4. Terms to Include in Contracts ................................................................. 34
5. Amending and Existing Contract .......................................................... 34
6. Disputes .............................................................................................. 34
7. Contractual Authority and Authorization ............................................... 34
8. Important Tax Information Regarding Independent Contractors ............. 35

COPYRIGHT ............................................................................................... 36
1. Copyright - General ............................................................................. 36
2. Religious Services Exemption ............................................................... 36
3. Audio and Videotapes of Religious Services ........................................... 37
4. Video Viewing ...................................................................................... 38
5. Internet and Web Pages ........................................................................ 39
6. Computer Software .............................................................................. 39
7. Uploading and Downloading from the Internet ....................................... 40
8. Application and Use of “United Methodist” Name ..................................... 40
9. The Cross and Flame Insignia ............................................................... 41
Need to Maintain Integrity of Trademark ...................................................... 41
Commercial Use .................................................................................... 42

APPENDIX ................................................................................................. 43
LOCAL CHURCH PROPERTY SALE, TRANSFER, LEASE AND MORTGAGE CHECKLIST ......................................................... 44
Sale, Transfer, Lease and Mortgage of Property by an Unincorporated Church (¶ 2540) ... 44
Sale, Transfer, Lease and Mortgage of Property by an Incorporated Church (¶ 2541) ....... 45
LOCAL CHURCH PURCHASE OF REAL PROPERTY CHECKLIST .................................................................................... 47
Purchase of Real Property by an Unincorporated Church (¶¶ 2536-37) ................. 47
Purchase of Real Property by an Incorporated Church (¶¶ 2538-39) ...................... 48
DISCONTINUATION OR ABANDONMENT OF LOCAL CHURCH PROPERTY CHECKLIST ......................................................... 49
Sample Letter to a Local Church (For a Voluntary Church Closing) .................... 54
Sample Resolution for Discontinuance of a United Methodist Church ............... 56
ANNUAL CONFERENCE TRUSTEES AND PROPERTY ................................................................. 57
TEN STEPS FOR BEING A SUCCESSFUL CHURCH LANDLORD ......................................................... 61
SHORT VERSION ENVIRONMENTAL GIFT LANGUAGE ....................................................................................... 63
REAL ESTATE CONTRACT PROVISION FOR ENVIRONMENTAL PROTECTIONS FOR A CHURCH AS BUYER OR DONEE ................................................................. 64
INTRODUCTION

Property and estate planning issues may involve the local church board of trustees, district superintendents, annual conference board of trustees, and other individuals and connectional entities in the Church. It is essential that all persons and parts of the Church be aware of the important theological and legal implications of the acquisition, ownership, use, and disposition of property (both real and personal) which is held in trust for the denomination.

This section examines issues relating to: the Trust Clause; local church property, including its purchase, sale, transfer, lease, and mortgage; how discontinued and abandoned property is to be handled; historical landmarking; property ownership; trusts and estates; church stewardship; contracts; and intellectual property (copyrights, trademarks, etc.). Please be aware that the Local Church section also discusses many property issues.
THE TRUST CLAUSE

All properties of United Methodist local churches and other United Methodist agencies and institutions are held, in trust, for the benefit of the entire denomination, and ownership and usage of church property is subject to the Discipline. This trust requirement is an essential element of the historic polity of The United Methodist Church or its predecessor denominations or communions and has been a part of the Discipline since 1797. It reflects the connectional structure of the Church by ensuring that the property will be used solely for purposes consonant with the mission of the entire denomination as set forth in the Discipline. The trust requirement is thus a fundamental expression of United Methodism whereby local churches and other agencies and institutions within the denomination are both held accountable to and benefit from their connection with the entire worldwide Church.

The trust clause is a critical concept to understand, not only because it reflects the connectional nature of the Church, but also because of its practical necessity. “The United Methodist Church” does not, and cannot, hold property in its own name. Title-holding capacity is thus relegated to the Church’s constituent units. All written instruments of conveyance involving property acquired for use as a place of worship or for other church activities must contain the trust clause language in ¶ 2503.1. However, it is important to understand that, even if the trust clause is not contained in any written instruments, the property is still being held in trust for the benefit of the Church. The Discipline lists the situations where this would be the result:

[If] the intent of the founders and/or a later local church or church agency, or the board of trustees of either, is shown by any or all of the following [then the property is held in trust for the Church]:

a) the conveyance of the property to a local church or church agency (or the board of trustees of either) of The United Methodist Church or any predecessor to The United Methodist Church;

b) the use of the name, customs, and polity of The United Methodist Church or any predecessor to The United Methodist Church in such a way as to be thus known to the community as a part of such denomination; or

c) the acceptance of the pastorate of ordained ministers appointed by a bishop or employed by the superintendent of the district or annual conference of

---

1 ¶ 2501.1.
2 ¶ 141.
3 ¶ 2501.1.
4 See also ¶¶ 2501.2-.5 for the trust clauses to use in other situations.
The United Methodist Church or any predecessor to The United Methodist Church.⁵

The principal reason for the trust clause is to ensure that local church property will continue to be used for United Methodist Church purposes. The trust clause requires that the property “be used, kept, and maintained as a place of divine worship of the United Methodist ministry and members of The United Methodist Church.”⁶

1. Types of Property Subject to the Trust Clause.

The trust clause covers not only the local church’s land and building, but also all its personal property, whether it be tangible (pews, church vans, etc.) or intangible (interests in estates or trusts, bank accounts, etc.).⁷

2. Restrictions Imposed by the Trust Clause.

The Discipline sets forth detailed procedures that the local church must follow prior to taking most major actions that would affect property subject to the trust clause.⁸ These requirements reflect the denomination’s shared interest in the future of the local church property.

Additionally, when a local church has been abandoned or has “broken away” from the denomination in some way, the trust clause is the determining factor in what happens to the local church property.⁹ In such instances, ownership of the property will usually transfer to the annual conference, on behalf of the denomination.

3. Validity of the Trust Clause.

The trust clause goes beyond “church law” and imposes the civil law requirement that church property shall only be used for purposes consistent with those of the denomination. Thus, there are instances when the civil court systems have been used to either challenge or enforce not only our trust clause, but similar clauses of other denominations, as well. While there are outlier cases, these clauses have been consistently upheld by the courts, even in situations where a local church had been discontinued by the denomination or had decided to separate itself from the denomination.

---

⁵ ¶ 2503.6.
⁶ ¶ 2503.1.
⁷ ¶ 2501.1.
⁸ ¶¶ 2535-44.
⁹ See ¶ 2549.
CONFERENCE PROPERTY

1. Annual Conference Property.

Paragraphs 2512-17 deal with property held by the annual conference. Each annual conference has a board of trustees, which fulfills important functions in relation to the ownership of conference property.10 This property includes episcopal residences that are jointly owned by annual conferences.11 Through the discontinuation or abandonment of a local church, or through operation of the trust clause, the annual conference may also take ownership of local church property.12 As part of its responsibility to protection annual conference property, the board of trustees may also be responsible for managing relationships with related health and welfare ministries.13

See the Appendix to this section for a summary of the Discipline responsibilities of annual conferences trustees regarding conference property.

2. District Conference Property.

The main focus of the Discipline regarding property and the district conferences is on district parsonages and the district board of church location and building.

The Discipline provides that a district parsonage may be acquired by the district for use by the district superintendent.14 It also outlines the procedures that are to be followed when a district parsonage is affected by a change in district boundaries.15

Each district is required to have a district board of church location and building.16 These boards are heavily involved in the purchase, construction, or major remodeling of a local church,17 as well as the sale, transfer, lease, or mortgage of pre-existing church property.18 A local church must receive the board’s approval before any such undertaking.

[THIS SPACE INTENTIONALLY LEFT BLANK]
ACQUISITIONS AND OTHER DISPOSITIONS
OF REAL PROPERTY BY LOCAL CHURCHES

The procedures for the acquisition and sale of property by local churches are set forth in ¶¶ 2536-44. Some procedures vary depending on whether the local church is incorporated or unincorporated. This section is a summary of these procedures.


In the simplest terms, a “conveyance” is the process by which title or other interest in real property is transferred from one party (grantor) to another party (grantee). While most conveyances are sales, other instruments creating or affecting interest in, or title to, real property, such as deeds, mortgages, or assignments, can function as conveyancing instruments.

Conveyancing is basically a two-step process. First, a contract for the conveyance is prepared and executed by the parties. This contract should include any particular provisions that either party desires to be part of the agreement. The contract will guide the parties through the conveyancing process. Although pre-printed form contracts are often used by purchasers or sellers of real property, the terms in such contracts are still subject to negotiation. Local counsel should be consulted before executing any conveyancing instrument, as it is easier to negotiate for particular terms prior to execution of the contract. Indeed, some matters may prove to be non-negotiable after the contract is executed.

The second step of the conveyancing process is the actual delivery of the conveyancing instrument (usually a deed) by the grantor and delivery of the consideration (payment) stated in the contract by the grantee. The grantee must determine the capability and competence of the grantor to transfer the property prior to paying over the consideration. A complete and thorough examination of the grantor’s title must be made. A title summary (abstract) or title report may be prepared and examined either by the grantee’s legal counsel or by an abstract company specializing in title searches and title insurance. Local law may determine whether an attorney or title company must be used. Title insurance should be considered and used in most cases. Title insurance protects the purchaser against losses due to defects in the seller’s title.

2. Purchase of Real Property.

Prior to the purchase of real property by an unincorporated local church, a resolution authorizing the purchase must be passed at a charge conference meeting by a majority of the
members. Ten days notice of this meeting must be given. Additionally, the local church must obtain the written consent of the pastor, the district superintendent, and the district board of church location and building.

Once the necessary approvals have been obtained, the Discipline places specific requirements on the document that conveys the title to the property to the church. That document is to convey title to the church’s board of trustees, and “their successors and assigns, in trust for the use and benefit of [the] local church and of The United Methodist Church.” The document must name the board of trustees, as a whole, along with each individual board member.

The procedures to be followed when incorporated churches purchase property are essentially the same. The main difference is the names and terminology of the decision-making bodies that are involved. An authorizing resolution from the charge conference is still required, with the difference being that members are voting in their capacity as members of the corporate body. The same majority vote and notice requirements apply and the church must still obtain the same written consents. Instead of conveying title to a board of trustees, the Discipline requires that documents involving incorporated churches convey title to the church’s corporate body, in its corporate name. The requirement that the property be held in trust still applies.

Regardless of the local church’s form, resolutions at the charge conference should specifically recite: the requisite consents of the pastor, district superintendent, and the district board of church location and building; the presence of a quorum at the meeting of the charge conference taking the action; the name of the presiding officer of the charge conference; the notice that was given before the meeting; and the authority of the charge conference to authorize the purchase as granted by the appropriate Discipline paragraphs. The resolution should direct the local church’s board of trustees to purchase the property in conformity with the terms of the resolution and the requirements of the Discipline and should authorize officers of the board to sign the relevant documents.

Practical and Legal Concerns.

Beyond the specific requirements of the Discipline, there are numerous practical issues that place requirements on the local church when it seeks to purchase property. Title insurance or a title abstract should be obtained to guarantee good title and ownership of the property. In
the case of buildings, warranties as to the soundness of structure, compliance with local building codes, and pest and termite infestations should be included in the purchase contract. A professional building inspector should be used to check for structural problems.

Environmental issues, such as the presence of underground storage tanks, asbestos, mold, and radon need to be addressed. An environmental audit of the property should be conducted. At times, appropriate relief from the burdens of any potential cleanup can be placed in the purchase contract. The seller may be asked to warrant that there are no environmental problems, and title insurance may be purchased to insure against the future discovery of any problems.

Specific provisions also should be made in the real estate contract for the disposition of any fixtures, such as refrigerators, ranges, and other equipment. The insurance responsibilities of the seller prior to the closing should be spelled out. Who is to assume the cost of the required official documentary stamps should be specified. Where construction is contemplated, the contract should permit testing to determine whether the prospective site is suitable for the planned building. Zoning requirements should be checked and the time needed to obtain zoning approvals should be factored into all documents and plans.

It is often appropriate to provide for a 30 to 90 day inspection period to investigate all of these matters prior to closing.

When real property is acquired by a local church, efforts should be made to take the property free of any encumbrances, such as a reverter to the donor’s heirs should the property be no longer used for church purposes. These steps should be taken because local churches may find it necessary in the future to relocate or to use the property for other purposes. A reverter, or other restrictive use clause, can lead to the property reverting to the heirs of the donor with no compensation to the local church. Deeds of prospective properties should be reviewed for any potentially restrictive clauses. The advice of an experienced real estate attorney should be sought if any such clauses are found.

Finally, it is important to understand that local laws can place specific requirements on the purchase of property. This Manual cannot possibly enumerate the peculiarities of the various state, county, and/or city laws to which these transactions are subject. Therefore, it is imperative that local churches retain local counsel to provide guidance in these areas and to ensure that all local legal requirements are met.

Please also see the specific issues relating to contracts for the purchase and sale of real property discussed at length in Subheading 13 below.


In most states, the law gives laborers or subcontractors who provide services and materials connected with the construction, repair, or remodeling of a building a lien on the
property, buildings, and improvements in order to secure the payment of the materials and labor provided. Subcontractors who have not been paid by a general contractor may establish a mechanic’s lien on the property even though the general contractor has been paid. Lien waivers or releases must be obtained from contractors and subcontractors prior to payment for the work ordered. Once a mechanic’s lien has been perfected, suit may be brought to collect the amount of the lien.

