# LinkedIn: Skills & Recommendations



#### Include strengths.

Highlight the things you do well by adding them as skills. Start with 10 and grow your list.

## Give and Take Recommendations

# Ask for recommendations.

Look for opportunities to reach out to connections to write you a recommendation.

### Show reciprocity.

Return the favor, and write thoughtful and balanced recommendations for others.

# Leadership • 37 Sue Downs and 36 connections have given endorsements for this skill Marketing • 13 Sue Downs and 12 connections have given endorsements for this View 7 more Ë

Finance • 49

#### Recommendations

Received (5) Given (3)

Featured Skills & Endorsements

**99** Mike's advice and support were invaluable in helping me to establish an effective strategy and helping to get my projects up and running. After following a few others people's advice which really didn't help.... I found Mike's information, even though I am in another country, was easy to understand and I was able to work through a number of problems which were previously unsolvable. Mike is an excellent teacher and collaborator. I am very grateful for his expert support.



**Christina Baranski** Manager at Blue Ocean December 5, 2016 Christine worked with Mike but at different companies

D mindset digital

Jim Golden and 48 connections have given endorsements for this skill