIL
81221050C	81221050C	10 CONDUCTOR, 22AWG, NON-SHIELDED, 500 FEET	\$372.00
81221650C	81221650C	16 CONDUCTOR, 22AWG, NON-SHIELDED, 500 FEET	\$550.00
82180210C	82180210C	2 CONDUCTOR, 18AWG, OVERALL SHIELD, 1000 FEET	\$422.00
82180310C	82180310C	3 CONDUCTOR, 18AWG, OVERALL SHIELD, 1000 FEET	\$580.00
82220210C	82220210C	2 CONDUCTOR, 22AWG, OVERALL SHIELD, 1000 FEET	\$202.00
82220250C	82220250C	2 CONDUCTOR, 22AWG, OVERALL SHIELD, 500 FEET	\$100.00
82220350C	82220350C	3 CONDUCTOR, 22AWG, OVERALL SHIELD, 500 FEET	\$148.00
82220650C	82220650C	6 CONDUCTOR, 22AWG, OVERALL SHIELD, 500 FEET	\$252.00
82221050C	82221050C	10 CONDUCTOR, 22AWG, OVERALL SHIELD, 500 FEET	\$396.00
82221250C	82221250C	12 CONDUCTOR, 22AWG, OVERALL SHIELD, 500 FEET	\$468.00
82221550C	82221550C	15 CONDUCTOR, 22AWG, OVERALL SHIELD, 500 FEET	\$566.00
82222050C	82222050C	20 CONDUCTOR, 22AWG, OVERALL SHIELD, 500 FEET	\$724.00
85160210C	85160210C	2 CONDUCTOR, 16AWG, LOW CAP, PE, SOLID, NON-SHIELDED, 1000 FEET	\$494.00
851602DB10C	851602DB10C	2 CONDUCTOR, 16AWG, LOW CAP, PE, SOLID, NON-SHIELDED, DIRECT BURIAL, 1000 FEET	\$772.00
85220710C	85220710C	7 CONDUCTOR, 22AWG, MID CAP, PE, NON-SHIELDED, 1000 FEET	\$538.00
86220810C	86220810C	4 TWISTED PAIR, 22AWG, MID CAP, PE, OVERALL SHIELD, 1000 FEET	\$676.00
86221025C	86221025C	5 TWISTED PAIR, 22AWG, MID CAP, PE, OVERALL SHIELD, 250 FEET	\$196.00
87180210C	87180210C	2 CONDUCTOR, 18AWG, LOW CAP, PE, SOLID, NON-SHIELDED, 1000 FEET	\$344.00
87180250C	87180250C	2 CONDUCTOR, 18AWG, LOW CAP, PE, SOLID, NON-SHIELDED, 500 FEET	\$172.00
871802P10C	871802P10C	2 CONDUCTOR, 18AWG, LOW CAP, FEP, SOLID, NON-SHIELDED, PLUMINUM RATED, 1000 FEET	\$942.00
87180450C	87180450C	4 CONDUCTOR, 18AWG, LOW CAP, PE, SOLID, NON-SHIELDED, 500 FEET	\$350.00
871804P50C	871804P50C	4 CONDUCTOR, 18AWG, LOW CAP, FEP, SOLID, NON-SHIELDED, PLUMINUM RATED, 500 FEET	\$592.00
87200210C	87200210C	2 CONDUCTOR, 20AWG, MID CAP, PE, SOLID, NON-SHIELDED, 1000 FEET	\$236.00
87200250C	87200250C	2 CONDUCTOR, 20AWG, MID CAP, PE, SOLID, NON-SHIELDED, 500 FEET	\$118.00
872002P10C	872002P10C	2 CONDUCTOR, 20AWG, MID CAP, FEP, SOLID, NON-SHIELDED, PLUMINUM RATED, 1000 FEET	\$608.00
19516	AC-10F	ACCESS CONTROL KEYPAD, FLUSH MOUNT	\$228.00
19517	AC-10S	ACCESS CONTROL KEYPAD, SURFACE MOUNT, JF/JK-DV DOOR STNS	\$228.00
19202	AH-108	10W HORN SPEAKER, 8 OHM	\$54.00
19200	AH-16TN	16W HORN SPEAKER, 25V/70V, 8 OHM	\$92.00
19201	AH-32TN	32W HORN SPEAKER, 25V/70V	\$110.00
15402	AP-10M	10-CALL HIGH POWER MASTER, AC CORD	\$984.00
15400	AP-1M	1-CALL HIGH POWER MASTER, AC CORD	\$760.00
15401	AP-5M	5-CALL HIGH POWER MASTER, AC CORD	\$872.00
15501	AS-3A	WALL/DESK SUB FOR MP-S, AP-M	\$60.00
15502	AS-3N	FLUSH MOUNT CEILING SPEAKER SUB FOR MP-S, AP-M	\$80.00
10105	AT-306	WHITE HANDSET SUB FOR AT-406	\$92.00
10106	AT-406	SET - 2 HANDSETS, WHITE (AT-206, AT-306)	\$184.00
10107	AT-406B	SET - 2 HANDSETS, CHARCOAL GRAY (AT-206B, AT-306B)	\$188.00
18005	AX-084C	AX SERIES CENTRAL EXCHANGE UNIT (4 MASTER - 8 DOOR)	\$1,422.00
18200	AX-16SW	16-DOOR/SUB ADD-ON SELECTOR, BLACK	\$228.00
18006	AX-248C	AX SERIES CENTRAL EXCHANGE UNIT (8 MASTER - 24 DOOR)	\$1,998.00
18007	AX-320C	32-DOOR/SUB ADD-ON EXCHANGE UNIT	\$1,804.00
18105	AX-8M	AUDIO MASTER STATION	\$422.00
18106	AX-8MV	AUDIO/VIDEO MASTER STATION, BLACK	\$1,004.00
18107	AX-8MV-W	AUDIO/VIDEO MASTER STATION, WHITE	\$1,004.00
38110	AX-A	INDOOR SUB STATION, SURFACE OR DESK MOUNT	\$138.00
38111	AX-AN	INDOOR SUB STATION WITH PRIVACY, SURFACE OR DESK MOUNT	\$148.00
38112	AX-B	INDOOR SUB STATION, SEMI-FLUSH MOUNT	\$142.00
38113	AX-BN	INDOOR SUB STATION WITH PRIVACY, SEMI-FLUSH MOUNT	\$152.00
18102	AX-DM	MULLION AUDIO DOOR STATION	\$70.00
18103	AX-DV	SURFACE VANDAL VIDEO DOOR STATION	\$442.00
18104	AX-DVF	FLUSH VANDAL VIDEO DOOR STATION, STAINLESS STEEL FACEPLATE	\$508.00
38101	AX-DVF-P	FLUSH VANDAL VIDEO DOOR W/HID® PROXPOINT® PLUS CARD READER	\$752.00
38100	AX-DV-P	SURFACE VANDAL VIDEO DOOR W/HID® PROXPOINT® PLUS CARD READER	\$702.00
38123	AXW-AVR	AX SERIES ALTERNATIVE CONNECTION ADAPTOR - RECEIVER	\$418.00
38122	AXW-AVT	AX SERIES ALTERNATIVE CONNECTION ADAPTOR - TRANSMITTER	\$468.00
38120	AXW-AZ	VIDEO ADAPTOR FOR CCTV CAMERA AND AUDIO DOOR STATION	\$360.00
38121	AXW-PA1	PAGING ADAPTOR FOR AX SERIES	\$114.00
32500	BA-1	PAGING ADAPTOR FOR NEM / LEF MASTERS	\$162.00
35900	BA-1P	PAGING ADAPTOR FOR MP-S, AP-M MASTERS	\$162.00
19403	BBX-1E	BACKBOX FOR LE-B/BN/C/CN, LEF-1C/3C, AX-B/BN	\$36.00

Supercedes and Replaces All Previous Price Lists - Prices Subject to Change Without Notice - NEW PRODUCT IN BOLD