The general contractor should supply an affidavit providing the names of all subcontractors and suppliers on the building project. Prior to payout on the church or remodeling project, releases or lien waivers should be obtained from the contractor and all subcontractors. Title would be clouded by the possibility of an outstanding mechanic’s lien unless the releases are obtained. It may be advisable to use the services of a third party (such as an architect or title company) to ensure that all the necessary waivers and releases have been obtained.


As with the purchase of property, the procedures for the sale, transfer, lease, and mortgage of property by incorporated and unincorporated local churches are essentially the same. Both incorporated and unincorporated churches must give ten (10) days notice of the meeting to vote on the proposed action, obtain an authorizing resolution from the charge conference, and receive written consent from the pastor of the local church and from the district superintendent. The Discipline places certain requirements on the pastor, district superintendent, and district board of church location and building that must be met before written consent can be given. All written consents must be attached to, or included within, the document evidencing sale, conveyance, transfer, lease, or mortgage, if permitted by local law.

The authorizing resolution relating to an unincorporated local church may provide for any two officers of the board to execute the necessary documents on behalf of the church, while equivalent resolutions or incorporated local churches must direct the board of directors to take the requisite steps to execute the documents. Additionally, the board of an incorporated church must follow all of the local legal requirements applicable to incorporated entities. As with

---

28 ¶ 2540.1, 2541.1.
29 ¶ 2540.2, 2541.2.
30 ¶ 2540.3, 2541.3.
31 Id. EDITOR’S NOTE: Note that unincorporated local churches that are relocating are now required to first offer the property to another United Methodist entity.
32 Id.
33 ¶ 2540.4. EDITOR’S NOTE: Earlier versions of this paragraph stated that the resolution shall require two officers to execute the documents.
34 ¶ 2541.4. See also ¶ 2541.6, which requires the documents to be executed in the name of the corporation, by any two officers.
35 ¶ 2541.5.
resolutions regarding the purchase of property, resolutions pursuant to ¶¶ 2540-41 should
evidence that all requirements of the Discipline have been followed and should direct the board
to execute the necessary documents.

A mortgage is a lien upon real property that secures the payment of money owed. The
debtor is called the “mortgagor,” and the creditor is the “mortgagee.” The mortgage provides
security to the lender for the borrower’s promise to pay. It is accompanied by a promissory note
that is expressly secured by the mortgage. In the event of the mortgagor’s failure to pay on the
note, the mortgagee can recover the loaned funds by foreclosing on the property. A first
mortgage gives the mortgagee first priority on the proceeds of a foreclosure. A second
mortgagee recovers proceeds only after satisfaction of the first mortgage.

While preparing for closing, title attorneys often question how to deal with the trust
clause. They should be informed that compliance with ¶ 2540 or ¶ 2541 releases the trust clause
from the property. If necessary, the conference chancellor may be able to advise the closing
attorney.

Obsolete names on a deed (such as a pre-1939 deed to Lindsey Street Methodist
Protestant Church) can be addressed by an affidavit from the district superintendent or other
conference official explaining the corporate evolution of The United Methodist Church as laid
out in the “Historical Statement” beginning on page 9 of the Discipline. The deed might also
need a brief recital of the local church’s history.

Please also see the specific issues relating to contracts for the purchase and sale of real
property discussed at length in Subheading 13 below.

5. Limitations on the Use of Sale and Mortgage Proceeds.

Paragraph 2543 places limits on the use of the proceeds from the sale or mortgaging of
local church property. A number of General Conferences have made changes to this paragraph.
Changes made by the 2008 General Conference clarified that neither mortgage nor sale proceeds
may be used to cover the current budget or operating expenses of the church and added the
following language to ¶ 2543.1: “Provided that provisions are made for the current and future
missional needs of the congregation and the current and future housing needs of a pastor, the
principal may be used for capital improvements beyond the regular operating budget when
written approval is granted by the district superintendent and pastor.”

The restrictions on the use of mortgage and sale proceeds are based upon the financial
principle that one should not “dip into capital” to pay current expenses. Sanctuaries, educational
buildings, and parsonages are capital items against which money can be borrowed only to
finance capital expenditures (significant remodeling, expansion, major heating or electrical
system upgrades, etc.). If one of these properties is sold, the proceeds may be used to replace it
or for another capital need, but may not be used to pay current expense items such as routine repairs and maintenance, salaries of church workers, etc. These restrictions apply only to the spending of the principal. Interest on the proceeds may be used for other purposes.\(^{36}\)

Note that § 2543.1, by its terms, does not restrict the use of proceeds from the sale or mortgage of vacant land or land that contains a building that is neither a church building nor a parsonage.


From time to time, local churches and other church organizations will have the opportunity to lease church property to another organization. Many legal, tax, zoning, and practical issues should be considered before any leasing decisions are made.

The leasing of a portion of church property ordinarily should not create any problems with the church’s federal income tax exemption under Internal Revenue Code Section 501(c)(3). Unless rental activities not related to the organization’s exempt purpose (religion) become “substantial,” the federal tax exemption is not affected. Although rentals of church property do give rise to unrelated business income (UBI), I.R.C. § 513 specifically exempts most rental income from being taxable UBI.

However, a more likely area of complication arises at the state and local level. One area of concern relates to local real estate property tax exemptions for religious property. Some states, counties, and/or municipalities have laws that require “exclusive religious use” if a property is to be considered tax-exempt. In areas that have such laws, the leasing of church property to outside business concerns could jeopardize the tax exemption. Churches are strongly advised to confer with legal counsel familiar with local property tax law.

Zoning restrictions may also prohibit the leasing of church property. For example, a church in a residential area may not be zoned for use as a school or child care facility. Before entering any significant lease negotiations, the zoning restrictions should be checked and, where desired, variances or zoning modifications may be considered.

The Discipline provides little guidance to local churches contemplating the lease of their property. In an effort to fill in this gap, GCFA recommends that local churches consider the following issues when making these decisions:

1. The tenant (lessee) should ideally be a not-for-profit organization whose purpose is consistent with the mission of The United Methodist Church.
2. The lessee should further the cultural, civic, spiritual, and/or educational goals of the church and/or community.

\(^{36}\) See Judicial Council Decision No. 399.
3. The lessee’s activities should not supersede or interfere with church programs.
4. The lessee should submit a properly completed rental/lease application that includes, but is not limited to, an explanation of the structure of the lessee’s organization and the general uses which it intends for the rental (hours, access desired, special needs, etc.).
5. The local church and the lessee should execute a lease that spells out the rights and liabilities of the parties. There should be an indemnification and a hold harmless agreement in favor of the church. The church should carefully draft the lease in conjunction with its legal counsel so that the church’s requirements and needs become lease obligations of the lessee.
6. Prior to occupancy, and as part of its duties under the lease, the lessee should be required to submit a current certificate of insurance from the lessee’s liability insurer and to name the church as an additional insured under that policy.
7. All legal documents should be reviewed and approved by an attorney.
8. The church should review the state and local laws relating to zoning and property tax exemptions prior to executing a lease. The lease may be written to shift any potential tax liability to the lessee.
9. There should be a written inquiry made to the local church’s liability insurer to ensure that the insurance policy provides coverage for any liability resulting from the proposed rental and that there will be no premium increase or any exclusion due to the proposed rental. If supplemental or specialized coverages are needed, they should be obtained prior to lease execution and property occupancy. Any increased cost may possibly be offset by adjusting the terms of the lease or by requiring the lessee to pay for the increase should be so incorporated. If any insurance claim or lawsuit should arise, immediate written notice must be given to the local church’s insurance agent and insurance company.
10. If possible, hold harmless, indemnity, and/or fee shifting provisions should be incorporated into the lease agreement to protect the church in the event of any dispute or litigation. Such a provision should also provide that, in the event of a lawsuit, the local church shall be entitled to attorney fees and costs.
11. The lease agreement should obligate the lessee to pay for any damage to the property and/or its contents.
12. The leasing of the property may cause it to fall under the guise of federal or local statutes regarding access for the disabled that otherwise did not
apply. Compliance with such requirements should be covered by the lease agreement.  

13. The church should make best efforts to determine the appropriate rent for the uses of the property involved. Any increases in utility bills, maintenance costs, or other expenses should factor into the rent determination. Special zoning, safety, and licensing requirements may also involve additional costs.

14. The lease agreement should clearly delineate the rented space, the permitted uses, and the allowed occupancy times.

15. The lease agreement should prohibit the lessee from making building changes or improvements without the prior written consent of the local church. The lease agreement should specify the party that is required to pay for any necessary changes or improvements. There should be a clear statement that such improvements become property of the church.

16. The lease should cover the duty of the lessee to comply with zoning and code requirements, make safety inspections, and obtain licenses and permits.

17. Special consideration should be given to security if outside individuals are to be given keys and/or access to the building. The responsibility for locking the building should be fully understood. Alternatively, the church may designate board members or other persons to open and close the building.

18. There should be provisions covering the termination, expiration, and renewal of the lease agreement, including appropriate notification deadlines for such actions.

After the lease agreement is executed, it must be monitored and enforced. The local church must be prepared to act appropriately if the lessee violates any provision of the lease. Should problems arise with improper usage, breaches of security, non-payment of rent, or other conflicts, it is always best to address them promptly and in writing.

7. Oil, Gas, and Mineral Leases.

Paragraph 2505 allows the governing body of any church unit or agency owning land in trust for The United Methodist Church to lease the land for production of oil, gas, coal, and other minerals, provided that this production will not interfere with the purpose for which the land is held. Monies received from such leases are to be used for the benefit of the church unit and for the promotion of the interests of the entire denomination. Whenever such leases are contemplated, the services of a local attorney experienced in oil, gas, and mineral leasing should

---

37 See Subheading 9 below, and Section III of this Manual, for more discussion of this issue.
be retained. Given the long term trends in valuation of such assets, leasing them to generate income rather than outright sales of the oil, gas, and mineral rights is usually preferable.

8. Discontinuation and Abandonment.

When a local church is either discontinued or abandoned, it is very important that all of the procedures outlined by the Discipline are carefully followed.\(^{38}\)

In either situation, the district superintendent needs to consult local legal counsel. It is possible that the abandoned/discontinued church received property that carried a stipulation that such property must be used for church-related purposes. In such a situation, ownership of the property may revert to the original donor of the property, or to someone else specified by that owner. Legal counsel should search the title for any such restrictive clauses and provide guidance if any are found. Even absent such restrictions, legal counsel should ensure that the property is properly transferred, either to another a local church, the annual conference, or a third party.

When church property is abandoned, it should be cared for so that it does not become a legal liability. If possible, the property should be transferred for the use of another church or simply sold to a third party. When property is of minimal value and/or a buyer is difficult to find, it may be better to convey the property for nominal consideration than to continue to have the responsibility for maintaining and insuring the property. One option to consider in relation to any abandoned cemetery property is the potential to transfer the property to a local cemetery association composed of individuals with family buried there.

Occasionally, persons attempt to take ownership and control of a (former) local church. Such situations squarely implicate the trust clause. It is often appropriate for the annual conference to declare the church property abandoned – even though it is still being used – as it is no longer serving the purpose for which it was created, at which point the annual conference would assume ownership and control of the local church property.\(^{39}\)


The Discipline requires that special attention be given to providing equal access to church properties for persons with disabilities. The local church’s board of trustees must conduct an annual accessibility audit of church facilities and then work to remove any barriers to accessibility.\(^ {40}\) The audit and the actions taken are to be part of the church’s annual reports.\(^ {41}\)

\(^{38}\) Paragraph 2549 discusses the specific procedures to be followed in determining whether a church should be discontinued or declared abandoned.

\(^{39}\) ¶ 2549.3.

\(^{40}\) ¶¶ 2533.6, 2550.10.

\(^{41}\) Id.
Generally, any new construction or major remodeling projects must comply with all local codes and laws regarding accessibility and should provide features that allow persons with disabilities to adequately use and enjoy the church and its facilities.\textsuperscript{42}

As for parsonages, ¶ 254.4\textit{d} requires that newly constructed or purchased parsonages include a ground-floor level bedroom, bathroom, and laundry facility that are fully accessible to disabled persons. Most Annual Conferences have additional policies regarding parsonages.

\textbf{10. Maintenance.}

Although the local church board of trustees does not have program responsibilities in the local church structure, it is responsible for maintaining and repairing the local church property so that the programs of the local church can be carried out. The board should inspect the property annually to determine upcoming maintenance needs. Record keeping of prior maintenance expenditures can be useful in planning when future expenditures will be needed, such as when a roof or furnace might need to be replaced. By systematizing the repair and maintenance function, through careful record keeping and annual inspections, the board will be able to adequately budget for the financing of needed repairs and maintenance.

\textbf{11. Property Taxes.}

In recent years, the taxation of real property owned by local churches has become an extremely sensitive area in the overall church and state relationship. The ever-increasing cost of government services has focused the attention of local taxing authorities upon properties held by religious organizations. Whereas exemptions from tax on these properties previously were nearly automatic, these exemptions are now coming under close scrutiny by state legislatures, local taxing authorities, and tax assessors.

Federal and state income tax exemptions and local property tax exemptions are matters of governmental grace, and are not guaranteed by the First Amendment to the U.S. Constitution. Also, the fact that all local churches are exempt from federal income taxes does not guarantee that the church is also exempt from state income tax or local property tax.

The real property owned by a local church is generally exempt from property taxes only to the extent that such property is used exclusively to carry out the purposes or ministry of the local church. The specific wording of your state’s statutes needs to be carefully reviewed. In the event that any portion of the property is not used exclusively for the purpose of the ministry of the local church, that portion may not be exempt. A local church that elects to lease a portion of its property could run into such problems. Churches should check local laws before entering into such leases.

