

Franchise Quest LIBRARY....February 2015

Nits 'N Nats

Young entrepreneurs see big opportunities in franchising... “We see it as a shifting trend (young people buying franchises),” says Mississauga franchise consultant Gary Prenevost, who helps to match franchisees with franchises. “After four years of university, people are graduating with MBAs, expecting to ‘pick and choose’ [their jobs] and they’re shocked to see the limited number of options out there. Franchises have systems, processes, discipline and tools and people are learning as much about business as they might have at school, and that’s part of what’s driving the appeal,” Mr. Prenevost says.

Veterans are thriving in franchise industry ... According to a new IFA survey, more than 50,000 veterans have found employment in the franchise industry over the past year and more than 400 veterans have become local franchise business owners. Since 2011, the franchise industry has hired and recruited more than 203,890 veterans, military spouses and wounded warriors -- including 5,608 new veteran franchisees. The survey, conducted by Franchise Business Review, found that:

- 52,333 veterans have found employment opportunities in the past year across 13,446 business locations.
- 62 participating franchise brands successfully recruited 416 veterans as new franchisees during the same period, and an additional 350 veteran franchisee candidates are currently under consideration.
- 70 percent of the franchisors surveyed indicated they had hired a veteran or the spouse of a veteran in the past year.

Over Every Mountain There Is A Path, Although It May Not Be Seen From The Valley.

-James Rogers-

Great Things Never Came From Comfort Zones.

-Unknown-

Franchise / Business Ownership...Your Window of Opportunity Won't Open Itself



**Business Success...
A Piece Of Cake**

A Piece of Cake

by Frank Agin, AmSpirit Business Connections

Who doesn't love cake? No one, that's who. Some might like one kind more than another – white, chocolate, sponge, angel food, upside down, or whatever. Nevertheless, everyone loves cake.

There are two ways of baking a cake. With the first, before you bake the batter you have to gather up all the various ingredients. You will need things like all-purpose flour, salt, milk, shortening, flavoring, and baking powder (not soda ... very important). Then you will need to correctly measure each out, being sure to keep straight cups, teaspoons, and tablespoons. Finally, you need to mix it all up in the right order.

With the second way, you buy a box of cake mix, add some milk, a couple eggs and you are good to go.

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Either way (after 25 minutes in the oven at 350 degrees and some frosting), you have delicious cake to enjoy. Yum!

Success in business is much the same. Who wouldn't want to have their own successful business? Any reasonably intelligent person, like you, would. After all, who doesn't love freedom, pride of ownership, and the ability to chart their own course?

Again, there are two ways to accomplish this. With the first, you need to develop the concept, including the product or service, pricing, as well as means of distribution. Then you work up the branding, such as logos, marketing materials and advertising programs, and then diligently protect it all with copyrights, and trademarks. Then you

pull this all together in a process, which might include legal agreements, training and development programs, procedures for dealing with employees and unhappy customers, as well as researching equipment, technologies and other infrastructure. Whew!

With the second way, you simply buy a franchise. Either way (after infusing commitment, energy, and enthusiasm), you have your own successful business. Cool!

The only question remaining is whether you want to undertake the high expense and incredibly complicated (and risky) process of building a successful business from scratch or essentially grabbing one ready-to-go off the shelf?

Remember with franchising, business success is really a piece of cake.

Oliver Wendell Holmes once said, "The great thing in this world is not so much where you stand, as in what direction you are moving." Are you allowing your professional life to wander aimlessly, or stand still? Perhaps you have always dreamed about being self-employed?

So, if self-employment...business ownership is your aspiration...are you going to stand on the sideline and watch opportunity pass you by, or take positive steps towards realizing your dream...the independence, freedom, and improved work-life that is often enjoyed by business owners?

AmSpirit Business Connections... Business Networking... This is a low-cost-of-entry franchise. Equally important is that this opportunity is designed to be operated on a part-time basis, allowing the franchisee to continue work his or her current business or profession. Best of all, this opportunity will empower the franchisee to become better networked in their business community. This is a membership-based organization (with member clients paying participation fees) where franchisees help the members generate business referrals through a weekly structured meeting format.

