



**Kendall Lane & Brown**  
**Insurance Associates**  
We Don't Sell Insurance, We Help You Buy It!

Dear Mike,

**EXCEPTIONAL! OUTSTANDING!**

Mike I could not have done this without you. As you know, I am a disabled Vietnam Veteran and my disability had curtailed my ability to function as an agent. This also inhibited me from providing you with the information that you needed but you took it upon your shoulders to go above and beyond your duty to call on the insurance companies on my behalf to obtain the information we needed to sell the agency. Once you completed the valuation and listed the agency for sale on a Friday, I had three bona fide offers next week with another one coming in. Although the offer I went with was 95% of my asking price and was not the highest offer, I selected a complete cash sale and was able to close on the sale in less than two weeks. This is unheard of in the business community and you should be proud that you have done such a wonderful job for me. I highly recommend you to all of my fellow agents.

Sincerely,



Larry A. Lane

**Kendall, Lane and Brown Insurance Associates**

Merritt Island, FL

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