\textsuperscript{42} See ¶ 2544.4\textit{c}.
Taxes vs. Assessments and Fees.

It is important to understand the difference between “taxes”, “fees”, and “assessments.” Taxes are imposed upon the inhabitants of the taxing area to finance government purposes without reference to particular a benefit to owners of particular properties. On the other hand, assessments are levied for improvements that are especially beneficial to certain owners of property. For example, assessments may be levied for street lights or sidewalk repairs. Assessment levies are assigned to property owners proportionally based upon the benefit accrued by each property. Real estate taxes are levied on the basis of a certain valuation of real property by an assessor or his or her agent. “Fees” may be charged for specific services to a church, such as garbage, fire, or police services. In most jurisdictions, local churches are liable for the payment of special assessments and fees, but not required to pay real estate taxes.

The local taxing authorities may require evidence of tax-exempt status for federal income tax purposes. Such evidence can be provided by The United Methodist Church Group Income Tax Exemption Ruling Letter dated October 16, 1974. A certification letter specifically naming a local United Methodist church or organization may be obtained from GCFA by submitting the Group Ruling Request Form found on our website. This letter does not provide exemption per se from local property taxes, but does serve as evidence of exempt status from federal income tax. This evidence is often accepted by local taxing authorities as evidence in favor of granting local real property tax exemptions.

Local Taxing Requirements.

In most localities, the administration of the property tax system is handled by an administrative body operating in response to legislative formulas for the setting of tax rates. Tax legislation typically provides procedures to appeal the tax or assessment amount and/or to apply for outright exemption from the tax or assessment. The local church board of trustees should become familiar with the property tax statutes, administrative rulings of the tax authorities, local politics, and the procedures to be followed to appeal local tax assessments. Local counsel should be obtained to render advice and to file the necessary actions regarding local taxes and assessments.

Local churches should be especially diligent about making the periodic filings required by the property tax authority in order to remain tax-exempt. Failure to return forms requesting verification of property use and location can lead to loss of tax-exempt status, with the only recourse then being to re-establish that status. Churches should avoid the tedious and difficult task of establishing their exempt status anew by responding promptly to correspondence from their local tax authority (usually the tax assessor or the county tax board). Know the requirements for maintaining the church’s property tax exemption and be aware that there often are short deadlines for such responses.
12. Historic Landmarking of Church Property.

Church property often is a prime target for local community efforts to “preserve” historic sites. The preservation effort begins with the designation of a piece of property – or of an entire area of a town – as a historic landmark. Landmark “status” often is not as glamorous as it sounds. It can give governmental entities the “right” to impose significant controls and financial burdens on owners of landmarked property. If a local church decides to build an addition onto a historic sanctuary, or to remove an old “eyesore” structure, the governmental unit in charge of approving such actions may impose significant financial and other burdens on the church before granting approval, or may simply reject the request outright. Other, seemingly less drastic actions, such as replacing old, expensive stained glass with modern, energy saving glass, upgrading the heating and cooling systems, or bringing the church into compliance with the laws and Discipline provisions regarding accessibility for disabled persons, may be more complicated because of restrictions on making changes to the structure.

In exchange for such limitations on the use of property, governmental bodies typically will compensate the property owner for reduction in property value and limitations on development and use by allowing federal and state income tax credits against actual expenditures made for future rehabilitation work done to the property. Such income tax credits are worthless to a church, as a church does not pay income taxes.

In summary, local churches should be wary of concluding that its property would be enhanced in any way by landmark status. Landmark status may be desirable in certain limited circumstances. However, landmark status can drastically limit the availability and allocation of resources and severely restrict a church’s freedom to make its own decisions about important issues, including how it practices its faith.

Paragraph 2512.7 directs annual conferences to develop a policy for response to actions by governmental bodies seeking to designate church property as historical, cultural, or architectural landmarks. If a church organization decides to oppose landmarking status, it will need to act quickly and decisively, through the use of experienced legal counsel, in order to ensure that all rights are appropriately preserved and protected. The plan should at a minimum consider the following issues: political avenues for support; ecumenical and community support; constitutional issues; applicability of the federal Religious Land Use and Institutionalized Persons Act (RLUIPA); any state religious freedom restoration act or similar protective law that might support the church’s position; precedents in the community and state; the church’s ability to finance a fight; public relations issues; the community’s attitude toward the church; connectional and Discipline issues; and annual conference policy.
13. Contracts for the Purchase and Sale of Real Property.

Contracts for the purchase and sale of real property must be in writing. Oral contracts are not valid or enforceable. In their simplest form, such purchase agreements must contain the following provisions:

1. Names and addresses of the parties.
2. An address and complete legal description of the property to be conveyed.
3. Delivery by the seller of title documentation. The documentation may take the form of abstracts and title insurance binders containing the agreement of a title insurance company to insure the purchaser’s interest against seller’s defective title, or an attorney’s title opinion letter prepared after his or her research into the state of the title.\(^{43}\)
4. The time allowed for the buyer to examine the seller’s title, the date for the closing, and the date the buyer will take possession.
5. The type of deed to be delivered.
6. Apportionment of charges – specific clauses relating to the respective liabilities of the seller and buyer to pay the costs incurred for title insurance, surveys, deed preparation, taxes, recording and filing of the deed, surtaxes, mortgage costs, and attorney fees. These are often collectively referred to as “closing costs.”

Implicit in all contracts for the sale of property is the seller’s obligation to convey a marketable title. A marketable title is typically defined as one which is free of serious and material encumbrances and of defects in the chain of conveyances by which the seller took title (e.g., grants of all or part of the property to two different grantees by a previous owner, creating more than one claim of title).

The seller’s obligation to convey a marketable title does not require him or her to convey title free from all restrictions. Many properties are subject to lease agreements, mortgages, zoning restrictions, public rights of way, and/or easements. Any exceptions to the seller’s duty to convey free of encumbrances must be specifically noted in the contract, even if the encumbrances are customary in nature. When the buyer is a local church, it may be desirable to include a provision stating that the seller represents that there are no restrictions which would prevent the property from being used as a residence, parsonage, or sanctuary for worship.

Although many deeds contain covenants of warranty about the title, it is generally of little consolation to a buyer that has a cause of action against the seller for damages arising out of defects in the title. The buyer’s title will remain clouded until an action to “quiet” title is brought, thereby subjecting the buyer to a period of uncertainty about the nature and marketability of his or her title. There are several methods used to ensure that the title is clear.

\(^{43}\) Note that the Discipline requires that local churches acquire a fee simple title. § 2544.10.
prior to the sale of property. One is a written opinion from the buyer’s attorney about the marketability of title, based upon an individual title search. The more prevalent procedure is an abstract or insurance, in which the preliminary report of title is furnished by the title insurance company to the buyer’s attorney to determine any title defects. The abstract or commitment for title insurance is then used to determine whether the title policy guarantee from the title insurance company is sufficient to protect the buyer from all defects and encumbrances on the title. The costs of the abstract or title insurance should be specifically assigned in the contract of sale. Typically, the seller is obligated to pay for title insurance to guarantee good title.

Deeds.

Before the real property transaction can be completed, a deed must be delivered from the seller to the buyer. There are three types of deeds, which vary as to the degree of protection awarded to the buyer by the seller:

1. A **general warranty deed** contains a covenant of warranty under which the seller is obligated to protect the property interest conveyed against lawful claims of ownership from any person whatsoever. This is the deed most churches must obtain.  

2. A **special warranty deed** is more limited, in that the seller warrants against defects of the title arising after his or her ownership, but does not warrant the buyer against claims from persons in the chain of title who acquired their title prior to the seller’s ownership.

3. A **quit claim deed** is a deed that passes any title, interest, or claim that the seller may have in the premises, but does not profess that the title is valid and does not protect the seller against the ownership claims of others.

All deeds must conform to the law of the state where the property is located. The following is a list of de minimus standards required by most states:

1. **Names of Parties:** The buyer must be identified with reasonable certainty or the deed is void. Where bona fide purchasers or mortgages are involved, the person to whom the deed is delivered may have express or implied authority to fill in the name of the buyer. Omission of the seller’s name will not usually void the deed if the seller has signed and delivered it.

2. **Consideration:** It is the custom to specify at least nominal consideration (e.g., “ten dollars and other good and valuable considerations”) to protect

---

44 § 2544.10.

45 This list is merely an overview of requirements that are to be found in most jurisdictions. It should not be considered as definitive in relation to any federal, state, or local laws, regulations, or requirements. To ensure that all requirements are met, any church seeking to purchase or sell real property should consult with local counsel prior to entering into any transaction.
the buyer from claims that he or she is under a trust obligation to the seller and to protect the buyer from adverse actions that allege that the buyer is not a bona fide purchaser for value.

3. **Words of Conveyance and Warranty:** Phrases such as “convey and warrant,” “grant, bargain and sell,” and “warrant and defend the title” are common phrases in warranty deeds. “Conveys and quitclaims” and “quit claims all interest” are normally used in quitclaim deeds. Any words or phrases that substantially indicate the intent of the seller to transfer his or her property to the seller are usually deemed sufficient.

4. **Description of Land Conveyed:** The primary requirement of such a description is that it be legally sufficient under state law to permit identification of the property to be conveyed. The buyer should require the seller to provide a current survey (no more than six months old).

5. **Exceptions or Reservations:** In essence, a description of the property conveyed describes the grant. Exceptions or reservations to grants immediately follow this description. Reservations imply the retention or assignment of rights such as ownership of any minerals that may exist underneath the land.

6. **Quantity of Estate Conveyed:** This clause defines the nature of the estate conveyed and the extent of the buyer’s ownership of the estate (e.g., “To have and to hold Blackacre in fee simple absolute”). By obtaining title in fee simple absolute, a buyer gains total control over the property for an unlimited period, with unconditional power to dispose of the property during the buyer’s lifetime. Although zoning requirements and easements may restrict use of the property in some ways, obtaining title in fee simple gives the buyer maximum latitude as to the use of the property. Churches should obtain title in fee simple absolute wherever possible.\(^{46}\)

7. **Covenants of Title:** These are the promises of the seller about his or her title in the land that guarantee undisturbed possession to the buyer and the subsequent transferability of the property without adverse claims of ownership by third parties.

8. **Execution:** The signatures of the buyer and witnesses and a seal of acknowledgment before a notary public generally conclude the execution of a deed. The significance of the seal has been diluted in some jurisdictions and has been replaced by the word “seal” or the initials “L.S.” However, an acknowledgment is usually a prerequisite to recording a deed. In its absence, a deed may not be effective against third parties. Local statutes cover the specific form of acknowledgment or notarization necessary.

\(^{46}\) ¶ 2544.10.
Physical delivery of the deed is the best evidence of the intent of the seller to transfer ownership to the buyer. A presumption that an effective delivery has occurred will arise from the buyer’s possession of the deed. Also, if the seller records the deed to the buyer, it is presumed that he or she has made an effective delivery. The seller’s words and conduct can be evidence of his or her intent to make a valid delivery. Escrow arrangements are often used, whereby the seller makes delivery to an “escrow grantee,” who is then bound to deliver the deed to the buyer upon the happening of a named event or upon the performance of stated conditions within a stated period, such as final payment. If the buyer does not perform or the event does not occur within the time stated, the deed is returned to the seller.

Surveys.

A description of the land conveyed is contained in all deeds. Customary formal descriptions vary from state to state, and generally fall into three categories:

1. **Description by reference to monuments and courses:** Monuments may be either man-made reference points specifically placed for purposes of boundary identification, such as iron rods or concrete emplacements, or natural objects such as rocks or trees. Courses, on the other hand, are boundary lines sighted by direction in terms of the compass. Such lines may be described as running a certain distance or between boundaries. In the case of a conflict between monuments and courses, monuments prevail in view of their permanency, as opposed to the personal judgment used to determine courses.

2. **The Rectangular Survey System:** Most states in the continental United States west of the Allegheny Mountains employ this system. The beginning points of this survey are lines that run parallel to longitudinal and latitudinal bases. Lines conforming to a parallel of latitude are called “base lines.” A series of lines running due north and south at right angles to the base lines are “Principal Meridians.” “Township lines” are those lines running at six-mile intervals on either side of the base line. “Range lines” are drawn at six-mile intervals parallel to the Principal Meridians. The six-mile strips in each case are numbered consecutively. Six-mile squares formed by the intersection of these lines are called “townships,” which are further divided into one-mile squares, called “sections.” Sections may be subdivided successively into 160-acre quarters and 40-acre tracts.

3. **Reference to a recorded plat:** This method involves the description of property in a deed by referencing a survey of a larger tract which includes the conveyed parcel. Great care needs to be exercised in the deed language to accurately designate property identified by this method of survey. In all property transactions, a registered land surveyor should be
employed to establish the physical location of buildings, to place appropriate markers, and to determine any encroachments. The survey is needed to ensure the buyer’s awareness of the extent and location of the property.

Descriptions of the property in question also will appear on the mortgage and title policy or abstract. It is critical that these descriptions, including that on the deed, are identical. A new survey should always be compared with any previous surveys on hand in order to detect any discrepancies.

Recording of Deeds and Other Conveyancing Instruments.

All conveyancing instruments should be recorded immediately upon delivery to the buyer. Unrecorded instruments are only valid between the immediate parties. In some states, an unrecorded deed is also valid against one who knows about the transfer. Regardless, failure to properly record a deed leaves open the possibility of the buyer losing his or her interest in the real property to a subsequent buyer who purchases the property without actual or constructive notice of previous purchases (called a “bona fide purchaser”).