This is a white-collar consulting opportunity where franchisees build a paying membership of professionals, entrepreneurs and sales representatives, who participate together in a structured meeting that facilitates the exchange of high-quality business referrals.

Franchises establish and support local chapters of sales representatives, business owners and professionals. In weekly meetings, members help each other generate more business by improving the scope and quality of one another's professional contacts. This franchise was developed by business professionals from around the country experienced with assisting small businesses develop strong, productive professional networks for the purpose of obtaining qualified referrals. Franchise Chapters follow a structured weekly meeting and use unique and proprietary training exercises to ensure the success of their members.

Owning a franchise will enable you to...

- Generate Opportunities For New Business;
- Improve The Scope And Quality Of Your Network;

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- Increase Your Ability to Act As A Resource;
- Improve Your Communication Skills; and
- Gain The Satisfaction Of Helping Others.

This is an inexpensive franchise opportunity that offers a great ROI as well as enhances the franchisee's current business, career or profession. Investment: \$10,000.

For additional information, please call Larry Powell at 210-479-2491, if outside San Antonio, toll-free 1-888-479-2491, or send an email to franchisequest@sbcglobal.net with your name, phone number and a day(s) / time(s) to call you.

WHEN WILL IT END...THE BULLYING...RUINED LIVES...TRAGIC OUTCOMES???

Excerpt from San Antonio Express-News, January 30, 2015

The Garden Ridge teen who fatally injured classmate Logan Davidson at Canyon High School in New Braunfels in 2013 says he feels terrible about it.

But he contends Davidson, 15, provoked him for two days, pelting him with spitballs, erasers, pencils, chewed gum and other objects after they were assigned to sit near each other in science class.

"In front of the whole class, I stood up and told him, 'Back off!' If you do it again, I'm going to hit you,' He hit me again with an eraser and I was like, 'All right,' said the 16-year-old, who faces a murder charge for twice punching Davidson after they'd left class.

Davidson's head then struck a wall, authorities have said.

"I never started anything. I just defended myself," said the juvenile identified in court records as S.M., who's slated to stand trial in March. "I just feel like this was an accident. All I wanted was for him to leave me alone."

After a month in juvenile detention and three months under house arrest, S.M. was released to his parent's custody. He has been barred from returning to Canyon High.

"I loved school. My life was perfect before," he said. "My life is ruined. I just want the truth to come out and for things to be fixed, back like it used to be."

Regardless of the outcome of the trial, "things will never be fixed, nor go back to like it used to be". Two (2) children's lives have been ruined.

"Bullying" has become a national epidemic and is a major concern in most schools and communities. There continue to be weekly news reports about "bullying" and the terrible toll it has taken on victimized children. Personally, I have recently heard of two (2) serious situations. One occurred at a high school close to where I live in San Antonio (See story above). Allegedly a kid smacked another kid in the face during a confrontation at school. The kid who was struck fell back and hit his head on the hallway wall. Unfortunately, he died. On the surface it sounds like the kid died at the hands of a bully. My attorney has told me his understanding is the kid who was killed had been bullying the other boy. If true, this kid is not only a victim of bullying and the emotional scars suffered at the hands of his tormenter, but now faces whatever legal action may ensue. This was a terrible tragedy for two (2) boys and their families.

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One of my grandsons who is a small and skinny kid was "bullied" upon entering high school. Finally, for his emotional and physical well-being, he had to be withdrawn from school. He was denied and will never be able to experience the fun-days of high school that most of us took for granted and enjoyed immensely. Very sad. Several years ago when this occurred, I wish I had known about this franchise and their Bullying & Predator Prevention program. My grandson would have been a participant.

Children Development / Protection... Are you interested in a semi-absentee ownership, children oriented franchise that enhances self-protection, personal growth and character development....

Offer Bullying & Predator Prevention Classes to protect children...unique in the industry. This is a proprietary class curriculum concentrating specifically on anti-bullying and predator prevention / awareness.