All Prices in U.S. Dollars - January 1, 2013

STOCK NO.	MODEL	DESCRIPTION	SUG. RETAIL
19405	BBX-3E	BACKBOX FOR LEF-5C/10C	\$40.00
12401	BG-10C	ALL CALL/CHIME/BGM ADAPTOR FOR LEF/LAF (11 STNS)	\$506.00
10010	C-123L/A	CHIME COM SET, 1 DOOR, 1 MASTER	\$134.00
10008	C-123LW	DUAL MASTER CHIME COM SET, 1 DOOR, 2 MASTERS, DAK-2S	\$262.00
10015	CCS-1A	CHIME COM 2 SET, 1 DOOR, 1 MASTER	\$84.00
10006	C-ML/A	MASTER STATION FOR C-123L/A, INCL. DAK-2S	\$114.00
10336	DA-1AS	SILVER DOOR PHONE SET W/POWER SUPPLY	\$176.00
10333	DA-1DS	1-CALL DA SERIES DOOR STATION, SILVER	\$84.00
10210	DA-1MD	HANDSET MASTER STATION FOR DA SERIES	\$82.00
10330	DA-2DS	2-CALL DA SERIES DOOR STATION, SILVER	\$94.00
10332	DA-4DS	4-CALL DA SERIES DOOR STATION, SILVER	\$132.00
288888	DAK-2S	DUAL MASTER ADAPTOR SET FOR LEM & C-ML, 1 PER CHANNEL	\$14.00
10400	DAR-1	CALL EXTENSION SOUNDER FOR DA-1MD	\$34.00
10341	DB-1MD	HANDS-FREE MASTER STATION	\$146.00
10342	DB-1SD	HANDS-FREE SUB MASTER STATION	\$114.00
10343	DBS-1A	DB SERIES 1 DOOR, 1 MASTER KIT (KIT CONTAINS: DA-1DS, DB-1MD, PT-1211C)	\$252.00
13303	DE-UR	DOOR STATION ADAPTOR FOR TD-H	\$124.00
19113	DMA2060	60 WATT AMPLIFIER	\$630.00
19114	DMA2120	120 WATT AMPLIFIER	\$748.00
19511	EL-12S	12V AC/DC ELECTRIC DOOR STRIKE	\$92.00
14509	GF-10KP	PANEL FOR GT-10K	\$100.00
14405	GF-1P	1-CALL PANEL FOR GT-SW	\$26.00
14411	GF-2B	GT 2-MODULE BACKBOX	\$10.00
14409	GF-2F	GT 2-MODULE FRONT FRAME	\$30.00
14406	GF-2P	2-CALL PANEL FOR GT-SW	\$28.00
14412	GF-3B	GT 3-MODULE BACKBOX	\$10.00
14410	GF-3F	GT 3-MODULE FRONT FRAME	\$38.00
14407	GF-3P	3-CALL PANEL FOR GT-SW	\$30.00
14408	GF-4P	4-CALL PANEL FOR GT-SW	\$30.00
14300	GF-AP	PANEL FOR GT-AD	\$22.00
14414	GF-BP	GT BLANK PANEL	\$22.00
14913	GF-C	30" EXTENSION WIRE FOR EXPANDED DIRECT SELECT GT PANELS	\$18.00
14965	GFK-PS	N/C PANIC SWITCH FOR GT SYSTEM	\$70.00
14961	GFW-S	DESK STAND FOR GT-MK	\$36.00
238400	GT CONNECTOR	6-PIN OPTION CONNECTOR FOR GT-MK, GT-1M-L, GT-1A	\$2.00
266026	GT OP. PLATE	PLATE DESCRIBING OPERATION OF GTA/GTV-DES ENTRY PANEL	\$24.00
14967	GT-102H	2 MODULE RAIN HOOD (1Hx2V)	\$184.00
14968	GT-102HB	3 MODULE SURFACE BOX (1Hx2V)	\$236.00
14969	GT-103H	3 MODULE RAIN HOOD (1Hx3V)	\$220.00
14970	GT-103HB	3 MODULE SURFACE BOX (1Hx3V)	\$280.00
14971	GT-104H	4 MODULE RAIN HOOD (1Hx4V)	\$274.00
14972	GT-104HB	4 MODULE SURFACE BOX (1Hx4V)	\$362.00
14973	GT-10K	10-KEY DIGITAL KEYPAD MODULE	\$70.00
14035	GT-1A	OPEN VOICE AUDIO TENANT STATION	\$106.00
14036	GT-1C	HANDS-FREE COLOR VIDEO TENANT STATION - WHITE	\$546.00
34902	GT-1CB	HANDS-FREE COLOR VIDEO TENANT STATION - BLACK	\$558.00
34903	GT-1CS	HANDS-FREE COLOR VIDEO TENANT STATION - SILVER	\$558.00
14037	GT-1D	AUDIO HANDSET TENANT STATION	\$76.00
14038	GT-1M-L	COLOR VIDEO TENANT STATION W/HANDSET	\$458.00
14974	GT-202H	4 MODULE RAIN HOOD (2Hx2V)	\$234.00
14975	GT-202HB	4 MODULE SURFACE BOX (2Hx2V)	\$310.00
14976	GT-203H	6 MODULE RAIN HOOD (2Hx3V)	\$276.00
14977	GT-203HB	6 MODULE SURFACE BOX (2Hx3V)	\$374.00
14039	GT-2C	HANDS-FREE COLOR VIDEO TENANT STATION W/ PIC. MEMORY, SUITE SECURITY, INTERNAL COMMUNICATION WITH GT-2H/HB/HS - WHITE	\$740.00
34904	GT-2CB	HANDS-FREE COLOR VIDEO TENANT STATION W/ PIC. MEMORY, SUITE SECURITY, INTERNAL COMMUNICATION WITH GT-2H/HB/HS - BLACK	\$752.00
34905	GT-2CS	HANDS-FREE COLOR VIDEO TENANT STATION W/ PIC. MEMORY, SUITE SECURITY, INTERNAL COMMUNICATION WITH GT-2H/HB/HS - SILVER	\$752.00
14040	GT-2H	HANDS-FREE COLOR VIDEO SUB STATION FOR USE WITH GT-2C/CB/CS-WHITE	\$556.00
34906	GT-2HB	HANDS-FREE COLOR VIDEO SUB STATION FOR USE WITH GT-2C/CB/CS- BLACK	\$568.00
34907	GT-2HS	HANDS-FREE COLOR VIDEO SUB STATION FOR USE WITH GT-2C/CB/CS- SILVER	\$568.00
14978	GT-303HB	9 MODULE SURFACE BOX (3Hx3V)	\$388.00
14979	GT-4B	4 MODULE BACK BOX (1Hx4V)	\$20.00
14980	GT-4F	4 MOD FRONT FRAME (1Hx4V)	\$76.00
14825	GT-4Z	4-TENANT VIDEO DISTRIBUTION ADAPTOR	\$66.00
14826	GT-AC	ACCESS CONTROL KEYPAD MODULE	\$334.00
14827	GT-AD	GT ADDRESS MODULE	\$48.00
14050	GTA-DES	10-KEY AUDIO ENTRANCE PANEL KIT, 1x3 SIZE	\$850.00
14828	GT-BC	GT AUDIO BUS CONTROL UNIT	\$70.00
14829	GT-BCX	EXPANDED AUDIO BUS CONTROL UNIT	\$418.00
14041	GT-D	AUDIO-ONLY INDIVIDUAL DOOR STATION	\$154.00
14042	GT-DA-L	GT AUDIO MODULE	\$154.00
14043	GT-DM	STAINLESS STEEL 10-KEY VIDEO ENTRANCE PANEL	\$1,600.00

