

Request for Proposal # 11-02
Metro Ethernet Services

Questions and Answers

1. Under Requirements, #2a, can you articulate what information you would like for description of company's services? Are you looking for a general description of the company, or the specific fiber service the district is looking for?

Answer: The district is asking for you to give a general description of the services your company provides, as well as, list the specific services that your company provides that directly relates to Metro Ethernet services.

2. Under #2b, can you define organizational structure?

Answer: The district is asking you to provide your organizational structure as it relates to providing and supporting Metro Ethernet Services. An Organizational Chart would be sufficient.

3. Under Metro Ethernet Services, can you further articulate what you are seeking in terms of exclusions and fees and payments? While AT&T understands that you are seeking one time and monthly costs for these services, what does the district mean by fees and payments?

Answer: If there are any additional on-going fees that are not included in the monthly or one-time costs, those fees must be identified. Payments – Please provide a payment schedule that includes all costs and fees.

4. when she lists Point to Multi-Point connectivity and internet access is she specifying MPLS, VPLS or P2P converged with Internet access?

Answer: MPLS

5. And it does NOT specify how much bandwidth they want between the sites? She states interconnecting the sites so we need to know the pipe between each and the Hub, Ashley Falls School or between each site and “the Cloud”. Apparently they want to see P2P as well as “any to any” topologies.

Answer: Pages 5 and 6 specify the different scenarios the district is asking you to bid (1-4). Each scenario identifies the bandwidth between sites and our ISP (the Cloud)

6. when she lists 50M circuit with 100M hand off is she specifying a 100M access loop with only a 50M commit per month for both internet and MPLS/P2P?

Answer: Yes

- 7 when she lists copper hand off is she specifying an RJ45 Ethernet patch cord? FastE and Metro Ethernet are usually handed off as Ethernet, or with an RJ45 data jack and patch cord. By saying copper I assume she means no wireless and not an actual single or multi-mode fiber hand off. Please confirm

Answer: Ethernet with an RJ45 data jack and patch cord

- 8 when she specifies QoS, how many classes of service will they need to prioritize and will voice and video traverse the network. I assume all will traverse but there are different levels of QoS/CoS. (Voice, Video, Data applications, Browsing, etc.)

Answer: The district is asking for service level guarantees on all Metro Ethernet segments. The vendor is to set QoS on those Ethernet segments to meet agreed upon service levels. Voice and data traverse the network.

- 9 Do we have to propose both the web hosting and Ethernet or can we just propose the Ethernet services?

Answer: They are two separate RFPs. You may respond to any or all at your discretion.

- 10 Also, I need to confirm working telephone numbers for the following sites:
District Office Address:

Del Mar Union School District – 11232 El Camino Real, San Diego, CA 92130

Maintenance & Operations Office Address:

Answer: Del Mar Union School District 858-755-9301, Maintenance and Operations 858-523-6113