10 statistics about bullying and predators:

- 1 in 4 students, kindergarten through 12th grade, who are either a bully or a victim of a bully
- 160,000...the number of students who don't show up for school out of fear of being bullied at school.
- 100,000...the number of students who carry a gun to school.
- 56%...the percentage of students who have witnessed a bullying crime take place while at school.
- 10%...the percentage of students who drop out or change schools because of repeated bullying.
- 2-9x...the number of times bullying victims are more likely to consider suicide than a non-victim.
- 1 in 4 the number of girls who will be sexually abused before the age of 14.
- 1 in 6 the number of boys who will be sexually abused before the age of 16.
- 12%...the percentage of child abuse cases that are actually reported.
- 3 out of 4...the amount of victimized children who are female.

• Semi-Absentee franchise - Executive Model (Keep your Job, open one or develop multiple units and grow a company while you keep your job)...Passive Ownership Is Allowed....keep your job and / or open multiple units / manage a manager model.

• Children Related Business, with recurring monthly membership revenue stream – Offers Predator Prevention Program to protect children.

• Small staffing model (4 employees)

• Personal growth and character development

• Respect and achievement measurements

• Turn-key real estate program (site search and development) - Corporate provides Real Estate search / site location and lease negotiation assistance for franchisee.

• Great for community - Gives back to community in a big way through children anti-bullying/predator prevention programs and character enrichment (Poise, confidence, self-esteem, respect)

• Growing fitness industry

• Solid Marketing Plan for Franchisees.

Investment: \$142,050 - \$179,300 ...includes working capital

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The Moment Of Enlightenment Is When A Person's Dreams Of Possibilities Become Images Of Probabilities.

-Vic Braden-



“FEATURED” Franchises for February

There are thousands of franchise / business opportunities available today and cover just about everything from advertising to food services, home repair to laundry / dry cleaning, maid services to printing / copy services, real estate to weight control...from small to large and startups to nationally recognized. These concepts have various investment ranges and include many different industry categories. And, since the company knows the business, they aren't looking for owners with industry experience. They want prospective owners who possess a strong work ethic, customer service orientation, business and

management skills, not technical expertise.

If you are interested in additional information, company website, and / or have any questions regarding any of the concepts below, please call Larry Powell at 210-479-2491, if outside San Antonio, toll-free 1-888-479-2491, or send an email to franchisequest@sbcglobal.net with your name, phone number and a day(s) / time(s) to call you.

ENTREPRENEUR December 30, 2014. Included in the magazine's list of 10 Types of Franchises to Watch in 2015... E-Cigarettes and Vending.

- ✓ **E-Cigarettes** - With close to 6 million adults now using e-cigarettes, it's no surprise that stores have started to franchise. But legislators scrambling to catch up with the trend by imposing new regulations could challenge the fledgling industry's growth.
- ✓ **Vending** - Vending has long been a popular avenue for those looking to start their own business, yet it has rarely been franchised--until recently. The success of these new ventures is likely to attract even more vending companies to the franchise model in the future.

One of the best benefits of vending is that it is mostly passive income. It's great to let the machines do most of the work for you. They never ask for time off or call in sick. Of course, a route owner must ensure the route is serviced on a timely basis. Depending on the route size, and the traffic at each location, this can be as often as once a day to once a month.

Market Opportunity in the Vending Industry...the largest "all-cash" business in the world – the booming, \$42 Billion Dollar Vending Industry! In fact, every minute, over \$79,000 is put in vending machines in the United States alone. That's a whopping \$115 Million Dollars per day!

There are numerous advantages to being involved in the vending machine business. The icing on the cake is that it is possible to reap those benefits quickly. Vending machines are a convenience for customers, especially vending machines that offer variety and accessibility. Credit-card acceptance and healthier food options are helping to keep this business poised for longevity. The use of credit cards actually increases revenues by 15-30%.

1. Healthy Foods Distribution... This franchise is is the world's first and only "convenient healthy foods" distribution platform that brings healthier, better-for-you foods and drinks to people in the most convenient way

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possible. Our one-of-a-kind platform represents over 2000 healthy vending machines, healthy micro-markets, and direct delivery access points to create “Easy Nutrition Everywhere” for thousands of people every day, across 45 States, Canada, and Puerto Rico. The platform also gives franchisees multiple ways to generate revenue in their healthier foods distribution business, while diversifying their revenue streams all under one roof.

