

MOHAMMAD ALI SHAIKH

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EDUCATION

SIMON BUSINESS SCHOOL, University of Rochester - Rochester, NY

Master of Business Administration, Dual Concentrations: Competitive Strategy and Finance

Jun 2016

Ronald Fielding Scholarship of Finance Recipient (Merit Scholarship) - Consortium for Graduate Study in Management Student

Simon School Venture Capital Fund – Co-President Portfolio Management and Due Diligence Associate,

Simon Meliorate Investment Fund – Portfolio Manager, Long Strategy Equity Research Associate

MBA JumpStart Private Equity Boot Camp - presented LBO opportunity of Pfizer, recognized as best analytical presentation

CyGLASS - Consultant

Dec 2014

- Performed market analysis to advise CEO on shifting business from public sector to private sector, raised \$2.4M Series A

Hunter College University of New York - New York, NY

B.S. Accounting Minor: Psychology GPA 3.4

Jun 2008

Dean's List, Volunteer Income Tax Assistance (VITA) Coordinator, Guest Professor, Accounting Society Treasurer

EXPERIENCE

The Abraaj Group - Karachi, Pakistan

Aug 2015 - Sep 2015

Private Equity Associate - Middle Market Buyout Fund

- Performed valuations of multinational companies in the frontier markets through comparable company and DCF analysis by utilizing fully-integrated financial statements projection models, LBO models and accretion/dilution merger models
- Researched and wrote firm wide industry papers on dairy, retail, education and pharmaceutical markets, narrowed down acquisition targets based on financial criteria (revenue growth, EBITDA margins); recommended 3 best targets to team, leading to additional due diligence on 2 potential acquisitions
- Collaborated with sponsors and investment banks to drive due diligence and investment thesis; created investment committee memos for deals at various stages in the investment process

ClearBridge Investments - New York, NY

Jun 2015 - Aug 2015

Equity Research Analyst - REITs and Tactical Dividend Portfolio

- Performed fundamental research to evaluate REITs and equities using sum-of-the-parts, net asset value and public comparable valuation analysis
- Developed investment strategies with portfolio managers to formulate recommendation on companies
- Researched timber and housing industry, presented findings and stock recommendations to the Investment Committee

BlackRock - New York, NY

Aug 2012 - Jun 2014

Associate - Investment Management (Alternative Investment, Real Estate)

- Managed a \$300M portfolio of 9 NYC residential and retail properties that outperformed NCREIF benchmark by 20%
- Developed disposition model utilizing IRR, NPV and market conditions to achieve best-case exit strategy
- Collaborated with Accounting to develop adaptive reporting for Portfolio Management to increase efficiency
- Executed strategy with Debt team to enter interest rate swaps, reduced WACC and increased portfolio return by 8%
- BlackRock's Sustainability Committee Member - Data Scientist, developed and executed strategy to install solar panel roof

Royal Bank of Canada - New York, NY

Oct 2010 - Aug 2012

Senior Analyst - Product Control

- Developed a statistical optimization model that monitored current market conditions and analyzed performance of hedging portfolio to determine transactions required to maintain appropriate portfolio weights and increased efficiency by 30%
- Implemented strategy for hedging share based compensation that reduced executive based compensation by 10%

KPMG - New York, NY

Jul 2007 - Oct 2010

Senior Associate - International Senior Auditor (Audit, Risk, & Advisory)

- Completed financial statement and compliance audits of International SEC companies, in accordance with GAAP and IFRS, government audits of health-care and Insurance clients, and Energy client financials statement and compliance audits
- Advised on restructure of long-term debt and revolver during financial crisis, resulting in an increase in client's enterprise value and increased market rating and share price by 30%
- Managed 4 audit teams, reviewed associates' work for debt restructure and, government compliance audit, and pro forma carve out financials

PERSONAL PROFILE

- Advanced in MS Excel modeling (Risk Solver, macros, lookup, sensitivity analysis), Argus, Bloomberg
- Founder at [Brandclub](#) and [Watermelon Ventures](#), [Consultant: Social Impact Real Estate Development](#), Trained Muay Thai, Competitive Bicyclist