



CSR implement SkyPOS to enable an integrated point of sale, EFT payment and transport availability to promise solution

Innerware™

Extends the reach and mobility of SAP® throughout your enterprise



Everything else is just plasterboard

Powerful solutions that provide the next level of integrated functionality without complex middleware.

skytechnologies

The CSR group is one of the world's largest building materials suppliers, with operations in Australia, Asia, and New Zealand. The Australian businesses cover over 500 locations, predominantly on the Eastern seaboard.

Project Challenge

CSR's Building Materials Division needed the implementation of an efficient and effective point of sale (POS) operation at its chain of Gyprock Trade Centres and Bradford Insulation Distribution and Branch offices, which comprised POS devices with integrated Electronic Funds Transfer (EFT) functionality feeding into the SAP® order entry module.

Solution

CSR selected **SkyPOS** to provide a full, end-to-end solution, tailored for their unique business processes, hardware and EFT provider.

Benefits

- Minimise customer wait time.
- Improve productivity and quality of sales and customer service.
- Payment by EFT, cash or cheque with direct integration with SAP®.
- Checks transportation capacity at point of sale to ensure that the Customer Service Level Agreement for delivery can be met.

SAP® Integration

SkyConnect is used to manage all of the POS and EFT processing from within SAP®. All transaction updates are monitored and managed by the business using the highly visible and easy-to-use tool. **SkyConnect** is used to integrate SAP® with the external banking gateway together with all of the POS devices:

- EFTPOS PIN pad.
- Cash drawer.
- Bar code scanner.
- Cheque scanner.

Welcome to myskytechnologies.com

Bringing SAP mobility to the world

Sky WebCommunity



Sky Technologies has created an Online WebCommunity that provides a channel for participants to explore the world of SAP Mobility and draw on the experiences and knowledge from within Sky's ecosystem of partners and customers.

Features of the community include:

- News and Events
- Case Studies
- Featured Articles
- Technology Forums
- Developer Centre
- Blogs
- Whitepapers

Visit Sky's Online WebCommunity today to learn how you can benefit from Sky's middleware free mobility solution and reap the rewards that mobilising SAP can bring to your enterprise.

www.myskytechnologies.com

More information

For more information on this and other solutions provided by Sky Technologies, please visit our website:

www.skytechnologies.com

or email us at: info@skytechnologies.com



skytechnologies

Effective interface management and job scheduling

The Solution

Using Sky Technologies' products, CSR has integrated their Sales Order Entry, Payment Capture, Transport Availability and EFT devices directly with their SAP® ERP sales and delivery processing. This approach maintains the advantages of a single, central, integrated ERP system, whilst improving productivity through a streamlined POS process. A major advantage of this implementation is the elimination of additional middleware, which simultaneously reduces infrastructure cost and the resources required for support.

Fast order entry transaction screens were developed in SAP® to provide an efficient means of capturing sales orders.

Further productivity gains were achieved by using technology to scan products, process credit cards and print or record images of POS transactions.

Some of the key features of the solution are:

- Bar code scanning of products to eliminate the time required to search for correct product codes.
- EFTPOS transactions for debit/credit card to improve the payment processing for customers and capture all relevant EFT information in SAP®.
- Control over the transaction. If no bank approval is received, then the sale cannot proceed. The order is automatically cancelled in SAP® with a valid rejection code noted for each line item. Moreover, the order is not 'lost' – rather, it can be finalised at a later date using alternative payment details.
- Timely printing of tax invoices. After finalising the payment for the order, all subsequent SAP® business transactions (delivery, post goods issue and billing) are handled in the background prior to the printing of the tax invoice.

About Sky Technologies

Sky Technologies specialises in Enterprise Mobility, Point of Sale and Integration for SAP®. With a strong focus on innovation, Sky Technologies has developed a SAP® certified technology platform to deliver middleware free mobility (SkyMobile), low cost integration (SkyConnect) and fully functional point of sale (SkyPOS) solutions that are embedded within SAP®. Sky Technologies has a client base that spans 5 continents and 22 countries and continues to deliver solutions to SAP® customers which reduce costs, create customer value, empower users and enable a greater return from your investment in SAP®.

© 2008 by SKY Technologies Pty Ltd. All rights reserved. SKY Technologies products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of SKY Technologies in Australia. All other product and service names mentioned are the trademarks of their respective companies. Data contained in this document serves informational purposes only. Product specifications may vary. These materials are subject to change without notice. These materials are provided by SKY Technologies and its affiliated Partners for informational purposes only, without representation or warranty of any kind, and SKY or its partners shall not be liable for errors or omissions with respect to the materials. The only warranties for SKY Technologies products and services are those that are set forth in the express warranty statements accompanying such products and services, if any. Nothing herein should be construed as constituting an additional warranty.