Delivers on its vision to make healthy food more convenient than junk food in over 2,000 schools, offices, hospitals, health clubs, YMCAs, and other locations across North America. The “better-for-you” platform delivers a wide variety of healthy snacks, fresh produce, coffees, and locally-sourced foods. In addition to providing healthful food options, our healthy vending machines provide nutrition education via high-definition LCD screens that display streaming videos and other digital content. **The Company donates 10% of profits to charities that fight the causes of childhood obesity and malnutrition.**

Overall, our unique “convenient healthy foods” distribution platform delivers great tasting, “better-for-you” products all over and it creates an extremely simple, efficient, affordable, and scalable opportunity for the right franchise owner. Franchise opportunities available in the U.S., Canada, Puerto Rico, and Australia.

Investment: \$120,000+

2. State-of-the Art Vending Machine Business and Vapor Display Route...Not a Franchise. If you have an interest in considering a relatively low-cost-of-entry option requiring minimal involvement, you may want to review. More of an “investment” type business, than an owner – operator.

Company offers two (2) programs:

- **State-of-the Art Vending Machine Business...**
 - Soda/Snack
 - Energy Drink
 - Health Food
 - Microwavable Meals
 - Bulk candy
 - Vending machines and Electronic Cigarette Opportunity

Offers entrepreneurs the opportunity to own their own successful business. Since 1996 the president of the company has helped distributors throughout the United States build their own vending business in this exciting \$40+ billion industry. By providing state-of-the-art vending equipment, a comprehensive distributor support system, individualized coaching and the strongest 10-year warranty in the industry, we are confident that we can help you too become SUCCESSFUL!

Our distributors receive the most complete training, support program and warranties in the vending industry!

- Lifetime personal coaching
- Complete support center and training manual
- Locations secured for you
- 10-year warranty on all equipment
- Life time Fire, Theft and Vandalism insurance
-

Ask yourself, what other business offers the following:

- No selling experience needed
- Not seasonal
- No technical experience required
- No fixed equipment
- High income potential
- No credit risks
- Automatic repeat business
- Comprehensive company support

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- Recession and inflation-proof opportunity

Passive Ownership and Home Based. Owner's Activities: Go once a week, refill machines and take your cash. Investment: \$10,700 - \$91,000

- **Vapor Display Route... Join the FASTEST GROWING AND most Profitable Industry in America ...The Vaporizer, E-Cig, Industry**

Our Location Specialist secures the **display** locations in your community, for you. You do no selling. Our state-of-the-art E-Cigarette Displays, provide an economical and simple way for customers to buy Electronic Cigarettes. With our E-Cigarette **Display** Program, you can quickly see a return on your investment by Our Location **Displays** in a high-traffic location.

Getting into the E-Cigarettes business has become the largest opportunity in many years for individual investors. Did you know E-Cigarettes are 100% legal to enjoy and buy in retail locations such as Taverns, Night clubs, Bowling alleys, Liquor stores, Grocery stores, Convenience stores, Car washes, Tire centers, Company lounges, Hotels, Motels, Magazine and Tobacco Stores and many others. Our state-of-the-art E-Cigarette displays, provides an economical and simple way for customers to buy Electronic Cigarettes, Vapors, cartridges and Hookah's, in the most popular flavors.

WHAT IS A VAPORIZER, Sometimes called E-CIG

- The Best alternative to smoking
- Produces a flavor with or without Nicotine
- Much cheaper than cigarettes and is reusable
- LIQUIDS:** You fill the liquid in the Vaporizer cartridge and it creates the Puff and taste of the flavor. All flavors available with or without Nicotine
- HOOKAH:** is a disposable Vaporizer, e-cig, with many different flavors built in, you get 700 Puffs per Hookah, equivalent to 4 packs of cigarettes
- CARTRIDGES:** hold the liquid in the Vaporizer that creates the puff
- BULLETS:** are used to hold dry herb and wax

E-CIGS VS. TOBACCO

- No Lingering Odor
- No Ash Tray Smell on Clothing or Person
- No Bad Breath
- No Litter
- No Flame
- No Tobacco
- Lower Cost
- May be used in Non Smoking Areas
- More Socially Acceptable

