



PRE-CONVENTION EDUCATION REGISTRATION FORM THURSDAY, JANUARY 31, 2019

Member: \$25 Non-Member \$50

WORKSHOP DESCRIPTION

The IAA board of directors would like to invite all IAA members to join us for our pre-convention education session on Thursday, January 31, 2019. NEW in 2019 the pre-convention education offers 8 Real Estate CEUs*. These breakout sessions will cover Real Estate brokers thriving at auction firms, how to prepare your sellers, the housing market, and tools for auction businesses. This session is held at the convention hotel from 8:00 am - 5:00 pm.

2019 FEATURED SPEAKER - Kyle Swicegood, CAI, BAS, GPPA, CCIM



Kyle is from North Carolina and being a first-generation auctioneer, he understands what it takes to begin an auction business from scratch. He has continued to increase his knowledge in real estate through postgraduate studies through the Commercial Real Estate Institute located in Chicago, IL, receiving the designation Certified Commercial Investment Member (CCIM) in June of 2000. In October of 2005, he was awarded the ALC, Accredited Land Consultant designation in San Francisco, CA. In 2013, Swicegood received the prestigious designation of Certified Auctioneer Institute, (CAI) at Indiana University in Bloomington, Indiana. CAI designees pride themselves on being a part of an extraordinary network of professional auctioneers who possess the knowledge and skill to provide clients with outstanding services.

OTHER SPEAKERS INCLUDE: Jason Hallberg an IAA member, President of Continental Auctioneers School, and licensed broker in Iowa and Minnesota; Bill Jennings from Remax Real Estate; and an RLI Instructor. (FULL SPEAKER BIOS ONLINE)

EDUCATIONAL SESSION - ATTENDEE REGISTRATION

Name: Company:

Address: City: State: Zip:

Phone: Fax: E-Mail:

PRE-CONVENTION REGISTRATION *(please check price box)*

MEMBER **\$25** NON-MEMBER **\$50** **TOTAL = \$**

PAYMENT INFORMATION

- CHECK *(enclosed - made payable to Iowa Auctioneers Association) NOTE: Real Estate CEU payment is made on-site to IAR**
- CREDIT CARD *(complete below form OR call 515-262-8323 to complete by phone - fee may apply)*

Name (as it appears on the card):

Billing Address:

Card Number: Exp Date: CVC#

Return form(s) and payment to :
Iowa Auctioneers Association
900 Des Moines St, Des Moines, IA 50309

*Make all checks payable to Iowa Auctioneers Association.
IAA also accepts Visa, MasterCard, and Discover (fee may apply).
If you wish to pay via credit card, please call the
IAA office at 515-262-8323.*

*PLEASE NOTE: To receive Real Estate CEUs bring payment of \$15 for each attendee with you to the session - payable to Iowa Assoc. of Realtors