Some state recording statutes favor the bona fide purchaser over a prior buyer that did not record, whether or not the bona fide purchaser recorded first. These are known as “notice” statutes. In other states, the first buyer to record the instrument in the recorder’s office is protected, regardless of whether he or she had notice of a previous buyer’s existence. These statutes are known as “race” statutes, as the person who wins the race to the courthouse to record his or her deed gets the property. A third type of recording statute is the “race-notice” statute. In this system, a bona fide purchaser is protected if he or she records before a prior buyer. As with the race system, there is a premium on the race to the recorder’s office between bona fide purchasers of the property without notice. However, if the first to record in a race-notice state has actual notice of a prior buyer, he or she is not considered a bona fide purchaser and the first buyer will take the property. A fourth type is a “period of grace” statute, which gives the prior buyer a grace period in which he or she may record and protect his or her interest against subsequent buyers. In these states, the bona fide purchaser is protected if the prior buyer does not record in the time allowed by the statute.

To avoid the consequences that can result from failure to record deeds, mortgages, and other instruments properly, legal counsel should be employed. It is the buyer’s responsibility to make sure that the instrument is properly recorded in the local recorder’s office. The cost of recording is generally the obligation of the buyer. Recording systems vary from state to state. Recording statutes enable the owner to give constructive notice of his or her ownership to all other potential purchasers.
Adverse Possession

In certain circumstances, title can pass from one party to another without the signing of a contract and the delivery of a deed. Adverse possession is one such circumstance. If a person openly and continuously occupies or exerts dominion over the property of another for a certain period of time, that person may be able to gain title to the property by claiming adverse possession. The required time period can vary from state to state. In some states it may be possible for someone who buys from an adverse possessor (i.e., not the true owner) and who then continues the adverse possession may be able to tack on the seller’s adverse possession period to that of the buyer. Any act of dominion or grant of permission by the true owner destroys the adverse nature of the possession.

While many states do not permit a claim of adverse possession against church property, church entities should still be careful to ensure that any abandoned or little-used church property, or any portion thereof, is not being used by others without the permission of the church entity.

Example: A adversely possesses B’s property for 5 years, then sells the property to C, who continues the adverse possession of B’s property for 10 more years. State law requires 14 years of adverse possession before title can be transferred. C may be able to use A’s 5 years of adverse possession and thereby establish the requisite time period.
TRUSTS, ESTATES, AND OTHER GIFTS TO THE CHURCH

Church entities may acquire property by means other than an outright purchase. Local churches, especially, frequently receive property via a gift. Such gifts can take on numerous forms, including a trust, a bequest in a will, or a simple donation. This section discusses the more common ways in which local churches may acquire gifted or donated property. Like many of the matters discussed in this Manual, these issues are mainly the subject of state and local law. This section is simply an overview of the general issues relating to these matters and should not be used as a substitute for local legal advice.

1. Trusts.

It is possible, if not likely, that many local churches will, at some point or another, be designated as a beneficiary of a trust. In such situations, the local church would have a right to, or interest in, the assets of a trust, or some portion thereof. The rights that come along with being the beneficiary of a trust are examined more closely below. The church may be the sole beneficiary, or it may be one of a number of potential beneficiaries.

Due to the potentially complex nature of trusts, it is possible that a church could be named as a beneficiary to a trust, yet never receive any proceeds from it. One such situation is when a church is a contingent beneficiary. This means that the church’s interest in the trust – i.e., its right to receive proceeds from it – is contingent on the occurrence of a specific condition. The following example illustrates such an instance:

A establishes a trust to provide for the financial well-being of B. A further provides that, when B dies, any value remaining in the trust at that time would be given to A’s church. Thus, the church is a contingent beneficiary of the trust created by A. The church’s interest would be conditioned on there being value still remaining in the trust when B dies. If the trust’s assets have been used up prior to B’s death, the condition would not be met and the church would receive nothing. If, however, the trust still has value at B’s death, the church’s interest would no longer be subject to a condition and the church would then be a vested beneficiary.

It is important for church entities to understand the nature of their interests in a particular trust. Local counsel should be consulted if there are ever questions or confusions about the nature of any such interests.
Trusts can come in numerous forms. The structure of a particular trust can be overly simple, or exceedingly complicated. There can be a single beneficiary, with very little restrictions or conditions, or there can be several beneficiaries, with multiple and varying contingencies and restrictions. The duration of the life of the trust, and how such duration would end, can vary greatly. Trusts can even be created, out of thin air, by operation of law.

It is impractical to examine even a portion of the various forms a trust can take. Instead, this section focuses on the general trust form that churches will most likely see: the express trust.

The creation of an express trust is typically evidenced by a written document. While the intent of the grantor (the person or entity establishing the trust), the property to be included in the trust, and the identity of the beneficiaries all must be clear, there are generally no specific words or phrases that must be used. Additionally, the grantor must have the legal capacity to create the trust. This means that anyone who is mentally impaired or not of majority age cannot create a trust. The validity of a trust is not dependent upon the grantor receiving consideration. A promise to create a trust, however, is governed by the law of contracts. This promise may be enforced against the grantor if the grantor received consideration for making the promise. In evaluating any trust it is necessary to determine whether a trust has actually been created by an individual or whether that individual simply promised to create a trust. If a promise was made, a further investigation should be made to determine whether there was consideration for the promise.

An express trust can take a number of different forms. One such form is an inter vivos, or living, trust. Living trusts are established during the grantor’s lifetime and take effect prior to the grantor’s death. These trusts may be revocable or irrevocable. Generally, the laws of most states provide that a trust is assumed to be irrevocable unless the grantor has specified otherwise. An irrevocable living trust is one that cannot be terminated after it has been created. The creation of a revocable living trust reserves the grantor’s right to terminate the trust and to retake the trust property, along with any undistributed income. This is another situation where a church could be named as a trust beneficiary but not receive (or cease to receive) funds from the trust. It is important for the local church to understand whether or not the trust of which it is a beneficiary is revocable. A local church should not depend on the continued regular income from a revocable trust, as that income stream could cease to exist at any time.

A grantor may also create an express trust in his or her will. Such trusts are known as “testamentary trusts.” As with other express trusts, there are no specific phrases or words that are required. However, because a testamentary trust is part of a will, it will be ineffective if the will was not properly executed by the grantor. Unlike other trusts, testamentary trusts are not automatically considered irrevocable. A grantor has the right to change his or her will, either in whole or in part. Thus, if a grantor executes a second will, which does not include the testamentary trust that the grantor’s first will contained, that trust has been revoked. If the
grantor dies without changing or revoking a will that contains a testamentary trust, that trust would then be irrevocable. Like revocable living trusts, churches should not rely on receiving funds from a testamentary trust unless and until the grantor has died.

Every trust has a trustee. A trustee is charged with three primary duties:

1. To follow the grantor’s directions about the administration of the trust and the distribution of the trust assets to the beneficiaries;
2. To act with prudence and care in administration of the trust assets; and
3. To act with a high degree of loyalty to the interests of any and all beneficiaries.

A church is often designated as a beneficiary of a trust, rather than as the trustee. As a beneficiary, the church is entitled to hold the trustee accountable for his or her actions and may initiate legal action against the trustee if the trustee is not appropriately managing the trust.

Acceptance of trustee responsibilities or receipt of trust assets or income should be undertaken only after the thorough examination by legal counsel of all relevant documents. Each trust is unique, and trust restrictions and other legal requirements should be examined carefully. Informed decisions as to the acceptance of trust income or responsibilities require assessment of the benefits of acceptance against the costs of trust administration.

**Discipline Requirements.**

The *Discipline* requires a district superintendent to maintain in his or her office, and to transfer to his or her successor, a complete set of records on, among other things, “all known . . . trust funds . . . belonging to any pastoral charge or organization connected therewith in the district and an accounting of their management.”

Additionally, the local church’s board of trustees must include, in its annual report to the charge conference, detailed information regarding all trusts of which the local church is a beneficiary.

### 2. Wills.

It is also common for church entities to receive assets from an individual’s estate, as directed by that individual’s will. Wills are the legal instruments whereby grantors direct how their property should be distributed after their death. All jurisdictions have enacted statutes that require compliance with certain formalities if a will is to be valid. The purpose of these formalities is to provide clear evidence of the testator’s intent, as well as to prevent fraud.

As already mentioned, there is no such thing as an irrevocable will. A will may be modified by a codicil or memorandum that complies with state law or revoked by the creation of

---

48 ¶ 419.8.
49 ¶ 2550.9.
a subsequent will. The grantor must exercise great care in the preparation and execution of a will. A grantor whose will is found defective, or who dies without a will, will have their property distributed according to state law (an intestate statute), which may not reflect the grantor’s wishes. Grantors seeking to give property to a church by means of a will should be advised to hire legal counsel to ensure that the will is validly created and executed and clearly states the grantor’s intentions.

Unless the proceeds are part of a testamentary trust, a local church’s receipt of will proceeds is much different than being named as a beneficiary of a trust. Once court approval has been given, any proceeds from a will that are intended for a church are given directly to that church. Despite the direct nature of the transfer, the receipt of the proceeds by the church can still be subject to restrictions. Real property may be given to a church for only a certain period of time, or only after some point or occurrence in the future, such as the death of the grantor’s spouse. Property may also be subject to use restrictions. A church may receive real property only for so long as it is used for church activities. Such a provision may prevent the church from being able to sell the property in the event the church decides to relocate and instead require the property to revert to the grantor’s heirs. Other types of property may also contain use restrictions (e.g., money given for the purchase of a new bus for the church).

**Probate.**

The procedure of administering and distributing the estates of decedents is referred to as “probate.” The following steps usually comprise the process of probating a will:

1. Determination of the existence of a will;
2. Approval or appointment of an executor or administrator by the court;
3. Posting of a bond by the executor or administrator;
4. Proving of the will in court by witnesses, followed by a decree admitting the will into probate;
5. Issuance of letters of testamentary or of administration;
6. Filing of estate inventory by executor or administrator;
7. Publishing of notices regarding proof of claims, opening of bank accounts for the estate, collection of assets, payment of debts and taxes, and disbursement of the remainder including settlement of the “widow’s share,” spouse’s elective share (that amount determined by state law to be given to the surviving spouse as an alternative, if the spouse so chooses, to the provisions of the will), etc.; and
8. Winding up receipts on distribution, distribution of assets, approval and filing of final inventory, and closing of the probate estate by the court.

If a church believes that it will receive property from a grantor’s estate, it should monitor the probate process. This is especially true if the validity of the will is being contested in some way,
or if there are other disagreements about the control over, or distribution of, the grantor’s estate. In certain situations, it may be necessary to hire legal counsel to ensure that the church’s interest in the grantor’s estate is protected.

3. Other Gifts of Property.

The local church’s primary involvement with the receipt of property usually concerns that which is transferred to the church by gift. A gift is generally defined as a voluntary transfer of personal property without consideration. The essential elements of a gift are the competence of the donor, the intention of the donor to make a gift, the completed delivery of the gift, and the acceptance of the gift by the donee (the entity that receives the gift, i.e., the church).

Gratuitous promises to make a gift at some future point are not binding upon the donor. In practice, most gifts are absolute and take effect immediately upon delivery of the property to the donee. However, a donor may make a gift of property and retain the right of income from it until the donor’s death. Testamentary gifts are those made via wills. Gifts causa mortis are gifts conditioned upon the donor’s death and are considered revocable either by outright cancellation of the gift by the donor or by the non-occurrence of the conditional event (i.e., the donor’s death).

Prior to agreeing to accept a gift, the board of trustees, in conjunction with the charge conference and the church council, should determine the terms upon which the gift is being transferred and received. Such a determination would include the stated intent of the donor and any conditions as to the transfer or use of the property.

Charitable Donations and Deductions.

Donors sometimes raise questions concerning the tax-deductibility of gifts to their church. In general, outright gifts of cash or property to the church will generate charitable deductions to the donor. For property other than cash (negotiable instruments, vehicles, computer equipment, etc.), the amount of the deduction will typically be the fair market value of the property.

When the gift is not given to the church outright, but instead is conditioned upon the church transferring it to a designated, non-charitable beneficiary, no deduction is available to the donor, as his or her donative intent will not have been sufficiently established. For example, a donor may wish to give the church $5,000 to be used to send two specific children within the congregation to college. Aside from the initial issue that a church should probably not be involved in administering such a gift, and definitely should not issue any kind of tax receipt for it if it does, in such a case there would be no deduction, as the gift is really to the two students, not to the church. If the gift was given to the church with no conditions set as to whom the church

---

50 See IRS Publication 526.
designated as a recipient, then the deduction would be available. If the donor does not relinquish all control, sufficient donative intent to a charitable recipient will not be established, and any charitable deduction taken by the donor may be disallowed.

Similar concerns exist about “designating” gifts to specific, needy individuals. Churches that want to solicit or receive gifts for third parties should do so only after considerable thought and planning. If there is a need to help a certain individual or family in the community, often a bank will be the best entity to accept and administer such gifts. The church may set up, in writing, a “Good Samaritan Benevolence Fund,” or other similar fund, to administer the gifts, as long as all donors realize that the church makes the ultimate decision on who receives payments from the fund. A sample policy for these types of funds can be found on the Tax Packet area of the GCFA website.51

**Gift Restrictions and Encumbrances.**

It is always prudent for church entities to determine what restrictions, if any, are attached to a gift, prior to accepting that gift. Depending upon the nature of the restrictions, and the cost, difficulty, and desirability of following such restrictions, it may be better for the church to refuse the gift or to request that the restrictions be removed. Boards of trustees are advised to develop a policy, approved by the charge conference, for the acceptance and administration of gifts by local churches.

