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January 24, 2017

Chris McAtee
Mike Mensch
Agency Brokerage Consultants

Gentlemen,

I wanted to thank you for your excellent work in navigating the sale of National Insurance Solutions in December. As you know, we previously marketed the company for sale with a different firm, and the process was both grueling and unsuccessful. As a direct result of your hard work, the transaction was a huge success. Throughout the process, Chris was accessible, incredibly hard working, and a calm voice of reason.

This was an incredibly important transaction for my family, my customers and my employees. We spent 13 years building the company from the ground up. We wanted a fair price, and we wanted buyers that would treat our employees and customers the way we had. Chris found several buyers that were a great fit, and the transaction and transition were incredibly smooth.

We are very grateful for your hard work and guidance.

Thanks again.

Chris Bennett, CPCU
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