



Crop Protection Canada Connectivity (CPCC) Project Letter of Commitment

02 January, 2013

From: Crop Protection Canada Connectivity (CPCC) Project Governing Board c/o AgGateway Corp

Subject: *Letter of Commitment to the Crop Protection Canada Connectivity (CPCC) Project*

This Letter of Commitment details the agreement between _____ (Company) and AgGateway's CPCC Project regarding participation in the Crop Protection Canada Connectivity Project.

Participation in the project includes both financial and human resources within the timeline specified in this letter and to support implementation of the following e-business transactions. Depending upon Company's relative position in the transaction, implementation means either sending or receiving the transaction.

- Order Create (Distributor sends, Manufacturer receives)
- Order Response (Manufacturer sends, Distributor receives)
- Ship Notice (Manufacturer sends, Distributor receives)
- Invoice (Manufacturer sends, Distributor receives)

Company will participate in the CPCC project to implement the transactions listed above, on a mutually agreed upon schedule. Although actual implementation of transactions may be scheduled after July 31, 2013, initial work of mapping messages, review business processes, complete requirements gathering and review and determine business rules for implementation on this project will commence on **January 29, 2013**, at a kick-off meeting at the Monsanto offices in Winnipeg. Company also agrees that if they participate in Phase II, these transactions will be implemented and in use by December 31, 2014.

Phase I - Company commits to dedicate a business and a technical contact to participate in the scheduled collaborative meetings and work with the team to recognize your business opportunities, and identify your potential implementation costs. This phase is to be completed by July 31st, 2013.



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Phase II - Each company agrees to develop their own internal implementation team and collaborate with their trading partners to implement by December 31, 2014 the messages above in Phase II. Each company agrees to fund their individual internal implementation costs.

Estimated cost for Phase 1: Depending on the number of participants, the current range for Phase 1 will be: \$12,000.00 - \$20,000.00 per Company (will be invoiced by AgGateway upon signing of this commitment letter).

Billing for the AgGateway administrative costs for Phase 1 will be approximately January 21st, 2013, with payment due in 30 days.

Estimated cost for Phase 2: Depending on the number of participants, the current range for Phase 2 will be: \$10,000.00 - \$18,000.00 per Company (will be invoiced by AgGateway upon signing of this commitment letter).

Billing for AgGateway administrative costs for Phase 2 will be approximately June 1, 2013, with payment due in 30 days.

Additionally for either of the phases, Company agrees to:

- Comply with and use AgGateway's Ag eStandards and implementation tools.
- Utilize the common industry identifiers of the AG Industry Identification System's (AGIIS). This is a common platform for identification of products and entities.
- Work with the AgGateway Enabling Services Director (or designated Project Manager) to develop a detailed project schedule for your implementation containing tasks, resources assigned and due dates for the development and implementation of each transaction, and provide weekly reports on project status.
- Company agrees to abide by AgGateway antitrust guidelines in all its CPCC project activities.
- If participating in Phase II, company agrees to adhere as much as possible to the initial implementation schedule determined in June 2013, so as to not delay or push out the implementations of their trading partners.

Phase I Commitment Due by **January 18, 2013**

Phase II Commitment Due no later than **June 1, 2013**



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A Company can agree to participate through Phase I prior to committing to or having any obligation to Phase II of the project.

Specifically, Company agrees to:

- In Phase I of the project, to provide the financial and human resources required to complete the design phase which includes: requirements gathering, establishment of business rules, creation of business use cases and review of business processes of the project for your Company.
- In Phase II to provide the financial and human resources required to create the development of the industry standard transactions within Company's business system in a consistent method; implement the transactional transactions with trading partners in a collaborative environment and support the implementation of the Project within your organization.
- In all transactions, comply with and use Ag Gateway's Ag eStandards and implementation tools where standardization is required for the success of the project.
- In all transactions that include common industry identifiers, utilize the AG Industry Identification System's (AGIIS)
- Work with Project Coordinator to develop a detailed project schedule for your implementation containing tasks, resources assigned and due dates for the development and implementation of each transaction, and provide weekly reports on project status.
- Remain in good standing as an AgGateway member company and an Ag Industry Identification System (AGIIS) subscriber.
- Abide by AgGateway's antitrust guidelines in all its project activities.
- Recognize that the work within the project is "work-in-progress" and will not be shared with any company outside the committed project participants until such time the Governing Board releases the documentation for others.

Company understands that CPC participants have established a CPC Governing Board consisting of equal representation for all project participants (if desired). CPC Board will select any additional members, leadership, and will establish funding criteria for the funding of the CPC Project. Company agrees to participation in the equitable funding of the CPC Project as determined by the CPC Board. Company also understands that membership in AgGateway is a criteria for participation.

This letter of Commitment must be executed and returned to Marilyn Hunter, AgGateway's Enabling Services Director **either email or faxed, no later than January 18, 2013**, to be included in Phase I of the project and kick-off meeting. Details of the kick-off meeting will be sent upon receipt of signed Commitment Letter.



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The funding of the CPC Project Coordinator and other related administrative costs will be split equitably between all participating companies.

Commitment to:

_____ - Commit to Phase 1 of this project – may do implementation at another time

_____ - Commit to both Phase 1 & 2 of this project

AGREED AND ACCEPTED:

Company Name: _____

Signature: _____

Name: _____

Title: _____

Date: _____

Please scan and email this form to marilyn.hunter@aggateway.org or fax it to: CPC Project c/o AgGateway @ 202-403-3441 by January 18, 2013.

Primary Contact for this project for Company will be:

Name: _____

Title: _____

Phone: _____

Email: _____

Primary contacts will be the liaison between the project and Company. All correspondence will be sent to them.