



2013 YEAR IN REVIEW

With a gain of 11 countries, bringing the global total to 97, the RE/MAX network enjoyed another year of strong growth and outstanding results in 2013.

Once again, Sales Associates in the U.S. and around the world demonstrated what's possible when you combine experienced, productive agents and the many unique competitive advantages of RE/MAX affiliation.

Nobody in the world sells more real estate than RE/MAX.

ALL FIGURES ARE FULL YEAR OR AS OF YEAR-END 2013, AS APPLICABLE.

¹ Includes regional sales. ² Residential transaction sides may include some leases, estimated to be less than 1%.

³ Among full-year agents.

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	RE/MAX U.S.	RE/MAX WORLDWIDE
AGENT COUNT	54,491 <small>TOTAL</small>	93,228 <small>TOTAL</small>
	2,688 <small>NET GAIN</small>	4,220 <small>NET GAIN</small>
	5.19% <small>INCREASE</small>	4.74% <small>INCREASE</small>
OFFICE COUNT	3,360 <small>TOTAL</small>	6,481 <small>TOTAL</small>
FRANCHISE SALES¹	220 <small>TOTAL</small>	710 <small>TOTAL</small>
AGENT EXPERIENCE	15.7 <small>AVERAGE YEARS IN REAL ESTATE</small>	12.9 <small>AVERAGE YEARS IN REAL ESTATE</small>
	8.5 <small>AVERAGE YEARS WITH RE/MAX</small>	7.5 <small>AVERAGE YEARS WITH RE/MAX</small>
RESIDENTIAL TRANSACTION SIDES²	907,785 <small>TOTAL</small>	1.41M <small>TOTAL</small>
	17.1 <small>AVERAGE PER AGENT</small>	15.5 <small>AVERAGE PER AGENT</small>
COMMERCIAL TRANSACTION SIDES	12,138 <small>TOTAL</small>	23,585 <small>TOTAL</small>
COMMISSIONS³	\$108,955 <small>AVERAGE PER AGENT</small>	\$103,020 <small>AVERAGE PER AGENT</small>