



LAW 11 — MEETING 11

The Law of Tradeoffs

You Have To Give Up To Go Up

I. The Next Step

A. What will it take for you to go to the next level in your

_____ **potential** _____ ?

II. The Truth About Tradeoffs

A. Tradeoffs are available to us _____ **throughout our lives** _____

B. We must see tradeoffs as opportunities for _____ **growth** _____

C. Tradeoffs force us to make _____ **difficult personal change** _____

1. Discuss this idea John puts forth, “*When you want something you have never had, you have to do something you have never done.*”

2. Change is always possible, so remember these truths about change:

a. Change is _____ **personal** _____

b. Change is _____ **possible** _____

c. Change is _____ **profitable** _____

THE 15 INVALUABLE LAWS OF GROWTH



D. The loss of the tradeoff is usually felt before the gain

1. This is one of the reasons people fear change – it just might hurt a bit

E. Most tradeoffs can be made at any time

F. A few tradeoffs come only once

G. The higher you climb, the tougher the tradeoffs

H. Tradeoffs never leave us the same

I. Some tradeoffs are never worth the price

III. Tradeoffs Worth Making

A. Financial security for potential tomorrow

B. Giving up immediate gratification for personal growth

C. Willing to give up the fast life for the good life

D. Give up security for significance



OVERCOME GROWING PAINS

(Specific Steps to Amazing Growth)

- **Write your own personal list of tradeoff principles**

Use the list in this chapter to begin this list:

1. I am willing to give up financial security today for potential tomorrow
2. I am willing to give up immediate gratification for personal growth
3. I am willing to give up the fast life for the good life
4. I am willing to give up security for significance
5. I am willing to give up addition for multiplication

- **As important as tradeoffs, is knowing what you are not willing to tradeoff. List some things for which there will be no compromise.**
- **As you list the “No Compromise” areas, also develop some safety measures that will ensure you never stray from these priorities.**
- **What trade do you need to make today? What is your next level, and what will it cost you to get there?**

Read the next chapter this week – *The Law of Curiosity*