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14830	GT-DP-L	PANEL FOR GT-DA-L	\$50.00
34908	GT-HID	HID® PROXPOINT® PLUS CARD READER MODULE FOR GT	\$288.00
14044	GT-HS	OPTIONAL HANDSET FOR GT-1C/2C	\$124.00
14045	GT-MK	CONCIERGE / GUARD STATION	\$776.00
14046	GT-NS	DIGITAL DISPLAY MODULE	\$352.00
14047	GT-NSP-L	PANEL FOR GT-NS	\$76.00
35001	GT-OP2	2 MODULE FRAME W/POSTAL LOCK PROVISION FOR GT SYSTEM	\$232.00
35002	GT-OP3	3 MODULE FRAME W/ POSTAL LOCK FOR GT SYSTEM (1 OPEN MODULE)	\$236.00
14831	GT-RY	GT EXTERNAL SIGNALING RELAY	\$90.00
14832	GT-SW	4-CALL SWITCH MODULE	\$30.00
14836	GT-TLI	TELEPHONE LINE INTERFACE FOR GT SERIES	\$838.00
14048	GT-VA	GT VIDEO MODULE	\$344.00
34900	GT-VAX	DUAL CCTV CAMERA INTERFACE ADAPTOR FOR GT SERIES	\$222.00
14833	GT-VBC	GT VIDEO CONTROL UNIT	\$250.00
14834	GT-VBX	EXPANDED VIDEO CONTROL UNIT	\$280.00
14052	GTV-DES104	10-KEY VIDEO ENTRANCE PANEL KIT, 1x4 SIZE	\$1,276.00
14051	GTV-DES202	10-KEY VIDEO ENTRANCE PANEL KIT, 2x2 SIZE	\$1,268.00
14049	GT-VP	PANEL FOR GT-VA	\$36.00
14835	GTW-LC	LIFT CONTROL ADAPTOR	\$384.00
38610	HID-SS	2-GANG PROXIMITY CARD READER, STAINLESS STEEL	\$286.00
18300	IAI-100	SECURITY WINDOW ACOUSTIC INTERFACE SET (DR-100 DRIVER, AI-100 ACOUSTIC TUBE)	\$832.00
18400	IAX-100	ACOUSTIC TUBE EXTENSION (39")	\$108.00
38712	ICP-AB	ANTIQUE BRASS PANEL FOR IE-JA, LE-DA, NE-JA	\$104.00
38711	ICP-BR	BRASS PANEL FOR IE-JA, LE-DA, NE-JA	\$134.00
10203	IE-1AD	HANDSET MASTER STATION FOR 1 DOOR, 1 ROOM MAX	\$166.00
10204	IE-1GD	HANDSET MASTER STATION FOR 1 DOOR, 3 ROOMS MAX	\$240.00
10205	IE-2AD	HANDSET MASTER STATION FOR 2 DOORS, 3 ROOMS MAX	\$268.00
10209	IE-8HD	HANDSET SUB MASTER FOR IE-8MD	\$180.00
10208	IE-8MD	SELECTIVE CALL HANDSET MASTER, 2 DOORS, 6 ROOMS MAX	\$352.00
10206	IEH-1CD	HANDSET SUB MASTER FOR IE-1GD/2AD	\$116.00
10310	IE-JA	FLUSH MOUNT DOOR STATION, STAINLESS STEEL COVER	\$90.00
19501	IER-2	CHIME EXTENSION SPEAKER	\$34.00
30315	IE-SS/A	FL MT 2-GANG SUB STATION, STAINLESS STEEL (REPL. IE-SS)	\$334.00
30313	IE-SSR	FL MT 2-GANG SUB STATION W/ RED MUSHROOM BUTTON, STAINLESS STEEL	\$368.00
30314	IE-SSV	FLUSH MOUNT 2-GANG SUB W/CCTV CAMERA FOR AX/IE, VAN. RES., SS	\$688.00
10319	IF-DA	SURFACE MOUNT DOOR STATION, BROWN PLASTIC	\$80.00
18110	IM-1	CASHIER WINDOW SYSTEM SET (IMU-100, IAI-100, IAX-100, IME-100, ISE-100, PS-2420UL)	\$2,714.00
18401	IME-100	GOOSENECK MICROPHONE FOR IM SYSTEM	\$186.00
18403	IME-150	OPTIONAL MICROPHONE FOR IM, WINDOW SIDE	\$348.00
18003	IMU-100	SECURITY WINDOW INTERCOM KIT (MU-100 CONTROL UNIT, OU-100 OPERATION UNIT)	\$1,112.00
18535	IPW-1A	NETWORK INTERCOM ADAPTOR	\$668.00
17000	IS-CCU	CENTRAL CONTROL UNIT, 4 MASTERS, 4 VIDEO DOORS	\$2,468.00
17100	IS-DV	VLANDAL RES. COLOR VIDEO DOOR STN., SURFACE MT.	\$366.00
17200	IS-DVF	VLANDAL RES. COLOR VIDEO DOOR STN., FLUSH MT.	\$470.00
37023	IS-DVF-2RA	FLUSH VIDEO DOOR STN. W/ STD. & EMERGENCY CALL BUTTONS	\$1,038.00
37024	IS-DVF-HID	FLUSH VIDEO DOOR STN. W/ HID PROX. CARD READER	\$990.00
37025	IS-DVF-HID-I	FLUSH VIDEO DOOR STN. W/ HID iCLASS CARD READER	\$1,018.00
18402	ISE-100	PROXIMITY SENSOR FOR IM SYSTEM	\$348.00
37035	IS-HTR	HEATER MODULE TO MEET TEMP. RATING OF -40° F / -40° C (IS-DV/DVF, IS-IPDV/DVF, IS-DVF-2RA/HID/HID-I, IS-SS, IS-SS-CI/RA/RA-R/2RA/2RA-D/HID/HID-I)	\$596.00
37060	IS-IFB	INTERFACE BOX FOR IS-RA STATIONS INSTALLED IN NON-APHONE TOWERS	\$274.00
17020	IS-IPC	IS IP CONTROL UNIT (1 PER IS-CCU OR IS-RCU ON NETWORK, MAX 8)	\$4,546.00
17121	IS-IPDV	IS IP VANDAL RES. COLOR VIDEO DOOR STN., SURFACE MT.	\$1,124.00
17122	IS-IPDVF	IS IP VANDAL RES. COLOR VIDEO DOOR STN., FLUSH MT.	\$1,270.00
17120	IS-IPMV	IS IP VIDEO MASTER STATION	\$1,550.00
37080	IS-MB	MULLION MOUNT BRACKET FOR IS-DV	\$70.00
17102	IS-MV	IS VIDEO MASTER STATION	\$800.00
19035	IS-PU-UL	48V DC POWER SUPPLY, 1 PER IS CONTROL UNIT	\$618.00
37090	IS-RACK	RACK MOUNT TRAY FOR UP TO 3 IS-PU-UL	\$126.00
17002	IS-RCU	ROOM STATION CONTROL UNIT, UP TO 30 AUDIO DOORS/HANDSETS	\$2,316.00
17101	IS-RS	AUDIO HANDSET ROOM STATION	\$254.00
17001	IS-SCU	ADD-ON CENTRAL CONTROL UNIT, 8 MASTERS, 8 VIDEO DOORS	\$2,086.00
17500	IS-SOFT	IS IP SOFTWARE MASTER STATION	\$1,464.00
17201	IS-SS	AUDIO DOOR STATION, FLUSH MOUNT	\$258.00
17202	IS-SS-2G	FL MT 2-GANG SUB STATION, STAINLESS STEEL FOR IS SERIES	\$330.00
37003	IS-SS-2RA	AUDIO DOOR STATION W/ STD. & EMERGENCY CALL BUTTONS	\$850.00
37033	IS-SS-2RA-R	IS SERIES AUDIO SUB STATION W/ STD. & EMERGENCY CALL BUTTONS (CONNECTS TO IS-RCU)	\$860.00
37001	IS-SS-CI	AUDIO DOOR STN. W/ CCTV INPUT, FLUSH MT.	\$782.00
37004	IS-SS-HID	AUDIO DOOR STN. W/ HID PROX. CARD READER	\$866.00
37005	IS-SS-HID-I	AUDIO DOOR STN. W/ HID iCLASS CARD READER	\$890.00