When accepting gifts of real property, it is important to consider if there are any mortgages or liens encumbering the property, as well as the costs of selling and/or maintaining the property. Another issue to consider in regard to real property is the possible presence of building or housing code violations. A church may wish to reject an offer to donate property that is heavily mortgaged or in serious disrepair.

One of the most significant problems involved in the acceptance of real estate is the potential for environmental hazards, and their resulting liabilities. Owners of real property, including a church that acquired it through a gift, could be liable for the costs of cleanup and removal of any hazardous waste. It is important to consider all of these factors when evaluating the acceptance real property. An environmental audit or title insurance rider insuring against liability should always be obtained. Should the audit indicate the possibility of hazardous waste contamination, the best way to prevent potential liability is to exercise the right to disclaim the gift or bequest.

---

51 Benevolence Fund Policy.
Stewardship and Planned Giving.

Assisting people in giving to United Methodist organizations and causes is an important role to be carried out at all levels of the Church. Gifts to local churches, and to other United Methodist organizations, enable the whole Church to continue to grow.

Planned giving can allow individuals to provide for the needs of both the church and of family members. For example, a charitable remainder trust can provide for a steady stream of income to a family member during his/her lifetime, with the principal going to the local church at some point in the future. Gift annuities, unitrusts, pooled income funds, and charitable lead trusts are other ways to give to the Church. Legal counsel should be retained to assist with these different types of planned giving.

United Methodist Foundations.

Many annual conferences have United Methodist foundations, as do several general agencies. The Center for Christian Stewardship of the General Board of Discipleship is available to provide resource materials. The United Methodist Church Foundation was formed in 1999 with a mission to serve God by encouraging stewardship as a way of life, and upholding the missions and ministries of The United Methodist Church in the world.

United Methodist foundations may be able to provide information on estates, trusts, bequests, and various life income gifts. Information can include assistance on promoting, receiving and administering such gifts. A significant role of a foundation is to assist the local church, agency, or conference in educating persons as to the variety of gift opportunities available beyond simple cash donations.

United Methodist foundations may also be able to work with a prospective donor to maximize a gift through the use of income tax advantages. Many foundations assist individuals by serving as the trustee for a life income gift or a perpetual trust. Through the years the work of the foundations has generated millions of dollars for United Methodist causes. It is important that the local church see these resources as stewardship partners.

In addition to consultations with donors, foundations also provide consultation on planning for the receipt of planned gifts. Through the Planned Giving Handbook and other resources, the foundations are able to assist in the development of policy statements as to the nature of the gifts that will be accepted, who will manage them, and how they will be used to benefit the ministry of the Church. Resources also can be provided to encourage such gifts and to assist a church in developing an integrated planned giving program into its stewardship program.

---

See this example.
Once gifts are received, the management of long term assets is a service provided by the foundation. Depending upon the size and purpose of the gift, the foundation seeks to provide investments that are in keeping with the United Methodist Social Principles and that provide a competitive rate of return.

In some areas of the country, the foundation administers a church loan program for new construction, renovation, and parsonages. Contact your United Methodist conference foundation to determine the specific services that are available. Also, it is important to consult an attorney for assistance with legal issues and an accountant or tax advisor on tax concerns.

You may contact The United Methodist Church Foundation at:

Byrd Bonner, Executive Director
The United Methodist Church Foundation
PO Box 340029
Nashville, TN 37203-0029
(615) 308-9178
Fax: (615) 329-3394
Email: umcf@umcfoundation.org

The United Methodist Church Foundation web site is www.umcfoundation.org.

You can learn more about stewarding here: http://www.gbod.org/lead-your-church/stewardship.

You may contact the National Association of The United Methodist Foundations for information regarding your conference or area foundation. The National Association of United Methodist Foundations’ web site is www.naumf.org.
CONTRACTS

This section provides a cursory overview of issues relating to contracts. As with other legal issues, the information provided here cannot possibly cover all of the concerns and issues that go into the creation, execution, and enforcement of contracts. Whenever a church entity is considering entering into a binding contract of any real significance, legal counsel should be retained to, at the very least, review the provisions of the contract before it is signed.

1. Definition of a Contact.

A contract is a promise, or set of promises, constituting an agreement between two or more parties that gives each a legal duty to the others and the right to seek redress for any breach of those duties. It is the total legal obligation that results from the parties’ agreement. In order to be legally binding, a contract must include: competent parties, subject matter, legal consideration (something of value given), mutual assent, and mutual obligation to perform.

2. Types of Contracts.

Generally, a contract does not have to be written in order to be valid. There are, however, a few very important exceptions to this general rule. These exceptions include any contract for the sale or transfer of real property and any contract that cannot be performed within one year from its execution (e.g., a three year employment contract). If there is any doubt regarding whether a particular contract must be written, it is always best to consult local legal counsel.

A contract can be an expressly stated promise communicated by language (e.g., A promises to paint B’s garage in return for B’s promise to pay $250 to A), or implied by the parties’ conduct (e.g., A fills his car with gas at B’s gas station – there is an implied contract for the purchase and sale of gas).


Whenever possible, a contract should be put into written form. A clear written agreement between the parties lets each party know what is expected of them and helps avoid or resolve future disputes. Without such a written agreement, excess funds may be expended, conflicts may be difficult to resolve, and future working relationships may be hindered.

4. Terms to Include in Contracts.

Numerous issues should be clearly and concisely set forth in any contract. These issues include, but are not limited to:

1. The legal names of the parties and any relevant titles and addresses;
2. All relevant dates, such as payment deadlines or completion dates for construction projects;
3. How and when the contract can be renewed (if at all) and terminated;
4. A description of the products or services being exchanged;
5. The cost of products or services, including any applicable payment schedules, late penalties, interest, etc;
6. A statement regarding the ownership of any copyrightable material;
7. Whether or not any expenses will be reimbursed and, if so, by whom and to what extent;
8. A description of any warranties or guarantees to be provided; and
9. A statement of how disputes will be resolved (arbitration, mediation, etc.) and how the parties will be compensated for any resulting legal expenses.

5. Amending and Existing Contract.

If the existing terms of a contract need to be modified in some way, an addendum will be needed. This addendum should: clearly identify the contract it is amending, the specific contractual provisions being amended, and the substance of the changes to be made; state that all provisions not amended remain in full force and effect; and be signed and dated by all parties.

6. Disputes.

Contractual disputes can arise in a number of different ways. They can involve the creation, execution or performance of a particular contract or the interpretation of contractual language. Even the most clear and concise contract can become the subject of a dispute. Some of these disputes can be relatively easily resolved. Others can prove to be much more difficult to remedy. Generally, litigation should be a last resort when trying to resolve a contractual dispute, as the process can quickly become very costly, in terms of both financial and personnel resources. Mediation and arbitration can be helpful, less expensive ways to resolve these conflicts.

7. Contractual Authority and Authorization.

Preceding portions of this Section, discuss the authorization requirements of the Discipline for contracts regarding the conveyance of real property. When a church wants to
purchase a new organ, a new set of pews, a photocopy machine, or even office supplies, it is essential that the proper resolution, authorization and budgeting steps have been taken.

It is essential that whoever signs a contract understands in what capacity and by what authority he or she is acting. Whenever the pastor, staff, or officer of the church signs a contract, they should first make certain that they are authorized to bind the church by the Discipline, the church’s bylaws, and/or and other governing documents. When signing a contract, the signatory should indicate his or her position and title, so as to eliminate any confusion or personal liability regarding the contract. For example, the president of the board of trustees would have a signature line that looked like this:

St. James United Methodist Church, by:

________________________________
John A. Doe
President, Board of Trustees


The IRS requires that the payor issue a 1099-MISC to any nonemployee worker paid $600.00 or more during the year. This would typically arise under an independent contractor agreement or for an honorarium. Note: The 1099-MISC is not used for payments to corporations or to employees.
COPYRIGHT

1. Copyright - General

A copyright is a property right under federal law protecting original works of authorship fixed in any tangible medium of expression from which they can be perceived, reproduced or otherwise communicated, either directly or with the aid of a machine or device. Examples of works of authorship include: literary works; musical works, including any accompanying words; dramatic works, including any accompanying music; pantomimes and choreographic works; pictorial, graphic and sculptural works; motion pictures and other audiovisual works; sound recordings; architectural works; and computer programs.

Federal copyright law does not protect an idea, procedure, process, system, method of operation, concept, principle or discovery, regardless of the form in which it is described, explained, illustrated or embodied in such work.

The owner of a copyright has the exclusive right to do the following:

1. reproduce the work in copies or recordings;
2. prepare derivative works based on the copyrighted work (a derivative work is one based upon one or more pre-existing works; for example, the update to an existing book would be a derivative work);
3. distribute copies or recordings of the work to the public by sale or other transfer of ownership, or by rental lease or lending;
4. perform the copyrighted work publicly;
5. display the copyrighted work publicly; and
6. in the case of sound recordings, to perform the copyrighted work publicly by means of a digital audio transmission.


2. Religious Services Exemption

For churches, the majority of questions involve copying music from hymnals, sheet music and videotapes and taping worship services for shut-ins. The Religious Services Exemption contained in the U.S. copyright law exempts from copyright infringement public performance of nondramatic literary or musical works of dramatico-musical works of a religious
nature, in the course of services at a place of worship or other religious assembly. This exemption does not extend to copying the music or to audio or video taping of the performance.

Under the Copyright Act of 1976 the copyright owner has the exclusive right to copy or reproduce a musical work. If a church purchases sheet music or hymnals, that purchase alone does not authorize the church to make copies or transparencies of the sheet music or songs from the hymnals. This applies to the lyrics as well as the music. The only exceptions are 1) music that is in public domain (no longer copyrighted) may be copied; and 2) music may be copied in an emergency situation to replace purchased copies which are not available for an imminent performance provided the church replaces the copies with purchased copies. Public domain music is that which has either lost its copyright protection or was never protected by copyright. It is important to note that the absence of a copyright notice does not mean a work is in the public domain. The United Methodist Hymnal states:

United Methodist congregations may reproduce for worship and educational purposes any single item from The United Methodist Hymnal for one-time use, as in a bulletin, special program, or lesson resource, provided the item bears a United Methodist Publishing House or Abingdon Press copyright notice; that the copyright notice as shown on the page is included on the reproduction; and that The United Methodist Hymnal is acknowledged as the source. Permission requests for use of more than one United Methodist Publishing House or Abingdon Press item should be addressed to Permission Office, Abingdon Press; 201 8th Avenue, South; Nashville, Tennessee 37202. (Page 906)

For non-music items in the hymnal, please contact the United Methodist Publishing House Rights and Permissions at 615.749.6422.

3. Audio and Videotapes of Religious Services

As noted above, under federal copyright law, a copyright owner has the exclusive right to: reproduce, prepare derivative works (make changes), distribute copies, publicly perform, and publicly display the copyrighted work.

The religious services exemption in the copyright law permits the performance by the congregation and choir of these hymns in the course of the worship services, but the exemption does not extend to taping the performance. Taping or transmitting a live performance without permission or license is copyright infringement because it constitutes making a copy and distributing it without the owner’s prior consent.

If the church wants to tape copyright music for shut-in’s, the options are: obtain permission from copyright owners; avoid the use of copyrighted music; turn off the recording device when copyrighted music is being performed; “splice in” prerecorded public domain
musical works that were previously sung by the church choir; obtain a compulsory license; or enter into a “blanket license agreement.”

The compulsory individual license process is cumbersome and not recommended. For information about blanket licenses, contact Christian Copyright Licensing, Inc. of Portland, Oregon, www.ccli.com/US.aspx.). This and other licensing companies can provide information about blanket licenses, fees and the list of songs in their repertories. Make clear that your church wants the right to tape and make copies of these tapes for a variety of purposes. Please make certain you carefully consider all the uses of the music you want to make and communicate that to the licensing firm so the license will cover all your intended uses.

If these licenses prove too expensive for the church, the only options, as noted above, are not to tape the copyrighted music performed, use only public domain music in the service to be taped, or stop the recorder during the performance of copyrighted music and splice in public domain music. Again, the church does not have to obtain permission to tape or copy public domain music.

Also, for hymns projected or broadcast onto screens in the course of a service, the right to make copies for the purpose of preparing overhead transparencies ordinarily is not given to the church when it buys music. The copyright owner retains the right to make these types of copies. If the church wants to make these kinds of copies, it must obtain written permission from the copyright owner or obtain a license that permits such use. (But see above language from the Hymnal on UMPH copyrighted items)

Copyright infringement is serious. It can result in significant civil damages, injunction and/or criminal penalties. As an example, willful infringement can result in statutory damages of up to $100,000. The infringer may also be liable for attorney’s fees and costs. There are companies that act as agents for the copyright owners. These companies have employees that spend their time traveling the country to discover unauthorized use and collect license fees, so proceeding without permission or license is both unwise and illegal.

4. Video Viewing

As noted earlier, a copyright owner is given the right by federal copyright law to regulate public performances or showings or copyrighted videotapes.

Renting a video tape for in-home viewing is not a license for public viewing such as viewing in Sunday worship services, youth group or small church group meetings or retreats. Certain distributors of religious video may include a license for public viewing. If the video is labeled “For In-Home Viewing,” public viewing is not permitted.
5. Internet and Web Pages

The Internet presents the unique opportunity to make materials almost immediately accessible to anyone in the world with Internet access. This communication medium continues to evolve as does the law related to it. In general, communication on the Internet is subject to the same rules as communication in print or broadcast.

