CHAPTER THIRTEEN

WINNING ISN’T EVERYTHING, BUT LEARNING IS

*Putting our lessons together*

LEARN IT

“Go Ahead, JUMP!”

I. FINAL THOUGHTS ON LEARNING

A. Learning Too Often _______________ As Winning Increases

> “Success is a lousy teacher.  
> *It makes smart people think they can’t lose*”
> - Bill Gates

B. Winning Can Actually Become A _______________ To Success

This concept is manifested in the following ways:

1. ___________________________ – When a milestone becomes a tombstone
2. ___________________________ – Telling more about your successes than actually pursuing them
3. ___________________________ – Nothing guarantees repeated success
4. ___________________________ – When you are winning, don’t stop!
5. ___________________________ – We should build off of yesterday, but not live off of it
6. ___________________________ – You don’t “inherit” success, you earn it.
7. ___________________________ – Sometimes winning makes one too cautious
8. ___________________________ – If you have arrived, it’s time to throw dirt over you.
C. Learning Is Possible Only When Our __________________________

1. Don’t let what you know make you think that you know – ________

2. Maintain a __________________________ – “The worst things that could happen to me today could lead to the best thing that could happen.”

3. Embrace _______________ in every solution – Using four straight lines, connect all nine dots without crossing the same dot twice, and without lifting your pencil

(Solution at the end of this outline)

4. Real learning is defined as a ______________________

5. What keeps you from acting:
   a. Fear?
   b. Laziness?

The truth is, we already ________ more than most of are __________ to act upon.
6. Continual success is a result of _______________ and learning
   a. If you can’t make a mistake, you can’t make anything

7. Be willing to view failures as _______________

LIVE IT
“Keep Asking, ‘What Did I Learn?’”

II. FOCUS AND RISK AS YOU WIN, LOSE, AND LEARN
   A. Your Strength Zone and Your Comfort Zone

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<tr>
<th>STRENGTH ZONE</th>
<th>COMFORT ZONE</th>
<th>RESULT</th>
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<tr>
<td>Outside Your Strength Zone</td>
<td>Outside Your Comfort Zone</td>
<td>Poor Performance</td>
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<td>Winning Impossible</td>
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<td>Outside Your Strength Zone</td>
<td>Inside Your Comfort Zone</td>
<td>Mediocre Performance</td>
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<td>Great Performance</td>
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<td>Winning Is Continual</td>
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1. Traditional wisdom is to shore up your _______________

2. Success comes from _________________, not trying to fix your weaknesses

III. KEEP CLIMBING
   A. _________________ IS Part Of Success

   B. If You Are Reading This, It Means You Still Have Opportunities

   C. Fail And Learn, Or Fail And Lose: _________________
LEAD IT
“Never Stop Learning”

Discussion Question Options
Learning Opportunities

• Share a victory you have experienced in this study?

• How do bad experiences tend to make us look at our world?

• What are some ways to adjust when we have a bad experience?

• Have you been able to identify your Strength Zone and Comfort Zones? Ready to move out of comfort?

• How will you lead others to these Lessons you have learned?

• Ever think of leading your own Mastermind Mind Study?

Did you solve it?