

TENNESSEE AUCTIONEERS ASSOCIATION

SECOND ANNUAL VOLUNTEER OPEN AUCTIONEER CHAMPIONSHIP

JUNE 1 | EMBASSY SUITES NASHVILLE AIRPORT | NASHVILLE

10 CENTURY BLVD, NASHVILLE, TN 37214 | 615-522-5447

CONTEST CHAIR - JUNIOR STAGGS, CAI - 731-363-3634

WHEN: 3:00 pm, June 1, 2019

ENTRY FEE: \$100.00

DEADLINE: May 24, 2019

PRIZE: The champion will receive \$1,000, a plaque and belt buckle. Reserve Champion will win \$500, a plaque and belt buckle. Second runner up will win \$300 and a plaque. Each additional finalist wins \$100 and a plaque.

CONTESTANT RULES & CRITERIA:

1. All contestants must bring **four items, with value greater than \$25 per item, of his or her choice to sell during the contest. (3 to sell) and (1) will be placed in finalist pot.**
2. There will be 5 finalists based on 25 contestants. There will be 1 additional finalist per 5 contestants over 25. (Example: 40 contestants = 8 finalists)
3. Contest will cap at 40 contestants.

JUDGING & INTERVIEW:

The contestant will be evaluated on several categories using a scoresheet similar to the one used in the NAA International Auctioneers Contest. Categories are as follows but not limited to:

1. Opening statements
2. Bid calling
3. Style/interaction with the audience
4. Professional image
5. Salesmanship
6. Overall impression

JUDGE PROCEDURES:

1. The number of judges will be from three to five.
2. The Contest Committee will select the Judges.
3. Judges will receive rules & information prior to contest.
4. Same judges for preliminaries and finals.
5. Scores will be determined from a customer's perspective.

NAME: _____ **COMPANY NAME:** _____

ADDRESS: _____ **CITY:** _____ **STATE:** _____ **ZIP:** _____

MOBILE PHONE: _____ **FAX:** _____ **EMAIL:** _____

AUCTIONEER'S LICENSE NUMBER: _____

HOW LONG HAVE YOU HAD YOUR LICENSE? _____ YEARS, _____ MONTHS

INITIAL THE FOLLOWING: _____ I have enclosed my entry fee of \$100.00.

Deadline – May 24, after May 24, entry fee will be \$125. Mail this form along with check to

TAA, PO Box 41368, Raleigh, NC 27629

_____ I have read and agree to abide by the rules, criteria and procedures of the TAA competition.

TAA | PO BOX 41368 | RALEIGH | NC | 27629 | 919-876-0687 | 919-878-7413 FAX

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Featuring **\$1000 Grand Prize to the winner**

Top 5 Finalists receive cash payouts. Based on 25 participants (1 Finalist for every 5 additional contestants.)

Any auctioneer can enter. **This contest is open to ALL Auctioneers.**

No Interview questions, just straight up bid calling.

Bring Your “A” Game. This is sure to be one of the hottest contests in the country for 2019.

2019 Contest Guidelines:

1. Entries close on Friday, May 24 at 5:30 PM.
2. Contestants are encouraged to sign up for the TAA Summer Convention; however registration is not required to enter this event.
3. \$100 early entry fee, \$125 after May 24.
4. There is a cap of 40 contestants – register EARLY or you may not be able to compete.
5. Each contestant must bring (4) items \$25 value per item; (3) items to sell and (1) to go to the finalist pot.
6. No Ringmen
7. Contestant briefing at 1:00 PM to draw for selling order and review procedures.
8. Contestants cannot sell in the Fun Auction until contest concludes or they have been eliminated.
9. Top 5 preliminary scores advance to the finals. Items will be provided for the finalists. No finals interview. (Additional finalist added with every 5 contestants). IAC style score card.
10. Champion will be announced based upon highest total of combined score.
11. Tie scores will be settled based upon high score of individual score sheet criteria.
12. The Champion will receive the Title, Buckle, \$1000 and Plaque.
13. Cash prizes for all finalists.

NOTE: Second Annual TAA Volunteer Open Auctioneer Championship is capped at 40 registrants. Mail completed registrations forms to: TAA, PO Box 41368, Raleigh, NC 27629. If we reach 40 before registration is closed, we will notify anyone that did not make the cut. Registrations will be taken on a first open/first serve basis.

junior.staggs.auctioneer@gmail.com

Junior Staggs, CAI (Contest Chair)

Event Chairperson

731-363-3634