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37002	IS-SS-RA	AUDIO DOOR STN. W/ EMERGENCY CALL BUTTON	\$796.00
37032	IS-SS-RA-R	IS SERIES AUDIO SUB STATION W/EMERGENCY CALL BUTTON (CONNECTS TO IS-RCU)	\$806.00
37041	IS-WBCA	ADA WALL MOUNT ENCLOSURE W/LIGHT CAGE & ASSISTANCE LETTERING	\$1,746.00
37045	IS-WBCE	ADA WALL MOUNT ENCLOSURE W/LIGHT CAGE & EMERGENCY LETTERING	\$1,746.00
37051	IS-WBHA	ADA WALL MOUNT ENCLOSURE W/LIGHT HOOD & ASSISTANCE LETTERING	\$2,004.00
37055	IS-WBHE	ADA WALL MOUNT ENCLOSURE W/LIGHT HOOD & EMERGENCY LETTERING	\$2,004.00
17025	ISS-IPMDV	IP INTERCOM BOXED SET (IS-IPDV, IS-IPMV)	\$2,674.00
17026	ISS-IPMDF	IP INTERCOM BOXED SET (IS-IPDV, IS-IPMV)	\$2,820.00
17027	ISS-IPSWDV	PC INTERCOM BOXED SET (IS-IPDV, IS-SOFT)	\$2,588.00
17028	ISS-IPSWDF	PC INTERCOM BOXED SET (IS-IPDV, IS-SOFT)	\$2,734.00
11142	JA-2HCD	PANTILT COLOR VIDEO HANDS-FREE SUB MASTER FOR JA	\$926.00
11141	JA-2MCD	JA PANTILT COLOR VIDEO HANDS-FREE MASTER	\$1,000.00
11140	JA-2MECD	JA PANTILT COLOR VIDEO HANDS-FREE MASTER W/PICTURE MEMORY	\$1,474.00
11139	JA-2SD	HANDS-FREE AUDIO ONLY SUB MASTER FOR JA	\$308.00
11345	JA-D	AUDIO ONLY DOOR STATION FOR JA	\$142.00
11346	JA-DAC	SURFACE MOUNT COLOR PANTILT DOOR STATION	\$856.00
11348	JA-DGC	SEMI-FLUSH MOUNT COLOR PANTILT DOOR STATION, METAL	\$1,012.00
31301	JA-DGV	FLUSH MOUNT VANDAL RESISTANT COLOR PANTILT DOOR STATION, SS	\$1,456.00
11156	JAS-2MCD	HANDS-FREE PANTILT COLOR VIDEO SET (JA-2MCD, JA-DAC, PS-2420UL)	\$1,938.00
11155	JAS-2MECD	HANDS-FREE PANTILT COLOR VIDEO SET WITH PICTURE MEMORY (JA-2MECD, JA-DAC, PS-2420UL)	\$2,406.00
31750	JAW-AZ	CCTV CAMERA MODULATOR FOR JA SYSTEM	\$294.00
11611	JBW-BA	LONG DISTANCE ADAPTOR FOR JA/JF/KC	\$218.00
31760	JBW-M	CCTV CAMERA MODULATOR FOR JF SYSTEM	\$312.00
11176	JF-2HD	HANDS-FREE SUB MASTER FOR JF-2MED	\$598.00
11175	JF-2MED	JF 2 X 3 COLOR VIDEO HANDS-FREE MASTER STATION	\$962.00
11177	JF-2SD	HANDS-FREE AUDIO SUB MASTER FOR JF-2MED	\$384.00
11363	JF-D	AUDIO ONLY DOOR STATION FOR JF	\$158.00
11361	JF-DA	JF SURFACE MOUNT COLOR VIDEO DOOR STATION	\$222.00
11362	JF-DV	JF SURFACE MOUNT COLOR VANDAL DOOR STATION	\$320.00
11360	JF-DVF	JF FLUSH MOUNT COLOR VANDAL DOOR STATION - STAINLESS STEEL	\$354.00
31330	JF-DVF-HID	JF FL. MNT CLR VNDL DR STN, SS WITH EMBEDDED HID® PROXPOINT® PLUS READER	\$738.00
31331	JF-DVF-HID-I	JF FL. MNT CLR VNDL DR STATION, SS WITH EMBEDDED HID ICCLASS® READER	\$946.00
11169	JFS-2AED	HANDS-FREE 2 X 3 COLOR VIDEO STANDARD SET (JF-2MED, JF-DA, PS-1820UL)	\$1,240.00
11171	JFS-2AEDF	HANDS-FREE 2 X 3 COLOR VIDEO VANDAL FLUSH SET (JF-2MED, JF-DVF, PS-1820UL)	\$1,344.00
11170	JFS-2AEDV	HANDS-FREE 2 X 3 COLOR VID. SET VANDAL (JF-2MED, JF-DV, PS-1820UL)	\$1,344.00
11194	JK-1HD	HANDS-FREE VIDEO SUB MASTER FOR JK SERIES	\$392.00
11192	JK-1MD	PANTILT ZOOM HANDS-FREE COLOR VIDEO MASTER	\$508.00
11193	JK-1MED	PANTILT ZOOM HANDS-FREE COLOR VIDEO MASTER W/MEMORY	\$634.00
11195	JK-1SD	HANDS-FREE AUDIO ONLY SUB MASTER FOR JK SERIES	\$164.00
11380	JK-DA	JK SURFACE MOUNT COLOR VIDEO DOOR STATION, PLASTIC	\$320.00
11381	JK-DV	JK SURFACE MOUNT COLOR VANDAL DOOR STATION, ZINC DIE CAST	\$386.00
11382	JK-DVF	JK FLUSH MOUNT COLOR VANDAL DOOR STATION, STAINLESS STEEL	\$416.00
11383	JK-DVF-AC	JK FLUSH MOUNT COLOR VANDAL DOOR STATION, STAINLESS STEEL WITH KEYPAD	\$868.00
31430	JK-DVF-HID	JK FLUSH MOUNT COLOR VANDAL DOOR STATION, STAINLESS STEEL WITH EMBEDDED HID® PROXPOINT® PLUS READER	\$868.00
31440	JK-MB	MULLION MOUNT BRACKET FOR THE JF-DV/JK-DV	\$58.00
11186	JKS-1AD	PANTILT ZOOM HANDS-FREE 1 X 2 COLOR VIDEO SET (JK-1MD, JK-DA, PS-1820UL)	\$672.00
11188	JKS-1ADF	PANTILT ZOOM HANDS-FREE 1 X 2 COLOR VIDEO SET (JK-1MD, JK-DVF, PS-1820UL)	\$736.00
11187	JKS-1ADV	PANTILT ZOOM HANDS-FREE 1 X 2 COLOR VIDEO SET (JK-1MD, JK-DV, PS-1820UL)	\$736.00
11189	JKS-1AED	PANTILT ZOOM HANDS-FREE 1 X 2 COLOR VIDEO SET W/MEMORY (JK-1MED, JK-DA, PS-1820UL)	\$954.00
11191	JKS-1AEDF	PANTILT ZOOM HANDS-FREE 1 X 2 COLOR VIDEO SET W/MEMORY (JK-1MED, JK-DVF, PS-1820UL)	\$1,040.00
11190	JKS-1AEDV	PANTILT ZOOM HANDS-FREE 1 X 2 COLOR VIDEO SET W/MEMORY (JK-1MED, JK-DV, PS-1820UL)	\$1,040.00
11111	JKS-IPED	IP VIDEO INTERCOM SET, 1 DOOR, 1 MASTER, UP TO 10 PCS (JK-1MED, JK-DA, JKW-IP, SOFTWARE, PS-1820UL)	\$1,990.00
11112	JKS-IPEF	IP VIDEO INTERCOM SET, 1 DOOR, 1 MASTER, UP TO 10 PCS (JK-1MED, JK-DVF, JKW-IP, SOFTWARE, PS-1820UL)	\$2,074.00

