



Iowa Auctioneers Association  
900 Des Moines Street  
Des Moines, Iowa 50309

*Dedicated to the growth and professionalism of  
auctioneering in Iowa*

For education, fellowship and credibility,  
join the organization that promotes the  
Iowa auction industry!



## About the Auctioneers Association

The Iowa Auctioneers Association (IAA) is a non-profit professional trade association promoting auctioneering and the growth and professionalism of the auction method of marketing in the state of Iowa.

Through its programs, it seeks to elevate the standards of the auction industry and establish in its members a high regard for technical competence and fair dealings to promote a positive public image of the auction trade.

### Membership Eligibility:

Membership is open to active, semi-retired, and retired Iowa and out-of-state auctioneers.

### Association Board of Directors

The IAA is administered by a Board of Directors that is elected by the membership of the Association. The Board consists of the chairperson of the board (past president), president, president-elect, vice president, treasurer and nine directors, three of whom are elected to three-year terms at each annual meeting.

### Member Benefits

- Membership in a community of your peers and competitors for friendship and networking.
- A medium of exchange with others in your profession who have similar business interests, challenges and needs.
- A source of education to keep informed about trends and developments in the industry through state and district meetings, programs, forums and *The Hawkeye Auctioneer* newsletter
- Encouragement of professional practices for increased public and government respect.

## Iowa Auctioneers Association Mission

Enhance skills, knowledge and professionalism  
of all Iowa auctioneers:

Encourage new auctioneers; and Promote the concept of the auction method of marketing for sale of real and personal properties—especially to potential auction buyers and sellers—throughout Iowa.

To accomplish this, the Iowa Auctioneers  
Association will:

Schedule regular Association meetings with informational programs and informal fellowship among members; Sponsor bid-calling skill activities and improvement training, programs, and seminars as well as other auctioneer related programs, classes and seminars for the overall enhancement of member knowledge and skill; Maintain watch over governmental agencies, activities, rules and statutes that affect the auctioneering profession, and work with such governmental bodies to develop rules favorable to the auction method of marketing.

Visit us online:

[www.iowaauctioneers.org](http://www.iowaauctioneers.org)

Contact the Iowa Auctioneers Association:  
900 Des Moines Street  
Des Moines, Iowa 50309

Joan O'Brien, Secretary/Treasurer  
Email: [joano@agribiz.org](mailto:joano@agribiz.org)

515.262.8323 • 800.383.1682 • Fax: 515.262.8960

# IAA Code of Ethics

As a member of the Iowa Auctioneers Association, I agree to promote and maintain high standards of public service and conduct so that auctioneering may:

- Be regarded as a profession
- Have increasing public confidence in its integrity
- Best serve the public interest

As a member of the Iowa Auctioneers Association, I agree to abide by the following:

1. To understand and adhere to recognized principles of auction management, as well as support and advance auction research, technology and education.
2. To offer employees and associates training in the proper handling of client and customer transactions and to attend to monitoring employee conduct and performance relating to auction service.
3. To abide by the laws and regulations affecting the industry and to promote their professional enforcement, and to acknowledge that governmental and recognized standards are the mutual responsibility of both the service provider and the consumer.

As a member of the Iowa Auctioneers Association, I agree to refrain from unfair business practices by:

1. Maintaining a reputation of fair and honorable conduct with customers, employees and clients.
2. Conducting business on the basis of SERVICE to the public
3. Avoid false, misleading or deceptive advertising.



## IAA MEMBERSHIP APPLICATION

Membership Year - January 1 - December 31

*Please Print Clearly*

\_\_\_ **1 year Auctioneer Membership - \$75.00**

\_\_\_ **3 year Auctioneer Membership - \$200.00**

Name: \_\_\_\_\_

Professional Designations: \_\_\_\_\_

Company Name: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Business Phone: \_\_\_\_\_ Home Phone: \_\_\_\_\_

Cell Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

Web Site: \_\_\_\_\_

### AUCTIONEER MEMBERS ONLY

AUCTION SPECIALTIES (Check all that apply)

I agree to abide by the Code of Ethics and bylaws of the Association, to pay the annual membership as

\_\_\_ Antiques

\_\_\_ Real Estate

\_\_\_ Estates

\_\_\_ Household

\_\_\_ Consignment

\_\_\_ Auction House

\_\_\_ Business Liquidation

Other (please specify)

\_\_\_ Construction Equipment

\_\_\_ Livestock

\_\_\_ Farm Equipment

determined from time to time by the Board of Directors, and to exercise my rights as an active member of the Iowa Auctioneers Association.

I certify that the information furnished by me is true and correct, and I agree that failure to provide accurate information as requested, or any misrepresentations of fact(s) shall be grounds for revocation of my membership in this Association.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**Please return this application with \$ \_\_\_\_\_ membership dues to:**

**Iowa Auctioneers Association • 900 Des Moines Street • Des Moines, IA 50309**