The Electronic Cigarette industry is growing fast, while fatty snacks and sweet drinks are becoming out of favor. Americans spend over \$90 Billion dollars on tobacco products every year and are making the switch to E-Cigarettes. In 2011 over \$500 Million dollars was spent on E-Cigarettes and Vapors. **That amount doubled** to \$1 Billion dollars in 2012. Sales in Electronic Cigarette and Vapor are expected to top \$2 Billion dollars in 2014 and \$10 Billion by 2017. Because E-Cigarettes is a fast growing industry, prime locations for our displays are available in every community. The soda and snack business is very saturated with few quality locations available.

Passive Ownership and Home Based. Owner's Activities: Go once a week, restock and take your money Investment: \$10,000...10 Display Units with Initial Inventory / \$20,000...20 Display Units with Initial Inventory.

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3. Healthy Snacks / Beverages Vending... Not a Franchise. A Turn-Key program offering Healthy Snacks and Beverages utilizing the latest technology in automated retail - Better known as vending.

The Company conducts weekly webinar to allow those who may be interested in this business opportunity to get a strong overview of vending as a business option, the program, investment, support and training. If interested, please contact Larry Powell for the webinar schedule and link to join the session.

Are you looking for...

- Flexibility
- Minimal Time Commitment
- Simple Operation
- Proven Business Model
- Passive Income
- No or Few Employees
- Home Based
- Scalable and Fast Ramp-Up
- No Territories
- No Royalties or On-Going Fees
- A Company with Longevity (over 28 year history)
- A Company with Solid Financial History
- Training and Support

Seize the opportunity of joining the Wellness Revolution by providing healthy snacks and beverages from your **Automated Retail Machines** – better known as vending. It's worth taking a look. For a solid overview attend one of the Company's weekly webinars.

Our machines are provided with the AirVend system which will allow you remote access anytime to see sales and inventory at the touch of a button. When it's time to service the machine, just refill the machine with the needed product and remove the cash. You can keep inventory on hand or pick up the items you need before you service the machines.

Investment options range from \$20,000 - \$200,000. We can customize an investment to fit your needs.

4. Water Vending... Not a Franchise. This business opportunity may be especially attractive for those who are looking for an "Investment", rather than to be a business owner-operator. Not a Franchise...This home-based business opportunity is especially attractive to investors who want to earn a greater ROI than they can with most other investments. Great "Lifestyle" business, since it is more of an "investment", rather than an owner-operator business.

No experience needed. Water Vending Machines create an enormous opportunity to provide a valuable service to people and the community while building an inventory-free business with recurring revenues and great growth potential.

Alkaline Ionized Water because of its health benefits and growing popularity is positioned to be the next massive-growth beverage category. Alkaline Vending Machines use local water, purify it, chill it and add alkalinity and ionization through a percolation process. The Vending Machine then dispenses healthy Alkaline Ionized Water! You never have to warehouse, transport or restock an inventory of bottled water.

Alkaline Ionized Water sells at a higher price than filtered drinking water, yet the vending machine and setup costs are the same, making this segment of water vending potentially more profitable. .

This business opportunity also offers Water Vending Machines that filter local water into purified drinking water and a Water Vending Machine that desalinates and filters salt water into purified drinking water. Like the Alkaline Water Vending Machine, these machines use local water and never need to be restocked.

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- There's natural risk mitigation in vending, the business is mobile. If you invest in 10 machines and 3 or even 5 of them turn out to be in bad locations, you just pick up and move them. You note the type of location that works and move your unprofitable machines to that kind of location.
- Water vending has virtually zero operating expense! Once you've covered the cost of the machine(s) and installed it you are done.
- There is no warehouse or your garage full of inventory and merchandise. There is no payroll, no need to own a truck(s) to deliver the inventory / merchandise, so no excessive fuel bills.
- A regular vehicle is all that is needed.
- Machines should be serviced twice a month to keep clean, change a filter if needed and collect the cash, leaving time for the operator to develop the business or enjoy life more. Great lifestyle business requiring limited time commitment, approximately ½ day four (4) times per month.
- Lifestyle... The company developed its own proprietary remote monitoring system enabling the operator to look at all his machines on his laptop over the internet. By logging into the designated server with user name and password the operator can "see" every machine, know exactly what needs service and what does not, when a machine needs a filter change and very importantly exactly how much money is in the machine. This not only greatly reduces operating expense; it also means freedom for you, the operator. You can go out of town and leave someone to service the machines without worrying about the cash, because you know exactly how much money is in each machine and therefore, how much money has been collected.