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11113	JKS-IPEV	IP VIDEO INTERCOM SET, 1 DOOR, 1 MASTER, UP TO 10 PCS (JK-1MED, JK-DV, JKW-IP, SOFTWARE, PS-1820UL)	\$2,074.00
11612	JKW-BA	LONG DISTANCE ADAPTOR FOR JK	\$240.00
11615	JKW-IP	JK SERIES NETWORK ADAPTOR KIT (JKW-IP, SOFTWARE)	\$1,066.00
11115	JM-4HD	7" TOUCHSCREEN HANDSET/HANDS-FREE SUB MASTER FOR JM SERIES	\$1,444.00
11116	JM-4MED	7" TOUCHSCREEN HANDSET/HANDS-FREE MASTER FOR JM SERIES	\$1,906.00
11620	JM-8Z	DISTRIBUTION ADAPTOR FOR JM SERIES SUB MASTERS	\$270.00
11025	JMS-4AED	7" TOUCHSCREEN HANDSET/HANDS-FREE 4 X 8 COLOR VIDEO SET (JM-4MED, JK-DA, PS-1820UL)	\$2,342.00
11026	JMS-4AEDF	7" TOUCHSCREEN HANDSET/HANDS-FREE 4 X 8 COLOR VIDEO SET (JM-4MED, JK-DVF, PS-1820UL)	\$2,438.00
11027	JMS-4AEDV	7" TOUCHSCREEN HANDSET/HANDS-FREE 4 X 8 COLOR VIDEO SET (JM-4MED, JK-DV, PS-1820UL)	\$2,408.00
11621	JMW-BA	LONG DISTANCE / CCTV ADAPTOR FOR JM SERIES	\$330.00
11713	KA-DGR PANEL	STAINLESS STEEL HOUSING FOR KB-DAR/KC-DAR	\$184.00
31713	KA-FSH	FLUSH MOUNT ST STEEL HOUSING FOR KB-DAR/KC-DAR	\$268.00
11712	KAW-D	30 DEGREE ANGLE BOX FOR ONE GANG VIDEO DOOR STATIONS	\$26.00
11124	KB-3HRD	COLOR SUB MASTER STATION FOR KB (MAX 4 PER SYSTEM)	\$1,158.00
11123	KB-3MRD	KB COLOR MASTER STATION (1 PER SYSTEM)	\$1,296.00
11125	KB-3SD	AUDIO ONLY SUB MASTER HANDSET FOR KB (MAX 2 PER SYSTEM)	\$438.00
11329	KB-DAR	KB COLOR TILT DOOR STATION (MAX 3 PER SYSTEM)	\$910.00
31715	KB-DAR-M	KB-DAR WITH CONTACTS FOR REMOTE ACTIVATION	\$1,260.00
31720	KBW-M	CCTV CAMERA MODULATOR FOR KB SYSTEM	\$296.00
11120	KC-1GRD	KC COLOR MASTER STATION (1 PER SYSTEM)	\$998.00
11121	KC-1HRD	KC COLOR SUB MASTER STATION (MAX 2 PER SYSTEM)	\$964.00
11122	KC-1SD	KC AUDIO-ONLY SUB MASTER HANDSET (MAX 2 PER SYSTEM)	\$354.00
11328	KC-DAR	KC COLOR TILT DOOR STATION (1 PER SYSTEM)	\$752.00
11014	KCS-1ARD	KC COLOR VIDEO SET WITH TILT (KC-1MRD, KC-DAR, PS-2420UL)	\$1,494.00
31730	KCW-D/B	VIDEO DEMODULATOR FOR KC, GT	\$234.00
11716	KMB-45	45 DEGREE MULLION MOUNTING BRACKET FOR ONE GANG SFC DOOR STNS	\$36.00
38900	LB-SDVF	STAINLESS STEEL SECURITY LOCK BOX FOR IS-DV & IS-DVF	\$270.00
38901	LB-XDVF	STAINLESS STEEL SECURITY LOCK BOX FOR AX-DV & AX-DVF	\$270.00
12205	LE-A	SURFACE MOUNT SUB STATION	\$38.00
12206	LE-A3	3-CALL SURFACE MOUNT SUB STATION	\$58.00
12207	LE-AN	SURFACE MOUNT SUB WITH PRIVACY	\$46.00
12208	LE-AN3	3-CALL SURFACE MOUNT SUB WITH PRIVACY	\$70.00
12303	LE-B	SEMI-FLUSH MOUNT SUB STATION	\$48.00
12304	LE-BN	SEMI-FLUSH MOUNT SUB WITH PRIVACY	\$56.00
12306	LE-C	SEMI-FLUSH SUB WITH MUSIC VOLUME CONTROL	\$92.00
12307	LE-CN	SEMI-FLUSH SUB WITH PRIVACY, MUSIC VOLUME CONTROL	\$98.00
12209	LE-D	SURFACE MOUNT DOOR STATION	\$32.00
12305	LE-DA	FLUSH MOUNT DOOR STATION, STAINLESS STEEL FACEPLATE	\$86.00
12210	LE-DL	SURFACE MT METAL DOOR STATION W/ ILLUM. DIRECTORY	\$116.00
12110	LEF-1C	1-CALL SEMI-FLUSH SUB MASTER (REQUIRES BG-10C)	\$162.00
12008	LEF-3	3-CALL SURFACE MOUNT MASTER STATION	\$186.00
12107	LEF-3C	3-CALL SEMI-FLUSH MOUNT MASTER STATION	\$210.00
12121	LEF-3L	3-CALL SURFACE MT MASTER W/SEL DOOR RELEASE	\$246.00
12009	LEF-5	5-CALL SURFACE MT MASTER W/ SEL DOOR RELEASE	\$270.00
12108	LEF-5C	5-CALL SEMI-FLUSH MOUNT MASTER STATION	\$278.00
12010	LEF-10	10-CALL SURFACE MOUNT MASTER W/ SEL DOOR REL	\$304.00
12109	LEF-10C	10-CALL SEMI-FLUSH MOUNT MASTER	\$342.00
12011	LEF-10S	10-CALL SURFACE MT MASTER W/SEL DOOR REL, ALL CALL BTN	\$344.00
12001	LEM-1	1-CALL SURFACE MOUNT MASTER STATION	\$110.00
12014	LEM-1DL	1-CALL SURFACE MOUNT MASTER WITH DOOR RELEASE	\$152.00
32000	LEM-1DLC	1-CALL SURFACE MT MASTER W/DOOR REL, MULTI-MASTER SYS	\$226.00
12015	LEM-1DLS	ACCESS SENTRY SET (LEM-1DL, LE-D, PT-1210N)	\$204.00
12002	LEM-3	3-CALL SURFACE MT MASTER STATION	\$162.00
32306	LE-SS/A	FL MT 2-GANG SUB STATION, STAINLESS STEEL (REPL. LE-SS)	\$280.00
32304	LE-SS-1G	FLUSH MOUNT 1-GANG SUB STATION, STAINLESS STEEL	\$154.00
32302	LE-SSR	FLUSH MOUNT 2-GANG SUB STATION, SS W/ RED MUSHROOM BUTTON	\$308.00
32305	LE-SSV	FLUSH MOUNT 2-GANG SUB W/CCTV CAMERA FOR LEF/LEM, VAN. RES., SS	\$562.00
12501	LEW-10	DESKTOP TERMINAL BOX FOR LEF-10 (NO DOOR REL)	\$46.00
12502	LEW-10S	DESKTOP TERMINAL BOX FOR LEF-10S (NO DOOR REL)	\$64.00
12500	LEW-5	DESKTOP TERMINAL BOX FOR LEF-5 (NO DOOR REL)	\$38.00
32391	LS-NVP/C	3-GANG VANDAL SUB STATION, FLUSH MOUNT	\$194.00
19509	LT-1	MATCHING TRANSFORMER 20 TO 8 OHM	\$18.00
11602	MAW-B	EXTERNAL LIGHT ACTIVATION RELAY	\$52.00
13520	MC-60/4A	WALL MOUNT MARKET-COM MASTER STATION, 4 LINES	\$108.00
13515	MC-60/4B	DESKTOP MARKET-COM MASTER STATION, 4 LINES	\$218.00
213400	MC-60/4H	REPLACEMENT HANDSET FOR MC-60/4, 4A	\$40.00
19305	MC-A/A	PAGING ADAPTOR FOR MARKET-COM	\$142.00
13701	MC-S12	CHECKSTAND PEDESTAL MOUNT FOR MC-60/4A, 12"	\$56.00
13700	MC-S23	CHECKSTAND PEDESTAL MOUNT FOR MC-60/4A, 23"	\$100.00
11706	MCW-S/A	DESK STAND FOR VIDEO MONITOR, ADJUSTABLE 45/60 DEGREES	\$34.00
31607	MKW-DK/A	MOTION SENSOR ADAPTOR, KC, JA, JF DOOR STATIONS	\$58.00

Supercedes and Replaces All Previous Price Lists - Prices Subject to Change Without Notice - NEW PRODUCT IN BOLD