If a web page owner places copyrighted material on his web page without prior permission or allows a third party to do so, the web page owner will be liable to the copyright owner for copyright infringement. The Digital Millennium Copyright Act of 1998 provides limited liability for Internet service providers and site operators whose activities fall within the Act’s safe harbors.

A web page owner who permits third parties to upload information to the web page should place a notice on the web page stating the owner is not responsible for content or information uploaded by third parties and that third parties shall not upload copyrighted information to the web site. Such a disclaimer may limit or eliminate liability by the web page owner.

6. Computer Software

Computer software is generally copyrighted. A copyrighted software program cannot be copied without a license or permission from the copyright owner. Installation of software results in “copying.” Generally, purchase of software from a retailer gives permission to install on one computer only. It does not give the purchaser the right to install the software on multiple computers. The license must be read carefully to ascertain whether the software can be installed on more than one computer and, if so, under what conditions.

Unless the license permits, copyrighted computer software should not be loaned for two reasons: 1) lending is a form of distribution reserved to the copyright owner, and 2) installation by an unlicensed borrower will result in an infringing copy.

Generally, revising computer software will not result in a copyrighted program. Revision results in the creation of a derivative work and may constitute infringement if done without the copyright owner’s permission. The copyright owner enjoys the exclusive right to create derivative works.

Transferring a copyrighted work from some other medium to CD ROM without the copyright owner’s consent is also prohibited. Any reproductions of such a CD ROM would violate the copyright laws as well.
7. Uploading and Downloading from the Internet

Downloading copyrighted materials (including photographs) from or uploading to the Internet without permission of the copyright owner results in unauthorized copying. The same is true with regard to transferring copyrighted material to a third party via e-mail.

8. Application and Use of “United Methodist” Name

Paragraph 2502 of the Discipline states:

The words United Methodist are not to be used as, or as a part of, a trade name or trademark or as a part of the name of any business firm or organization, except by corporations or other business units created for the administration of work undertaken directly by The United Methodist Church.

The General Council on Finance and Administration is directed to register as a service mark the name United Methodist.

The law of unfair competition prohibits the misleading use of a name, even while unintentional, and is based upon the idea that the right to use a name may be a valuable property right entitled to protection from misappropriation and misuse. The right to exclusive use of a name may be established by a history of prior usage of the name, by compliance with statutory provisions as to registration and notice, or by a combination of both. Nims, a leading authority in the field, states in Unfair Competition and Trademarks:

An eleemosynary or charitable corporation which sells no goods is nevertheless under the protection of the law of unfair competition. Distinct identity is just as important to such an organization, oftentimes, as it is to a commercial company. Its financial credit, its ability to raise funds, its general reputation, and the reputation of those managing and supporting it are all at stake if its name is used by some other organization and the two become confused in the minds of the public.

The use of the name “United Methodist” by unauthorized persons or organizations comes within the area of the law known as “unfair competition.” The use of the name of the Church in such a manner that deception or confusion may result is considered unfair competition. The remedy at law is generally an injunction prohibiting the offending party or parties from continuing the unauthorized use of the name. The complaining party must show that the effect of the offending use is the confusion or deception of third parties.

Sometimes other churches with confusingly similar names to United Methodist churches are established in the same community. This situation could lead to confusion not only among potential members, but also with regard to wills and bequests that are ambiguous in their
reference to the recipient church. Actions to enjoin misuse of the term “United Methodist” typically would be brought by the local church or annual conference in which the potential for damaging confusion exists. Usually the relief requested is an injunction against the continued use of a misleading name by an “unofficial” organization. The ultimate concern is that the term “United Methodist” not be used by parties that are not official organizations of the Church. Persons with knowledge of such unauthorized use should bring the matter to the attention of the district superintendent and the conference office. If the unauthorized user is allowed to continue the use with the knowledge of United Methodists, the denomination’s rights to protection from unfair competition from unauthorized users of the term could be compromised.

Pursuant to ¶ 2502, GCFA has to register “United Methodist” as a service mark in the United States and some countries in Africa. For more information, please contact GCFA’s legal department at (866) 246-2516 or legal@gcfa.org.

9. The Cross and Flame Insignia

The Cross and Flame insignia is the official membership mark of The United Methodist Church. It was trademarked in 1971 and registered with the United States Patent and Trademark Office. The United Methodist General Conference has authorized use of the Cross and Flame under the following circumstances:

The insignia may be used by any official United Methodist agency, including local churches, to identify United Methodist work, programs, and materials. In order to preserve the integrity of its design, the insignia should not be altered or modified by those official United Methodist organizations that use it. Any commercial use of the design must be explicitly authorized in writing by an appropriate officer of the General Council on Finance and Administration of The United Methodist Church.53

Since the Cross and Flame is fully protected as the service mark of The United Methodist Church, it may be used only by official agencies of the Church and others that have been given licenses. If you are aware of unauthorized or possibly improper use of the insignia, please notify the GCFA Legal Department.

Need to Maintain Integrity of Trademark

Any reproduction of the Cross and Flame must maintain the integrity of the original design. Three areas in particular are scrutinized by the persons who supervise the insignia’s use:

1. The base of the flame should be lower than that of the cross.

53 ¶ 807.10.
2. The tip of the left portion of the flame must align with the arm of the cross.

3. The space between the flame and the upright of the cross is wider at the top of the design than it is at the bottom. The words accompanying the design — The United Methodist Church — both as horizontal and as vertical elements — should not be altered, if used.

Should the Cross and Flame be used as part of a larger design or logo, the cross and flame insignia must stand on its own, separate from other elements in the design. It should not be adapted by changing its design or altering its proportions. It should not be attached to or touch other elements in the larger design. The flame should not be the letter “S” or the cross the letter “T.”

To assure exact duplication of the design, camera ready reproduction sheets showing the accurate reproductions of the Cross and Flame are available through the GCFA Legal Department.

Commercial Use

Any commercial products containing the Cross and Flame marketed in wholesale or retail settings must be specifically licensed by GCFA. An application for commercial use must be filed and a fee must be paid for each design. The Request for Permission to Use the Insignia and other commercial form can be obtained at www.gcfa.org. A sample of the product should be sent to GCFA so approval may be based on the finished product.

For more information, for proofs or consent to use the Cross and Flame insignia, contact:

Legal Services Department
General Council on Finance and Administration
PO Box 340029
Nashville, TN 37203-0029
(866) 367-4232
Fax: (866) 246-2516
Website: www.gcfa.org
E-mail: legal@gcfa.org
LOCAL CHURCH PROPERTY SALE, TRANSFER, LEASE AND MORTGAGE CHECKLIST

2012 Book of Discipline Requirements

The following checklist has been developed to assist the local church to follow Discipline provisions when selling, transferring, leasing and mortgaging real property. The first section deals with unincorporated churches and the second section deals with incorporated churches. It is essential that you know the “corporate” status of your church so you can follow the proper procedures.

SECTION ONE

Sale, Transfer, Lease and Mortgage of Property by an Unincorporated Church (¶ 2540)

1. Notice given, from the pulpit and in the weekly bulletin/newsletter, of the proposed sale, transfer, lease or mortgage and of the date and time of the charge conference’s meeting, at least ten days prior to the meeting. ¶ 2540.1. The district superintendent, in consultation with the church, schedules the time of the meeting of the charge conference. ¶ 246.4. Local legal counsel should be consulted to see if state laws require more than ten days notice.

2. Charge conference approval of the proposed sale, transfer, mortgage, or 30+ day lease. The resolution is presented at the charge conference meeting and requires a majority vote of the members present and voting. ¶ 2540.2. If the charge consists of two or more local churches, the local church conference provisions in ¶ 2525 should be followed. The church must be mindful of the restriction in ¶ 2543 on the use of proceeds of a sale or mortgage to pay for the current budget or operating expenses of the local church.

3. Written consent of the pastor, district superintendent, and district board of church location and building, who must ensure that the following requirements of ¶ 2540.3 are met:

- Full investigation must be made and an appropriate plan of action must be developed for future missional needs of the community.
- All sale documents and transferred paperwork must conform with the Discipline.
- Congregations that will no longer continue as a United Methodist church may not sell facilities to another United Methodist church. (They may transfer the facilities.)
- Congregations that are relocating must first offer to sell its property to another United Methodist church or agency.
4. Affix written consents to the final deed or other document. ¶ 2540.3. When real property is sold in conformity with provisions of the Discipline, such proper actions and conformity are sufficient to transfer titles and constitute a release and discharge of the real property sold and conveyed from the trust laws or clauses. ¶ 2542. The certification by the district superintendent that he or she has complied with the requirements of ¶ 2540.3 is conclusive evidence of the same.

5. Signing of documents by authorized representatives. Any contract, deed, bill of sale, mortgage or other written documents may be executed by and on behalf of the local church by two of the officers of the board of trustees. ¶ 2540.4.

SECTION TWO

Sale, Transfer, Lease and Mortgage of Property by an Incorporated Church (¶ 2541)

1. Notice given, from the pulpit and in the weekly bulletin/newsletter, of the proposed sale, transfer, lease or mortgage and of the date and time of the charge conference’s meeting, at least ten days prior to the meeting. If local law and the church’s by laws require action by the corporate board (typically the board of trustees), notice of their meeting must also be given. ¶ 2541.1. The district superintendent, in consultation with the church, schedules the time of the meeting of the charge conference. ¶ 246.4. Local legal counsel should be consulted to see if state laws require more than ten days notice.

2. Charge conference approval, as members of the corporate body, of the proposed sale, transfer, mortgage, or 30+ day lease. The resolution is presented at the charge conference and requires a majority vote of the members present and voting. ¶ 2541.2. The church must be mindful of the restriction in ¶ 2543 on the use of proceeds of a sale or mortgage to pay for the current budget or operating expenses of the local church.

3. Written consent of the pastor, district superintendent, and district board of church location and building, who must ensure that the following requirements of ¶ 2541.3 are met:

- Full investigation must be made and an appropriate plan of action must be developed for future missional needs of the community.
- All sale documents and transferred paperwork must conform with the Discipline.
- Congregations that will no longer continue as a United Methodist church may not sell facilities to another United Methodist church. (They may transfer the facilities.)
- Congregations that are relocating must first offer to sell its property to another United Methodist church or agency.
4. Affix written consents to the final deed or other document. ¶ 2541.3. When real property is sold in conformity with provisions of the Discipline, such proper actions and conformity are sufficient to transfer titles and constitute a release and discharge of the real property sold and conveyed from the trust laws or clauses. ¶ 2542. The certification by the district superintendent that he or she has complied with the requirements of ¶ 2541.3 is conclusive evidence of the same.

5. Signing of documents by authorized representatives. The authorizing resolutions must direct the board of directors to execute the contract, deed, bill of sale, mortgage or other written documents, which must be carried, on behalf of the corporate board of directors, by two of the corporate officers. ¶¶ 2541.4, .6.

6. Take any actions necessary to adopt corporate resolutions in compliance with state and local law. ¶ 2541.5.

[THIS SPACE INTENTIONALLY LEFT BLANK]
LOCAL CHURCH PURCHASE OF REAL PROPERTY CHECKLIST

2012 Book of Discipline Requirements

The following checklist has been developed to assist the local church to follow Discipline provisions when purchasing real property. The first section deals with unincorporated churches and the second section deals with incorporated churches. It is essential that you know the “corporate” status of your church so you can follow the proper procedures.

SECTION ONE

Purchase of Real Property by an Unincorporated Church (¶¶ 2536-37)

1. Notice given, from the pulpit and in the weekly bulletin/newsletter, of the proposed purchase and of the date and time of the charge conference’s meeting, at least ten days prior to the meeting. ¶ 2537. The district superintendent, in consultation with the church, schedules the time of the meeting of the charge conference. ¶ 246.4. Local legal counsel should be consulted to see if state laws require more than ten days notice.

2. Charge conference approval of the proposed purchase. The resolution is presented at the charge conference meeting and requires a majority vote of the members present and voting. ¶ 2537.

3. Written consent of both the pastor and district superintendent. ¶ 2537.

4. The deed or conveyance contains the appropriate trust clause language as set forth in ¶ 2503. Title to the property shall be held in the name of the board of trustees, their successors and assigns, in trust for the use and benefit of the local church and The United Methodist Church. ¶ 2536.

5. Paragraph 2544 has extensive requirements relating to purchase of property. Those requirements and recommendations vary depending on whether it is vacant or improved property, and how the property is to be used or improved. This paragraph should be carefully reviewed in light of the church’s plans. Some highlights include:

   • Approval of the district board of church location and building as provided in ¶¶ 2520-21. ¶ 2544.2.
The church building committee and the district board must carefully plan costs, financing, architectural design, current and future needs.

Buildings must have certain features including accessible facilities. ¶ 2544.4.

Title to property with improvements must be in fee simple; legal concerns such as guaranteed title and environmental standards should be met. ¶ 2544.10.

Contractor bonding is recommended. ¶ 2544.14.

SECTION TWO

Purchase of Real Property by an Incorporated Church (¶¶ 2538-39)

1. Notice given, from the pulpit and in the weekly bulletin/newsletter, of the proposed purchase and of the date and time of the charge conference’s meeting, at least ten days prior to the meeting. ¶ 2539. The district superintendent, in consultation with the church, schedules the time of the meeting of the charge conference. ¶ 246.4. Local legal counsel should be consulted to see if state laws require more than ten days notice.