Our Water Vending Machines - portfolio of 12 provide an enormous opportunity for building owners, fitness and health food stores, hotels, municipalities/local government, military, educational schools/colleges and independent companies to provide a valuable service to their customers or the community while making recurring and growing revenue. There are many side benefits too – environmental protection, health and wellness improvements, lower cost of water and increased availability of water. Our company has the largest portfolio of water vending machines on the planet that can be located in over 86 vertical markets:

Plus, we are proud to introduce the first affordable Reverse Osmosis Water Purifier with built-in Alkaline Mineral Ionizer: It is not just an ionizer. It is a complete purification system that installs easily into any home or office to produce soft, silky water that has to be tasted to be believed! Drinking alkaline ionized water can produce tremendous results in your activity levels, mental alertness, and long term health. The price for this unique system is a fraction of the cost of similar systems. The innovative one-of-a-kind portable, battery operated system can be marketed through a very competitive Distributor or Agent licensing agreement

Location, Access-marketing, Site-preparation & Installation (LASI) Turnkey Program...This optional service takes the concern out of an investor's decision process of not knowing where to locate, how to prepare the site(s) properly, installation and calibration of delivered water vending machines.

You can be a part of the \$11 billion+ U.S. bottled water market with our Alkaline Water, Purified Drinking Water, and Desalinated Water Vending Business Opportunity. With no franchise fee and no royalties, this business opportunity can produce a huge ROI.

Each water vending machine can be remotely monitored via Wi-Fi connection. This is part of the due diligence in selecting a location for the vending machine(s). Once the machine(s) is installed, it can be monitored to check for both filtration attention and when it is time to pick up the money. This takes very little time to check on the status of each machine. In the event a water vending machine needs attention, the owner can identify the requirement needing the attention and take action to correct the situation. Some investors have service team members do the changing of filters (average once each six months) or picking up the money.

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This is an excellent business to operate as a passive investor. Very little time is needed each week. In the event a machine is not bringing in the proper amount, through its mobile design, the **water vending machine can be relocated to another more successful location.**

This Investor Model may appeal to:

- Currently employed, but looking towards retirement with income and independence.
- Those leaving corporate America and desire independence, flexible lifestyle with income.

Investment: \$1,695 – \$22,000 per machine (range of vending machine including shipping costs). The investment shown is for one (1) water vending machine with shipping costs (there are 12 models and each one has a different cost).

LASI option: Domestic (USA and Canada): \$2,750 per machine (note: minimum five units; we will find locations for your machines and then do complete site preparation, installation and calibration for each water vending machine.

And, Senior Care...

- ✓ **Senior Care** - Senior home care has become one of the mainstays of franchising, but the field continues to evolve. New companies are competing with their more established counterparts by introducing additional services like patient advocacy and assisted-living placement.

5. Eldercare Advocacy... This “emerging” franchise responds nearly instantly to any elder or eldercare crisis in order to provide elder planning, nursing home intervention, arrange for immediate placements, prevent evictions from nursing homes, handle a hospital crisis, and respond to other eldercare challenges.

The only overarching elder advocacy company in the franchise space. While many successful franchises address the senior market with single vertical solutions, for example home health care providers and senior moving franchises, our company encompasses the growing demographic time-bomb and the looming health care crisis by advocating for the elder holistically while charging reasonable fees to our customers. Home-based.

Services:

- Advocacy
- Long Term Care Planning
- Long Distance Caregiving
- Elder Monitoring Services
- Home Care Management
- Nursing Home and Assisted Living Placement
- Hospital, Nursing Home and Home Crisis Intervention Services
- Nursing Home Eviction Prevention Services

Our methods and industry connections are revolutionizing the current elder care system.