All Prices in U.S. Dollars - January 1, 2013

STOCK NO.	MODEL	DESCRIPTION	SUG. RETAIL
11717	MKW-P	MOUNTING PLATE FOR JF-DV/JK-DV	\$14.00
15403	MP-1S	1-CALL MID-POWER MASTER STATION	\$170.00
15404	MP-3S	3-CALL MID-POWER MASTER STATION	\$226.00
15200	NA-A	SURFACE MOUNT SUB STATION	\$88.00
15201	NA-AN	SURFACE MOUNT SUB STATION W/PRIVACY	\$116.00
15202	NA-NE	FLUSH MOUNT INDOOR SUB STATION, ALUMINUM	\$120.00
15307	NAR-2A	RESET BUTTON FOR NEM SUB STATIONS	\$24.00
15309	NAR-6A	CALL BUTTON FOR NEM SUB STATIONS	\$24.00
15205	NA-T/A	SURFACE MOUNT HANDSET SUB STATION	\$158.00
15204	NB-L	FLUSH MOUNT CEILING SUB STATION	\$102.00
15311	NBR-7AS	BATHROOM PULL CORD SWITCH W/MANUAL RESET FOR NEM	\$98.00
15312	NBR-8A	HANDHELD CALL BUTTON, 5' CORD FOR NEM, REQ'S NBY-1A	\$38.00
15304	NB-U	BGM ADAPTOR FOR NEM (40 STNS, REQ'S T3115BGM AMP)	\$206.00
35301	NBX-2	SURFACE MOUNT BOX FOR NA-NE	\$124.00
15313	NBY-1A	RECEPTACLE FOR NBR-8A	\$24.00
15314	NBY-4A	CORRIDOR LAMP FOR NEM SUB STATIONS	\$24.00
19506	NBZ-M	CEILING MOUNTING FRAME FOR NB-L, AS-3N	\$12.00
35042	NDA-20	20-CALL RACK MOUNT ADD-ON PANEL W/TERMINAL ASS'Y FOR NDRM	\$4,538.00
35043	NDA-40	40-CALL RACK MOUNT ADD-ON PANEL W/TERMINAL ASS'Y FOR NDRM	\$6,368.00
35030	NDR-10	10-CALL MASTER W/ SELECTIVE OUTPUTS	\$1,930.00
35031	NDR-10A	10-CALL MASTER W/ HANDSET, SEL OUTPUTS	\$2,240.00
35032	NDR-20	20-CALL MASTER W/ SELECTIVE OUTPUTS	\$2,512.00
35033	NDR-20A	20-CALL MASTER W/ HANDSET, SEL OUTPUTS	\$2,792.00
35034	NDR-30	30-CALL MASTER W/ SELECTIVE OUTPUTS	\$2,984.00
35035	NDR-30A	30-CALL MASTER W/ HANDSET, SEL OUTPUTS	\$3,600.00
35036	NDR-40	40-CALL MASTER W/ SELECTIVE OUTPUTS	\$3,740.00
35037	NDR-40A	40-CALL MASTER W/ HANDSET, SEL OUTPUTS	\$4,078.00
35040	NDRM-12	12-CALL RACK MOUNT MASTER W/TERMINAL ASSEMBLY	\$5,010.00
35041	NDRM-20	20-CALL RACK MOUNT MASTER W/TERMINAL ASSEMBLY	\$5,804.00
19505	N-EA	SURFACE MOUNT ENCLOSURE FOR NB-L, AS-3N	\$36.00
35216	NE-DA	SURFACE MT DOOR STATION FOR NEM, EXTRA OUTPUT	\$194.00
15207	NE-JA	FLUSH MT DOOR STATION FOR NEM, EXTRA OUTPUT	\$168.00
15000	NEM-10/C	10-CALL MASTER W/ LAMP MEMORY, ALL CALL	\$1,046.00
15004	NEM-10A/C	10-CALL MASTER W/HANDSET, LAMP MEMORY, ALL CALL	\$1,292.00
15001	NEM-20/C	20-CALL MASTER W/ LAMP MEMORY, ALL CALL	\$1,260.00
15005	NEM-20A/C	20-CALL MASTER W/HANDSET, LAMP MEMORY, ALL CALL	\$1,508.00
15002	NEM-30/C	30-CALL MASTER W/ LAMP MEMORY, ALL CALL	\$1,636.00
15006	NEM-30A/C	30-CALL MASTER W/HANDSET, LAMP MEMORY, ALL CALL	\$1,882.00
15003	NEM-40/C	40-CALL MASTER W/ LAMP MEMORY, ALL CALL	\$1,852.00
15007	NEM-40A/C	40-CALL MASTER W/HANDSET, LAMP MEMORY, ALL CALL	\$2,098.00
35208	NE-NVP/C	WEATHER / VANDAL RESISTANT SUB STATION FOR NEM	\$174.00
35213	NE-NVP-2DC	NE-NVP WITH EXTRA DPDT CALL BUTTON	\$328.00
35200	NE-NVP-RA	VANDAL RESISTANT SUB FOR RESCUE ASSISTANCE (ADA)	\$294.00
35330	NE-SS/A	FLUSH MOUNT VANDAL RESISTANT 2-GANG SUB, SS (REPL. NE-SS)	\$286.00
35229	NE-SS-1G	FLUSH MOUNT VANDAL RESISTANT 1-GANG SUB, SS	\$192.00
35225	NE-SSR	FLUSH MOUNT 2-GANG VANDAL RESISTANT SUB W/RED BUTTON, SS	\$314.00
15305	NEW-5	DUAL MASTER ADAPTOR FOR NEM (1 PER 5 SUBS, REQ'S PS-1225UL)	\$424.00
15213	NH-1SA/A	SINGLE CALL PATIENT STATION (UL 1069)	\$180.00
35316	NH-1SA-AC	SINGLE CALL PATIENT STATION FOR ALL CALL	\$206.00
35318	NH-1SA-ACB	PATIENT STATION WITH CALL BUTTON	\$240.00
15214	NH-2SA/A	DUAL CALL PATIENT STATION (UL 1069)	\$204.00
35317	NH-2SA-AC	DUAL CALL PATIENT STATION FOR ALL CALL	\$228.00
35315	NH-50AC	49 STATION ALL CALL ADAPTOR FOR NHX	\$1,440.00
15316	NHR-30K	30-CALL ADD-ON PCB FOR NHX-80X (UL 1069)	\$418.00
35307	NHR-3A-4	4-ZONE INDICATOR LIGHT (UL 1069)	\$146.00
15212	NHR-3TS	COMMON AREA CALL STATION (UL 1069)	\$260.00
15335	NHR-4/A/A	DUAL LED CORRIDOR LAMP, NHX SYSTEM, UL 1069 (REPL. NHR-4A)	\$52.00
15318	NHR-7A	BATHROOM PULL CORD (UL 1069)	\$62.00
15325	NHR-8A-L	BEDSIDE CALL CORD WITH LOCKING SWITCH	\$60.00
15333	NHR-8C	BEDSIDE CALL CORD, 7', UL 1069 (REPL. NHR-8B)	\$30.00
15334	NHR-DPA	DUMMY PLUG, NHX SYSTEM, UL 1069 (REPL. NHR-DP)	\$8.00
15317	NHR-SP	DUTY STATION (UL 1069)	\$194.00
15100	NHX-30G	30-CALL ADD-ON SELECTOR FOR NHX-50M (UL 1069)	\$826.00
15010	NHX-50M	NHX 50-CALL CONSOLE MASTER STATION (UL 1069)	\$1,532.00
15315	NHX-80X	NHX CENTRAL CONTROL UNIT (UL 1069)	\$1,548.00
288100	NP-25V	NON-POLARIZED CAPACITOR, 33MFD, 25V	\$1.00
15903	NP-B	CALL BUTTON	\$20.00
19410	NP-W	SURFACE MOUNT BOX FOR NP-B	\$12.00
220740	PC-359B	CALL HOLDING CIRCUIT BOARD FOR NEM, NDR, NDRM	\$16.00
13300	PD-1	PAGING ADAPTOR FOR TD-H	\$136.00
13301	PD-2	PAGING TALKBACK ADAPTOR FOR TD-H	\$180.00
19030	PS-1225UL	12V DC POWER SUPPLY, 2.5A, UL	\$118.00
19028	PS-1820UL	18V DC POWER SUPPLY, 2A UL	\$126.00
19024	PS-2420UL	24V DC POWER SUPPLY, 2A UL	\$132.00
19008	PT-1210N	12V AC PLUG-IN TRANSFORMER, 110V INPUT, UL	\$16.00
19027	PT-1211C	15V AC PLUG-IN TRANSFORMER, 110V INPUT, UL	\$22.00

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All Prices in U.S. Dollars - January 1, 2013