2. Charge conference approval of the proposed purchase. The resolution is presented at the charge conference meeting, sitting in corporate session, and requires a majority vote of the members present and voting. ¶ 2539.

3. Written consent of both the pastor and district superintendent. ¶ 2539.

4. The deed or conveyance must have the appropriate trust clause language as set forth in ¶ 2503. Title to the property shall be held by the corporate body in its corporate name, in trust for the use and benefit of the local church and The United Methodist Church. ¶ 2538.

5. Paragraph 2544 has extensive requirements relating to purchase of property. Those requirements and recommendations vary depending on whether it is vacant or improved property, and how the property is to be used or improved. Paragraph 2543 should be carefully reviewed in light of the church’s plans. Some highlights include:

- Approval of the district board of church location and building as provided in ¶¶ 2520-21. ¶ 2544.2.
- The church building committee and the district board must carefully plan costs, financing, architectural design, current and future needs.
- Buildings must have certain features including accessible facilities. ¶ 2544.4.
- Title to property with improvements must be in fee simple; legal concerns such as guaranteed title and environmental standards should be met. ¶ 2544.10.
- Contractor bonding is recommended. ¶ 2544.14.
Discontinuation or abandonment of a local United Methodist church in many ways is a task-oriented process (with detailed “to dos”), so it lends itself well to a checklist like this. What should not be lost in the tasks are the many spiritual and pastoral aspects of closing a local church: honoring the rich history of the church, attending to the grief and other pastoral needs of persons who still worship there, listening to persons who have thoughts and ideas about what should happen to the property, and the like. These spiritual and pastoral aspects of closing a church cannot be captured in a checklist, because they are uniquely different in every situation. As you work your way through the tasks, take enough time to stop and observe, listen and discern the special needs of the people around you who are affected by the process.

NAME OF CHURCH: ____________________________________________
ADDRESS: __________________________________________________
DISTRICT: __________________________________________________

LOCAL CHURCH CONTACT PERSON:

NAME: _______________________________________________________
ADDRESS: __________________________________________________
PHONE/FAX: ________________________________________________
E-MAIL: ______________________________________________________

I. Discussion and Evaluation of Potential Recommendation.

___For Discontinuance – Cabinet, district superintendent, conference board of trustees, pastor, local church members or other groups should discuss and evaluate discontinuance issues.

II. Assessment of Potential. (¶ 2549.2)

___Prior to a recommendation of discontinuance, the district superintendent, in consultation with the appropriate agency assigned the responsibility of the conference parish and community development strategy, shall guide the congregation in assessment of its potential as outlined in ¶ 213. (See Exhibit A, a sample letter to the congregation that discusses issues for a voluntary discontinuance).
III. Obtain Legal Counsel. (¶ 2549.1)

The district superintendent should obtain and consider an opinion of legal counsel as to the existence of any reversion, possibility of reverter, right of reacquisition or similar restrictions to the benefit of any party. A reversionary interest may defeat the right to sell the church property.

IV. Recommendation by District Superintendent. (¶ 2549.2)

The recommendation of the district superintendent must cover:

___Transfer of membership. (¶ 229)
___Future use of all real, personal, tangible and intangible property.

The district superintendent needs to consult with the local church in regard to its thoughts on the disposition and transfer of the real and personal property of the church.

V. Consent to Recommendation. (¶ 2549.2a)

The district superintendent makes a recommendation of discontinuance and consent must be received from:

___The presiding bishop.
___The majority of the district superintendents.
___The District Board of Church Location and Building.

VI. Discontinuance by Annual Conference. (¶ 2549.2)

Superintendent presents to the annual conference the resolution for the local church to be declared discontinued. See Exhibit B.

Annual conference approval of the discontinuance and recommendations for use of the property.

Written copies of actions supplied to:

___Conference secretary.
___Conference Board of Trustees.

Appropriate notification to local church.

Attention to healing issues.
VII. Title to Real Property – Transfer to Another United Methodist Organization.

___Obtain a copy of the current deeds and legal descriptions.

___The title [deed] of the property shall be transferred to: ____________________________
__________________________________________

NOTE: It is recommended that the conference chancellor be consulted in relation to preparation of a deed. All deeds to United Methodist entities must include the trust clause (¶ 2503.5). It is further recommended that if the transfer is to another United Methodist entity, a title policy be obtained showing good title in the new entity.

VIII. Maintenance of Property Insurance.

___Property and liability insurance has been maintained on the property.

___Assign an individual to regularly check the unoccupied property.

___Change mailing address or have any mail forwarded.

___Give neighbors and police a contact person for emergencies.

___Local church trustees and/or annual conference trustees have provided for ongoing maintenance of property during transition (e.g., utilities, repairs, lawn service, snow removal, etc.).

___Develop and ensure viable plan for paying bills.

IX. Sale of Property – To Third Party.*

If property is sold, an appraisal should be obtained to aid in determining a fair sale price. It may be easiest to have the cooperating local church board of trustees deed the property directly to the new buyer. The superintendent must agree to any such sale. The GCFA legal department has a Checklist for sale of property that outlines the necessary Discipline steps.

___Sale price established by conference action or as delegated to the Conference Trustees.

____Sanctuary $___________
____Parsonage $___________
____Contents $___________
____Other $___________

* If the conference trustees are taking immediate action on sale, they “should give first option to other denominations represented in the Commission on Pan-Methodist Cooperation.” (African Methodist Episcopal Church, African Methodist Episcopal Church Zion, Christian Methodist Episcopal Church) A letter to the appropriate local representatives would be appropriate. ¶ 2549.3.
Disposition of proceeds determined by annual conference resolution or conference trustees in keeping with annual conference policy.

Removal by conference trustees, insofar as reasonably possible, of all Christian and church insignia and symbols from such property. (¶ 2549.3)

Instructions or Restrictions: As determined by the bishop, cabinet, conference trustees.

IX. Transfer of Personal Property.

There should be an inventory and a checklist of any and all personal property that is being transferred to another United Methodist organization or donated without any consideration. NOTE: When appropriate, local church trustees may endeavor to return items to families who have donated them to the church.

X. Instructions Pertaining to:

Commission on Archives and History of the Annual Conference

¶ 2549.4: All deeds, records, and other official and legal papers, including the contents of the cornerstone, of a church that is declared to be abandoned or otherwise discontinued shall be collected by the district superintendent and deposited for permanent safekeeping with the conference commission on archives and history.

Gifts, Endowments and Foundations

¶ 2549.5: All gifts held in trust and assets of any endowment funds or foundation shall be reviewed. The property passes as directed by the annual conference or the conference trustees, unless otherwise directed by the terms of the gift or operation of law.

¶ 2549.6: Any gift, legacy, devise, annuity, or other benefit to a pastoral charge or local church that accrues or becomes available after the charge or church has been discontinued or abandoned shall become the property of the trustees of the annual conference within whose jurisdiction the discontinued or abandoned church was located.

Sales of Discontinued/Abandoned Properties Located in Urban Centers

¶ 2549.7: When properties from the discontinuation of a congregation or abandonment are sold in urban centers with more than 50,000 population, the proceeds of sale must be used for new and/or existing ministries within urban transitional communities, as described in ¶ 212, and consistent with the Annual Conference’s urban ministry strategic plan.
XI. Additional Recommendation and Actions.

___ At the time of discontinuation, the district superintendent provides the pastor with the current year Statistical and Financial Report forms to be completed and sent to the conference treasurer for inclusion in the Conference Journal.

___ TABLE I: Membership Statistics
___ TABLE II: Financial Statistics

___ For a discontinuance, where possible, it is helpful to leave the local church board of trustees intact for the time period needed to sell and/or dispose of the property as the annual conference directs.

___ The district superintendent has collected all keys, if local church trustees are not kept intact to dispose of property (it may be advisable to change all the locks on the church).

___ Make inventory of all property at closing.

___ Take pictures of inside (including furnishings) and outside of church and put in the church file (especially all items of value).

___ Arrangements made to acquire remaining balances of all church accounts:

___ General Account
___ Sunday School Account
___ Memorial Funds
___ Other: ______________
___ Other: ______________

[THIS SPACE INTENTIONALLY LEFT BLANK]
EXHIBIT A

Sample Letter to a Local Church (For a Voluntary Church Closing)

I am writing in response to Rev. ____________________________’s phone call on informing me that the members of ______________________ United Methodist Church have decided that it would be in the best interests of all to close the church and transfer their memberships to ______________________ United Methodist Church.

First, let me say that I know such a decision comes only after much evaluation of our current status and future potential and in thanksgiving for all the church has meant to so many disciples of Jesus Christ over the many years of its history. Having worked with the loving and gracious members of ______________________ United Methodist Church, I know that you are also grieving the loss of something precious to all of you. However, I want to commend you for your decision. It is a decision of good stewardship, genuine knowledge of what a church is to be, and a real concern for vital discipleship. By making this decision you have witnessed to your faith in a God who is not restricted to one building or one community and in a God who reigns through changing times and demographics. Thank you for reminding all of all of us that good stewardship is not clinging to the past but moving into the future with faith and assurance. We are blessed by your strong witness.

The process for closing a church is found in the “Church Property” section of The Book of Discipline, particularly in ¶ 2549. Please don’t let the titles used upset you: Discontinuation and Abandonment are terms used to describe the state of the church that is closed, not necessarily the intent of those who close it. Based upon this section, here are the steps we need to take together:

1. Please decide the date on which you want to close the church and let me know. The decision will be made by a church conference for ______________________ United Methodist Church.

2. I will engage a lawyer to research your deed and provide a legal opinion as to any reversion restrictions on your property as required by the Discipline. (In your case, we will need to be certain that the deed is complete for all of your property.) Please send to my office the legal description and information (book and page number) where your deeds may be found in the County offices.

3. Plan to have a special worship service as the official closing of the church. This might include a remembering of the major events in the life of the church, a presentation of a history of the church, and thanksgiving for all who have given life to the church. There is an order in The Book of Worship for the leave-taking of a church building and the disbanding of a congregation (pp. 648-651). This could provide a guide for the service and some liturgy and prayers. There
are other worship resources that will also be helpful, but the most meaningful service will be the one that the members plan together.

4. Plan with your district superintendent and the conference board of trustees how best to care for all the symbols of the Christian faith: crosses, communion service, baptismal font, and other symbols.

5. Recommend who will care for the properties and funds (endowments, cemetery funds, upkeep funds, etc.) of ___________________________ United Methodist Church. There are two choices: Charge trustees who are elected by the Charge Conference or transfer of the property to the trustees of the annual conference.

6. Charge trustees (¶ 2528) would be responsible for maintaining the funds for upkeep of the building and grounds so that they do not become unsafe or unkempt. They could also recommend selling or leasing the property on behalf of the charge. There would be at least three charge trustees and they would be expected to report annually to the charge conference on the status of the property and any funds held in trust. This would be true if you choose Limited Service status for a few years: this should be for no more than five years or so.

7. The Board of Trustees (¶ 2512) of the annual conference would receive the property and determine what would be the best stewardship of it for the good of the annual conference. When church properties are “abandoned” or left on one to care for them, the conference trustees must either provide care or sell the properties. When the properties are sold the money received is used to build new churches so that the resources God has given to ___________________________ United Methodist Church continue to be used to the glory of God.

8. If no decision is made, the property returns to the annual conference board of trustees (¶ 2503) because all property is held in trust for the annual conference.

9. The final decision on the closing of the church and disposition of the property will be made by the [year] session of the ___________________________ Annual Conference.

10. The new church that receives a large number of transferred members should plan an official welcome.

I hope this list is helpful to your process. May God’s rich blessings be especially clear to you as you journey through this ending to a new beginning. Please let me know if I can be of any further help.

Thanks to Rev. Susan Keiran Kester (district superintendent) for sharing a letter which we have used as a basis for this sample. **NOTE:** This is a sample letter. Each situation is unique, and other issues may need to be addressed that are not covered by this letter. GCFA is not engaged in providing legal advice, and the conference chancellor or other legal advisor should be consulted before making decisions or taking action.
EXHIBIT B

Sample Resolution for Discontinuance of a United Methodist Church

WHEREAS the _________________ United Methodist Church located in _________________ County was founded in _________________ and has had a long and proud history; and

WHEREAS the charge conference of the _________________ United Methodist Church voted on _________________ to discontinue the church; and

WHEREAS the district superintendent has recommended discontinuance of _________________ United Methodist Church and transfer of membership to _________________ United Methodist Church; and

WHEREAS the superintendent has recommended that the property be [sold or transferred] [and the sale proceeds be paid to ________________________________]; and

WHEREAS the consent to discontinue has been granted by the presiding bishop, a majority of the district superintendents, and the district board of church location and building and all proper Disciplinary requirements have been complied with;

THEREFORE, BE IT RESOLVED, that the _________________ United Methodist Church be discontinued effective _________________ and that the property shall be transferred to _________________ (or proceeds paid to ________________).
The Annual Conference Board of Trustees (the “BOT”) is a vital part of the life of the Annual Conference. A chief responsibility of the BOT is property management. The BOT has a stewardship responsibility for property that has been entrusted to its care.

Many of the BOT’s duties deal with the legal responsibilities for property. These duties are determined by The Book of Discipline, state and federal laws, and decisions of state and federal courts. This summary covers the relevant Discipline provisions regarding the BOT and its oversight of property. Because the responsibilities imposed by civil law can vary from state to state, the BOT should also endeavor to acquaint itself with all relevant state and federal laws and court decisions applicable to its area.

**Authority, Election, Membership and Term**

¶ 2512.1 **Legislative Authority:** Each Annual Conference shall have a BOT, which shall be incorporated unless the conference is incorporated in its own name.