Investment: \$98,250 - \$125,700

The first five (5) franchisees will receive a 5% discount off the franchise fee. Veterans receive a 5% discount off the franchise fee.

6. Eldercare and Referral Placement... This franchise is an eldercare and referral placement company that assists families locating assisted living facilities, senior housing options, and care services that meet their financial, geographic, aesthetic, and clinical needs and preferences. Our services are free to the senior and their family as we are compensated by the receiving facilities.

With over 25 years of Eldercare experience, our nationwide company provides seniors and their families with expert advice on long-term care and senior housing. Our professional Eldercare Advisors provide personal assistance in locating

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the right options for your elderly loved one. An Eldercare Advisor can reduce your stress by providing a free consultation and help you find the right Home Care, Alzheimer's/Dementia Care, Assisted Living, Nursing Homes and Retirement Communities.

Four Easy Steps:

- 1) In-Depth Assessment of Needs
- 2) Thoughtful Analysis and Recommendations
- 3) Assisted Selection Process in the Client's Area
- 4) Facilitated Transition

Investment: \$59,300 - \$79,250

And, Property Management...

- ✓ **Property Management** - In the wake of the housing market crash of 2008, the number of rental properties rose--and so did the need for people to manage those properties.

7. Property Management... This real estate business is the only property management franchise system that delivers to its franchise owners the training, support and systems to manage both residential and commercial properties. By combining the multi-billion dollar residential real estate market with the multi-billion dollar commercial real estate market, an unsurpassed opportunity is created. This franchise is the vehicle for serious, executive minded business owners to create a secure income stream in a mature industry.

Our mission as a company is to be "Best-In-Class" in the property management industry. If you have the same mindset, perhaps it is time for you to explore how we can help you build a successful, profitable property management business. Many Real Estate Agents have found this to be a financially rewarding and successful complement to their existing business.

- Franchises manage residential, commercial and HOA's providing a broad base of business.
- REOCCURRING REVENUE- when you close a contract you will have income coming in every month, for an average of three (3) years.
- LOW INVESTMENT-start from home or office with or without staff. You DO NOT need to have multiple offices to generate more income.
- SUPERIOR SYSTEMS allow our franchisees to manage 3X the national average of properties.
- LESS RISK because this is NOT a fad, NO expensive inventory, NO collections, NO retail leases.
- ADVANCED TECHNOLOGY makes it easier to run and provides a better value for your clients and a much better service than your competition.
- NO REAL ESTATE experience needed because we train you.
- HIGH ROI from all the properties you add every month, building an empire from one location. Low costs plus reoccurring income, equal high ROI.
- FAMILY HOURS-Monday – Friday. 9:00 to 5:00.

Investment: \$30,000 - \$48,650

- 8. Professional Medical Billing & Practice Management Consulting Service...Not a franchise.** When you become a Licensee, you'll enjoy access to the most comprehensive toolbox of revenue cycle management solutions on the market. We have solutions for every aspect of practice management and cash flow optimization including: claims filing, collections, payment services, electronic medical records (EMR), coding, automated marketing, digital records management, and audit services. No royalties or territorial restrictions and Licensees may offer their services anywhere in the U.S.

Everyone knows that doctors are busy people. How in the world can someone with little or no experience in the healthcare industry market healthcare business solutions to doctors? We can show you how. Our company has been marketing to doctors for 20 years and we have developed and perfected many different marketing methods that we teach our new licensees. We'll give you a step by step plan of action that you can take home after completing our 5 day live training class, and if you just follow the steps, you can get

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doctors interested in working with you! We do a lot on the back end to help you educate doctors and let them know that you aren't working alone. They will see that you have a solid team of people behind you (that's us!) and will be happy for you to take over some of the things not directly related to patient care that they fret about when they go home at night. A sample of all the things that we do for you when you become a licensee:

- Live Training
- Provide educational materials to doctors
- Help you with doing practice analysis
- Billing/EHR system demos done for you
- Help with proposals
- Help with agreements/contracts
- Help with hiring/training sales reps/data entry
- Lifetime marketing and technical support at no cost
- Webinars
- Conference Calls

Investment: \$24,900

9. Catering Subscription Service... This franchise is a subscription-based (3 or 5 days per week) catering business. This is a lifestyle option for consumers. Recurring service with recurring revenue. Customers pay at first of month for that month's meals. 94% Retention Rate.