STOCK NO.	MODEL	DESCRIPTION	SUG. RETAIL
30405	RY-18L	FORM C DOOR RELEASE RELAY, 12-18V DC INPUT	\$24.00
30410	RY-24L	FORM C DOOR RELEASE RELAY, 24V DC INPUT	\$24.00
19306	RY-3DL	SELECTIVE DOOR RELEASE ADAPTOR - IE-2AD, JA, JF, KB	\$124.00
19300	RY-AC	EXTERNAL SIGNALING RELAY, LEF	\$62.00
39311	RY-ES	EXTERNAL SIGNALING RELAY, JA, JF, JK, KB, KC, AX, NEM, DB	\$86.00
19301	RY-PA	DOOR RELEASE RELAY, 12V DC, N/O	\$16.00
39310	RY-PA-10	RELAY ADAPTOR W/10 12V DC RELAYS (FORM-C)	\$422.00
19530	SA-1	SURGE ARRESTOR	\$18.00
31702	SBX-1G	SURFACE MOUNT BOX FOR LE-SS-1G & NE-SS-1G	\$90.00
31703	SBX-2BH	HORIZONTAL SURFACE MOUNT BOX, HID-SS + 2-GANG SUB	\$226.00
31704	SBX-2BV	VERTICAL SURFACE MOUNT BOX, HID-SS + 2-GANG SUB	\$226.00
31700	SBX-2G	2-GANG STAINLESS STEEL SURFACE MOUNT BOX	\$142.00
38803	SBX-3G	3-GANG STAINLESS STEEL SURFACE MOUNT BOX	\$198.00
31711	SBX-ACE	SURFACE MOUNT STAINLESS STEEL DEVICE ENCLOSURE	\$230.00
31709	SBX-AXDV30	30 DEGREE ANGLE BOX FOR AX-DV	\$114.00
31707	SBX-AXDVF	SURFACE BOX FOR AX-DVF	\$236.00
31710	SBX-DGV	VLANDAL RESISTANT SURFACE MOUNT BOX FOR JA-DGV	\$236.00
38815	SBX-GTDM	SURFACE MOUNT BOX FOR GT-DM	\$222.00
31712	SBX-DV30	30 DEGREE ANGLE BOX FOR JF-DV, JK-DV	\$114.00
31705	SBX-DVF	SURFACE MOUNT BOX FOR JF-DVF, JK-DVF	\$236.00
31708	SBX-DVF-P	SURFACE MOUNT BOX FOR AX-DVF-P, JF-DVF-HID, JK-DVF-HID	\$168.00
38810	SBX-ISDVF	SURFACE MOUNT BOX, IS-DVF, IS-SS	\$206.00
38812	SBX-ISDVFPP	SURFACE MOUNT BOX, IS-DVF-HID/HID-I, IS-SS-HID/HID-I	\$210.00
38811	SBX-ISDVFRA	SURFACE MOUNT BOX, IS-DVF-2RA, IS-SS-RA/2RA/CI	\$210.00
31706	SBX-LSE	LOCKING SS VIDEO DOOR STATION COVER FOR JF/JK-DV & JF/JK-DVF	\$228.00
38800	SBX-LSP	LOCKING SS VIDEO DOOR STATION COVER FOR AX W/HID	\$270.00
15323	SBX-NVP	SURFACE MOUNT BOX FOR ALL -NVP SUB STATIONS	\$66.00
19032	SKK-620B	6V DC POWER SUPPLY, 200mA, 110V INPUT, UL	\$46.00
19205	SP-20N	CEILING SPEAKER, 20 OHM	\$54.00
19208	SP-2570N	CEILING SPEAKER, 25V & 70V XFRMR, 4W	\$52.00
19508	SSB-2	CEILING SUPPORT BRIDGE FOR SP-20N & SP-2570N	\$20.00
19111	T3115BGM	15 WATT AMPLIFIER	\$300.00
19112	T3130BGM	30 WATT AMPLIFIER	\$368.00
19304	TAR-3	EXTERNAL SIGNALING RELAY, AT	\$60.00
15905	TB-AD1	1-STATION AUDIO DOOR ADAPTOR FOR TC-M	\$122.00
15906	TB-AD10	10-STATION AUDIO DOOR ADAPTOR FOR TC-M	\$514.00
15805	TB-SE	HANDSET SUB STATION FOR TC-M	\$94.00
15605	TC-10M	10-CALL HANDSET MASTER CONSOLE	\$758.00
15705	TC-20G	20-CALL ADD-ON SELECTOR FOR TC-M	\$498.00
15606	TC-20M	20-CALL HANDSET MASTER CONSOLE	\$914.00
15706	TC-40G	40-CALL ADD-ON SELECTOR FOR TC-M	\$914.00
13008	TD-12H/B	12-CALL HANDSET MASTER STATION	\$180.00
33003	TD-12HL	12-CALL HANDSET MASTER WITH LED & TONE OFF SWITCH	\$278.00
13005	TD-1H/B	1-CALL HANDSET SUB MASTER STATION	\$124.00
33000	TD-1HL	1-CALL HANDSET SUB MASTER WITH LED & TONE OFF SWITCH	\$230.00
13009	TD-24H/B	24-CALL HANDSET MASTER STATION	\$224.00
13006	TD-3H/B	3-CALL HANDSET MASTER STATION	\$134.00
33001	TD-3HL	3-CALL HANDSET MASTER WITH LED & TONE OFF SWITCH	\$240.00
13007	TD-6H/B	6-CALL HANDSET MASTER STATION	\$150.00
33002	TD-6HL	6-CALL HANDSET MASTER WITH LED & TONE OFF SWITCH	\$254.00
213410	TD-H/B	REPLACEMENT HANDSET ONLY	\$24.00
13410	TDW-1/A	DESKTOP TERMINAL BOX FOR TD-1H/B	\$28.00
13413	TDW-12/A	DESKTOP TERMINAL BOX FOR TD-12H/B	\$38.00
13414	TDW-24/A	DESKTOP TERMINAL BOX FOR TD-24H/B	\$48.00
13411	TDW-3/A	DESKTOP TERMINAL BOX FOR TD-3H/B	\$32.00
13412	TDW-6/A	DESKTOP TERMINAL BOX FOR TD-6H/B	\$32.00
18020	TL-2000	MULTI-TENANT TELEPHONE DOOR ENTRY SYSTEM	\$2,920.00
37201	TW-20B	2-MODULE MID LEVEL TOWER, BLUE	\$3,262.00
37202	TW-20K	2-MODULE MID LEVEL TOWER, BLACK	\$3,262.00
37203	TW-20R	2-MODULE MID LEVEL TOWER, RED	\$3,262.00
37204	TW-20W	2-MODULE MID LEVEL TOWER, WHITE	\$3,262.00
37205	TW-20Y	2-MODULE MID LEVEL TOWER, YELLOW	\$3,262.00
37221	TW-22B	3-MODULE DUAL STATION HEIGHT TOWER, BLUE	\$5,116.00
37222	TW-22K	3-MODULE DUAL STATION HEIGHT TOWER, BLACK	\$5,116.00
37223	TW-22R	3 MODULE DUAL STATION HEIGHT TOWER, RED	\$5,116.00
37224	TW-22W	3-MODULE DUAL STATION HEIGHT TOWER, WHITE	\$5,116.00
37225	TW-22Y	3-MODULE DUAL STATION HEIGHT TOWER, YELLOW	\$5,116.00
37231	TW-23B	3-MODULE HIGH LEVEL TOWER, BLUE	\$4,642.00
37232	TW-23K	3-MODULE HIGH LEVEL TOWER, BLACK	\$4,642.00
37233	TW-23R	3-MODULE HIGH LEVEL TOWER, RED	\$4,642.00
37234	TW-23W	3-MODULE HIGH LEVEL TOWER, WHITE	\$4,642.00
37235	TW-23Y	3-MODULE HIGH LEVEL TOWER, YELLOW	\$4,642.00
37401	TW-ASB	TOWER ASSISTANCE LABEL, BLUE	\$60.00
37402	TW-ASK	TOWER ASSISTANCE LABEL, BLACK	\$60.00
37403	TW-ASR	TOWER ASSISTANCE LABEL, RED	\$60.00
37404	TW-ASW	TOWER ASSISTANCE LABEL, WHITE	\$60.00

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All Prices in U.S. Dollars - January 1, 2013

STOCK NO.	MODEL	DESCRIPTION	SUG. RETAIL
37405	TW-ASY	TOWER ASSISTANCE LABEL, YELLOW	\$60.00
37451	TW-EMB	TOWER EMERGENCY LABEL, BLUE	\$60.00
37452	TW-EMK	TOWER EMERGENCY LABEL, BLACK	\$60.00
37453	TW-EMR	TOWER EMERGENCY LABEL, RED	\$60.00
37454	TW-EMW	TOWER EMERGENCY LABEL, WHITE	\$60.00
37455	TW-EMY	TOWER EMERGENCY LABEL, YELLOW	\$60.00
37501	TW-LCB	TOWER TOP W/LIGHT & CAGE, BLUE	\$516.00
37502	TW-LCK	TOWER TOP W/LIGHT & CAGE, BLACK	\$516.00
37503	TW-LCR	TOWER TOP W/LIGHT & CAGE, RED	\$516.00
37504	TW-LCW	TOWER TOP W/LIGHT & CAGE, WHITE	\$516.00
37505	TW-LCY	TOWER TOP W/LIGHT & CAGE, YELLOW	\$516.00
37610	TW-MKL	L-BOLT MOUNTING KIT FOR TOWER	\$96.00
37551	TW-TPB	TOWER TOP PLATE, BLUE	\$120.00
37552	TW-TPK	TOWER TOP PLATE, BLACK	\$120.00
37553	TW-TPR	TOWER TOP PLATE, RED	\$120.00
37554	TW-TPW	TOWER TOP PLATE, WHITE	\$120.00
37555	TW-TPY	TOWER TOP PLATE, YELLOW	\$120.00
14004	VC-0M	0-CALL ENTRANCE STATION	\$90.00
14008	VC-10M	10-CALL ENTRANCE STATION	\$150.00
14005	VC-2M	2-CALL ENTRANCE STATION	\$102.00
14006	VC-4M	4-CALL ENTRANCE STATION	\$114.00
14007	VC-6M	6-CALL ENTRANCE STATION	\$126.00
14015	VC-8M	8-CALL ENTRANCE STATION	\$138.00
14400	VC-BBX	SURFACE MOUNT BOX FOR VC-NM, VCH PANELS	\$48.00
14103	VCH-16	16-CALL ADD-ON PANEL FOR VC-M	\$154.00
14102	VCH-8	8-CALL ADD-ON PANEL FOR VC-M	\$102.00
14201	VC-K	HANDSET ROOM STATION FOR VC-M	\$54.00
14009	VCM-0P/A	0-CALL ENTRANCE STATION W/POSTAL LOCK PROVISION	\$168.00
14911	W-DIN11	DIN RAIL MOUNTING BRACKET FOR GT CONTROL UNITS	\$10.00
16900	YAW-R	PAGING ADAPTOR FOR YAZ	\$432.00
16800	YAZ-90-3W	MICROPROCESSOR MASTER HANDSET, WHITE	\$368.00

BID ITEM WORKBOOK**COSTARS-8 Maintenance, Repair & Operation Equipment & Supplies ("MRO") (7/25/2012)****BID ITEM SHEET****BIDDERS/CONTRACTORS LEGAL NAME:**

Hilton's Lock Service Inc

PRICING

The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.

After Contract award, a Contractor may offer, either on its own initiative or at a Purchaser's request, additional discounts, reduced mark-ups, customized lists, or discounted prices for any purchase within the scope of the Contract, even if such discounts, mark-ups, or discounted prices were not included in the bid prices.

The Bid Item Workbook should contain a separate Bid Item Sheet for each manufacturer's price list or cost sheet.