**Membership:** The BOT shall consist of twelve persons, who must be of legal age as determined by law. Diversity of representation is recommended, with clergy, laymen, and laywomen each making up one third of the BOT. Lay members must be in good standing.

**Election and Term of Office:** The BOT shall be elected by the conference for a term of four years, except as to the first board, one-fourth of which shall be elected for a term of one year, one-fourth for a term of two years, one-fourth for a term of three years, and one-fourth for a term of four years and which shall serve until its successors are elected.

¶ 2512.2 **Meetings and Officers:** The BOT shall meet at least annually and organize by electing a president, vice-president, secretary, and treasurer who are amenable to the annual conference. Vacancies for unexpired terms are filled by the annual conference.

**Property Responsibilities**

¶ 2512.3a To receive, collect, and hold in trust for the benefit of the Annual Conference, any and all donations, bequests, and devises of any kind or character, real or personal,

---

54 See also ¶ 610.5.
and administer the same as directed by the grantor. Where no use has been designated, such donation, bequest, or devise is subject to the direction of the annual conference.\(^5\)

(b) To receive and hold in trust for and on behalf of the annual conference, its districts, or agencies, any real or personal property previously acquired by them in fulfillment of their mission, ministry and program. Educational, health and welfare institutions whose properties are held in their names or those of their duly elected boards of trustees or institutions, together with local church properties (except where declared abandoned or discontinued), are not covered under this provision.

(c) Subject to (b) above, to invest, reinvest, buy sell, transfer and convey any or all funds and property held in trust, as directed by the controlling instrument.

(d) Absent a contrary decision by the annual conference, to execute any contract, deed, bill of sale, mortgage or other written instruments concerning its property, by two officers of the BOT.

(e) To act as a socially responsible investor, by making investments in furtherance of the goals of the Social Principles of the Church, and to report annually to the annual conference regarding this duty.

(f) To invest only when there is amply secured collateral, after approval by the BOT or its designated committee, unless otherwise directed by the annual conference.

\(\|\) 2512.4 **Legal Action to Protect Annual Conference Property:** To intervene and take all necessary legal steps to safeguard and protect the interests and rights of the Annual Conference relating to property and rights to property.

\(\|\) 2512.5 **Acceptance or Rejection of Gifts:** To conserve, protect and administer any property of which the BOT has been notified unless it declines to receive or administer any such property.

\(\|\) 2512.6 **Report to Annual Conference:** To make to each session of the Annual Conference, a full, true, and faithful report of the BOT’s doings, of all funds, moneys, securities, and properties held in trust by it, and of its receipts and disbursements in the conference year. Beneficiaries of these funds are also entitled to an annual report on transactions affecting such funds.

¶ 2512.7 Policy on Church-Owned Property: To consult with the conference commission on archives and history in developing an annual conference policy to any effort to designate Church property as a cultural, historical, or architectural landmark.

Relationship with Annual Conference Foundations

¶ 2513.1 The BOT may designate its responsibilities under ¶ 2512.3 to the annual conference’s United Methodist Foundation.

Titling, Documenting, and Disposing of Property

¶ 2514 Episcopal Residence: The BOT holds, in trust, the title to any episcopal residence authorized by the annual conference.

¶ 638 Episcopal Residence Committee: The president, or other designate, of the BOT shall serve on the episcopal residence committee.

¶ 2515 Annual Conference Property Sold, Transferred, Leased, Mortgaged, or Purchased: Any written instruments in relation to the sale, transfer, lease of more than 20 years, mortgage or purchase of annual conference real property must be executed by two officers of the BOT, if the annual conference is not incorporated.

¶ 2516 Camps, Conference Grounds, and Retreat Centers: Title to annual conference or district camps, conference grounds, and retreat centers held in trust by the BOT can be mortgaged or sold only after authorization by the annual or district conference.

Discontinued and Abandoned Property

¶ 2549.3 Assumption of Ownership: The BOT may assume control of all the properties of a church that is abandoned, that has been discontinued without any direction concerning its disposition, or that no longer serves its purpose, with the consent of the presiding bishop, a majority of district superintendents, and district board of church location and building.

First Option When Selling or Leasing: Provision is made for the BOT to give first option to the other denominations represented in the commission on Pan-Methodist Corporation and Union before selling or leasing said property.

---

56 See ¶ 2548.2b.
Retention of Proceeds: Proceeds from any sale or lease shall be kept in an interest-bearing account.

Removal of Insignia and Symbols: The BOT must see that all Christian and church insignia and symbols are removed from the property.

Insurance Proceeds: The BOT may collect and receipt for any insurance proceeds from lost, damaged or destroyed property.

¶ 2549.5 Gifts and Assets: All gifts and assets of any endowment funds or foundation of the church shall pass to the BOT unless otherwise directed by the annual conference or by operation of law.

¶ 2549.6 Future Gifts, Legacies, Devises, or Annuities to an Abandoned or Discontinued Church: Any gift, legacy, devise, annuity, or other benefit that becomes available after a charge or church has been discontinued or abandoned shall become the property of the BOT, or pass as the annual conference may vote.

[THIS SPACE INTENTIONALLY LEFT BLANK]
TEN STEPS FOR BEING A SUCCESSFUL CHURCH LANDLORD

From time to time, churches and church organizations lease their property. Here are some simple suggestions to help your church, and its relationship with its tenants, to run smoothly.

1. Check credit history, references, and background information before renting to anyone. Haphazard screening and tenant selection too often results in problems – a tenant who pays the rent late or not at all, damages the premises, moves in undesirable friends, or worse. Make sure the use of the space is in conformity with the Social Principles. The relationship will be more successful if the use is in keeping with the mission and ministry of your church.

2. Get all terms of the tenancy in writing and have an attorney review the documents. Beginning with the rental application and lease or rental agreement, be sure to document important facts of your relationship with your tenants – including rental amounts and due dates, what the property will be used for, when and how you handle tenant complaints and repair problems, disclosures (e.g., lead paint), your right of access, responsibility for damage and the like.

3. Establish a clear, fair system of setting, collecting, holding and returning security deposits. Inspect and document the condition of the rental unit jointly with your tenant, before the tenant moves in, to avoid disputes over security deposits when the tenant moves out. Be sure to comply with any state or local requirements regarding the holding and/or refunding of security deposits.

4. Stay on top of repair and maintenance needs and make repairs when requested. If the property is not kept in good repair, not only may you alienate good tenants, they may also have the right to withhold rent, sue for any injuries caused by defective conditions, or move out without notice.

5. Make sure the property is safe. Don’t let your tenants (or property) be in danger. You could well be liable for the tenant’s losses. Landlords are sued more than any other group of business owners in the country.

6. Respect your tenants’ privacy. If the space is rented exclusively, notify tenants whenever you need to enter the rental space, and provide as much notice as possible. At they very least, comply with the minimum amount of notice required by state law.

7. Disclose environmental hazards such as lead-based paint (federal and/or state law may require disclosure). Landlords are increasingly being held liable for tenant health problems resulting from exposure to environmental poisons in the rented premises.
8. Purchase adequate liability and other property insurance. A well-designed insurance program can protect your rental property from losses caused by everything from fire and storms to burglary, vandalism, and personal injury lawsuits. When dealing with leases to outside organizations (e.g., day care center, counseling center) always get a certificate of insurance and indemnity clause in the lease.

9. Choose and supervise your manager, janitor and/or sexton carefully. If your staff commits a crime or acts negligently, you may be held financially responsible. Do a thorough background check and clearly spell out the staff’s duties in writing to help prevent problems down the road.

10. Try to resolve disputes with tenants without lawyers and lawsuits. If you have a conflict with a tenant over rent, repairs, your access to the rental unit, noise or some other issue that doesn’t immediately warrant an eviction, meet with the tenant to see if the problem can be resolved informally. If that doesn’t work, consider mediation by a neutral third party, which is often available at little or no cost from a publicly funded program.
SAMPLE

SHORT VERSION ENVIRONMENTAL GIFT LANGUAGE

Donor is and shall remain responsible for all environmental conditions and liabilities which arise out of or in any way relate to the Property and its condition or any activity now or formerly conducted thereon. The Church shall have the right to inspect the records relating to the activities of the Donor and past and current activities at the Property, and to conduct environmental investigations of the Property and any activities now or formerly conducted thereon. Donor, its successors and assigns, officers and directors shall indemnify, defend, and hold the Church and its directors, officers, employees, agents, stockholders, successors, and assigns harmless from and against any and all environmental liabilities, costs, expenses, or requirements that may be imposed upon or incurred by them in any way arising out of or in any way related to (1) any and all environmental conditions on, at, in, from or underlying any of the Property, (2) any and all acts or omissions arising from or relating to the ownership of or activities at the Property, (3) the on-site or off-site handling, storage, treatment, or disposal of any hazardous materials generated or handled by Donor, or the past or present owners or operators of the Property, or any parties who have now or formerly engaged in activities at the Property. Notwithstanding any other provision of this agreement, these indemnifications by Donor, its successors and assigns, officers and directors shall survive without limitation.
SAMPLE

REAL ESTATE CONTRACT PROVISION FOR ENVIRONMENTAL PROTECTIONS FOR A CHURCH AS BUYER OR DONEE

Section 1.1 Seller’s Representations and Warranties

(a) The Property has been and is in compliance with all applicable limitations, restrictions, conditions, standards, prohibitions, requirements, permits, registrations, authorizations, licenses and obligations of Environmental Laws and any related orders, judgments, decrees, or decisions of any court or other governmental entity.

(b) All Hazardous Materials handled or generated at the property have been handled, used, transported, stored, treated and disposed of in accordance with Environmental Law.

(c) No person has disposed of or released any Hazardous Materials on, at, into, under or from the Property.

(d) There are no existing, pending or threatened actions, suits, claims, investigations, inquiries, requests for information or proceedings by or before any court or any other governmental entity directed against Seller, and there are no facts or circumstances which could reasonably be expected to result in or give rise to any such actions, suits, claims, investigations, inquiries, requests for information or proceedings under Environmental Law.

Section 1.2 Seller’s Indemnification

(a) Seller is and shall remain responsible for all Environmental Conditions and Environmental Liabilities which in any way relate to the Property and its condition and operation on or prior to the Closing Date.

(b) Seller, its successors and assigns, officers and directors shall indemnify, defend, and hold the Church and its directors, officers, employees, agents, stockholders, successors, and assigns harmless from and against any and all Environmental Liabilities that may be imposed upon or incurred by them in any way arising out of, related to or in connection with Environmental Law or any breach by Seller of any representation or warranty contained in Section 1.1 hereof.

Section 1.3 Right to Conduct Environmental Inspection

Prior to the Closing Date, the Church shall have the right but not a duty to inspect the records relating to the past and current activities at the Property, and to conduct environmental
investigations and audits at the Property. The Church need not proceed with the closing should the results of any inspection or investigation be in any way unsatisfactory to the Church, in its sole discretion. The representations, warranties, indemnities, and other undertakings set forth herein shall not be affected by any such inspection or investigations, or lack thereof, or the results of any such inspection.

Section 1.4 Definitions

(a) “Hazardous Materials” means any hazardous material, hazardous substance, hazardous waste, extremely hazardous waste, extremely hazardous substance, chemical substance or mixture, pesticide, pollutant, contaminant, toxic chemical, toxic substance, petroleum product or byproduct, asbestos, polychlorinated biphenyls, radioactive material or noise as defined in Environmental Law.

(b) “Property” means the real property described more fully in Schedule and any business or operations now or formerly conducted thereon.

(c) “Environmental Condition” means any pollution, contamination, degradation, damage or injury caused by, related to, arising from, or in connection with the generation, handling, use, treatment, storage, transportation, disposal, discharge, release, leaching, migration, seepage, or emission of any Hazardous Material.

(d) “Environmental Law” means any and all federal, state, local, and foreign laws, rules, regulations, statutes, ordinances, decrees, policies, permits, registrations, authorizations, licenses, guidance, or orders of any governmental entity, each as amended and as now or hereafter in effect, any contractual obligation, and the common law, relating to public health and safety and pollution or protection of the environment, including, without limitation, all those relating to the presence, use, production, generation, handling, transportation, treatment, storage, disposal, distribution, labeling, testing, processing, discharge, investigation, release, threatened release, control, mitigation, or cleanup of any Hazardous Materials.

(e) “Environmental Liabilities” means any and all liabilities, responsibilities, claims, suits, losses, costs (including remediation, removal, response, abatement, cleanup, investigative, and/or monitoring costs and any other related costs and expenses), other causes of action recognized now or at any later time, damages, settlements, expenses, charges, assessments, liens, penalties, fines, prejudgment and postjudgment interest, attorney fees and other legal fees (A) pursuant to any agreement, order, notice, requirement, responsibility, directive, injunction, judgment or similar documents (including settlements) related to, arising out of or in connection with any Environmental Laws, or (B) pursuant to any claim by a governmental entity or other person or entity for personal injury, property damage, damage to natural resources, remediation, noncompliance with environmental Laws regarding the ownership or operation of the Property (including, but not limited to, penalties and fines arising from, related to or in connection with
any such noncompliance), similar or related costs or expenses, incurred or asserted by such entity or person pursuant to Environmental Law.

Section 1.5 Survival of Seller’s Representations, Warranties and Indemnification

The representations and warranties of Seller and the indemnification by Seller, its successors and assignors, officers and directors in the Section 1 of this Agreement shall survive without limitation.

Section 1.6 Conflicts

To the extent this Section 1 conflicts or may conflict with any other provision of this Agreement, this Section 1 shall control.