Trends in prepared dinners eaten at home:

- 1960.....14%
- 1985.....27%
- 2010.....41%

The first subscription based dinner creation and delivery franchise. We cook fresh healthy meals daily and hand deliver them hot just in time for dinner up to 5 nights per week to busy families, singles and elderly. We offer large, individually portioned meals for just \$10 per entree with no tipping, delivery fees or minimum quantity. Franchisees cook one meal per day and drivers deliver up to 25 meals per hour from our repertoire of over 100 tested proprietary recipes.

Semi-absentee.

M-F....Closed Holidays

Few employees

Kitchen operates 2 - 4 hours per day.....usually 1:00 to 4:00 pm

Delivery to customer's homes...5:30 to 7:30 pm

Investment: \$50,000

10. Hotel & Venue Cleaning and Revitalization Services... This franchise is the leading provider of hotel and other major venue cleaning and revitalization services. A provider primarily to the hospitality industry of comprehensive deep cleaning services of almost all indoor surfaces including carpets, drapes, upholstery, tile and grout, marble/natural stones, VCT, among others. Odor Removal...smoke...pet...flood. Also offer a mattress recycling service. We are a preferred vendor partner of a number of major hotels, including Marriott, Hilton, Hyatt, Best Western and Fairmont. Through our nearly 30 North American offices (and one overseas) we have a large footprint, which allows us to address both scheduled maintenance needs and short-term, emergency situations (such as floods, stains, VIP visits and QA inspections). Utilize our own private label line of "Green" chemicals and equipment. Low overhead. Home-based, or small office. Can be passive ownership. Ideal skill set for franchisee: Marketing orientation; proactive individual who can manage a small blue collar team(s); Likes to interact with people and desires to spend time building a successful business. Veterans: 10% discount on territory price.

Investment: \$96,000-\$144,000, includes van and working capital. Some in-house financing is available.

Franchise Quest **LIBRARY**....February 2015

Opportunities Are Usually Disguised As Hard Work, So Most people Don't Recognize Them.

-Unknown-

The right franchise / business opportunity for you,
may be one that you have never heard of and wouldn't even guess.

There are thousands of opportunities available today and cover just about everything from advertising to food services, home repair to laundry / dry cleaning, maid services to printing / copy services, real estate to weight control...from small to large and startups to nationally recognized. These concepts have various investment ranges and include many different industry categories. And, since the company knows the business, they aren't looking for owners with industry experience. They want prospective owners who possess customer service, business and management skills, not technical expertise.

To Get What You've Never Had, You Must Do What You've Never Done.

-Thomas Jefferson-

Franchise Quest Website

Franchise Quest provides free and no-obligation assistance to individuals nationwide, helping them identify franchise, business opportunity ("biz-ops"), or low-cost-of-entry home-based business options that align with their personal and professional goals and objectives, lifestyle needs, interests, and financial requirements. We have access to hundreds of franchise / business opportunities in a multitude of categories and investment ranges.

Franchise Quest is an affiliate of the Business Alliance, Inc., with more than 22 years' experience helping individuals like you find and own their own franchise business.

Franchise Quest is also an affiliate of the International Franchise Professionals Group.

*Contact Larry Powell, Registered Franchise Consultant, at 210-479-2491,
if outside San Antonio, 1-888-479-2491.*

Email: franchisequest@sbcglobal.net

Skype Name: franchisequest

[Note: Franchise Quest Library is intended to provide only general information about self-employment, franchises and business opportunities \("biz-ops"\) and it is not intended to be, nor should it be considered as tax, legal, or financial advice. It should not be considered as a franchise or business opportunity offering, or disclosure document. Information regarding franchises and business opportunities has been supplied by the respective companies and the accuracy has not been verified or validated by Franchise Quest. Prior to buying any franchise or business opportunity, a thorough due diligence should be conducted, including consultation with a CPA / Accountant and a Franchise Attorney.](#)

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