MANUFACTURER:	Inovonics
PRICING STANDARD: (Check that which is applicable.)	<input checked="" type="checkbox"/> Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount <input type="checkbox"/> Suppliers Cost Plus % of Mark-up <input type="checkbox"/> Custom List including Net Prices
PRICE LIST IDENTIFICATION:	CATALOG OR PRICE LIST NAME: EchoStream® Wireless Products IDENTIFICATION NO. (IF APPLICABLE): 07/17/13 EFFECTIVE DATE: July 17, 2013 CLASS OF PURCHASER: All Purchasers (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

SAMPLE PRICING TEMPLATE <i>It is suggested, but not required, that the Bidder submit pricing using the template. The Bidder shall attach and submit any different format with its Bid Item Workbook.</i>		EXAMPLE - VOLUME PRICING		
ITEM CATEGORY		VOLUME BAND I [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE	VOLUME BAND II [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE	VOLUME BAND III [SPECIFY QUANTITY] % DISCOUNT FROM LIST PRICE
Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)		0 %	0 %	0 %
Sample 2 - Percent Mark-up above the Suppliers Specified Cost. Mark-ups shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)		VOLUME BAND I [SPECIFY QUANTITY] % MARK-UP ABOVE COST SHEET	VOLUME BAND II [SPECIFY QUANTITY] % MARK-UP ABOVE COST SHEET	VOLUME BAND III [SPECIFY QUANTITY] % MARK-UP ABOVE COST SHEET
Sample 3 - Customized List. A Contractor may update its Contract pricing information. (Reference Special Terms and Conditions, Subsection 6.c.)		VOLUME BAND I [SPECIFY QUANTITY] NET PRICE	VOLUME BAND II [SPECIFY QUANTITY] NET PRICE	VOLUME BAND III [SPECIFY QUANTITY] NET PRICE
Inovonics EchoStream® Wireless Products July 7, 2013 Pricelist		MSRP – 0% discount	MSRP – 0% discount	MSRP – 0% discount

EchoStream® Wireless Products

December 3, 2013

Pendant Transmitters

<u>900MHz Part #</u>	<u>Product Description</u>	<u>Price</u>
EN1223D	Double-Button, Water-Resistant Pendant Transmitter	\$95.00
EN1223S	Single-Button, Water-Resistant Pendant Transmitter	\$95.00
EN1233D	Double-Button, Pendant Transmitter	\$88.00
EN1233S	Single-Button, Pendant Transmitter	\$88.00
EN1223S-BU	Single-Button, Water-Resistant Pendant Transmitter 50/Pack (batteries not included)	\$88.00
EN1224	Four-Button Pendant, 1/2/3/4	\$103.00
EN1224-ON	Four-Button, On/Off/	\$103.00
EN1235D	Double-Button, Belt Clip Pendant Transmitter	\$93.00
EN1235S	Single-Button, Belt Clip Pendant Transmitter	\$93.00
EN1235DF	Double-Button, Fixed Holdup Pendant Transmitter	\$100.00
EN1235SF	Single-Button, Fixed Holdup Pendant Transmitter	\$100.00
EN1236D	Double-Button, Three Condition Pendant***	\$96.00
EN1238D	Double-Button, Dual Condition Pendant***	\$96.00

Universal Transmitters

<u>900MHz Part #</u>	<u>Product Description</u>	<u>Price</u>
EN1210	Single Input Universal Transmitter	\$67.00
EN1210-BU	Single Input Universal Transmitter, 50/Pack (batteries not included)	\$61.00
EN1210EOL	Single Input Universal Transmitter, EOL Protection	\$67.00
EN1210W	Door/Window Transmitter with Reed Switch	\$72.00
EN1212	Dual Input Universal Transmitter***	\$72.00
EN1215EOL	Universal Transmitter with Wall Tamper	\$72.00
EN1215WEOL	Door/Window Transmitter with Wall Tamper and Reed Switch	\$77.00
EN1216	Dual Input Transmitter with Wall Tamper***	\$79.00
EN1252	Long Range Dual Input Transmitter	\$215.00

Motion Detectors

<u>900MHz Part #</u>	<u>Product Description</u>	<u>Price</u>
EN1260	Wall Mount Motion Detector	\$172.00
EN1261HT	High Traffic Four Element Motion Detector	\$170.00
EN1262	Motion Detector with Pet Immunity	\$173.00
EN1265	360° Ceiling Mount Motion Detector	\$184.00

Specialized Transmitters

<u>900MHz Part #</u>	<u>Product Description</u>	<u>Price</u>
EN1242	Smoke Detector Transmitter	\$161.00
EN1247	Glassbreak Detector Transmitter	\$161.00
EN1249	Billtrap Transmitter	\$138.00

Receivers

<u>900MHz Part #</u>	<u>Product Description</u>	<u>Price</u>
EN4204R	Four Zone Add-On Receiver with Relay Outputs	\$173.00
EN4216MR	16 Zone Add-On Receiver with Relay Outputs, Multi-condition	\$341.00
EN4232MR	32 Zone Add-On Receiver with Relay Outputs, Multi-condition	\$446.00
EN7286NX	Serial Receiver/ Interface for GE NetworX Panel**	\$394.00
EN7472DMP	Serial Receiver/Interface for DMP Panel**	\$292.00

EchoStream® Wireless Products

December 3, 2013

Repeaters

<u>900MHz Part #</u>	<u>Product Description</u>	<u>Price</u>
EN5040	High Power Repeater	\$492.00
EN5040-T	High Power Repeater with Transformer	\$506.00

System Tools

<u>900MHz Part #</u>	<u>Product Description</u>	<u>Price</u>
EN7016	Wireless Survey Kit	\$690.00
EN1210SK	Universal Survey Transmitter	\$82.00
EN1223SK	Pendant Survey Transmitter	\$82.00

Accessories

<u>Part #</u>	<u>Product Description</u>	<u>Price</u>
ACC1210-10	Universal Transmitter Ivory Housing, 10 Pack	\$35.90
ACC1210B-10	Universal Transmitter Brown Housing, 10 Pack	\$43.60
ACC1210WB-10	Universal Transmitter Brown Housing with Magnet, 10 Pack	\$80.20
ACC541	Individual Relay Module	\$17.50
ACC603M	Metal Necklace for E*1223 Pendant	\$2.30
ACC603P	Plastic Necklace for E*1223 Pendant	\$1.80
ACC605-BK10	Replacement Clip for E*1235D/S Pendant, 10 Pack	\$85.40
ACC610	14-VAC/20VA Transformer	\$13.30
ACC623A	Accessory Pack for E*1223 Pendant	\$11.40
ACC623B	Accessory Pack for Black E*1223 Pendant	\$11.40
ACC623S/L	Wrist Strap (Small/Large)	\$13.80
ACC623L-50	Wrist Strap Large/50 pack	\$529.70
ACC623S-50	Wrist Strap Small/50 pack	\$408.60
ACC631	Alarm Recycle Unit (trigger)	\$52.70
ACC640	NEMA Enclosure Kit (converts Indoor Repeater to Outdoor)	\$48.70
ACC665	Wall/Ceiling Bracket for E*1261 Motion Detector	\$7.40
ACC667	White Light Filter for E*1261 Motion Detector	\$22.90
ACC668	Long Range Lens for E*1261 Motion Detector	\$5.60
ACC669	Long Range Lens for E*1265/FA206C Motion Detector	\$8.20
ACC672CT	Curtain Lens E*1260 Motion Detector	\$5.60
ACC672LR	Long Range Lens E*1260 Motion Detector	\$5.60
ACC672PA	Pet Alley Lens E*1260 Motion Detector	\$5.60

Batteries

<u>Part #</u>	<u>Product Description</u>	<u>Price</u>
BAT604	3.0V 2/3A Lithium Battery for EchoStream Transmitters	\$9.50
BAT604-50	3.0V 2/3A Lithium Battery for EchoStream Transmitters, 50 pc qty	\$303.30
BAT604-400	3.0V 2/3A Lithium Battery for EchoStream Transmitters, 400 pc qty	\$2,205.00
BAT608	3.0V CR2 Lithium Battery for E*1233D/S, E*1235D/S, E*1236D, E*1238D	\$9.50
BAT609	3.0V CR2450N Lithium Coin Cell Battery for E*1223D/S	\$4.60
BAT610	Battery for High Traffic Motion Detector	\$16.60

* Requires use of a serial receiver or network coordinator and application designed to support advanced functionality.

** Serial receivers require integration with the control panel, PC applications or other control device.

*** Requires use of an EN4216MR, EN4232MR, serial receiver or network coordinator and application designed to support advanced functionality.

Important Note:

- (1) All prices F.O.B. Louisville, Colorado, and subject to change without notice.
- (2) Products returned require prior company approval and will be subject to a re-stocking fee of up to 25%. No credit will be issued for used or damaged products, and no returns will be issued after 30 days. All freight charge relative to any returned product accepted by Inovonics.
- (3) Delivery of product may require up to 6 weeks after receipt of order.